IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF MARYLAND

Greenbelt Division

CASA de Maryland, Inc. 8151 15th Avenue Hyattsville, MD 20783 Prince George's County

ANITA RAMIREZ and RAMIRO LOPEZ 8125 14th Avenue Apt. 2 Hyattsville, MD 20783 Prince George's County

ERVIN OBDULIO RODAS 1412 Kanawha Street Apt. 202 Hyattsville, MD 20783 Prince George's County

JESUS GONZALEZ and MARIA ARELY BONILLA 1405 Merrimac Street Apt. 201 Hyattsville, MD 20783 Prince George's County

MARIA LARA 1446 Kanawha Street Apt. 201 Hyattsville, MD 20783 Prince George's County

NORMA GUADALUPE BELTRAN, 1406 University Boulevard Apt. 201 Hyattsville, MD 20783 Prince George's County Civil Action No. 8:21-cv-01778-DKC

JURY TRIAL DEMANDED

Plaintiffs,

V.

ARBOR REALTY TRUST, INC. A Real Estate Investment Trust incorporated in Maryland 333 Earle Ovington Boulevard Suite 900 Uniondale, NY 11553 County of Nassau

Serve on:

CSC-LAWYERS INCORPORATING SERVICE COMPANY 7 St. Paul Street Suite 820 Baltimore, MD 21202

ARBOR REALTY LIMITED PARTNERSHIP A Delaware Limited Partnership 333 Earle Ovington Boulevard Suite 900 Uniondale, NY 11553 County of Nassau

Serve on:

Corporation Service Company 251 Little Falls Drive Wilmington, DE 19808 County of New Castle

ARBOR MANAGEMENT ACQUISITION COMPANY, LLC

A Delaware Limited Liability Company 333 Earle Ovington Boulevard Suite 900 Uniondale, NY 11553 County of Nassau

Serve on:

Corporation Service Company 251 Little Falls Drive Wilmington, DE 19808 County of New Castle

ARBOR REALTY SR, INC. A Real Estate Investment Trust incorporated in Maryland 20 S Charles Street Baltimore, MD Baltimore City, Maryland

Serve on:

CSC-LAWYERS INCORPORATING SERVICE COMPANY 7 St. Paul Street Suite 820 Baltimore, MD 21202 Baltimore City

BEDFORD UNITED, LLC A Delaware Limited Liability Company 2607 Nostrand Avenue Brooklyn, NY 11210 Kings County

Serve on:

CSC-LAWYERS

INCORPORATING SERVICE COMPANY 7 St. Paul Street Suite 820 Baltimore, MD 21202 Baltimore City

VICTORIA UNITED, LLC A Delaware Limited Liability Company 2607 Nostrand Avenue Brooklyn, NY 11210 Kings County

Serve on:

CSC-LAWYERS INCORPORATING SERVICE COMPANY 7 St. Paul Street Suite 820 Baltimore, MD 21202 Baltimore City

HYATTSVILLE UNITED, LLC 2607 Nostrand Avenue Brooklyn, NY 11210 Kings County

Serve on:

CSC-LAWYERS INCORPORATING SERVICE COMPANY 7 St. Paul Street Suite 820 Baltimore, MD 21202 Baltimore City

REALTY MANAGEMENT SERVICES, INC. 7910 Woodmont Avenue

Suite 350 Bethesda, MD 20814 Montgomery County

Serve on:

THE CORPORATION TRUST, INCORPORATED 2405 York Road Suite 201 Lutherville Timonium, MD 21093-2252

Defendants.

FIRST AMENDED COMPLAINT AND DEMAND FOR JURY TRIAL

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Plaintiffs by and through counsel, P. Joseph Donahue and The Donahue Law Firm, LLC, and Jonathan Nace and Nidel & Nace, P.L.L.C., hereby sue the Defendants, and as grounds therefore state as follows:

"There is a total disconnect between the person living in the home and the person owning the home. Owning the house is only a means to making money."

Joseph Stiglitz, Professor of Economics, Columbia University and Nobel Prize Laureate,
On the problem of the financialization of the residential housing market.

I. INTRODUCTION AND SUMMARY OF CLAIMS

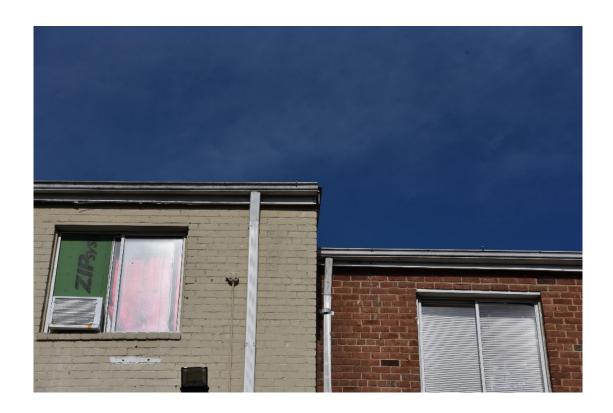
- 1. Bedford Station and Victoria Station (referred to collectively herein as "BVS") are two apartment complexes beneficially owned, controlled, and managed by the Defendants, each of whom contribute to the total disregard of federal law and contractual obligations as specifically identified herein. Tenants in the two complexes comprise one BVS community. Basic maintenance and necessary repairs to both properties have been ignored and neglected to the point that the exclusively minority families living in them are forced to live in conditions that belie expected housing conditions in the region. The conditions at the BVS Properties, deteriorating in real time around the families living in them, would shock the conscience of most Marylanders and others living only a short distance away.
- 2. The BVS homes have been neglected as part of a systemic confluence of policies to commoditize and harvest profits in low-income neighborhoods while

delaying reasonable management or maintenance of properties until strategically and financially beneficial to shareholders, all to the detriment of the tenants.

3. With these policies, BVS presents an unsafe, unsanitary environment where broken windows are routinely replaced with plywood, repurposed wooden doors, or other construction material,

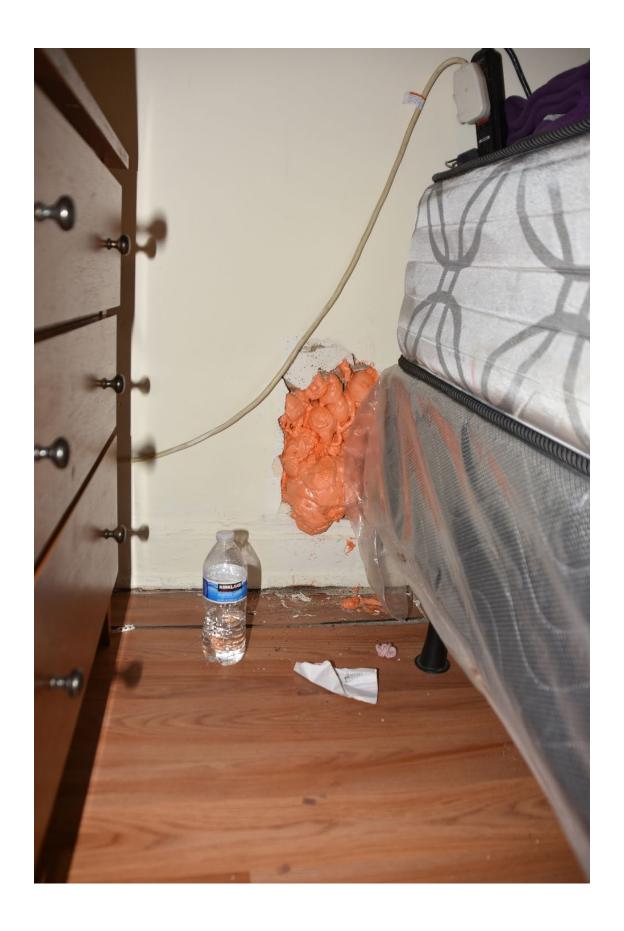




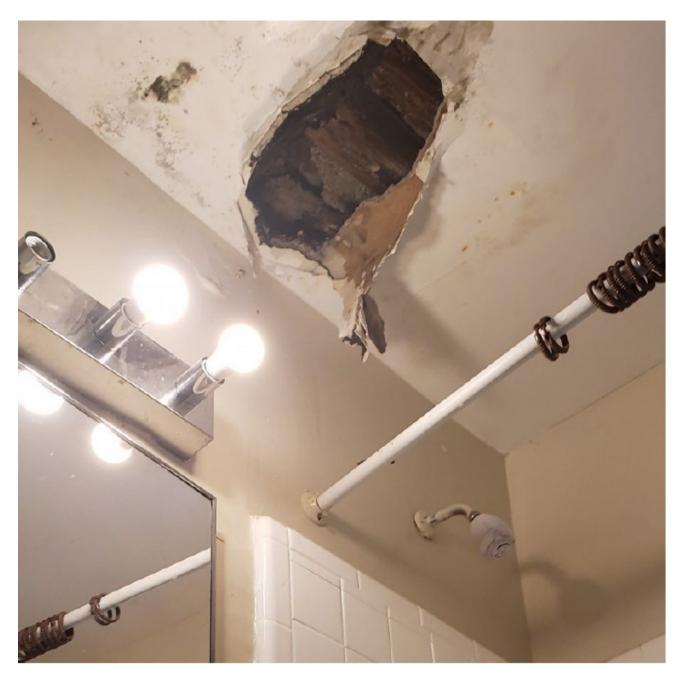


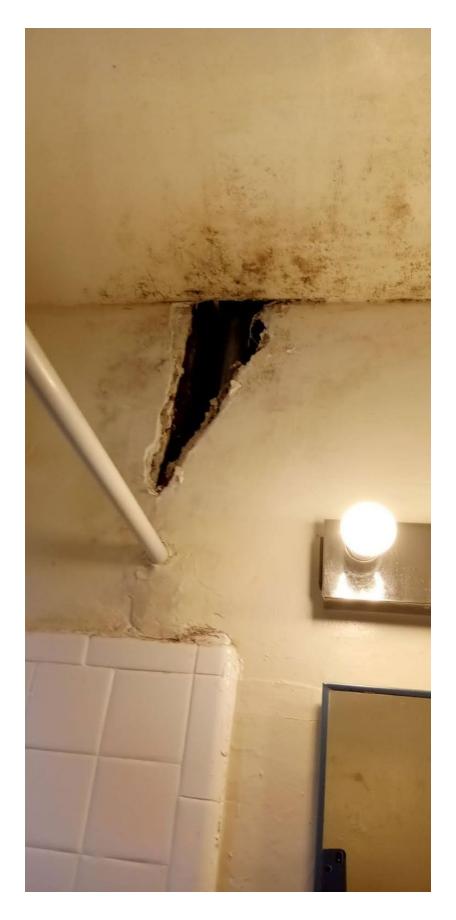
holes in foundations and outside of the buildings, haphazardly plugged or left open, allow rodents access to the living areas,

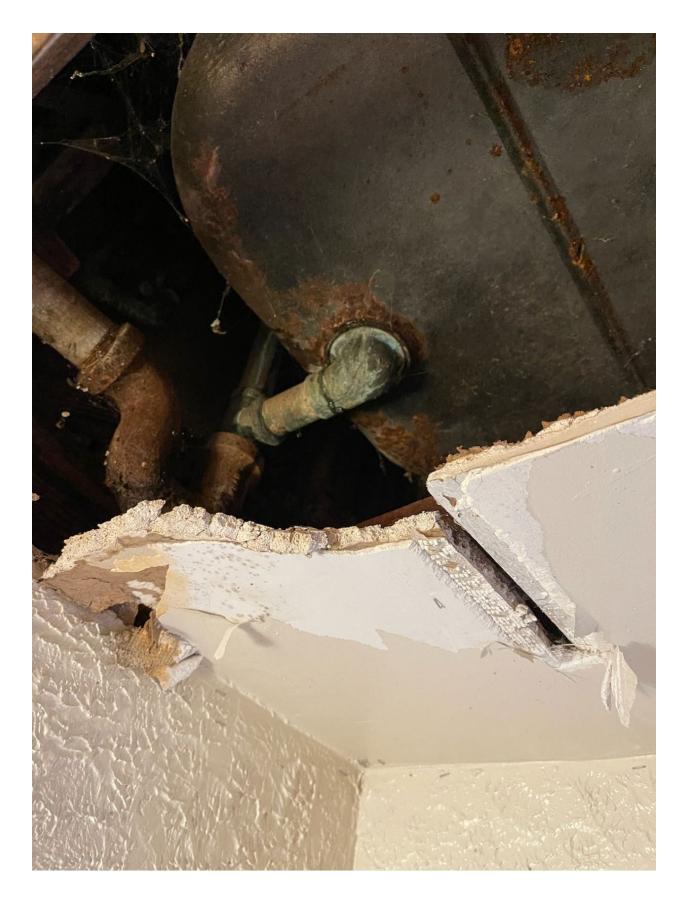




holes from collapsing ceilings related to failed plumbing are common,







toxic molds grow without any attempt at remediation,















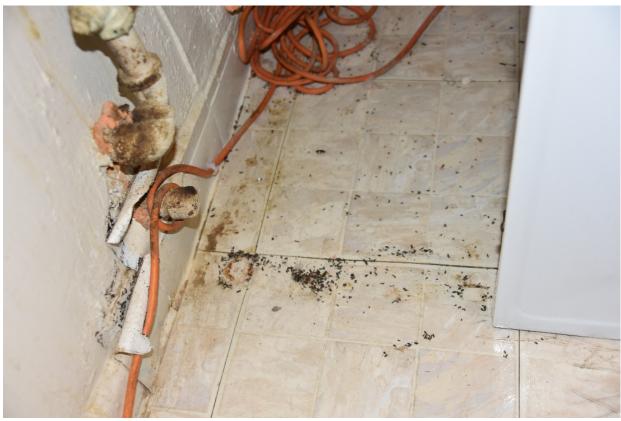


persistent, uncontrollable rodent infestations are permitted throughout the kitchens and living spaces leaving feces and bacteria,



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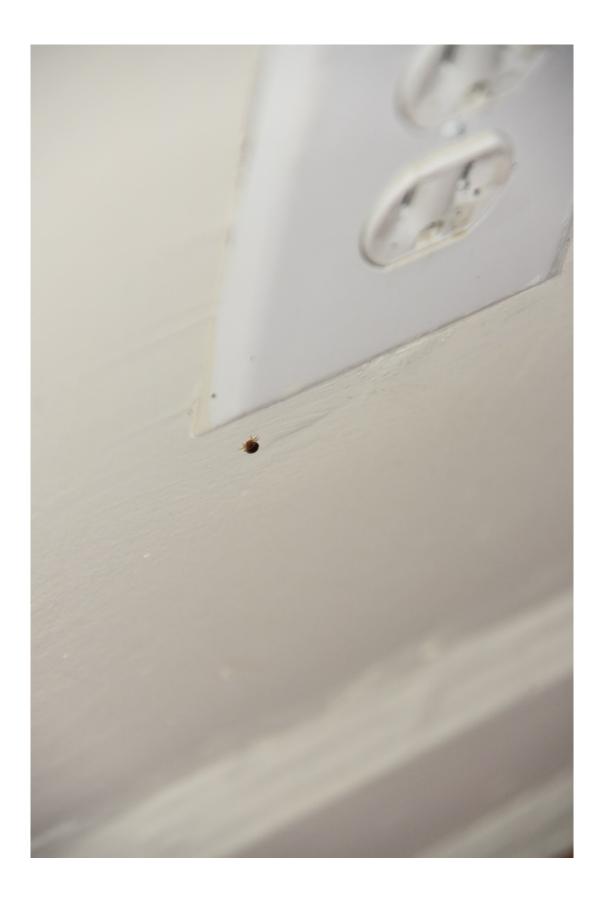


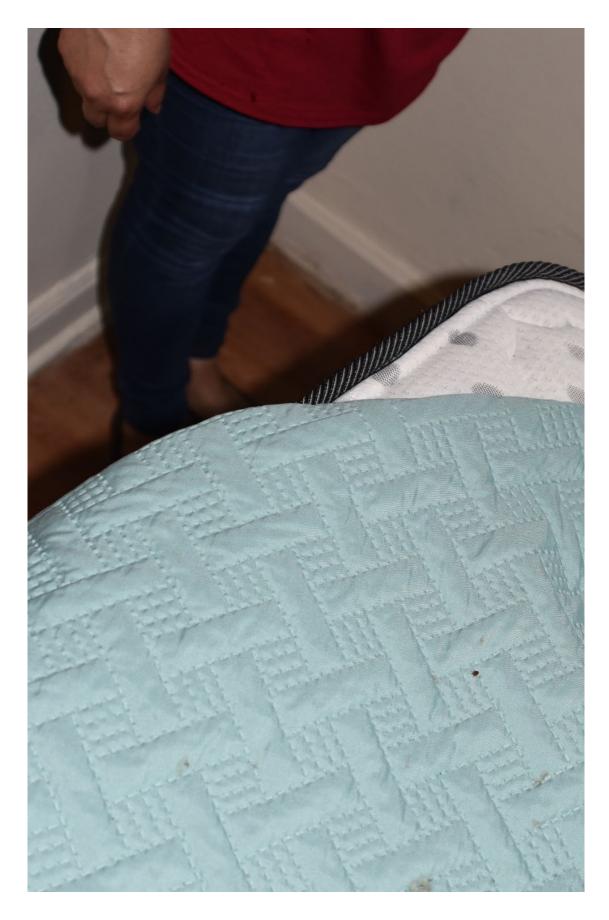
insect infestations such as bed bugs have become so terrible that nests are found in bedroom walls, and the nocturnal insects are so prevalent they can be seen in broad daylight,



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air conditioning units do not function, are often contaminated with mold, are not properly installed, and are refused to be repaired or replaced,





rusted bathroom radiators have been deteriorating for decades and present dangers to children and adults alike,









peeling paint on fixtures such as bathroom sinks and doors is ubiquitous,







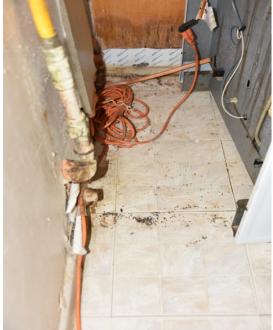
kitchen cupboards are long past their useful life and present havens for the uncontrollable rodent populations,



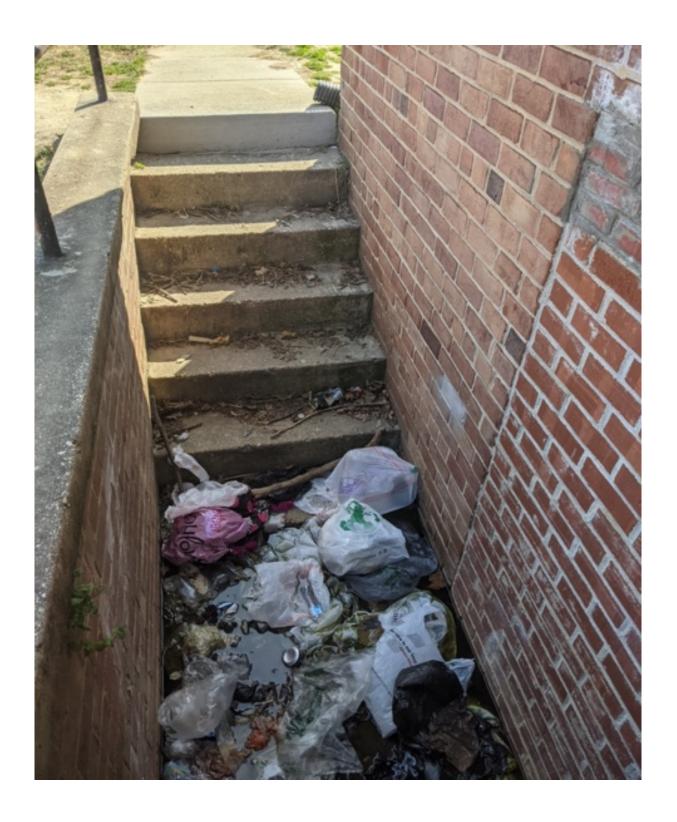


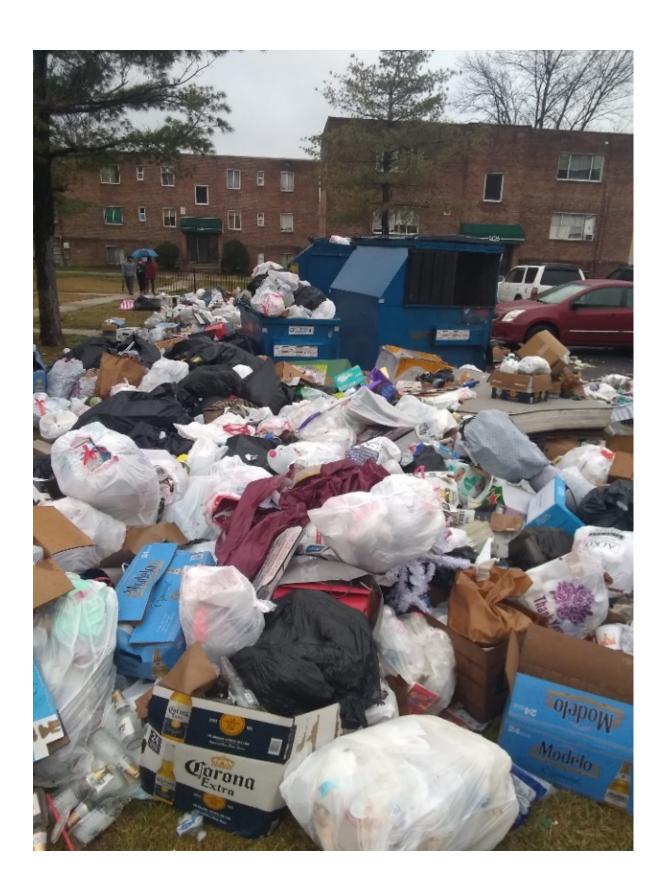
electrical and appliance defects present serious, imminent threats of harm,





and trash is perpetually blocking parking lots and basement accesses as the common areas are entirely ignored by management and ownership, leading to further rat and rodent infestations.





- The Named Plaintiffs file this action to vindicate their rights and the 4. rights of the putative class members under the Fair Housing Act of 1968, as amended, 42 U.S.C. § 3601, et seg., and common law, for compensatory and injunctive relief arising out of Defendants' racially discriminatory conduct affecting their community. The alleged violations are based on the fact that Defendants' business is to financialize, harvest, and intentionally refuse to invest in maintenance, sufficient management or renovation in the low-income and multifamily housing properties they own and manage in the State of Maryland and across the United States, to ensure minimum funds are directed towards these properties and instead reserved for owner and shareholder. In other words, to further their business interests and increase shareholder profits, Arbor Realty Trust, Inc., and its subsidiaries have developed and implemented investment theses, policies, and procedures which treat the homes of thousands of tenants of low-income housing in Maryland and across the country as commodities to be bought and sold.
- 5. The case arises from overwhelming evidence that Defendants discriminated against communities of color in the State of Maryland and particularly in Prince George's County through their targeted purchases of multifamily housing in low-income communities of color and premeditated their neglect of the properties in which Plaintiffs and those similarly situated live.

- 6. The disparate effect of their policies in Maryland have borne out most detrimentally on the communities of Bedford and Victoria Station in the small community of Langley Park. BVS is comprised of 589 one- or two-bedroom apartments whose occupants are 0.0% White, 14.8% African American, and 85.2% Hispanic/Latino.¹
- 7. Plaintiffs' claims are based on intentional discrimination through Defendants' targeting of low-income minority communities, including Defendants' intentionally discriminatory acts, Defendants' responsibility for the intentional acts of their agents, and the Defendants' deliberate indifference to the discriminatory effect of their and/or their agents' acts. Plaintiffs' claims are also based on disparate impact, as Defendants' otherwise neutral policies and practices have a disparate impact on the protected class of foreign-born and African American tenants of BVS and those similarly situated living in Arbor's Properties across the country.
- 8. The Organizational Plaintiff, Casa De Maryland ("CASA"), is a private, non-profit community organization dedicated to assisting the minority Hispanic population in and around the DC Metropolitan area and along the eastern seaboard. CASA advocates for justice alongside the immigrant, Latino, and working-class community in the United States. They have a presence in 48 states and are the largest immigrant advocacy organization in the mid-Atlantic region,

¹ The term "White," used throughout, refers to non-Hispanic White individuals.

primarily serving the community in Maryland, Virginia, Pennsylvania, and the District of Columbia. They work with immigrants from over 140 countries around the world in all facets of advocacy to ensure these communities have an opportunity to thrive.

- 9. At all times material to the allegations in this Complaint, Arbor Realty Trust, Inc. ("Arbor") and its subsidiaries have taken advantage of communities whose average median incomes are amongst the lowest in the country, but whose hard work and history of faithfully paying their rent at all costs to avoid homelessness has resulted in steady cash flows for Arbor and its shareholders. In addition to their low incomes, however, these tenants are also exclusively minority.
- 10. An investigation by CASA revealed a systematic and particularized pattern of differential treatment by Arbor and its subsidiaries acquisition of multifamily residential properties in low-income areas with rental populations that are majority minority Hispanic or African American. Defendants Arbor Realty Trust, Inc., Arbor Realty SR, Inc., Arbor Management Acquisition Company, LLC, and Arbor Realty Limited Partnership² operate collectively to oversee and direct management, beneficially own, and exert controlling authority over **approximately**

² These four Defendants - Arbor Realty Trust, Inc., Arbor Realty SR, Inc., Arbor Management Acquisition Company, LLC, and Arbor Realty Limited Partnership – are referred to hereinafter collectively as "the Arbor Family" or "the Arbor Family Defendants."

139 multifamily residential developments in at least twelve (12) states, including the BVS properties at issue. As a result, in total, Arbor Realty Trust, Inc.'s ownership, along with the other Arbor Family Defendants, exerts its control over approximately 17,000 individual units nationwide.

- 11. These properties represent steady cash flows for Arbor Realty Trust, Inc. shareholders and owners. However, to ensure maximum return for the publicly traded Company's steadily increasing dividends and share value, the Arbor Family's centralized leadership deliberately chooses not to make necessary capital improvements to some of its aging properties.
- 12. Alternatively, in areas where the Arbor Family leadership deems a property to be located in a "desirable submarket" or if the neighborhood is "rapidly changing" in terms of demographics from majority minority to White, the Arbor Family either (1) sells the property for a profit to developers or private equity firms who update, repair, and/or redevelop the property, or (2) alternatively, Arbor partners with a developer, a related Arbor Family entity, or other firm to retain the properties and the renovations allow for increased rents as well as increased dividends for its shareholders and owners.
- 13. As a result of Defendants' discriminatory conduct and perpetuation of residential segregation, residents of BVS, including Individual Plaintiffs and those similarly situated, have been: (a) denied housing opportunities and had housing

made unavailable, and (b) subjected to deteriorating, dilapidated, and dangerous living conditions in their neighborhood through the Arbor Family's refusal to maintain and repair the properties, which has caused significant and permanent harm to the Plaintiffs and those similarly situated.

- 14. The differential treatment is the result of the Arbor Family's targeting of these properties of which they are fully aware are inhabited overwhelmingly by Hispanic or African American working-class low-income communities with strong historical and familial ties to the community, as well as newly arrived immigrants. Like reverse redlining, the Arbor Family targets properties at the lowest level of real estate quality spectrum located in low-income communities often communities of color acquires their multifamily residences (as with BVS, often out of foreclosure), and systematically increases the rents year-over-year, without making the capital investments in the property that are required to make the property safe for human habitation, which results in increased dividends for Arbor shareholders and owners.
- 15. The policies leading to disparate impact are crushing the BVS Community through the Arbor Family's retention of ownership of the properties which do not currently present a "value-add" opportunity for redevelopment, but which are instead held and "harvested" for annually increasing rents, while the much-needed capital improvements are delayed indefinitely or until the market conditions are right for the Arbor Family Defendants to partner to redevelop or sell

that of a strip-mining firm, exhausting residential multifamily low-income properties in communities of color of their only remaining asset – the cash flows of its low-income minority tenants who, based on their position in American society, have little or no other option for housing. Arbor Family's policies violate the Fair Housing Act, 42 U.S.C. §§ 3601 *et seq.*, 3604 (a) and (b), and HUD's implementing regulations, as well as Maryland contract and common law.

In addition to the severe injuries to the Individual Plaintiffs and those 16. similarly situated, Arbor Family's conduct has caused particularized and concrete injury to Organizational Plaintiff CASA. Arbor's discriminatory practices of failing to basically maintain and/or update its properties that house low-income Hispanic members of CASA's organization, have interfered with the Organizational Plaintiff's activities and programs designed to promote compliance with fair housing laws, advance and uplift the immigrant community who comprise CASA's membership, and have frustrated CASA's mission by perpetuating the unlawful discrimination and segregation they use their limited resources to dismantle. CASA's purposes and interests fall squarely within the zone of interest protected by Arbor's discriminatory behavior has caused the the Fair Housing Act. Organizational Plaintiff to divert substantial time and resources away from their usual activities and instead to detecting, investigating, and counteracting

Defendants' unlawful conduct and engaging in outreach and education efforts specifically to address Arbor's ongoing discrimination in the BVS Community. These efforts go above and beyond CASA's normal operational activities and expenses.

II. JURISDICTION AND VENUE

- 17. This civil action arises under the laws of the United States of America. This Court has original jurisdiction over Plaintiffs' claims under 28 U.S.C. § 1331 (federal question), 28 U.S.C. § 2201 (declaratory relief), and 42 U.S.C. § 3613 (Fair Housing Act, private right of action for damages and injunctive relief).
- 18. Under 28 U.S.C. § 1367, this Court has supplemental jurisdiction over the claims brought under Maryland law because they are related to Plaintiffs' federal claims and arise out of a common nucleus of related facts.
- 19. Further, this Court has subject matter jurisdiction pursuant to 28 U.S.C. § 1332(d) because the amount in controversy exceeds the sum or value of \$5 million and the action is between multiple members of the class, who are not citizens of any U.S. State or commonwealth for purposes of diversity but of foreign sovereigns due to national origin on the one hand, and defendants who are citizens of the States of Maryland, Delaware, and New York on the other. Upon information and belief, less than two-thirds of the members of the proposed class in the aggregate are citizens of

the States of any of Maryland, Delaware, or New York. The number of members of all proposed plaintiff classes in the aggregate is more than 100.

20. Venue herein is proper under 28 U.S.C. §§ 1391 (b)(1) and (2). The Named Plaintiffs reside in Hyattsville, Maryland in Prince George's County, within the Southern Division in the United States District of Maryland and the events or omissions giving rise to the claims occurred in this district and division.

III. PARTIES

A. NAMED PLAINTIFFS

- 21. CASA de Maryland, Inc. is one of the largest immigrant rights membership organizations in the Mid-Atlantic region, with their headquarters in Langley Park. CASA works with immigrants' groups and communities inside and outside of Langley Park to promote human rights and fight discrimination. They partner with local governments, private foundations, individuals, congregations, civic associations, and other organizations to provide a voice for tenants in Prince George's County, and provide resources to tenants, such as low- or no-cost legal services related to issues of housing and immigration matters. They also assist with tenant organizing and offer educational resources and services regarding tenant rights.
- 22. Named Plaintiff Anita Ramirez is an Hispanic woman with a national origin of Guatemala, and the spouse of Ramiro Lopez, an Hispanic man with a

national origin of Guatemala. They live at 8125 14th Avenue, Apt. 2, Hyattsville, MD, an apartment in Victoria Station. Anita Ramirez is an existing member of Casa de Maryland. Ms. Ramirez and her husband pay \$1520 per month for their two-bedroom apartment where they live with three minor children. Their apartment is contaminated with visible mold throughout. The apartment is also infested with mice, roaches and other insects, and suffers electrical defects that cause supplied air conditioning and the stove to be defective. Ms. Ramirez and Mr. Lopez currently are forced to utilize an extension cord to ensure that their electrical stove can receive electricity. They have made numerous requests to fix these defects, but management will either fail to answer the phone completely or will fail to remediate the defects as requested.

23. Named Plaintiff Erwin Rodas is an Hispanic man with a national origin of Guatemala. He lives at 1412 Kanawha Street, Apt. 202, Hyattsville, MD 20783, an apartment in Bedford Station. Mr. Rodas is an existing member of Casa de Maryland. He pays \$1559 per month for a two-bedroom apartment where he lives by himself. His apartment is contaminated with visible mold in the bathroom, kitchen and at least one bedroom. He has previously had problems with insect infestation and electrical failures. He has made numerous requests for management to remediate mold and other defects in his apartment, but his requests have been ignored.

- 24. Named Plaintiff Jesus Gonzalez is an Hispanic man with a national origin of El Salvador and a member of Casa de Maryland. Maria Bonilla is an Hispanic woman with a national origin of El Salvador and the wife of Jesus Gonzalez. They live at 1405 Merrimac Drive, Apt. 201, Hyattsville, MD 20783, an apartment in Victoria Station. They pay \$1559 per month. Their apartment suffers defects including water intrusion throughout the ceiling in the apartment, defective HVAC which was supplied by Defendants but does not work, electrical defects throughout, and insect infestation. They have notified Defendants of these defects, but Defendants have not made attempts to remediate the defective conditions.
- 25. Named Plaintiff Maria Lara is an Hispanic woman with a national origin of El Salvador. She lives at 1446 Kanawha Street, Apt. 201, Hyattsville, MD 20783, an apartment in Bedford Station with her minor daughter for which she pays \$1613 per month. She is a member of Casa de Maryland. Her apartment is contaminated with mold, has defective HVAC, a defective stove, defective flooring and a defective bathroom. Her apartment also has dangerous electrical defects, is infested with insects, and has a defective refrigerator and oven. She has complained to Defendants of these defects, but Defendants have ignored her requests and refused to remediate the defects.
- 26. Named Plaintiff Norma Beltran is an Hispanic woman with a national origin of El Salvador. She lives at 1406 University Blvd., Apt. 201, Hyattsville, MD

20783 an apartment in Bedford Station for which she pays \$1552 per month. She is a member of Casa de Maryland. Her apartment is contaminated with mold, has water intrusion, mice, insects, as well as stove and refrigerator defects. She has complained to Defendants and requested remediation, but her requests have been ignored or the repairs have otherwise failed to have been made.

B. DEFENDANTS

27. Defendant Arbor Realty Trust, Inc. ("Arbor") is a publicly traded (NYSE:ABR) real estate investment trust incorporated in Maryland. Arbor Realty Trust, Inc. is the parent company and/or exerts controlling authority over the codefendants and subsidiaries Arbor Realty Limited Partnership, Arbor Management Acquisition Company, LLC, Arbor Realty SR, Inc., Bedford United, LLC, Victoria United, LLC, and Hyattsville United, LLC. Arbor Realty Trust, Inc. is a specialized real estate finance company that invests in real estate-related bridge and mezzanine loans, preferred equity, discounted mortgage notes, and other real estate-related assets such as the properties of Bedford and Victoria Station. In total, Arbor Realty Trust, Inc. controls approximately 139 multifamily developments comprising more 17,000 individual units of multifamily housing across 12 states.

³ Each of these seven (7) Defendants are owned and controlled by Arbor Realty Trust, Inc, and are referred to herein at times as the "Arbor Related Defendants." This is to be distinguished from the "Arbor Family" or "Arbor Family Defendants" which are the operating and controlling entities within Arbor Realty Trust, Inc. as defined in note 2 *supra*.

- 28. Defendant Arbor Realty Limited Partnership ("ARLP") is the operating partnership of Arbor Realty Trust, Inc. through which substantially all of Arbor Realty Trust, Inc.'s operations are conducted. This includes the operation of BVS as Arbor Realty Trust, Inc. operates and otherwise controls operations of BVS through ARLP. Arbor Realty Trust, Inc. is also the corporate parent of Arbor Realty GPOP, Inc., who is the General Partner of ARLP.
- 29. Defendant Arbor Management Acquisition Company, LLC ("AMAC") is a subsidiary of Arbor Realty Trust, Inc. and a national commercial real estate investment firm founded in 2012, which owns and operates over 8,000 units and has acquired more than \$1.75 billion of multifamily properties across the country. AMAC is the management arm of Arbor Realty Trust, Inc. and along with ARLP manages BVS subject to the discretion, control, and policy decisions of Arbor Realty Trust, Inc.
- 30. Defendant Arbor Realty SR, Inc. ("Arbor SR"). is a real estate investment trust incorporated in Maryland. It is a subsidiary of Defendant Arbor Realty Trust, Inc. As a part of Arbor's scheme, and at the direction of Arbor, Arbor Realty SR, Inc. makes the initial investment in other Arbor holding companies, which enables the Arbor Family to acquire initial ownership of real properties across the country, including Arbor's acquisition of the BVS Properties. Arbor Realty

Trust, Inc. controls the operations of Arbor Realty SR, Inc., including its investment decision into BVS.

- 31. Defendant Bedford United, LLC is a single purpose Delaware limited liability company structured to be bankruptcy-remote, with one independent director in its organizational structure. Bedford United, LLC is the holding shell company for the Bedford Station Apartments which are comprised of approximately 488 one-and two-bedroom units constructed in approximately 1947 and located in Langley Park. Bedford United, LLC, is owned and controlled by Arbor Realty Trust, Inc. and its subsidiaries. The sole member of Bedford United, LLC is co-defendant Hyattsville United, LLC. Upon information and belief, Bedford United, LLC does not have any employees.
- 32. Defendant Victoria United, LLC is a single purpose Delaware limited liability company structured to be bankruptcy-remote, with one independent director in its organizational structure. Victoria United, LLC is the holding shell company for the Victoria Station Apartments which are comprised of approximately 101 one-and two-bedroom units constructed in approximately 1947 and located in Langley Park. Victoria United, LLC, is owned and controlled by Arbor Realty Trust, Inc. and its subsidiaries. The sole member of Victoria United, LLC is co-defendant Hyattsville United, LLC. Upon information and belief, Victoria United, LLC does not have any employees.

- 33. Defendant Hyattsville United, LLC is a single purpose single member Delaware limited liability company. Hyattsville United, LLC, is owned and controlled by Arbor Realty Trust, Inc. and its subsidiaries. Upon information and belief, Hyattsville United, LLC does not have any employees.
- 34. Defendant Realty Management Services, Inc. d/b/a Ross Management (collectively referred to hereinafter as "Ross") is a domestic corporation doing business in the State of Maryland via the registered trade name "Ross Management Services" and the management company of the relevant properties known as Bedford Station and Victoria Station. It is Ross' policy and practice to operate outside of the legally recognized scope of its employment agreement with the Arbor Related Defendants, as well as outside of the scope of any reasonable interpretation of the duties of a property management company. This policy is undertaken in an effort to retain the business of its principal, and at the expense of thousands of tenants who live in the properties it manages on behalf of the Arbor Related Defendants.
- 35. Each of the Defendants other than Realty Management Services, Inc. is a mere instrumentality or *alter ego* of parent company Arbor Realty Trust, Inc.
- 36. Specifically, the following allegations are made of this dominating relationship between Arbor Realty Trust, Inc. and the other Arbor Related Defendants:

- a. Each of the entities are grossly undercapitalized or insolvent to the benefit of Arbor Realty Trust;
- b. Arbor Realty Trust has a history of siphoning funds from the other Arbor Related Defendants. Specifically, Arbor Realty Trust, Inc. commanded Arbor SR to lend money to the Bedford United, LLC and Victoria United, LLC entities for the acquisition of BVS. Arbor Realty Trust, Inc. also causes rents from its subsidiaries including rents from Bedford United, LLC, Victoria United, LLC, and Hyattsville United, LLC for the BVS property to be redirected to other investments within the larger web of Arbor's subsidiaries, to include Arbor's Collateralized Loan Obligations;
 - c. The holding company co-defendants do not have officers;
- d. Instead, each of the Arbor Related Defendants is controlled by a dominant stockholder, specifically Ivan Kaufman, who has stated that he is the "largest shareholder of Arbor Realty Trust, Inc., with over 20% of the shares of Arbor Realty Trust, Inc. Brad Thomas, (ABR) Arbor Realty Trust Ivan Kaufman, LISTEN 23, Inc. with Notes, (Sept. 2020), https://podtail.com/en/podcast/the-ground-up-1/-abr-arbor-realty-trust-incwith-ivan-kaufman/ at 9 minutes;

- e. There is an overlap in ownership between the companies as Ivan
 Kaufman maintains the largest shareholder ownership in all of the Arbor
 Related Defendants;
- f. The Arbor Related Defendants all share common office space. The parties maintain a principal place of business at the same address as Arbor Realty Trust, Inc. in New York 333 Earle Ovington Boulevard, Suite 900, Uniondale, NY 11553 despite their operations in the State of Maryland;
- g. There is a lack of any real degree of discretion as the Arbor Related Defendants operate solely for the benefit of Arbor Realty Trust, Inc.;
- h. The Arbor Related Defendants have routinely dealt with each other without consideration to a good faith arm's length transaction. For example, in 2019 and 2020, Arbor Realty Trust, Inc. simply forgave a \$35 million debt of a borrower to the benefit of AMAC without any consideration in return. As a result of the debt forgiveness, Ivan Kaufman and his "immediate family members" became the owners of the underlying properties. Additionally, and as stated *supra*, Arbor SR lent the funds to the shell holding companies BVS for purchase of the very properties at issue. The BVS property was then used as cross-collateralization so that Arbor Realty Trust, Inc. could purchase additional properties for its portfolio;

i. Other traditional factors of fairness demand that the Court disregard the corporate forms of the Arbor Related Defendants because Arbor Realty Trust, Inc. controls and dominates the subsidiaries in such a way that it causes violations of the Fair Housing Act, breaches of contract, and breaches of duties owed to the tenants, and corporate forms cannot be allowed to be utilized as shields to violations of civil rights.

IV. FACTS

A. HISTORY AND BACKGROUND OF THE REAL ESTATE INVESTMENT TRUST ("REIT")

- 37. Congress first established REITs in 1960 with the passage of the Cigar Excise Tax Extension. Contained in that Act was legislation which authorized REITs in the United States. In approximately 1965, REITs first became publicly traded on the New York Stock Exchange ("NYSE").
- 38. REITs provide a way for individual investors to earn a share of the income produced through real estate ownership without the individual investors actually purchasing and managing the real estate themselves.
- 39. Most REITs specialize in a single type of real estate such as retail, office space, healthcare, industrial space, or, as in this case, residential multifamily real estate apartment buildings.
- 40. A REIT is distinguished from other real estate companies in that a REIT must acquire and develop its real estate properties primarily to operate them as part

of its own investment portfolio, as opposed to reselling the properties after they have been developed.

- 41. To qualify as a REIT, a company must comply with certain provisions of the Internal Revenue Code ("IRC"). Pursuant to the IRC, a company that qualifies as a REIT is allowed to deduct from its corporate taxable income all of the dividends that it pays out to its shareholders.
- 42. To qualify as a REIT under the IRC, a company must meet a number of requirements, but chief among them is that the company must pay a minimum of 90% of its taxable income in the form of shareholder dividends each year. The income is derived almost exclusively from rents. In other words, REITs avoid having to pay corporate tax if they distribute at least 90% of the rents from their tenants to their shareholders as dividends.
- 43. Any decision to spend finances to maintain, manage, improve or renovate a property will result in lower dividends for shareholders, and potentially a concomitant lower stock price for publicly traded companies.
- 44. In 1986, further legislation was passed which simplified the REIT industry. One such simplification allowed REITs to be managed, like other companies, by their own internal management teams instead of by outside advisers. This process was simplified further in 2004 with the passage of the REIT Improvement Act under the Second Bush Administration, which allowed REITs to

manage their day-to-day business operations more effectively for the benefit of their shareholders and stock values.

- 45. In 2008, in the midst of the Great Recession, the REIT Investment and Diversification Act was passed which allowed REITs to buy and sell real estate assets more quickly and efficiently.
- 46. There are three main types of REITs: (1) Equity REITs which own and operate income-producing real estate; (2) Mortgage REITs which lend money directly to real estate owners and operators through mortgages and loans or indirectly through acquisition of mortgage-backed securities; and (3) Hybrid REITs which are a combination of an Equity REIT and a Mortgage REIT.
- 47. The primary sources of revenue for an Equity REIT come from rents received through the real property owned by the REIT, while the primary source of revenue for a Mortgage REIT is generated from the interest and fees related to mortgage loans.
- 48. Defendant Arbor Realty Trust, Inc. is a Hybrid REIT. Defendant Arbor Realty SR, Inc. is also a Hybrid REIT. However, Arbor SR's Mortgage REIT lending functions operate almost solely to the benefit of the Arbor Family Defendants for non-arm's length transactions, while its Equity REIT functions also operate almost solely to the benefit of the Arbor Family.

49. REITs are attractive investments because they are able to pay higher dividends due to this legal requirement to pay 90% of their taxable income to shareholders. Because the taxable income doesn't include tax deductions like depreciation, this gives REITs the ability to keep cash on hand in order to stay liquid during difficult economic periods.

1. HOUSING AS A COMMODITY

- 50. A commodity is "[a]n article of trade or commerce. The term embraces only tangible goods, such as products or merchandise, as distinguished from services." COMMODITY, Black's Law Dictionary (11th ed. 2019). Until the late twentieth century, housing was not commonly treated as a commodity.
- 51. For most of American history housing has been governed by the market. However, in recent decades, financial actors such as Arbor have become increasingly dominant on this market. This trend has been referred to as the "commodification" or "financialization" of the housing market. The REIT structure has provided a convenient vehicle to take advantage of this recent trend.
- 52. Financialization of the housing market has had two major effects. First, the mortgage market turned housing into a tradeable debt on financial markets in the form of mortgage-backed securities, the under-regulation of which was a significant contributing factor to the Great Recession. Second, and importantly for present

purpose, the financialization has greatly increased the significance of residential real estate as an asset of investment and wealth accumulation.

- 53. The vast number of residential properties subject to foreclosures in the aftermath of the Great Recession created an opportunity for investors such as Arbor and Arbor Realty SR, Inc. to cheaply purchase them. Indeed, because of the financialization of housing, residential real estate is the biggest asset class in the world. As a result of the financialization of the housing market, there is now a national and global market for residential real estate for purposes other than for simply providing housing for tenants to reside while making money, but further, to buy and acquire housing as commodities with the intent that they provide income through rent while also passively increasing the owners' (or shareholders') wealth through expected commodity (the real estate) capital appreciation.
- 54. The purposes of these investments are to re-sell the properties with profit, sometimes after demolishing them to rebuild and individually sell luxury apartments. Alternatively, homes are turned into rental apartments or are refurbished to profit from increased rents. In other instances, these housing investments are made for the purpose of using the property as office space or hotel accommodation. In each instance, the real estate is treated as a commodity or mere

asset, while the service or obligation of providing clean, safe, habitable homes is ancillary or non-existent.

- 55. But the REIT model does not lend itself to buying and reselling properties. Because the rents on the properties translate to dividends for investors or income for owners, a REIT creates its returns by, *inter alia*, buying properties, holding the properties, and raising the rents annually.
- 56. As discussed further *infra*, Arbor Family Defendants' unlawful policies fall outside of these otherwise legally reasonable approaches to residential real estate, and those polices are having a devasting impact on the protected class residents of BVS, and the similarly situated tenants of Arbor's thousands of properties across the country.

2. HISTORICAL CONTEXT OF ARBOR'S VIOLATIONS

- 57. The failure by Arbor to ensure habitable conditions in the BVS community is a continuation of the well-documented history of residential discrimination against minorities and minority neighborhoods in this country by financial actors such as banks, mortgage origination and servicing companies, and other financial actors alike.
- 58. It is now a well-established chapter of American history that Black and Brown individuals have been denied access to safe and habitable housing on the same terms as their White counterparts. In the twentieth century, mortgages were

withheld from neighborhoods of color through redlining. In the years leading up to the Great Recession, neighborhoods of color were targeted for expensive, predatory, and unfair mortgages. Once those predatory mortgages reached their obvious conclusion, i.e., foreclosures and homelessness of their targets and the repossession of the houses by the banks, financial institutions took ownership of the homes, and in many instances across the country – and almost exclusively in the Black and Brown neighborhoods – ceased maintaining the vacant homes themselves. Those numerous failures further contributed to the blight in these Black and Brown neighborhoods.

- 59. The next chapter in the story is the financial industry's discrimination against these communities in residential multifamily rentals. Following the foreclosure crisis and the Great Recession, companies such as Arbor Realty Trust, Inc. focused their investing more heavily on what the industry termed the "multifamily asset class."
- 60. Where other asset classes, such as travel and hotels, storage units, restaurants, or commercial office space, suffered during the Great Recession and during other downturns in the economy, the "multifamily asset class" consistently outperformed these other classes. The reason for this is plain: when people lose their jobs due to a downturn in the economy, they stop spending money where it is not necessary. They stop eating at restaurants, they cancel their plans to fly to a vacation

destination and stay in a hotel, or to take a cruise. But they rarely stop paying their rent.

61. While investors may have been aware of this fact prior to the Great Recession, that economic collapse inspired a new wave of multifamily investing by the financial industry. Arbor's Founder, Chairman, and CEO, Ivan Kaufman made the following observation during the middle of the COVID Pandemic in 2020:

Our core asset class is multi-family. And that's not by accident. Going through several recessions and going through the Great Recession it was very clear to us that the multifamily asset class is extremely resilient. Even if it goes down, it comes back very very quickly. So, while we were only 30% in the past of multifamily assets as part of our balance sheet, we are now over 80%, and we made it a very very clear operational strategy to stick to multi-family, and that is why through this downturn, not only are we not negatively affected, we are one of the winners.

Josh King, *Arbor Realty Trust CEO Ivan Kaufman Builds an Empire from Multifamily Homes*, INSIDE THE ICE HOUSE (Aug. 24, 2020) https://www.theice.com/insights/conversations/inside-the-ice-house/arbor-realty-trust-ceo-ivan-kaufman-builds-an-empire-from-multifamily-homes (emphasis added).⁴

⁴ CEO Ivan Kaufman's reference to multifamily assets making up over 80% of Arbor's balance sheet is vague given the status of Arbor as a Hybrid REIT. However, the language from Arbor's 2020 Form 10-K filed with the SEC illustrates plainly that Arbor is in both the mortgage origination business as well as an owner of real property:

- 62. Indeed, the reason for the resilience of the "multifamily asset class" can be explained very simply: people need a place to live, and when they are poor, they will pay almost everything they have for a home. To paraphrase an old line: when the paycheck comes in, the first thing paid is the housing.
- 63. However, the financialization of the housing industry, and the business model deployed by the Arbor Family to increase dividends, income, and return on investment (ROI) relies not only on their tenants paying rents, but also on increasing annual rents year after year. In addition, when tenants are unable pay their rent, the model relies heavily on rapid evictions of delinquent tenants and replacement with new tenants, a necessary step in staying profitable and ensuring returns for shareholders.

https://www.sec.gov/ix?doc=/Archives/edgar/data/0001253986/000110465921025 551/abr-20201231x10k.htm (emphasis added).

Through our Structured Business, we invest in a diversified portfolio of structured finance assets in the multifamily, single-family rental and commercial real estate markets, primarily consisting of bridge and mezzanine loans, including junior participating interests in first mortgages and preferred and direct equity. We also invest in real estate-related joint ventures and may directly acquire real property and invest in real estate-related notes and certain mortgage-related securities.

3. STANDARD TYPES OF REAL ESTATE INVESTMENT STRATEGIES AND KNOWLEDGE OF PROSPECTIVE INVESTMENTS

- 64. Commercial real estate investment strategies generally fall into one of three different categories: (1) Core, (2) Value-Add, and (3) Opportunistic investments.
 - a. "Core" investments are generally stabilized, fully leased, secure investments with established and predictable cash flows. These types of investments generally do not experience significant capital appreciation in value but provide stable and predictable cash flow with relatively low risk, an attractive attribute for shareholders. Notably, these core investments are usually characterized by (1) long term leases with (2) high credit tenants in (3) buildings that require little to no improvement on behalf of the new owners in (4) desirable locations (5), who are then able to hold the investments for long periods of time. Because of these characteristics, these investments are generally seen as low risk.
 - b. "Value-Add" investments are made in commercial properties that also share the established cash flows of core investments, but which require improvement or repositioning of the property to allow it to command higher rents. "Value-Add" investments will typically

generate higher returns than core investments because of the appreciation in value of the underlying property once the capital investments have been made. These investments are generally considered higher risk because in order to be successful, the acquisition, management, and improvement must be monitored, and the business plan implemented for the property.

- c. "Opportunistic" investments are similar to "value-add" except the risk is even higher. An opportunistic investment property tends to need significant or complete rehabilitation. The property may be a vacant lot that requires completely new construction or, in many cases, may be an extremely old property that requires complete demolition and rebuilding.
- 65. Arbor and other financial actors who specialize in residential multifamily investing have a wealth of information at their disposal when determining whether or not to invest in a given property. Among the various categories of data available to speculators such as Arbor are, at a minimum:
 - a. age of the property and when if ever it had been renovated;
 - b. rental rate history and trends;
 - c. overall occupancy history and trends;
 - d. demographics of the tenants to include race and nationality;

- e. median incomes of the tenants;
- f. median age of tenants;
- g. employment status of the tenants;
- h. population density;
- i. operational costs and expense data on the property;
- j. median incomes of the residents of the surrounding community;
- k. location or existence of opportunity zones; and
- 1. identical data for all comparable properties in the specific real estate market
- 66. This information allows actors like Arbor Family to create an investment thesis or policy as it relates to a specific property based on specific characteristics of that property, and to make a business decision with regard to (1) which category the property falls (core, value-add, or opportunistic), (2) how the investment will create a financial return, and (3) what the exit strategy is for the investment in the specific property. Given their knowledge, intricate understanding, and mastery of this portion of the real estate market, the Arbor Family Defendants leadership is fully aware of each type of investment and what business decisions will create the largest return for their shareholders and owners.

4. THE ARBOR COMPANIES

67. Given the hybrid REIT model on which Defendants Arbor Realty Trust, Inc. and Arbor Realty SR, Inc. are based, the Arbor Family has a number of sizeable

and significant affiliates referred to by their CEO Ivan Kaufman as "lines of business," to include, *inter alia*, the following:

- a. Defendant Arbor Realty Trust, Inc.
- b. Defendant Arbor Realty SR, Inc.
- c. Defendant Arbor Realty Limited Partnership
- d. Arbor Realty GPOP, Inc.
- e. Defendant Arbor Management Acquisition Company, LLC
- f. Arbor Commercial Mortgage, LLC ("ACM")⁵
- g. ArborCrowd management Holdings and ArborCrowd Holding Company, LLC and their affiliates (d.b.a. collectively as "ArborCrowd")
- 68. These "lines of business" operate in such a manner that the shell companies which hold the underlying properties are mere instrumentalities with joint leadership and little or no retained capital. These companies and their various but often related, leadership exhibit complete control over their sister and subsidiary companies such as Defendants Bedford United, LLC, Victoria United, LLC, and Hyattsville United, LLC. Such control is used by Arbor Family Defendants to implement the policies discussed herein and such control and breach of duty has proximately caused damages to Plaintiffs.

⁵ ACM is the is the Mortgage arm of Arbor Realty Trust, Inc's REIT business.

- 69. Arbor Family and its subsidiaries were primarily founded and are now led in part by family members Ivan Kaufman and his two sons, Adam Kaufman and Maurice Kaufman.
- 70. According to ArborCrowd's website, Ivan Kaufman is the Co-Founder and CEO of ArborCrowd and was the founder of a number of the Defendant entities over the course of the last four decades. Regarding Ivan Kaufman, the company's website provides the following:
 - a. He is currently the Founder, Chairman, President and CEO of Defendant Arbor Realty Trust, Inc., a leading multifamily and commercial real estate lender and real estate investment trust that became publicly traded (NYSE:ABR) in April 2004.
 - b. He is the Founder and CEO of Arbor Commercial Mortgage,
 LLC, ("ACM") a multifamily finance company he established in
 1995.
 - c. He is the Co-founder and Principal of Defendant Arbor Management Acquisition Company ("AMAC"), a national commercial real estate investor and operator that was formed in 2012.
- 71. Ivan Kaufman himself refers to these entities as a single entity with mere formal distinction under the control of AMAC, which exceeds that which is

typical between parent and subsidiary. According to the 2021 Special Report issued by Ivan Kaufman as CEO of Arbor, "[AMAC] is an investment firm created in 2012, which owns and operates over 8,000 units and has acquired more than \$1.75 billion of multifamily properties across the country."

- 72. Arbor has numerous subsidiaries. According to documents filed with the SEC, some of their "Significant Subsidiaries" are a number of tax shelter entities registered to do business in the Cayman Islands.
- 73. An additional "Significant Subsidiary" is that of Defendant Arbor Realty SR, Inc. ("Arbor SR"), which is organized and operates as a REIT in the State of Maryland. On December 22, 2005, Ivan Kaufman signed the Articles of Amendment and Restatement of the Articles of Incorporation of Arbor SR as the "President" of Arbor SR.
- 74. According to SEC filings, Arbor SR "is a subsidiary of [Defendant] Arbor Realty Trust, Inc., a specialized real estate finance company that invests in real estate-related bridge and mezzanine loans, preferred equity, and in limited cases, discounted mortgage notes and other real estate-related assets."
- 75. According to W-9s supplied by Arbor Family and Ross to tenants of BVS, Defendant Hyattsville United, LLC is the entity that collects rents on behalf of Arbor. Upon information and belief, these rents are then automatically directed to whichever entity Arbor Family Defendants have assigned them.

- 76. Adam Kaufman is a co-founder and the COO of ArborCrowd, which, according to its website, is the first crowdfunding platform launched by a real estate institution. Furthermore, "he oversees ArborCrowd's corporate growth strategies, including business development, digital technology, acquisitions, and marketing and sales initiatives." According to its website, "[m]arrying technology and real estate, Adam developed ArborCrowd to make real estate investing more accessible to a wider group of investors."
- 77. Maurice Kaufman is a founding Principal of Defendant AMAC, and according to the company's website, he "oversees all facets of the company, including acquisitions, business development, asset management and investor relations."
- 78. In a November 3, 2016, press release, ArborCrowd announced that "ArborCrowd Joins Trusted Arbor Family of Companies to Bring Real Estate Investment opportunities to New Audiences Through Technology." The press release went on to clarify that "ArborCrowd is a part of the Arbor family of companies that includes Arbor Realty Trust, Arbor Commercial Mortgage and [Arbor Management Acquisition Company]." It was this partnership with the Arbor Family which led to the redevelopment of Quarry Station Apartments as discussed *infra*.

- 79. Upon information and belief, each of the subsidiary Defendants obtains capital purely for the benefit of Arbor Realty Trust, Inc. and Arbor Realty SR, Inc. Revenue generated by shell-companies, such as Hyattsville United, Bedford United, Victoria United, AMAC, and the other named Arbor-related Defendants, ultimately passes to Arbor Realty Trust, Inc. for the sole benefit of its shareholders and owners.
- 80. Each of the Arbor Family Defendants works in agreement amongst themselves and with property managers in the case of BVS, the property manager is Ross to conspire to implement policies that violate the FHA and cause the apartments to be uninhabitable as a further breach of contract and local ordinances. Arbor Realty Trust, Inc. sets the policies of each subsidiaries' management, operations and investments, controlling how those subsidiary entities (including each of the other named Defendant subsidiaries) operates, which properties each invest in, and consistent with the unlawful policies described below, causes each of them to violate the FHA, as well as the obligations owed to the tenants in contract and tort.
 - B. ARBOR FAMILY DEFENDANTS HAVE ENGAGED IN A PATTERN AND PRACTICE OF SYSTEMIC AND INTENTIONAL RACE DISCRIMINATION IN COMMUNITIES OF COLOR
- 81. A "pattern or practice" of discrimination refers to systemic intentional discrimination affecting a large group of persons. Statistical evidence of a

sufficiently gross disparity over time between the affected population and the general population may establish an inference of intentional discrimination.

82. To prove systemic discrimination, a plaintiff must show that the discrimination was the defendant's standard operating procedure, more than the mere occurrence of isolated or sporadic discriminatory acts. A plaintiff can establish that discrimination was the defendant's standard operating procedure by, among other things, presenting statistical evidence of similarly situated persons not in the protected class who were treated better than those in the protected class.

1. THE BEDFORD AND VICTORIA STATION COMMUNITY DEMOGRAPHICS, STATISTICAL DISPARITY, AND THE DISINTEGRATION OF THE PROPERTIES

- 83. Victoria and Bedford Station are located in the community of Langley Park, an inner-ring suburb of Washington, DC, located in Prince George's County ("PG County"). As with many inner-ring suburbs in the United States, Langley Park suffers from aging infrastructure and housing that have not seen investment in decades.
- 84. PG County is approximately 61% African American. Alternatively, the African American population of Maryland statewide is only 29.7%. While the minority Hispanic population is rapidly growing throughout Maryland, that growth is centralized to the inner-ring suburbs inside the Capital Beltway in PG County, where the percentage of Hispanics at 19.5%, is nearly double the 10.6% population

of Hispanics in Maryland statewide. Alternatively, the White population of Prince George's County is 12.1% as compared to the statewide White population of 49.8%.

- 85. The majority of Hispanics in PG County live in the inner-ring suburbs inside the Capital Beltway, such as Langley Park, East Riverdale, Riverdale Park, Edmonston, and Brentwood. The areas with the highest population densities and poverty levels are also largely located inside the Beltway. Langley Park, East Riverdale, Bladensburg, Greater Landover, Seat Pleasant, and Suitland/Silver Hill all have large concentrations of low- to moderate-income households.
- 86. PG County suffered disproportionately during the Great Recession, with the highest foreclosure rates in the region, and its economy has not recovered at the rate of its neighboring counties. Furthermore, as of 2016, of the roughly 99,000 multifamily housing units in PG County, nearly a quarter (25,000) were built in 1959 or earlier. In Langley Park specifically the location of BVS and like BVS 54% of the housing units are 55 years or older.
- 87. The PG County Department of Permitting, Inspections, and Enforcement ("DPIE") maintains a list of "distressed properties." A property is placed on the distressed property list when it displays at least one of the following conditions: improper management, inadequate maintenance, failure to comply in a timely manner with violation notices, failure or refusal to meet minimum code

standards, failure to satisfy tenant requests for repairs, or any such cause that provides an unsafe and/or unhealthy living environment.

- 88. Bedford Station, built in approximately 1947 and never significantly renovated, is comprised of 488 one- and two-bedroom units spread out among several three-story buildings. The complex was placed on the distressed properties list in September 2012 prior to its acquisition by Arbor. The rental license for Bedford Station was renewed in January 2016, despite the fact that the property remained on the distressed properties list.
- 89. Victoria Station, **built in approximately 1947 and never significantly renovated**, is comprised of 101 one- and two-bedroom units. It was also placed on the distressed properties list in September 2012 prior to its acquisition by Arbor. The rental license for Victoria Station was renewed in April 2015, despite the fact that it also remained on the distressed properties list.
- 90. Of the total multifamily housing units located in Langley Park, 71% of the units are located within the 13 apartment complexes represented in Figure 1:

	20	14	20	15	2016		2017	
Complex	Inspection s	Violations	Inspection s	Violations	Inspection s	Violations	Inspection s	Violations
Langley Gardens	0	0	15	27	0	0	8	20
Quebec Arms	6	6	3	5	0	0	1	2
University Landing	0	0	6	8	0	0	0	0
Campus Gardens	1	2	0	0	0	0	0	0
Hampshire Village	0	0	1	1	0	0	0	0
Langley Terrace	0	0	12	26	0	0	0	0
Liberty Place	10	16	1	2	14	37	0	0
University Gardens	1	3	3	12	0	0	1	1
Victoria Crossing	1	1	17	37	4	26	21	85
Victoria Station	81	282	58	219	19	54	16	38
Villas at Langley	29	179	26	114	21	61	10	62
Bedford Station	149	479	101	434	81	239	158	417
University City	10	10	6	27	13	83	3	8
TOTAL	288	978	249	912	152	500	218	633

Figure 1. Number of Inspections and Violations by Year for Langley Park Apartment Complexes

- 91. Among the complexes, Bedford Station had the highest number of inspections and violations every year during the time period from 2014-2017, while the complex with the lowest number of inspections and violations varied each year.
- 92. Between the two properties, there have been thousands of code violations discovered over the years. Between 2014 and 2017 alone there were approximately 2,162 code violations. As a result, over this time period, for every

inspection of a BVS unit that was undertaken by PG County, there were 3.3 code violations discovered.

- 93. However, this number underestimates the direness of the situation. In none of those years were all the apartments ever inspected. Indeed, during this time period, the number of inspections conducted averaged only 28.25% of the total number of 589 BVS apartments.
- 94. Code violations were placed into one of ten categories based on the type of violation. The categories with the highest number of violations relate to maintenance issues, such as peeling paint and broken windows. The categories with lowest numbers of violations include those that pose serious health risks, such as unsanitary conditions and pests. Thus, even low levels of these violations should raise serious concern. Figure 2 shows the distribution of code violations by category.

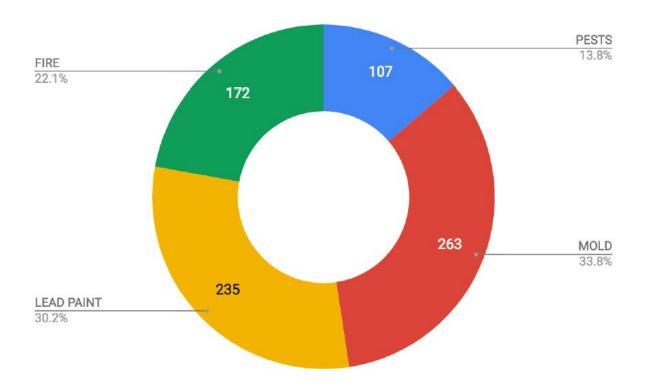


Figure 2 – Violations Related to Household Health Hazards for Langley Park Apartment Complexes, 2014-2017

95. A description of the various types of code violations are reflected in Figure 3.

Category	Description
Pests	This refers to any code violation related to insect/rodent infestation (i.e. roaches, bed bugs, and rats)
Trash / Unsanitary Condition	This refers to any code violation related to: 1) open storage; 2) an unsanitary accumulation of trash, litter, debris; or 3) unsanitary walls or ceilings.
Plumbing	This refers to any code violation related to: 1) walls and ceilings that have water leaks/stains; 2) leaking faucet or drain; or 3) commode and plumbing system are in disrepair and/or inoperable.
Heating	This refers to any code violation related to: 1) insufficient heating; 2) heating unit in disrepair; and 3) defective/inadequate water heating.
Paint / Caulking / Plaster	This refers to any code violation related to: 1) doors, walls and ceilings that have flaking, peeling paint and/or loose plaster; 2) loose/missing caulking; or 3) walls and ceilings that have cracks and holes.
Doors / Windows	This refers to any code violation related to: 1) doors and windows in a state of disrepair; 2) doors and windows that have broken/missing glass, damaged and/or missing hardware; or 3) doors and windows that are inoperable.
Lights / Electrical / Equipment	This refers to any code violation related to: 1) cooking equipment, electric fixtures, and electric outlets/covers that are in disrepair; 2) light fixture(s) and emergency lighting fixtures that are inoperative and/or missing; or 3) refrigerators and exhaust fans that are in disrepair.
Fire Safety / Egress / Floor	This refers to any code violation related to: 1) smoke detectors that are in disrepair, inoperative and/or missing; 2) stair treads and stair nose edges in disrepair; 3) floors and/or surface coverings in disrepair, buckled and deteriorated, and not structurally sound; 4) fire extinguishers that are discharged, missing and/or has expired service tag.
Building Exterior	This refers to any code violation related to: 1) exterior walls that have cracks, breaks, holes and/or rotted or rusted surfaces, including retaining walls; 2) roof shingles on building that are loose, buckled, missing and/or otherwise deteriorated; 3) gutter(s) and/or downspout(s) that is/are in disrepair and/or have obstructions; or 4) building foundations that have missing/deteriorated rodent screens.
Grounds / Landscape	This refers to any code violation related to: 1) exterior walkways, sidewalks, steps or porches/landings that are cracked, broken, deteriorated, and/or have sunken areas that creates a trip hazard; 2) exterior property areas that have holes and/or eroded/unprotected soil, dead trees; or 3) parking areas that have holes, cracks, is deteriorated and/or has a sunken surface, including broken and/or deteriorated concrete curbing.

Figure 3. Descriptions of Code Violation Categories

- 96. Since 2017 there have been no significant capital improvements to the BVS Properties.
- 97. Langley Park is an immigrant community with 61.4% of residents foreign born. Only 34% of Langley Park residents speak only English or English

"very well." This is significant because 88% of PG County residents and 93% of Maryland residents speak only English or English "very well." This fact alone creates significant issues for residents who face difficulty communicating with code enforcement inspectors due to language barriers, as most inspectors only speak English and, for a majority of residents, their primary language is Spanish.

- 98. Furthermore, with such a large percentage of the population being foreign born, there is significant concern for family members and other tenants who may not be legally documented. This further characteristic of the tenants of the BVS Properties impacts their community and significantly contributes to their hesitance when it comes to tenants seeking the assistance of county and government officials, as well as their unwillingness to engage legal counsel to assist them in their struggle to get their landlord to respond to their needs.
- 99. In addition to the low levels of English proficiency, only 37% of the population age 25 and older has a high school level education or higher, whereas, the rates in PG County and the State of Maryland as a whole are 87% and 90%, respectively. Nevertheless, despite these low levels of language proficiency and education and as Arbor is aware the neighborhood has relatively low unemployment.
- 100. Prior to the COVID-19 Pandemic, Langley Park's unemployment rate was nearly half of that of the county and the state. However, many of those who are

employed work in low-wage, intermittent jobs, often as day laborers. Residents are primarily employed in construction, retail, housekeeping, healthcare and social assistance, accommodation and food services, and waste management.

- 101. The median household income for Langley Park residents is \$63,105.00, approximately \$21,700 lower than that of the county or the state median income.
- 102. Much like with employment figures, these census numbers likely inflate Langley Park's picture of economic well-being, as it fails to account for its large undocumented population.

2. ARBOR FAMILY'S KNOWLEDGE OF AND WILLFUL BLINDNESS TO THE CONDITIONS AT BVS

- 103. The Arbor Family Defendants are fully aware of the deplorable conditions at BVS.
- 104. CASA has sent multiple correspondences to Arbor Family Defendants and Ross, explaining the conditions and seeking help on behalf of BVS tenants, as well as tenants of other Arbor Properties in Maryland. Arbor Family Defendants have entirely ignored the correspondence and, consistent with its policies, has delegated all of its nondelegable and legal ownership duties to Ross. Ross has utterly failed to respond appropriately.
- 105. A number of articles and media pieces have detailed in both English and Spanish languages the grave conditions at the BVS Properties.

- 106. Exhibits A-F provide just a few examples of the many local and national stories that have been aired or published in the last year by the Washington Post, National Public Radio ("NPR"), and national and local news outlets.
- 107. As reflected in the media coverage, the tenants of the Arbor Properties have had difficulty even identifying who exactly was the owner of the properties. For BVS tenants, many of whom do not speak English and are not familiar with business organization law in the United States, identifying and then contacting the owner of the homes they live in is nearly impossible.
- 108. Media outlets had more success in identifying Arbor and Ross, but their attempts to contact Defendants for comment were similarly ignored.
- 109. One aspect of the Arbor Family's Financialization Policy, as further discussed *infra*, is the wall created by ownership between the tenants and the owners. The use of LLCs as shell companies such as Bedford United, LLC, Victoria United, LLC, and Hyattsville United, LLC in addition to the buffer created by the delegation of management to a management company like Ross, makes it incredibly difficult for even sophisticated tenants to identify the owners of their properties.
 - 3. ARBOR FAMILY'S CROSS-COLLATERALIZATION OF BEDFORD AND VICTORIA STATION PROPERTIES AS EVIDENCE OF THEIR UNITY OF ACTION AND POLICY
- 110. On April 10, 2013, the Arbor Family acquired the Bedford Station Apartments. That acquisition was made using the shell company Defendant Bedford

United, LLC, who, despite having no known assets, was able to acquire Bedford Station for \$25.8 million. That acquisition was made possible through a loan made by Arbor Realty SR to its related entity Bedford United, LLC in the amount of \$23 million. This non-arm's length transaction amounted to an investment by Arbor Realty SR and the Arbor Family in the Bedford Station Property.

- 111. Similarly, on that same day, the Arbor Family acquired the Victoria Station Apartments. That acquisition was made through the use of the shell company Defendant Victoria United, LLC, who, despite having no known assets, was able to acquire Victoria Station for \$5.1 million. That acquisition was made possible through a loan made by Arbor Realty SR to its related entity Victoria United, LLC in the amount of \$4.69 million. This non-arm's length transaction amounted to an investment by Arbor Realty SR and the Arbor Family in the Victoria Station Property.
- 112. On April 12, 2013, the same day each of the associated deeds was filed with the Maryland Land Records, Arbor also recorded alongside each deed, a nearly identical Assignment of Leases and Rents (the "Assignments"). Each of the properties assigned their leases and rents to the REIT entity, Defendant Arbor SR, Inc. As a result, the rents from tenants of BVS were assigned directly from the Bedford United, LLC and Victoria United, LLC holding companies to Arbor Family Defendant REIT subsidiary Arbor SR.

- Apartments did not stop with the assignment to Arbor SR. Indeed, just over a month later on June 27, 2013, Arbor SR assigned the Victoria Station rents a second time. In a document titled "Assignment of Assignment of Leases and Rents," at the direction of the Arbor Family Defendants, the Victoria Station rents were assigned a second time. In that document prepared by Arbor Commercial Mortgage, LLC the Mortgage REIT line of Arbor's business Victoria Station's rents were assigned to "Arbor Realty Collateralized Loan Obligation 2013-1, LTD." This Arbor CLO was incorporated in the Cayman Islands.
- 114. A collateralized loan obligation or CLO is a form of securitization where payments from multiple middle sized and large business loans are pooled together and passed on to different classes of owners in various tranches. A CLO is a type of collateralized debt obligation. With a CLO, the investor receives scheduled debt payments from the underlying loans, assuming most of the risk in the event that the borrowers default. In the case of Victoria Station, there was no risk, as Arbor Family Defendants were variously both the mortgagor and the mortgagee on the loan in this additional and notable non-arm's length transaction.
- 115. According to Arbor Realty Trust, Inc.'s 2013 Form 10K filed with the SEC:

In January 2013, we completed our second CLO, issuing to third party investors two tranches of investment grade CLOs through

newly formed wholly-owned subsidiaries, Arbor Realty Collateralized Loan Obligation 2013-1, Ltd. and Arbor Realty Collateralized Loan Obligation 2013-1, LLC. As of the CLO closing date, the notes are secured by a portfolio of loan obligations with a face value of approximately \$210.0 million, consisting primarily of bridge loans and a senior participation interest in a first mortgage loan that were contributed from our existing loan portfolio.

(emphasis added).

- 116. In other words, Arbor Realty Trust, Inc. itself was the direct recipient of the rents of the tenants of Victoria Station through its wholly owned CLO.
- 117. In November 2013, the Arbor Family oversaw the refinancing of Bedford and Victoria Station through a single loan provided by the unrelated Deutsche Bank affiliate, German American Capital Corporation ("GACC"), which has no known relationship to the Arbor Family. That November 2013 refinance resulted in a new mortgage against the BVS Properties of \$33 million.
- 118. According to a UCC Financing Statement Amendment dated September 17, 2014, Arbor terminated its CLO interest.
- 119. Approximately five (5) years later in 2019, the Arbor Family again directed the refinance of the BVS Properties. This time however, instead of refinancing the property and using the equity to reinvest in the property, the Arbor Family was able to extract nearly \$20 million out of the equity of the BVS Properties. In September 2018, the Arbor Family refinanced the BVS Properties into a mortgage with KeyBank National Association ("Keybank") in the amount of \$52.3 million.

- 120. Then most recently, the Arbor Family was able to acquire a second mortgage through KeyBank in the amount of \$6.5 million. As a result of the Arbor Family Defendants' actions, the BVS Properties, which were acquired for approximately \$30.9 million in 2013, and despite the lack of any significant upgrades to the horrendous conditions of the only collateral the subsidiaries Bedford United and Victoria United have (the BVS Properties), the single purpose BVS entities are now leveraged to the tune of \$58.8 million for the benefit of Arbor Realty Trust, Inc.
- 121. The debt which currently encumbers Bedford United, LLC and Victoria United, LLC is the result of the cross-collateralization of the properties by the Arbor Family, which was able to use that additional capital to reinvest in other investments, which are currently unknown to Plaintiffs.
- 122. The anonymity inherent in these complex corporate structures is exploited by Arbor Family as a part of its Financialization Policy, and but for the self-financing provided by the Arbor Family Defendants as well as their related entities such as ACM to their subsidiary holding companies, the discrimination present and the very ownership of the underlying real estate by the shell companies of Bedford United, LLC and Victoria United, LLC, would not be possible.

- 4. DEFENDANT ARBOR REALTY TRUST, INC. HAS A NATIONWIDE PORTFOLIO OF APPROXIMATELY 139 MULTIFAMILY HOUSING DEVELOPMENTS COMPRISING IN EXCESS OF 17,000 INDIVIDUAL UNITS THAT ARE OCCUPIED DISPROPORTIONATELY BY MEMBERS OF A PROTECTED CLASS OF INDIVIDUALS
- 123. Through the use of various ownership vehicles such as subsidiary and single purpose LLCs like Defendants Hyattsville United, Bedford United, and Victoria United, the Arbor Family has been able to acquire properties through self-financing, then refinance and cross-collateralize those properties to use the underlying equity in the real estate held by the shell companies to acquire further assets. This process is fundamental to the discriminatory Arbor Family Policies identified *infra*, which provide evidence not only of disparate treatment of Arbor's minority tenants, but also further evidence that the Arbor Family policies are having a significant and disparate impact on the protected class of individuals who occupy Arbor's properties.
- 124. Upon information and belief, nationwide, Arbor owns and/or controls approximately 139 multifamily developments across 12 states Maryland, Connecticut, Florida, Georgia, Indiana, Kentucky, Michigan, New York, Ohio, Pennsylvania, Tennessee, and Texas.
- 125. Upon information and belief, those approximately 139 developments are comprised of more than 17,000 individual units.

- 126. Upon information and belief, despite Arbor's reluctance to acknowledge these extensive ownership interests in its numerous properties nationwide, should a third party be interested in acquiring or negotiating with the owner of one or more of Arbor's properties, the points of contact identified by Arbor as responsible for each of Arbor's approximately 139 properties are, variously, (1) Managing Director, Structure Finance Production for Arbor Realty Trust, Giannie Ottaviano, as well as (2) Executive Vice President, Chief Investment Officer, Residential Financing for Arbor Realty Trust, Steven Katz.
- 127. According to Arbor's website (https://arbor.com/our-team/gianni-ottaviano/), "[d]uring Mr. Ottaviano's tenure with Arbor, he has taken on a variety of increasingly vital roles within the group, including loan production, transaction screening, underwriting, deal management, relationship management, closing and asset management." (emphasis added).
- 128. According to Arbor's website (https://arbor.com/our-team/steven-katz/), Mr. Katz is responsible for growing Arbor's presence in the residential real estate market, including the firm's Single-Family Rental (SFR) Portfolio platform. (emphasis added).
- 129. In other words, upon information and belief, as identified by Arbor Realty Trust, Inc., the representatives of Arbor Family Defendants responsible for asset management of each of Arbor's Maryland properties, as well as **all of Arbor**

Family's other properties nationwide, are in fact employees of Defendant Arbor Realty Trust, Inc. itself, and not employees of the other related Arbor Family Defendants.

130. Of the approximately 139 properties owned by Arbor nationwide, the racial demographics are composed as follows:

White	Non-White
51%	48.4%

131. Alternatively, on the whole, in the twelve states identified *supra* where Arbor owns its properties, the racial demographics are composed as follows:

White	Non-White
60.6%	39.4%

132. In other words, Arbor's nationwide portfolio has targeted properties for ownership that are disproportionately Non-White. As a direct result of the Arbor Family Defendants' targeting, the White population of Arbor's properties nationwide is 18% lower in Arbor's properties themselves than is the population of the states in which the Arbor properties are located as a whole.

5. THE ACQUISITION OF CHEVERLY STATION BY THE ARBOR FAMILY DEFENDANTS IS AN EXAMPLE OF ARBOR FAMILY'S UNITY OF ACTION AND POLICY

- 133. The Arbor Family's Acquisition of Cheverly Station in Prince George's County serves as just one known example of how the Arbor Family operates as one unified force with unified policies to benefit itself and its subsidiaries at the expense of the tenants in their properties.
- 134. According to the Department of Housing and Urban Development, the Washington DC housing market is defined as follows:

DC-VA-MD HUD Metro FMR Area contains the following areas: District of Columbia, DC; Calvert County, MD; Charles County, MD; Frederick County, MD; Montgomery County, MD; Prince George's County, MD; Arlington County, VA; Clarke County, VA; Fairfax County, VA; Fauquier County, VA; Loudoun County, VA; Prince William County, VA; Spotsylvania County, VA; Stafford County, VA; Alexandria city, VA; Fairfax city, VA; Falls Church city, VA; Fredericksburg city, VA; Manassas city, VA; and Manassas Park city, VA.

See https://www.huduser.gov/portal/datasets/il/il2021/select Geography.odn

135. The following five properties are located in Prince George's County and are owned and/or controlled by Arbor Family Defendants.

Property Name	Holding Company Maryland Regis		Total No.
		Business Address	Units
Bedford Station and	Bedford United, LLC and	2607 Nostrand Avenue	587
Victoria Station	Victoria United, LLC	Brooklyn, NY 11210	
Cheverly Station	Cheverly Station Owner	375 Park Avenue	556
	LLC	Suite 3401	
		New York, NY 10152	

Oaks at Park South	AMAC II Oaks PS LLC	333 Earle Ovington	510
		Boulevard	
		Suite 900	
		Uniondale, NY 11553	
Park Greene	Shady Side United, LLC	333 Earle Ovington	349
		Boulevard	
		Suite 900	
		Uniondale, NY 11553	
Governor's Green	Governors Green	333 Earle Ovington	478
	Property Owner LLC	Boulevard	
		Suite 900	
		Uniondale, NY 11553	
			2,480 Total
			Units

Three (3) of the five (5) properties - Oaks at Park South, Park Greene, and Governor's Green – are registered in the State of Maryland with the identical address to that of Arbor's corporate headquarters in New York. Between these five developments there are approximately 2,480 units.

136. Cheverly Station Apartments, Oaks at Park South Apartments, and Governor's Green Apartments are also, like the BVS Properties, managed by Ross Management. As identified *infra*, these properties are similarly disproportionately occupied by minority tenants. Additionally, consistent with the Arbor Family Policies defined *infra*, routine and basic maintenance for these properties is ignored and/or underfunded.

- 137. Defendant AMAC operates its business through the establishment of "multifamily-focused commercial real estate investment funds." ⁶
- 138. The Arbor Family acquired Cheverly Station in January 2019. Press coverage of the acquisition revealed the following:

The acquisition of Cheverly Station marks the first investment of **AMAC Fund III**, a \$175M multifamily-focused equity investment vehicle that closed in January 2019. The \$66M acquisition received 10-year financing from Freddie Mac. The acquisition brings **AMAC's portfolio in Prince George's County, Maryland to approximately 2,500 units**.

"We are very excited to kick-off Fund III with the addition of Cheverly Station to our Maryland Portfolio," said Maurice Kaufman, Founding Principal of AMAC. "Our market knowledge and experience supported a swift execution and transaction."

Each of (1) AMAC Holdings LLC, (2) AMAC Holdings II LLC, (3) AMAC II Oaks PS LLC and (4) AMAC II Oaks PS LLC are foreign (Delaware) entities, but they all have the same registered address of 333 Earle Ovington Boulevard, Suite 900, Uniondale, NY 11553 – Arbor Realty Trust, Inc.'s corporate address. AMAC II Henson Creek LLC and AMAC II Henson Creek Holdings LLC had the same 333 Earle Ovington address until the properties were sold by the Arbor Family in July 2017.

⁶ There are numerous entities owned by Arbor Family Defendants that bear the "AMAC" nomenclature. As an example, AMAC II Oaks PS LLC, the holding company for Arbor's Oaks at Park South in Prince George's County, was funded through the second ("AMAC II") commercial real estate investment fund. The Roman numeral is a reference to the consecutive timing of the funds themselves. Arbor Family owned another property in Maryland held by AMAC II Henson Creek Holdings LLC. These LLCs are/were single purpose entities like Bedford United and Victoria United and were captured under the umbrella holding company designated AMAC Holdings II.

(emphasis added).

139. The AMAC III fund was included in the "Other Related Party Transactions" filed by Arbor Realty Trust, Inc. with the SEC on December 31, 2020, as follows:

In 2019, we, along with ACM, certain executives of ours and a consortium of independent outside investors, formed AMAC III, a multifamily-focused commercial real estate investment fund sponsored and managed by our chief executive officer and one of his immediate family members. We committed to a \$30.0 million investment (of which \$11.7 million was funded as of December 31, 2020) for an 18% interest in AMAC III. During 2020 and 2019, we received cash distributions totaling \$0.1 million and \$0.2 million, respectively, and recorded a loss of \$0.9 million and \$0.2 million, respectively, related to this investment. In July 2019, AMAC III originated a \$7.0 million mezzanine loan to a borrower with which we have an outstanding \$34.0 million bridge loan. In June 2020, for full satisfaction of the mezzanine loan, AMAC III became the owner of the property.

(emphasis added).

140. In other words, Arbor Commercial Mortgage, Defendant Arbor Realty Trust, Inc., Executives of Arbor Realty Trust, Inc., and others, formed AMAC III, a fund which was sponsored and managed by Arbor CEO Ivan Kaufman and his "immediate family members." Then, in July 2019, the AMAC III fund loaned \$7 million to a borrower for a property. Arbor Realty Trust, Inc. had an outstanding bridge loan on the property for \$34 million with the same borrower. In exchange

for complete forgiveness of the borrower's debts, AMAC – along with Ivan Kaufman and his immediate family members – became the owners of the underlying property.

- 6. ARBOR FAMILY'S TARGETING OF LOW-INCOME MINORITY COMMUNITEIS IS NOT LIMITED TO THE BVS COMMUNITY AS THE ARBOR FAMILY'S WASHINGTON, DC METROPOLITAN PORTFOLIO IS TARGETED TO EXPLOIT LOW-INCOME MINORITY COMMUNITIES OF COLOR
- 141. Prince George's County is the only county in Maryland that is also located in the DC-VA-MD Metro area where Arbor Family Defendants currently own properties.
- 142. Arbor Family acquired its interests in Bedford and Victoria Station as part of a portfolio of five large Maryland multifamily properties in April 2013. Each of the properties is located in Prince George's County and, significantly, each of the properties is located in the inner-ring suburbs of Washington DC on the inside of the Capital Beltway in areas facing the significantly difficult economic conditions discussed *supra*. The properties and holding companies listed in the following chart, along with the racial makeup of the properties, were all at one time owned, operated, and controlled by Arbor:

	% White (Non- Hispanic)	% Black	% Latino	% Other
Apartment Name:				
The Woods at Hillcrest		44.507	4- 407	4.007
Apartments	3.7%	44.6%	47.4%	4.3%

Holding Company: Edmonton United, LLC				
Apartment Name:				
Capital Square				
Apartments				
Holding Company:				
Finchley United, LLC	5.3%	17.4%	70.7%	6.5%
Apartment Name:				
Newbury Square				
Apartments				
Holding Company:				
Newbury United, LLC	3.2%	9.6%	82.2%	5.0%

143. After these properties were targeted and harvested for their rents, they were sold approximately two years after purchase by the Arbor Family Defendants for a gross profit of approximately \$4.2 million. None of the three properties received any significant upgrades during the period of Arbor Family ownership.

144. The following is a list of the properties currently owned by Arbor Family in the DC-VA-MD Metro area along with the racial makeup of the properties:

Apartment Name:	% White (Non-Hispanic)	% Black	% Latino	% Other
Bedford Station Apartments	0.0%	8.2%	91.8%	0.0%
Victoria Station Apartments	0.0%	8.2%	91.8%	0.0%
Oaks at Park South	0.0%	54.8%	43.9%	1.4%
Park Greene Apartments	0.4%	90.2%	6.6%	2.8%

Cheverly Station Apartments	16.9%	62.8%	5.6%	14.8%
Governor's Green	14.6%	63.9%	1.6%	19.9%

145. It is not a coincidence that the Arbor Family's Washington D.C. portfolio is comprised of low-income tenants who are almost exclusively members of a protected class. Like the targeting of low-income properties in Arbor's nationwide portfolio which are also disproportionately occupied by minorities, the Arbor Family's targeted discrimination and exploitation of minorities in low-income communities simply makes financial sense to its leadership.

7. ROSS MANAGEMENT'S AGREEMENT TO OPERATE OUTSIDE **SCOPE** THE WRITTEN EMPLOYMENT AGREEMENT WITH THE ARBOR RELATED ENTITIES AS WELL AS OUTSIDE THE SCOPE OF ANY REASONALBLE INTERPREATION OF THE LEGAL DUTIES OF A MARYLAND PROPERTY MANAGEMENT **COMPANY PROVIDE** DISCRIMINATION **EVIDENCE OF** RACIAL AND DIFFERENTIAL TREATMENT

146. On average, and prior to the COVID-19 pandemic, only 28.25% of the total number of 589 BVS apartments were inspected annually by Prince George's County.⁷ Furthermore, the BVS Apartments are not inspected annually by Ross,

⁷ Upon information and belief, as with almost every county in the United States, regular in person inspections of multifamily apartments in Prince George's County were cut drastically short beginning, and for periods completely ceased, in approximately March 2020 and have not resumed their pre-pandemic levels.

but, instead, Ross maintenance personnel visit the BVS apartments on an "as needed" basis only. As a result, many of the BVS apartments have not faced a habitability or safety inspection for years despite their dilapidated condition.

147. Ross has a management agreement with the Arbor Related Defendants for its BVS Properties. That agreement contains language that outlines the responsibilities of Ross to its principal. Under a section titled "Operational Standards," the agreement states as follows:

Manager covenants to and shall operate the Property in accordance with (i) the terms of this Agreement, (ii) the terms of any Permitted Mortgage, (iii) all laws, rules, regulations, and governmental requirements applicable to Manager and the Property, and (iv) commercially reasonable and prudent operational standards and business practices developed by Manager in connection with its property management business.

The condition of the BVS Properties deviates from the requirements of the warranties of habitability, the "laws" of the State of Maryland, the "regulations" of Maryland and Prince George's County, as well as, and importantly, the "commercially reasonable and prudent operational standards and business practices developed by [the] Manager in connection with its property management business." There is no legitimate non-discriminatory explanation for the conditions contained in the numerous photos identified *supra*, which are only a scant representation of the terrible conditions at BVS.

148. Under a management agreement section titled "Manager & Owner Control," the agreement states as follows:

The operation of the Property shall be under the exclusive supervision and control of Manager, who shall be responsible for the proper and efficient operation of the Property in accordance with the standards set forth in this Agreement.

(emphasis added). Under a section titled "Licenses," the agreement states as follows:

Manager undertakes to comply with any conditions set out in any such Licenses and at all times to operate and manage the Property in accordance with such conditions and any other legal requirements.

(emphasis added). This language, whereby the Arbor Related Defendants, consistent with their Financialization and Outsourcing Policies discussed further *infra* attempt to delegate their legal responsibilities as a landlord to their management company, also serves to place Ross on notice that as the manager of the property, the uninhabitable and dangerous conditions facing the tenants are, at least in accordance with its management agreement, its sole responsibility. Ross Management's tremendous failures to maintain the BVS Properties constitutes operation outside the scope of its management agreement and outside the scope of its reasonable duties as a property manager, and the resultant conditions of the BVS Properties cannot be explained by non-racial factors.

149. Pursuant to the Financialization Policy, in addition to ensuring that evictions are consistently carried out to ensure the steady stream of rents is not interrupted through tenants' failures to pay, Ross assists the Arbor Related Defendants in spending only the bare minimum to qualify the BVS Properties as shelter from the elements. Under a section titled "Operating Equipment and Operating Supplies," the agreement states as follows:

Manager shall procure, in an economical manner and pursuant to the Approved Budget, as an Operating Cost all Operating Supplies and Operating Equipment as Manager deems necessary to the normal and ordinary course of operation of the Property and to operate the Property in accordance with the Operational Standards.

(emphasis added). Under a section 5.04 titled "Routine Maintenance and Repairs," the agreement states as follows:

Subject to the availability of sufficient funds therefor, and in accordance with the Approved Budget, Manager shall maintain the Property in good repair and condition and in conformity with the Operational Standards, and applicable laws and regulations, and shall make or cause to be made such routine maintenance, repairs and minor alterations, the cost of which can be expensed under GAAP, as Manager, from time to time, deems necessary for such purposes and in order for the Property to maintain a competitive position.⁸

⁸ The agreement's language, "in order for the Property to maintain a competitive position," is among the most telling statements in the management agreement and strikes at the heart of the Financialization and Divestment Policies of the Arbor Family and the illicit agreement that exists between Arbor Related Defendants and Ross. With this language, the written agreement between Arbor Related Defendants and Ross states, without qualification, that "routine maintenance" should be

. . .

Expenditures under this Section 5.04 shall not be paid from the Reserve Fund. Unless specifically provided for in the Approved Budget, no single expenditure or one-time contract for service in excess of \$5,000 shall be allowable without Owner's prior written approval.

(emphasis added). Subjecting the BVS Properties to a management agreement that provides "routine maintenance, repairs and minor alterations" only to the extent that there is an "availability of sufficient funds" and only "in accordance with the Approved Budget" plainly prevents even routine maintenance from being undertaken if the Arbor Family does not provide enough money for the proper and legal maintenance of the BVS Properties. But again, consistent with the Arbor Family's Financialization and Divestment Policies, both described further *infra*, the Arbor Family Defendants severely restrict the ability of Ross to make repairs to the property, a restriction with which Ross does not take issue.

150. On the one hand, Ross is willing to violate its management agreement through its refusal to ensure the properties comply with the local laws, but on the other, Ross willingly complies with the management agreement by subjecting the

conducted in such a way as to ensure the properties remain competitive in the market. Of course, if the property is housing of last resort and remains nearly 100% occupied by low-income minority tenants who have no other alternative, as is the case at BVS, competition is not a problem, so Ross can openly restrict or reduce routine maintenance on the property and still comply with its agreement.

BVS Tenants to the conditions of apartments that are the natural result of an "Approved Budget" that is grossly insufficient – all without any objection to the Arbor Related Defendants. Indeed, it is Ross Management's unlawful and written or unwritten agreement with the Arbor Related Defendants to knowingly and willingly operate outside the scope of a reasonable property manager in a similar situation and – variously – outside of the scope of its written agreement with the Arbor Related Defendants, depending entirely on whether or not such operation inures to the financial benefit of the Arbor Family.

151. The BVS Properties are now **75 years old** and have never received any significant renovations. The condition of these properties is such that no reasonable property manager, working within the requirements of Maryland and P.G. County law – let alone the Fair Housing Act – would consider the amount of resources set aside by the Arbor Related Defendants to be adequate to address the needs of the BVS Tenants. Nevertheless, Ross is willing to subject itself to the constraints of this management agreement in exchange for its management fees. Ross' consent to subjecting the BVS Tenants to these conditions, and the enforcement of evictions despite these conditions is plainly outside the scope of any reasonable property manager operating within the confines of the relevant laws discussed herein, and simply cannot be explained by non-racial factors.

- 152. But for Ross Management's unlawful conduct, undertaken with the full agreement of the Arbor Family, the discrimination at Arbor Family's properties would not be possible.
 - 8. ARBOR FAMILY'S ACTIONS IN OTHER HOUSING MARKETS AND STATEMENTS OF ITS LEADERSHIP DEMONSTRATE THAT ARBOR HAS ENGAGED IN A PATTERN AND PRACTICE OF SYSTEMIC RACIAL DISCRIMINATION THROUGH TARGETING AND DIFFERENTIAL TREATMENT
- 153. In addition to its Maryland properties, Arbor's real estate portfolio includes properties across the United States. As identified by Arbor's CEO Ivan Kaufman, and discussed *supra*, as of 2021 Arbor owns "over 8,000 units and has acquired more than \$1.75 billion of multifamily properties across the country." Upon information and belief, the actual number of properties owned by Arbor Family nationwide is approximately 139 developments for a total of more than 17,000 individual multifamily units.
- 154. Publicly available documents and statements of Arbor Family's leadership point to a vast number of multifamily holdings that run the spectrum from luxury properties in Lower Manhattan to the slums of Prince George's County.
- 155. The common thread between all of Arbor Family's properties is the Company's full understanding of the communities in which the Company purchases properties, and the fact that the policy with which Arbor Family seeks to acquire a

property and turn the property into a profit for its shareholders, depends on the community characteristics of the potential investment.

156. Two distinct properties known individually as "10 Rutgers" and "The Quarry at Alamo Heights" demonstrate the disparate strategy employed by Arbor Family Defendants when they identify a value-add property, as opposed to a harvest property, and choose to renovate and maintain the property based substantially on the changing community trends and demographics.

10 Rutgers Street, New York City, NY 10002

157. In January 2018, Arbor acquired an 83-unit apartment building located at 10 Rutgers Street in Manhattan's Chinatown in an area referred to as "Two Bridges" for its location between the Brooklyn and Manhattan Bridges. The building is located on the Lower East Side ("LES") approximately two blocks from One Manhattan Square, a recently completed multi-million dollar luxury apartment building.

158. Chinatown is 58.8% Asian-American, 28.3% Hispanic, 7.3% African American, and only 4.7% White. But the Arbor Family is aware of the trending changes in the community that are converting properties in this community into "value-add" investments.



Figure 4 – Arbor's 10 Rutgers Street in Manhattan's Chinatown with One Manhattan Square under construction two blocks away in the background.

- 159. In recent years, there has been tremendous pushback from the predominantly Chinese and immigrant community who have for decades comprised the majority of residents in Chinatown.
- 160. Chinatown's newly constructed One Manhattan Square luxury apartment building is offering apartments for between \$1 million and \$4 million per unit. The median family income in the neighborhood is approximately \$40,000. There are a number of additional large luxury apartments in various stages of planning, development, and building.

- 161. Reporting on the efforts of the local community to maintain affordable housing has revealed significant facts about the impacts of financialization on the minorities in Chinatown:
 - a. "Already, 23 percent of households in Chinatown and the Lower East Side are classified as 'severely rent burdened,' meaning they spend 50 percent or more of their income on rent, according to data compiled by New York University's Furman Center for Real Estate and Urban Policy."
 - b. "Manni Lee, 46, [] lives one block east of One Manhattan Square.... She and her husband and two children live in a rent-regulated, two-bedroom unit in a building called Lands End One. She says their landlords are renovating their building by adding amenities, such as a rooftop garden, to attract young, wealthy tenants. But Lee says that they are not upgrading rent-regulated apartment units like hers, explaining that when she notified the building about leakage in her unit caused by the construction, they only offered to repaint the ceiling."
 - c. "Chinatown has been host to the highest population of Chinese people in the U.S ever since a mass influx of immigrants settled there in the late 19th century. Many Asian immigrants came to New

York City intent on working on the Central Pacific Railroad or eventually moving to California and striking it rich in the gold rush. After these industries began to dwindle and discriminatory legislation barred Chinese employment, immigrants stayed in New York City to work in sectors like textile production. Chinatown served as a unique place of refuge for the Chinese immigrant community to establish a cultural center and a political support network."

- d. "Throughout the past decade, Chinatown has experienced rapidly shifting ethnic and racial demographics. A study conducted in 2013 revealed that the Asian population in Chinatown has been steadily declining and the fastest growing demographic has been the White population. As new racial groups move into Chinatown, the original residents find themselves displaced and forgotten." (Emphasis added).
- 162. Regarding the acquisition of 10 Rutgers Street in 2018, Maurice Kaufman made the following statement:

This transaction presented an attractive opportunity to acquire a corner mixed-use property in a rapidly-changing neighborhood with fantastic subway access. Value-add investments in this submarket with this quality and scale are unique.

- 163. Prior to 2018, 10 Rutgers was not a property deemed worthy of investment. It was not until Arbor Realty Trust identified the property as part of this "rapidly-changing neighborhood," which conspicuously coincides with a change in residential demographics, that led to Arbor Realty Trust's willingness to engage in the purchase and improvements to the property.
- 164. Since 2018, 10 Rutgers has been redeveloped by AMAC and its partners. Its website describes the "great change" in the neighborhood as follows:

Two Bridges, at the foot of the Lower East Side, has historically been considered the little nook that Downtown forgot. In recent years, the tenement style landscape has undergone great change and has wrought into fruition a landscape of new towers, culture, salons, bistros and nightlife. Rich with history while vibrant and modern, Two Bridges lends itself to a new kind of resident. Join us at 10 Rutgers as LES's forgotten nook turns a page in history for a new generation of New Yorkers.

See https://www.10rutgers.com/neighborhood

165. As Arbor Family's "10 Rutgers" website states, "the tenement style landscape has undergone great change," and it is Arbor Family's intent is to attract "a new kind of resident," and "turn a page in history for a new generation of New Yorkers." In other words, as the tenement style low-income housing of the minority Chinese and immigrant population is replaced by skyscrapers and condominiums, Arbor Family stands ready and willing to invest capital into the apartment building it owns in what was a formerly less desirable low-income community of color.

166. In identifying 10 Rutgers as a value-add property due to its perceived changing demographics and gentrification, Arbor Family Defendants chose to redevelop the property and maintain it in a safe and habitable condition for its future tenants because Arbor perceived that such investment would create a larger return for its shareholders and owners.

The Quarry at Alamo Heights (Rebranded by Arbor from Crescent at Alamo Heights)

167. In 2017 Arbor Family Defendants purchased the Crescent at Alamo Heights, a 306-unit multifamily property in San Antonio, Texas.

168. As discussed in greater detail *infra*, the greater San Antonio Metropolitan Area is majority Hispanic. However, the Quarry at Alamo Heights itself, targeted for renovation and improvement prior to flipping for profit, unlike the greater San Antonio Metropolitan Area, is in fact predominantly White.



Figure 5 – Arbor's The Quarry at Alamo Heights

169. Regarding the acquisition of the Crescent in 2017 (four years after the purchase of BVS), AMAC Principal Maurice Kaufman made the following statement about the Arbor Family purchase:

Crescent at Alamo Heights enjoys a prime location within one of the most desirable submarkets in San Antonio. The property has not been renovated in over 10 years and presents a tremendous value-add opportunity through unit upgrades and an operational overhaul.

170. In a statement made by Defendant AMAC's partner in the project, EBEX Holdings Principal Evan Goldenberg added:

We have only owned Crescent at Alamo Heights for a month, but we are already hearing from tenants who are extremely excited about our rehabilitation plans, as the community has seen its share of deferred maintenance from previous owners.

- 171. Like 10 Rutgers, Arbor Family Defendants identified the Quarry as worthy of rehabilitation and maintenance because of changing demographics and a more "desirable" community, which Arbor perceived would result in financial gain to itself after redevelopment and efforts to maintain the property to achieve higher shareholder profits from increased market rent.
- 172. According to an ArborCrowd press release regarding the Quarry Station made at the time of the investment: "The business strategy for Quarry Station is to increase effective rents and the overall value of the Property in order to quickly turnaround and sell to a potential buyer."
- 173. An October 2017 press report revealed additional details of ArborCrowd and Arbor Family Defendant AMAC's deal at Quarry Station:
 - a. "According to Kara Yi, ArborCrowd's vice president of marketing communications, the company's business model works like this. First, a property is purchased by a "sponsor" in the case of Quarry Station, [the two sponsors are Arbor Management Acquisition Company (AMAC) and EBEX Holdings]. Then, ArborCrowd turns to crowdfunding to raise money to reinvest in the property for various improvements. After money is raised, the company will generally wait two to five years before flipping the property."

- b. "[ArborCrowd] says its business strategy for Quarry Station is to increase effective rents and the overall value of the property. Since the property was purchased in June, the [sic] has already seen a change in management and has rebranded itself."
- c. "Every deal we offer including Quarry Station is measured against the standards and benchmarks of what a real estate institution would expect. That's the difference in what we offer compared to other crowdfunding platforms," said Ivan Kaufman, co-founder and CEO of ArborCrowd."

(emphasis added).

174. In a "Realized Investment" case study undertaken by ArborCrowd after the sale of Quarry Station in November 2019 for \$49.35 million – which netted an internal rate of return to Arbor Family and their related entities of over 20% - ArborCrowd acknowledged as follows: "By taking a proactive and nimble approach, affiliates of Arbor Management Acquisition Company and affiliates of EBEX Holdings (collectively, the 'Sponsor') orchestrated an exit that resulted in yields exceeding initial projections."

175. Intentional discrimination occurs when a defendant acts, at least in part, because of the actual or perceived race or national origin of the alleged targets of discriminatory treatment. Various factors are probative of intent to discriminate, including, but not limited to, statistics demonstrating a clear pattern unexplainable on grounds other than race, the historical background of a decision, the specific sequence of events leading up to the challenged decision, and the defendant's

departures from its normal procedures or substantive considerations. Evidence of a consistent pattern of actions that have a much greater harm on persons of color than on white persons is highly probative.

176. The disparities in maintenance and capital investment between Arbor Family properties cannot be explained by non-racial factors. Arbor Family's focus on investments in "rapidly changing" communities that are located in more "desirable submarkets," in addition to the statistical disparities in these communities bears more heavily on minorities than it does on the majority White communities, as well as the communities, like Manhattan's Chinatown, that are rapidly becoming majority White.

177. Arbor Family's acceptance of the notions of "core," "value-add," and "opportunistic" investment strategies in areas which are "within one of the most desirable submarkets" of a city or located in a "rapidly changing" neighborhood, viewed alongside its purchase and subsequent divestment of BVS and its other holdings in the Washington DC Housing Market – all located in low-income communities of color – are unexplainable on grounds other than race and represent clear departures from Arbor Family's logical course of action.

178. The example of Arbor Family's actions related to the rehabilitation of a property in a predominantly White neighborhood that "has not been renovated in over 10 years and presents a tremendous value-add opportunity through unit

upgrades and operation overhaul," as compared to Arbor Family's ownership and refusal to make any significant improvements to the BVS Properties, which have not been renovated in nearly 70 years, is unexplainable on grounds other than race and plainly departs from Arbor's regular course of action.

179. Arbor Family's intentional targeting of these low-income communities of color for purchase and divestment, as discussed in further detail *infra*, and the disparities between that treatment and the Arbor Family strategies in majority White neighborhoods (as well as neighborhoods trending in that direction such as its 10 Rutgers Street property in Chinatown) flow directly from Defendants' discriminatory conduct. The disparate treatment of these communities of color are traceable to Arbor Family Defendants' discriminatory conduct and policies, and they are likely to be redressed by a favorable judicial decision. This behavior is also directly related to the zone of interests protected by the Fair Housing Act.

C. ARBOR FAMILY'S POLICIES RELATING TO ACQUISITION, FAILURE TO MAINTAIN, AND OUTSOURCING OF THE COMPLIANCE OBLIGATIONS OF THEIR PROPERTIES DISCRIMINATES AGAINST COMMUNITIES OF COLOR

180. Policies and Practices based on race-neutral factors may cause an unjustified adverse impact on communities of color. Despite the underlying discriminatory intent outlined *supra*, even without that intent, Arbor Family's otherwise facially neutral policies and practices regarding the purchase and

subsequent refusal to maintain low-income properties have an unjustified and adversely disparate impact on communities of color.

181. Arbor Family Defendants have four (4) independent and separately defined but related policies. As a part of its financial strategy, these policies are related to the fact that Arbor Family has been targeting and purchasing multifamily residences in neighborhoods deemed to be "undervalued." In each case the pattern is similar. A multifamily building or several buildings are determined to be located in an undervalued area, which often means they house poor and low-income tenants who are predominantly members of protected classes.

1. STATISTICALLY DISPARATE IMPACT ON MINORITIES AS A RESULT OF THE ARBOR FAMILY'S NATIONWIDE DISCRIMINATORY POLICIES

182. Arbor Family's policies stated *infra* are applied equally across all of its properties **nationwide**.

a. DC Market Statistical Disparity

183. The racial composition of renters across the entire DC-VA-MD HUD Metro FMR Area (the "HUD DC Market") defined *supra* are as follows:

V	White	Black	Hispanic/Latino	Other
3	38.8%	35.0%	15.6%	10.6%

184. However, Arbor's BVS Properties are composed as follows:

White	Black	Hispanic/Latino	Other
0.0%	8.2%	91.8%	0%

185. Arbor multifamily properties across the entire HUD DC Market and located in Prince George's County are composed as follows:

White	Black	Hispanic/Latino	Other
6.1%	59.8%	26.1%	7.9%

186. The proportion of Hispanic residents in Arbor's BVS Properties where these policies are being enforced is 5.73 times greater than the proportion of Hispanic residents in the HUD DC Market as a whole.

187. The proportion of Hispanic residents in the Arbor properties within the HUD DC Market where these policies are being enforced is 1.63 times greater (63% greater) than the proportion of Hispanic residents in the HUD DC Market as a whole.

188. The proportion of Black residents in the Arbor properties within the HUD DC Market where these policies are being enforced is 2.37 times greater (237% greater) than the proportion of Black residents in the HUD DC Market as a whole.

b. San Antonio Market Statistical Disparity

189. The racial composition of renters in San Antonio, Texas as a whole are as follows:

White	Black	Hispanic/Latino	Other
23.4%	6.5%	63.9%	6.2%

190. Similarly, the racial composition of renters across the entire San Antonio Metropolitan Area as a whole are as follows:

White	Black	Hispanic/Latino	Other
32.8%	6.5%	54.3%	6.4%

191. In other words, Hispanics are the majority population in the greater San Antonio Metropolitan Area. However, in the Quarry Station Community, where the Arbor Family has made a targeted investment for the profits of its investors, shareholders, and owners, and Arbor Family has chosen to invest in and improve the properties, the racial composition of the renters is statistically distinct, and Hispanics are in the minority:

White	Black	Hispanic/Latino	Other
47.9%	7.7%	36.5%	6.4%

- 192. The proportion of Hispanic residents in Arbor's San Antonio Property, where these policies are being enforced is 33% lower than the proportion of Hispanic residents in the San Antonio Metropolitan Area as a whole.
- 193. Whereas the proportion of White residents in Arbor's San Antonio Property where these policies are being enforced is 40% greater than the proportion of White residents in the San Antonio Metropolitan Area as a whole.
- 194. With Arbor Family's Policies applied equally nationwide both in Hyattsville and in San Antonio a significant statistical disparity emerges.
- 195. Indeed, the same policies, which serve to allow for the disintegration of the homes of the overwhelmingly minority Hispanic BVS Tenants in Maryland through premeditated neglect living in what Arbor Family Defendants would term an "undesirable market" have the reverse effect on the predominantly White tenants of Arbor's San Antonio Property. Where an investment in the BVS Property by Arbor Family Defendants would not increase profits and dividends, none was made. Alternatively, Arbor Family Defendants calculated that monetary investment in the San Antonio Property would increase returns for shareholders and owners, so the investments were made, the profits were returned, and the homes of the predominantly White tenants were improved.
 - 196. Arbor's nationally enforced discriminatory policies are as follows:

<u>Policy No. 1 – The Exploitation of Cheap Properties and the Financialization of Housing – Arbor Family's "Financialization Policy"</u>

197. Arbor Family's Financialization Policy is a facially neutral policy with incredibly negative effects on the protected class minorities at Bedford and Victoria Station.

Arbor's approximately 139 properties nationwide. The **Financialization Policy** entails the Arbor Family's use of multifamily housing as financial instruments to park, grow, leverage and/or hide capital, often providing security for financial instruments that are traded on global markets — with Arbor's Collateralized Loan Obligations as just one example. The Policy also includes large scale purchasing of affordable housing by the Arbor Family which it deems "undervalued." These acquisitions are then either (1) repositioned as higher-end rental accommodations, purchased and managed with a healthy return on profit as the motive, or (2) the properties are held in limbo, much needed renovations are not undertaken, rents are harvested, and the properties are left to further deteriorate.

⁹ The concept of "harvesting" is described in detail below under the section related to Arbor Family's "Harvesting Policy." While there is overlap between the "Financialization Policy" and the "Harvesting Policy," each of the facially neutral policies stands on its own, and each has a disparate impact on the protected class of tenants of the BVS Properties.

- a. Facially Neutral Policy Results in a Diverse Arbor Family

 Portfolio As a result of the implementation of the Financialization

 Policy, Arbor's nationwide portfolio contains properties at every level

 of the quality spectrum. The higher-end rentals include properties such

 as 10 Rutgers Street, Quarry Station, and 112 Biscayne Bay (a Miami,

 Florida property discussed further under the "Harvesting Policy"

 described *infra*), while properties at the other end of the quality

 spectrum include those of Victoria and Bedford Station, as well as the

 predominantly minority occupied Arbor Family Properties in Prince

 George's County purchased out of foreclosure by Arbor Family

 Defendants after the Great Recession.
- b. Annual Rent Increases An additional aspect of the Financialization Policy is the annual incremental rent increases. As a result of the financialized model, annual rent increases exist at all levels of the property quality ladder. Additionally, the rent increases uniformly and largely outpace the increases in wages at all levels of the income ladder. However, these rent increases have an increasingly disparate impact on the low-income tenants who universally pay a larger percentage of their monthly income to their rent. As a direct result, while facially neutral, the increasing rent burden falls much harder on

the low-income minority tenants like those in Arbor's "less desirable submarket" than it does on those living in the middle- or higher-income housing

c. Evictions and Potential for Homelessness - The low-income "multifamily asset class" plays a unique role in the American landscape, as these homes exist at the very bottom of the income and housing ladder in our society. Unlike the middle- or higher-income housing reflected in Arbor Family's 10 Rutgers and Quarry Station Properties, once families are forced out of low-income homes such as BVS, they have few alternatives to homelessness. This fact has an especially detrimental and disparate impact on Hispanic families whose immigration status may prevent them from qualifying for federally subsidized housing programs. The rent increases in the lowincome housing and the increase in evictions, which follow close behind, have the deleterious effect of contributing to homelessness in low-income communities, whereas middle- or higher-income housing tenants have the luxury of simply finding a cheaper apartment. On more than one occasion, Arbor Family evictions have caused the homelessness of BVS tenants.

- d. Securitization and Pressure to Maintain Occupancy Owners of financialized properties such as the Arbor Family are, by virtue of the securitization of the properties, required to maintain a greater than 90% paying occupancy rate across their properties or risk falling short on loan payments resulting in (1) default on loans or (2) upsetting the investment theses of their owners and investors as is the case with the Arbor Family Defendants, at least as it pertains to the BVS Properties. Given the potential for eviction and homelessness discussed in the preceding paragraph, this push to maintain maximum occupancy naturally falls more adversely and disproportionately on the tenants of low-income housing.
- e. Cross-Collateralization An additional aspect of the Financialization Policy is that of the cross-collateralization of assets. A property may be placed as collateral when a loan is taken by ownership, and owners of property often collateralize their properties to make needed improvements and renovations. This is only possible when there is equity in the property. With cross-collateralization, the equity in a property is placed as collateral for a loan related to a separate property, or in other words, the equity of a property may be used through this process to invest in a second property. If for

example, the Arbor Family used existing equity in its 10 Rutgers or Quarry Station Properties, as collateral to invest in a new property, that equity would be unavailable to renovate 10 Rutgers or Quarry Station. In that instance cross-collateralization for investment in a separate property would not matter as the properties are renovated and the tenants live in habitable conditions. However, in the case of Bedford and Victoria Station, at the direction of Arbor Family Defendants, the unrenovated and dilapidated property, which, as of May 2020 had approximately \$30 million in equity, was refinanced. That \$30 million disappeared into the Arbor Family in the form of the two KeyBank mortgages. Essentially overnight, Bedford United, LLC and Victoria United, LLC were leveraged to over \$30 million, and their equity went on to generate profits for the Arbor Family in one of their other "lines of business." The cross-collateralization of this severely degraded property prior to renovation benefited only the shareholders of Arbor Realty Trust, Inc. or the owners of the other Arbor Related Defendants and served only to further delay any renovations to the dilapidated homes of the BVS Tenants.

f. Cross-Collateralization, Leveraged Property, and Potential

Insolvency – By virtue of this policy of cross-collateralization, and the

excessive amount of debt placed on the holding companies by the Arbor Family, the Financialization Policy, in essence, makes the holding companies of Arbor's properties insolvent and therefore essentially "judgment proof." For example, were Plaintiffs in this case to acquire a judgment against the holding companies alone, such judgments would be all but impossible to collect upon given the exorbitant loans related to the cross-collateralization of the assets of the underlying shell companies by the Arbor Family Defendants and not the actions of Defendants Bedford United, LLC or Victoria United, LLC. Despite the potential for cross-collateralization of its previously renovated properties, no such concern exists for properties such as 10 Rutgers and Quarry Station, and as a result, this facially neutral crosscollateralization component of the Financialization Policy has a disparate impact on the minority tenants of Arbor Family's lowincome and dilapidated properties.

g. Outsourcing Management is Integral to the Financialization

Policy¹⁰ – Management companies such as Ross are aware of and

¹⁰ Like the "Harvesting Policy," while there is overlap between the "Financialization Policy" and the "Outsourcing Policy" described further *infra*, each of the facially neutral policies stands on its own, and each has a disparate impact on the protected class of tenants of the BVS Properties.

actively assist in the enforcement of the Financialization Policy which requires an effective and efficient internal eviction process to ensure vacancy of the subject property remains at the lowest level possible. To effectuate its assistance to the Arbor Family Defendants, Ross works outside of the scope of what could reasonably be considered the employment of a property management company, and indeed outside of the scope of its management agreement with the Arbor Related Defendants themselves, whereby it oversees the wrongful evictions of tenants whose homes are not habitable due to their conditions. Furthermore, Ross assists in the enforcement of the Financialization Policy through its complicity and agreement to limit routine maintenance to that which is affordable based on the "approved budget" provided by Arbor Family Defendants to Bedford United, LLC and Victoria United, LLC - a budget which is grossly underfunded – as well as Ross' complicity and agreement to base its routine maintenance of the BVS Properties on the maintenance of a "competitive position" for the BVS Properties instead of the requirements of Maryland law, the Fair Housing Act, or basic and reasonable expectations of a property manager in Maryland. Additionally, the outsourcing of property management allows room for

Arbor Family Defendants to make specious arguments about their ownership interests in the underlying properties themselves. In other words, by inserting a management company between itself and the tenants who pay rent, Arbor Family Defendants are able to create a fog of what the leaders of these entities believe to be plausible deniability with regard to the status of the properties and Arbor Family's responsibility for the conditions which seriously affect the lives of their inhabitants. This aspect of the Financialization Policy is also facially neutral but has a disparate impact only on the low income protected class tenants of the Arbor Family properties whose homes are not maintained in a habitable condition.

199. The Arbor Family's "Financialization Policy" is having a disparate impact on (1) the BVS Community, (2) the low-income communities of color in Arbor's other Maryland holdings in Prince George's County, and (3) other Arbor Properties in low-income communities of color across the country.

Policy No. 2 - Profits Over People - Arbor's "Harvesting Policy"

200. Arbor Family's Harvesting Policy is a facially neutral policy with incredibly negative effects on the protected class minorities at Bedford and Victoria Station.

201. The Arbor Family's **Harvesting Policy** is applied equally across Arbor's approximately 139 properties nationwide. The policy entails four (4) independent actions by Arbor Family's leadership related to each of its property investments. The "Harvesting Policy" requires that Arbor Family Defendants: (1) evaluate and understand the characteristics of a potential investment property, (2) categorize the property according to one of its four investment strategies (discussed *infra*), (3) develop an investment thesis related to the individual property which ensures the absolute maximum ROI for its investors, 11 and (4) implement the

First: 100% to investors until investment capital is paid back and an internal rate of return (IRR) of 8% is achieved Second: After an 8% IRR is achieved and up to an 18% IRR, 80

After an 8% IRR is achieved and up to an 18% IRR, 80% to Investors and 20% to an affiliate of the deal's sponsor

Third: After an 18% IRR is achieved and up to 24% IRR, 70%

to Investors and 30% to an affiliate of the deal's sponsor

Fourth: After a 24% IRR is achieved, 60% to Investors and 40%

to an affiliate of the Sponsor;

¹¹ The investment thesis is a complex and involved itemization of the individual investment's entire capital structure and includes the funding, the prospective ROI, and the exit strategy. The theses require Arbor Family Defendants, prior to making the investment, to organize each of the following:

[•] Capital Breakdown – the amount of total equity in the investment versus the amount of total debt;

[•] Equity Investment – the sources of the equity such as whether such equity will be provided by outside investors or related entities (such was the case with Arbor Realty SR's initial investment in the BVS Properties);

[•] ROI Schedule – As an example, an investment might be broken down by the Arbor Family Defendants as follows:

Analysis of Fees related to investment such as Acquisition Fee, Asset Under Management Fee, Disposition Fee, and Refinance Fee;

investment thesis for the property – or in other words – see the investment through to its full realization of its maximum ROI for all investors. 12

202. The investment strategy of "harvesting" is related to the life cycle of products. Typically, a harvesting strategy is employed at or near the end of a product's life cycle. It is prevalent in the trade of commodities where ownership has determined that there would be a much better ROI if the profits of the company related to a specific commodity or product line were spent elsewhere within the company. The strategy is based on the fact that further investment in the specific commodity cannot be justified given the likely future revenues from the product.

[•] Targeted overall IRR; and

[•] Targeted Equity Investment Multiple – defined as the total cash distributions received from an investment, divided by the total equity invested.

¹² Integral to the Harvesting Policy is Arbor Family's placing the interests of shareholder and owner profits over all other interests, by maintaining the overarching goal of creating the absolute highest ROI possible for each of its investments. Given its shifted focus to investments in multifamily housing after the Great Recession – instead of other potential commercial property investments like shopping malls, storage units, office space, or health care facilities to name a few – the Arbor Family's Harvesting Policy creates a self-inflicted conflict of interest between (1) the company's legal duties to its shareholders and (2) its legal duties with regard to the warranty of habitability and the common law duties of a landlord to the tenants who live in the company's properties.

Similarly, "cash cow" refers to a product that makes a profit in a mature market and does not need heavy reinvestment.¹³

- 203. As discussed *supra*, as a REIT, 90% of the net income received from Defendants Arbor and Arbor Realty SR's properties is distributed in the form of dividends to shareholders. The relationship is roughly direct:
 - a. If a decision is made to decrease a tenant's rent, then the dividend/profit is decreased. If a decision is made to increase the tenant's rent, then the dividend/profit is increased.
 - b. If the building requires maintenance, and a decision is made to spend money on the maintenance, then the dividend/profit is decreased. If the building requires maintenance, and a decision is made not to spend money on maintenance, then the dividend/profit is increased.

A cash cow is a metaphor for a dairy cow that produces milk over the course of its life and requires little to no maintenance. The phrase is applied to a business that is also similarly low-maintenance. Modern-day cash cows require little investment capital and perennially provide positive cash flows, which can be allocated to other divisions within a corporation. They are low risk, high reward investments.

https://www.investopedia.com/terms/c/cashcow.asp (emphasis added)

¹³ According to online business and financial information website Investopedia.com, the "cash cow" metaphor is described as follows:

- c. Many other factors affect the amount the Arbor Family may decide to pay in the form of a dividend to its shareholders, to take as profit to themselves, or to reinvest in the underlying property, but the amount of the dividend to pay versus the amount of money to spend on the property or its expenses rests in the sound discretion of the Arbor Family and is fully considered in the investment thesis drafted prior to property acquisition.
- 204. Recognizing that a significant amount of properties had entered the market through foreclosure sales after the Great Recession but given these zero-sum realities which hindered the speed with which they could increase their ROIs for shareholders and ownership, the Arbor Family Defendants conceived of an investment strategy which defied these realities of property investment. The Arbor Family Defendant's created a property investment strategy based on the theories underlying the "product life cycle" and "cash cow" metaphor discussed *supra* and incorporated that strategy into their overall "Harvesting Policy."
- 205. The notions of "core" investment, "value-add" investment, and "opportunistic" investment strategies defined *supra*, provided the basis for three (3) of the four (4) strategies considered within the Arbor Family's Harvesting Policy. The fourth investment strategy included in the Harvesting Policy is referred to herein as the "cash cow" investment strategy because of the Arbor Family's reliance on the

principle of the "cash cow" and its relation to the product life cycle theory, whereby some mature properties presented the opportunity to simply "milk" the properties for their rents.

- 206. The **Harvesting Policy** incorporates the following four (4) strategies:
 - a. A "core" investment strategy focuses on a property that often does not require significant capital investment, less money is required for maintenance, and the higher rents commanded by the property provide steady and predictable cash flows to the Arbor Family and, therefore, to the shareholders and owners. For this security Arbor Family pays more for the property but their risk is significantly lower.
 - b. A "<u>value-add</u>" investment, has established cash flows which can be increased if appropriate capital investments directed by Arbor Family leadership are undertaken, but the overall investment will only be successful if the capital investments are executed properly so that the property is able to command the higher rent. The Arbor Family pays less for the property, but the risk is greater due to the requirement to increase the rents which will only be possible if the investment strategy and capital improvements are executed successfully. The Arbor Family properties of 10 Rutgers and Quarry

- Station were acquired by the Arbor Family as "value-add" investments in accordance with its overall "Harvesting Policy."
- c. An "opportunistic" investment carries increased risk because though there may be some cash flow, the property is in need of significant rehabilitation, and the road to commanding the highest rents possible is wrought with the uncertainties inherent in new construction or demolition and rebuilding. In line with this investment strategy, Arbor Family Defendant AMAC along with Arbor's related and wholly owned subsidiary ArborCrowd, acquired a vacant lot which the Arbor Family developed into the luxury condos dubbed 112 Biscayne Bay in Miami, Florida (https://www.biscayne112.com/). 14

This investment is indicative of the high level of institutional-quality deals that ArborCrowd can bring to individual investors by partnering with high-caliber sponsors with strong track records — such as AMAC. Investors have come to understand that we thoroughly underwrite our transactions because an ArborCrowd affiliate [AMAC] prefunds the investment before offering it to the crowd. Very few crowdfunding companies, if any, could say the same.

Defendant AMAC with its Principal Maurice Kaufman partnered with crowdfunding real estate subsidiary ArborCrowd led by Maurice's brother Adam – both entities are wholly owned subsidiaries of Defendant Arbor Realty Trust, Inc. AMAC was the sponsor of the 112 Biscayne Bay acquisition. According to press reporting, the funding for the 112 Biscayne Bay was provided by Defendant AMAC. At the time of the investment in 2019, Adam Kaufman made the following statement:

This development was acquired and developed by the Arbor Family as an "opportunistic" investment in accordance with its overall "Harvesting Policy."

d. A "cash cow" investment property has very little risk. Such investments have previously established, steady, and very reliable cash flows. The reliability of the cash flows is due at least in part to the fact that the properties are highly sought after by prospective tenants as properties of last resort in communities facing a dearth of affordable low-income housing. Many of these properties are often beyond their useful life and in need of demolition while others can be salvaged but require significant capital infusion to make them reasonably hospitable. The Arbor Family acquires these "cash cow" properties with the intent to make little or no capital improvement whatsoever in the property, but to instead "milk" the property for its rents and assign the profits or equity in the property to an alternate investment within another portion of the Arbor Family or one of

https://apnews.com/press-release/business-wire/business-miami-real-estate-d9debb2d21ce4548a4315f9b1f5ec20f. In other words, through AMAC, ArborCrowd tapped into the Arbor Family's extensive funding ability to pre-fund the deal 112 Biscayne deal before even needing to offer investment opportunities to outside investors.

Arbor's other "lines of business." The exit strategy for a "cash cow" property is to simply sell the property for a profit once the Arbor Family is satisfied with the ROI. Bedford Station, Victoria Station, and all of Arbor Family's P.G. County Properties were acquired by the Arbor Family as "cash cow" investments pursuant to its overall "Harvesting Policy."

207. The Arbor Family's "Harvesting Policy" is having a disparate impact on (1) the BVS Community, (2) the low-income communities of color in Arbor's other Maryland holdings in Prince George's County, as well as (3) other Arbor Properties in low-income communities of color across the country.

<u>Policy No. 3 – Maintenance of Properties Based on the Age and/or Value of the Property – the "Divestment Policy"</u>

208. Arbor Family's Divestment Policy is a facially neutral policy with incredibly negative effects on the protected class minorities at Bedford and Victoria Station.

209. The Arbor Family's **Divestment Policy** is applied equally across Arbor's approximately 139 properties nationwide. The Policy simply instructs that the scheduling and funding of maintenance of Arbor's properties should be based **not** on the condition of the property, but instead solely on **the age and/or value** of the property.

- 210. Policies and practices based on the age or value of residential property can result in adverse impacts in communities of color, a fact that has been well documented by HUD and other federal financial regulatory agencies for decades. Arbor Family's maintenance practices and policies that are linked to its properties' age and/or value cause inferior maintenance to occur disproportionately in communities of color.
- 211. The condition of the BVS Properties calls for maintenance and renovation on a large scale to make the properties safe and habitable. However, the Arbor Family's "Divestment Policy" instructs that maintenance, renovation, and management should be as limited as possible. Based on the age and lack of value related to the BVS Properties, and, as a direct result, the needs of the BVS Tenants are ignored.
- 212. As with the Financialization and Harvesting Policies, the Divestment Policy would not be possible but for property management companies such as Ross, who are willing to evict parties from uninhabitable apartments regardless of the status of rent payments, maintain the properties based solely on plainly insufficient maintenance funding provided by ownership, and operate outside the scope of a reasonable property management company to ensure rents are converted to profits for shareholders and ownership, and not reinvestment in the properties.

213. The Arbor Family's "**Divestment Policy**" is having a disparate impact on (1) the BVS Community, (2) the low-income communities of color in Arbor Family's other Maryland holdings in Prince George's County, as well as (3) other Arbor Family Properties in low-income communities of color across the country.

Policy No. 4 – Delegation of Legal Duties – the "Outsourcing Policy"

- 214. Arbor Family's Outsourcing Policy is a facially neutral policy with incredibly negative effects on the protected class minorities at Bedford and Victoria Station.
- 215. The Arbor Family's **Outsourcing Policy** is applied equally across Arbor's approximately 139 properties nationwide. The Policy simply instructs that the management of its properties must be outsourced to third party management companies and not undertaken by the Arbor Family Defendants or any of their related entities.
- 216. The Outsourcing Policy allows the Arbor Family Defendants to not legally but in day-to-day operations outsource its own duties to comply with statutory and common law obligations that are placed on owners of real property.
- 217. The Outsourcing Policy is also a cogent and useful strategy for shielding the Arbor Family's true ownership and interest in their underlying properties. Where the property management company affiliated with a specific property is otherwise obvious given these management companies are the public

face of the property¹⁵, by not managing any of its 139 properties nationwide with an affiliated subsidiary, the Arbor Family is able to pick and choose with which properties it wants to publicly associate.

218. Arbor Family's "Outsourcing Policy" is having a disparate impact on (1) the BVS Community, (2) the low-income communities of color in Arbor Family's other Maryland holdings in Prince George's County, as well as (3) other Arbor Properties in low-income communities of color across the country.

2. THE RESULT OF ARBOR'S POLICIES

219. During the Coronavirus Pandemic, the conditions of the Plaintiffs apartments – as well as those similarly situated – have continued their devastating downward spiral. The dangers to these tenants described herein are well known to both the Arbor Family and Ross. Nevertheless, during the Covid-19 Pandemic in 2020, Arbor Family policies positioned Arbor and its shareholders to remove themselves almost entirely from the realities of the harm caused directly by their intentionally discriminatory policies and the disparate impact of the same.

¹⁵ As an example, Bedford and Victoria Station's website and properties are managed by Ross Management. https://www.bedfordstation.com/. Alternatively, the Arbor Family's 112 Biscayne Bay property is managed by Greystar Management. https://www.biscayne112.com/contact. Regardless of the condition of the property, simple review of websites related to the property fail to reveal the true owner of the property.

220. While these polices wrought devastation in the lives of the Arbor Related Defendants tenants, the words of Arbor CEO Ivan Kaufman – the self-proclaimed largest shareholder of Arbor Realty Trust Inc. – provide a snapshot of just how far the Company's owners and leadership are removed from the realities of their tenants. In a September 23, 2020, interview, CEO Ivan Kaufman provided the following:

[W]e are having the best year ever. It was a surprise to everybody but not to our staff and our management and people who followed us. We had the potential to increase our dividend, which we did. We have probably the lowest payout ratio between our dividend and our core earnings, and I think just as significant to that is the fact that that we increased our dividend 9 years in a row. I mean, that's extraordinary. And not once, but 9 times. I think that in several years, we did two maybe three times our dividend increases. So we have an extraordinary track record and we were very well prepared, and our business is just, in many ways, one of the winners in this recession.

Brad Thomas, (ABR) Arbor Realty Trust Inc. with Ivan Kaufman, LISTEN NOTES, (Sept. 23, 2020), https://podtail.com/en/podcast/the-ground-up-1/-abr-arbor-realty-trust-inc-with-ivan-kaufman/ at 8 minutes.

221. Arbor Realty Trust, Inc. is a "winner" because its leadership refuses to spend money to maintain and repair many of its apartments which generate income for its shareholders and owners, and instead transfers that money to shareholders and owners in the form of dividends and stock profits.

D. INJURIES CAUSED BY DEFENDANTS' BEHAVIOR

- 222. Based on the experience of the BVS tenants, CASA, consistent with their mission, began to advocate and engage with the local government on behalf of their members. This advocacy also involved attempts to work with Ross Management as well as with Arbor Family Defendants directly. Ross' response has not been adequate, and Arbor Family's response was to simply ignore the BVS tenants. Prior to pursuing relief through the courts, CASA spent significant resources in its efforts and as a result of the Arbor Family and Ross' neglect, has incurred significant damages.
- 223. However, the damages to the Individual Plaintiffs simply cannot be overstated. The Individual Plaintiffs and the class of similarly situated individuals they seek to represent have endured life altering damages and neglect at the hands of Arbor, with the complicity of Ross.

1. INJURIES TO CASA

224. Plaintiff CASA de Maryland, Inc. is a nonprofit organization headquartered in Langley Park, Maryland, with offices in Maryland, Virginia, and Pennsylvania. CASA's mission is to create a more just society by building power and improving the quality of life in low-income immigrant communities, including for tenants living in substandard conditions.

225. CASA is the largest membership-based immigrants' rights organization in the mid-Atlantic region, with more than 100,000 dues-paying members, including tenants living in privately owned housing complexes. CASA's members drive the organization's priorities and agenda, participate in campaigns and programs, and benefit from the social, health, job training, employment, and legal services offered by the organization. Some members of CASA have seats on the organization's board, participate in the organization's Leadership Council, and serve on other programming committees. In these roles, members provide ongoing input on, establish, and approve the organization's long-term strategic priorities and policies.

226. Arbor Family Defendants and Ross' conduct has caused CASA grievous injury by diverting scarce resources away from CASA's usual activities including education, counseling, investigation and capacity-building activities and services, and instead towards tenant engagement at the Bedford & Victoria Station complexes. Such engagement includes educating tenants on their rights and responsibilities, representing tenants in legal matters or accompanying them to court, assisting tenants in applying for rental assistance, reporting housing code violations to the county, developing and distributing resources and materials, speaking with the media to give notice to the Defendants and other affected communities, organizing actions designed to draw attention to the substandard living conditions and

discrimination occurring at Bedford & Victoria Station complexes, and investigating and counteracting Defendants' unlawful conduct.

- 227. Because of Defendants' ongoing illegal conduct, CASA was forced to delay, suspend, or forego other existing programs and projects. In addition, CASA's mission of bringing power and dignity to its members, who are predominantly immigrant, Latino, and working-class, has been frustrated. Defendants' unlawful and discriminatory conduct creates obstacles for progress and erodes the dignity of its members who reside in the Bedford & Victoria Station complexes.
- 228. CASA's organizing campaign with the Bedford & Victoria Station complexes is one of the largest and longest continuous projects in CASA's 35-year history. Over the last several years, CASA has spent hundreds of hours of staff time organizing BVS Tenants to try and meet with Arbor Family Defendants and Ross to remedy substandard living conditions and to stop their unlawful and discriminatory practices. To date, CASA has been met with opacity and intransigence.
- 229. CASA's resources have been severely diminished by Defendants' illegal conduct. Over the last year alone, CASA has held more than 35 meetings attended by hundreds of tenants and community members, with over 1,500 unique visits to such meetings. CASA has spent at least 200 hours of staff time organizing and recruiting tenants for the meetings, in addition to the time for the meetings themselves, which have lasted 75 hours in total. CASA has designed, printed, and

distributed to tenants 10,000 flyers on various topics, including tenants' rights, meeting information, legal help, and updates on renter protections related to the Covid-19 Pandemic. CASA has also spent 100 hours of staff time to bring attention about the deficient housing conditions to the Defendants by arranging press conferences and organizing rallies, to which Defendants did not respond. CASA has expended 30 hours of staff time to assist tenants in reporting 35 complaints to Prince George's County for housing code violations. Despite the Defendants' failure to abide by their legal responsibilities, they take severe action against tenants who have not paid full rent; in response to these legal actions, CASA has assisted 15 tenants with eviction proceedings brought by the Defendants and an additional 10 tenants in ancillary legal support, equating to 50 hours of staff time.

230. Additionally, given the Arbor Family Defendants' Policies, and Ross Management's complicity in assisting the enforcement of the same, CASA is interfered with in its ability to provide recommendations or guidance on the location of convenient, affordable, and safe housing within the Langley Park area to its predominantly Hispanic population. If the Arbor Family Policies did not exist, and the BVS Properties were properly maintained, CASA would be able to assist these minority members of the community in locating housing within Langley Park, but as a result of the bad acts, habitable and affordable housing is all but non-existent in this community where affordable housing is already incredibly scarce.

2. INJURIES CAUSED BY DEFENDANTS' CONDUCT CONTINUE

- 231. Until remedied, Defendants' unlawful and discriminatory actions will continue to injure Plaintiffs and those similarly situated by, inter alia: (a) causing the Individual Plaintiffs and those similarly situated, emotional distress and mental anguish from the stress, fear, and anxiety of living in homes that are unsafe for themselves and their children; (b) causing physical harm to Individual Plaintiffs and those similarly situated through their living in the toxic and dangerous environments found at BVS and other similarly situated properties; (c) interfering with CASA's efforts and programs intended to support and advocate for the Hispanic and immigrant community in the mid-Atlantic region; (d) requiring the commitment of scarce resources, including substantial staff time and funding, to counteract Defendants' discriminatory conduct, thus diverting resources; (e) frustrating CASA's mission and purpose; and (f) perpetuating racial segregation in housing within the communities wherein Arbor owns its properties.
- 232. Arbor Family's discriminatory policies and conduct, with the full support and agreement of Defendant Ross Management made some of the BVS Properties entirely unavailable to the tenants of BVS.
- 233. As one example, Plaintiffs Anita Ramirez and Ramiro Lopez have for extended periods of time been unable to stay in their apartment. This constructive eviction from their apartment is due to the extensive infestation of bed bugs, which

have established nests in the walls of their apartment, including the bedrooms. Even after notice of the issue, complete with photographs, the infestation has been ignored by the Arbor Family Defendants and Ross Management to such an extent that the Ramirez Family has not been able to stay in the home for days and weeks at a time.

- 234. Upon information and belief, numerous other tenants of BVS have been forced to find other housing accommodations due to Arbor Family and Ross Management's refusal to properly maintain and ensure the habitability of the BVS Properties.
- 235. All of these injuries flow directly from Defendants' conduct. All of these injuries are fairly traceable to Defendants' discriminatory behavior in Plaintiffs' community and the communities of those similarly situated, and they are likely to be redressed by a favorable judicial decision. The injuries suffered by Plaintiffs fall directly within the zone of interests protected by the Fair Housing Act.

3. CONTINUING VIOLATION

- 236. Defendants engaged in the conduct alleged herein on a continuing and ongoing basis from at least April 2013 to the present. Defendants' policies are still ongoing and in effect.
 - 237. Plaintiffs each have continuing problems that are ongoing.
 - 238. Defendants are continuously in breach of contract.

- 239. Further, Defendants are continuously in violation of the Prince George's County Code, *infra*, which requires Defendants to maintain facilities and prevent substantial risk of serious harm to Plaintiffs and the class members.
- 240. Defendants refuse to maintain the property in compliance with their policies of Financialization and Targeting and this refusal is a continuing violation of the implied warranty of habitability.

V. CLASS ALLEGATIONS

- 241. This Class Action is being filed by the Plaintiffs, pursuant to Federal Rule of Civil Procedure 23, on behalf of themselves and others similarly situated.
 - 242. Plaintiffs seek to certify the following classes defined as:

ARBOR FAMILY TENANTS CLASS (The "Arbor Family Nationwide Class"):

All current tenants nationwide of any of Arbor's approximately 139 properties owned by the Arbor Family or any affiliate of Arbor Realty Trust, Inc. who do not qualify for the "BVS Class."

BEDFORD AND VICTORIA CLASS (The "BVS Class"):

All current and prior tenants for the last three years of Victoria Station or Bedford Station apartment complexes.

243. To the extent revealed by discovery and investigation, there may be additional appropriate classes and/or subclasses from the above class definitions which are broader and/or narrower in time or scope, including but not limited to

subclasses for current and prior Victoria Station lessees and separately current and prior Bedford Station lessees.

- 244. Excluded from the classes are Defendants' officers, directors, agents, employees and members of their immediate families; and the judicial officers to whom this case is assigned, their staff, and the members of their immediate families.
- 245. Plaintiffs, and members of the Classes and/or their property have been exposed to and continue to be exposed to toxic and hazardous substances and conditions in their apartments and the common areas of the apartments, have been disparately treated, and have been disparately impacted by Defendants' polices due to their race and/or national origin.
- 246. This Court may maintain these claims as a Class Action pursuant to Fed. R. Civ. P. 23(a), 23(b)(1), 23(b)(2), 23(b)(3) and/or 23(c)(4).
- 247. Numerosity Fed. R. Civ. P. 23(a)(1): The members of each class are so numerous that joinder of all members is impractical.
- 248. The number of properties and residents located within each class definition exceeds 1000 and, therefore, the number of members of the classes also exceeds 1000 people, in satisfaction of Fed. R. Civ. P. 23 (a)(1).
- 249. Commonality Fed. R. Civ. P. 23(a)(2): There are common questions of law and fact that affect the rights of every member of each respective class, and

the types of relief sought are common to every member of each respective class. The same conduct by Defendants has injured or will injure every member of each Class.

- 250. There are common questions of law and fact that affect the rights of every member of the respective Classes, and the types of relief sought are common to every member of the respective Classes. A class action is superior to other available methods for the fair and efficient adjudication of the controversy, in satisfaction of Fed. R. Civ. P. 23(a)(2). The same conduct by Defendants has injured each respective Class Member. Common questions of law and/or fact common to the respective Classes include, but are not limited to:
 - a. Whether Defendants, through their policies identified above disparately impacted the civil rights of Plaintiffs and the class members based upon their race and/or national origin;
 - b. Whether Defendants, through their policies identified above deliberately discriminated against the Plaintiffs and the class members because of their race and/or national origin;
 - c. Whether Defendants refuse to act in compliance with federal law;
 - d. Whether Defendants are in breach of contract for violating an implied warranty of habitability;
 - e. Whether Defendants are in breach of the implied warranty of habitability for violation of local codes and ordinances including,

but not limited to, Sec. 13-153 of the Prince George's County Code of Ordinances;

- f. Whether Defendants failed to perform adequate maintenance at BVS;
- g. Other common questions of law and fact.
- 251. These questions of law and/or fact are common to the respective Classes and predominate over any questions affecting only individual class members.
- 252. Typicality Fed. R. Civ. P. 23 (a)(3): The claims of Plaintiffs are typical of the claims of their respective Classes as required by Rule 23(a)(3), in that all claims are based upon the same factual and legal theories. It is the same conduct by each Defendant that has injured each member of the Class. The principal issue in this matter involves Defendants' conduct in failing to maintain BVS in an adequately safe and healthy condition.
- 253. Adequacy Fed. R. Civ. P. 23(a)(4): Plaintiffs will fairly and adequately represent and protect the interests of the respective Classes, as required by Rule 23(a)(4). Plaintiffs have retained counsel with substantial experience in the prosecution of class actions, Fair Housing Act litigation, and environmental litigation. Plaintiffs and their counsel are committed to the vigorous prosecution of

this action on behalf of the Classes and have the financial resources to do so. Neither Plaintiffs nor counsel has any interest adverse to those of the Classes.

- 254. Class certification is appropriate pursuant to Fed. R. Civ. P. 23(b)(1) because the prosecution of separate actions by individual members of the Class would create a risk of inconsistent or varying adjudications that would establish incompatible standards of conduct for Defendants and/or because adjudications respecting individual members of the Class would, as a practical matter, be dispositive of the interests of the other members or would risk substantially impairing or impeding their ability to prosecute their interests.
- 255. Class certification is appropriate pursuant to Fed. R. Civ. P. 23(b)(2) because Defendants have acted or refused to act on grounds generally applicable to all Members of the respective Classes, thereby making relief in the form of an injunction requiring Defendants to remediate BVS and maintain the properties and for the properties of Plaintiffs and the Members of the Classes appropriate, and to refrain from implementing policies of "harvesting," which disparately impact the class.
- 256. Plaintiffs and members of the respective Classes have suffered, and will continue to suffer, harm and damages as a result of Defendants' unlawful and wrongful conduct.

- 257. A class action is superior to other available methods for the fair and efficient adjudication of the controversy under Fed. R. Civ. P. 23 (b)(3). Absent a class action, most members of the Classes likely would find the cost of litigating their claims to be prohibitive and will have no effective remedy at law. The class treatment of common questions of law and fact is also superior to multiple individual actions or piecemeal litigation in that it conserves the resources of the courts and the litigants and promotes consistency and efficiency of adjudication.
- 258. Class certification is also appropriate because this Court can designate particular claims or issues for class-wide treatment and may designate one or more subclasses pursuant to Fed. R. Civ. P. 23(c)(4).
- 259. Maintenance of this action as a class action is a fair and efficient method for adjudication of this controversy. It would be impracticable and undesirable for each member of each putative class who has suffered harm to bring a separate action. In addition, the maintenance of separate actions would place a substantial and unnecessary burden on the courts and could result in inconsistent adjudications, while a single class action can determine, with judicial economy, the rights of all putative class members.
- 260. No unusual difficulties are likely to be encountered in the management of this action as a class action.

VI. PLAINTIFFS' CLAIMS

- 261. Plaintiffs adopt and re-allege each of the preceding paragraphs of this Complaint as to each count set forth below.
- 262. The Arbor properties are "dwelling[s]" within the meaning of 42 U.S.C. § 3602(b).
- 263. The term "person" in the Fair Housing Act is defined to include "one or more individuals, corporations, partnerships, associations, labor organizations, legal representatives, mutual companies, joint stock companies, trusts, unincorporated organizations, trustees, trustees in cases under Title 11, receivers, and fiduciaries." 42 U.S.C. § 3602(d).
- 264. Under the express provisions of the Fair Housing Act and applicable agency principles, banks, trustees, investors, servicers, and any other responsible contractors or vendors must maintain and market multifamily rental properties without regard to the race or national origin of the residents of a neighborhood. It is unlawful to treat a neighborhood or its residents differently because of the race or national origin of the residents.
- 265. Plaintiffs and the classes include in all counts the doctrine of piercing the corporate veil where appropriate.
- 266. Plaintiffs and the classes otherwise rely upon the doctrines of actual and apparent agency, *respondeat superior* and *res ipsa loquitur* where appropriate.

Count I – Section 804(a) of the Fair Housing Act, 42 U.S.C. § 3604(a) (All Plaintiffs, the BVS Class and Arbor Family Nationwide Class v. All Defendants)

267. Each of the allegations in the preceding paragraphs is incorporated by reference as if fully set forth herein.

268. Section 804(a) of the Fair Housing Act makes it unlawful to "otherwise make unavailable or deny, a dwelling to any person because of race [or] national origin[.]" 42 U.S.C. § 3604(a). HUD regulations provide in pertinent part that "[i]t shall be unlawful, because of race [or] national origin . . . to restrict or attempt to restrict the choices of a person by word or conduct in connection with seeking, negotiating for, buying or renting a dwelling so as to perpetuate, or tend to perpetuate, segregated housing patterns, or to discourage or obstruct choices in a community, neighborhood or development." 24 C.F.R. § 100.70(a). Furthermore, HUD regulations provide that "[i]t shall be unlawful, because of race [or] national origin, to engage in any conduct relating to the provision of housing or of services and facilities in connection therewith that otherwise makes unavailable or denies dwellings to persons. 24 C.F.R. § 100.70(b).

269. The discriminatory targeting of communities of color by Arbor adversely affects their availability to be used as safe and habitable housing by making properties uninhabitable.

- a. Arbor's focus on investments in "rapidly changing" communities that are located in more "desirable submarkets," in addition to the statistical disparities in these communities plainly bears more heavily on minorities in these communities than it does on their White counterparts.
- b. Arbor's acceptance of the notions of "core," "value-add," and "opportunistic" investment strategies in areas which are "within one of the most desirable submarkets" of a city or located in a "rapidly changing" neighborhood, coupled with the aberration of Arbor's "cash cow" investment strategy are unexplainable on grounds other than race and represent clear departures from Arbor's regular courses of action.
- c. Arbor's motivation to rehabilitate a property in a predominantly White neighborhood that "has not been renovated in over 10 years and presents a tremendous value-add opportunity through unit upgrades and operation overhaul," as compared to Arbor's ownership and refusal to make any significant improvements to BVS, which has not been renovated in nearly 70 years is unexplainable on grounds other than race and plainly departs from Arbor's regular course of action.

- 270. Defendant Arbor's conduct constitutes intentional discrimination on the basis of race and national origin.
- 271. Defendants' policies and practices, including: (a) Arbor's "Financialization Policy," (b) Arbor's "Harvesting Policy," (c) Arbor's "Divestment Policy," and (d) Arbor's "Outsourcing Policy, have had an unlawful and disproportionate impact on communities of color."
- 272. Accordingly, Defendants have discriminated in the marketing and sale of, or otherwise made unavailable or denied, dwellings to persons because of race or national origin, in violation of 42 U.S.C. § 3604(a) and its implementing regulations, 24 C.F.R. § 100.70(a) and (b).

Count II – Section 804(b) of the Fair Housing Act, 42 U.S.C. § 3604(b) (All Plaintiffs, the BVS Class, and Arbor Family Nationwide Class v. All Defendants)

- 273. Each of the allegations in the preceding paragraphs is incorporated by reference as if fully set forth herein.
- 274. Section 804(b) of the Fair Housing Act makes it unlawful to discriminate against any person in the terms, conditions or privileges of sale or rental of a dwelling, or in the provision of services or facilities in connection therewith, because of race or national origin. 42 U.S.C. § 3604(b).
- 275. HUD's regulations implementing § 3604(b) specify that "[p]rohibited actions under this section include, but are not limited to . . . failing or delaying

maintenance or repairs of sale or rental dwellings because of race [or] national origin." 24 C.F.R. § 100.65.

- 276. Arbor has failed to maintain or repair its properties, and with the assistance of Ross, has then forced tenants into eviction despite the uninhabitability of their housing and the dangerous conditions which exist therein.
- 277. The discriminatory targeting of communities of color by Arbor adversely affects their availability to be used as safe and habitable housing by making properties uninhabitable.
 - a. Arbor's focus on paying for maintenance and upgrades to existing facilities in "rapidly changing" communities that are located in more "desirable submarkets," in addition to the statistical disparities in these communities plainly bears more heavily on minorities in these communities than it does on their White counterparts.
 - b. Arbor's acceptance of the notions of "core," "value-add," and "opportunistic" investment strategies in areas which are "within one of the most desirable submarkets" of a city or located in a "rapidly changing" neighborhood, coupled with the aberration of Arbor's "cash cow" investment strategy are unexplainable on grounds other than race and represent clear departures from Arbor's regular course of action when it comes to authorizing spending on maintenance.

- c. Arbor's motivation to conduct maintenance or to completely rehabilitate a property in a disproportionately White neighborhood that "has not been renovated in over 10 years and presents a tremendous value-add opportunity through unit upgrades and operation overhaul," as compared to Arbor's ownership and refusal to make any significant improvements to BVS which has not been renovated in nearly 70 years is unexplainable on grounds other than race and plainly departs from Arbor's regular course of action.
- 278. Defendant Arbor's conduct constitutes intentional discrimination on the basis of race and national origin.
- 279. Defendants' policies and practices, including: (a) Arbor's "Financialization Policy," (b) Arbor's "Harvesting Policy," (c) Arbors "Divestment Policy," and (d) Arbor's "Outsourcing Policy," have had an unlawful and disproportionate impact on communities of color.
- 280. Accordingly, Defendants have discriminated in the terms, conditions, or privileges of sale or rental of a dwelling, or in the provision of services or facilities in connection therewith, because of race or national origin in violation of 42 U.S.C. § 3604(b) and its implementing regulation, 24 C.F.R. § 100.65.

Count III – Perpetuation of Segregation in Violation of the Fair Housing Act, 42 U.S.C. § 3601, et seq.

(All Plaintiffs, the BVS Class, and the Arbor Family Nationwide Class y, All

(All Plaintiffs, the BVS Class, and the Arbor Family Nationwide Class v. All Defendants)

- 281. Each of the allegations in the preceding paragraphs is incorporated by reference as if fully set forth herein.
- 282. Discriminatory conduct that perpetuates or furthers segregation also violates the Fair Housing Act.
- 283. HUD's regulations implementing the Fair Housing Act state that "[a] practice has a discriminatory effect where it...creates, increases, reinforces, or perpetuates segregated housing patterns because of race[.]" 24 C.F.R. § 100.500(a).
- 284. Arbor's refusal to maintain its properties, and Ross' complicity and support of that action, as well as Arbor's targeting of low-income communities of color, act to perpetuate segregation through (a) destabilization of minority and immigrant communities; (b) alienation and expulsion of minorities and immigrants from historically minority communities to be replaced by White tenants who are more financially sound such as the Arbor Family's acquisition of 10 Rutgers Street; and (c) financial damage to minority and immigrant communities already existing in the lowest income categories who are forced to make modest repairs on their own to Arbor's properties to simply maintain their presence in the homes thereby furthering the wealth gap and the concomitant inability to purchase or rent homes in more affluent integrated neighborhoods.

- 285. The result of Arbor's policies, including: (a) Arbor's "Financialization Policy," (b) Arbor's "Harvesting Policy," (c) Arbors "Divestment Policy," and (d) Arbor's "Outsourcing Policy," is to freeze existing racial segregation patterns that exist in the low-income communities of color where it has implemented its facially neutral practices through purchases of multifamily housing for their profitability.
- 286. Accordingly, Defendants' conduct and practices perpetuate and encourage patterns of racial segregation that violate the Fair Housing Act, 42 U.S.C. § 3601, et seq., and its implementing regulation, 24 C.F.R. § 100.500(a).

Count IV – Section 818 of the Fair Housing Act, 42 U.S.C. § 3617 (All Plaintiffs, the BVS Class, and Arbor Family Nationwide Class v. All Defendants)

- 287. Each of the allegations in the preceding paragraphs is incorporated by reference as if fully set forth herein.
- 288. Section 818 of the Fair Housing Act makes it unlawful, among other things, to "interfere with any person in the exercise or enjoyment of . . . any right granted or protected by" other provisions of the Act. 42 U.S.C. § 3617.
- 289. Persons living in communities adversely affected by Defendants' practices and conduct have seen their enjoyment of their homes diminished. By poorly maintaining properties in predominantly minority communities, Defendants have interfered with the rights of neighboring residents (predominantly persons of color) to use and enjoy their homes and communities.

- 290. The health and safety risks caused by Defendants with respect to the properties in communities of color and the deleterious effects of those properties on their surrounding neighborhoods create an unhealthy and hostile living environment for neighborhood residents.
- 291. With the Arbor Family Defendants' Policies, and Ross Management's complicity in assisting the enforcement of the same, (1) CASA is interfered with in its ability to fully support the Hispanic community with its full array of services and to provide recommendations or guidance on the location of convenient, affordable, and safe housing within the Langley Park area to its predominantly Hispanic population. If the Arbor Family Policies did not exist and the BVS Properties were properly maintained, CASA would be able to assist these minority members of the community in locating housing within Langley Park, but as a result of the bad acts, the availability of habitable and affordable housing is negatively impacted in this community, where habitable and affordable housing is already incredibly scarce.
- 292. Defendants' conduct constitutes intentional discrimination on the basis of race and national origin.
- 293. Defendants' policies and practices have had an unlawful disproportionate impact on communities of color.
- 294. Accordingly, Defendants have interfered with the exercise of rights granted or protected by the Fair Housing Act, in violation of 42 U.S.C. § 3617.

Count V – Breach of Contract (All Plaintiffs and the BVS Class v. All Defendants)

- 295. Each of the allegations in the preceding paragraphs is incorporated by reference as if fully set forth herein.
- 296. Plaintiffs and the class each entered into a lease with Ross for a partially disclosed principal, which upon information and belief is Arbor.
 - 297. Plaintiffs therefore bring this cause of action against all Defendants.
- 298. A material term of that contract was that the leased Unit be in clean, safe, and sanitary condition at all times and that Defendants maintain the common areas and each individual unit in a manner that is free from unhealthy indoor molds and water intrusion.
- 299. Defendants breached the contract by failing to provide clean, safe, and sanitary units that are free from unhealthy indoor molds, water intrusion, microbial contaminants, infestation and other unsanitary conditions and has failed to maintain the apartments by, *inter alia*, failing to provide heating and maintain air conditioning, failing to maintain electrical wiring, failing to maintain basic shelter such as windows and walls in adequately protective condition.
- 300. As a result of Defendants' breach, Plaintiffs have suffered economic losses including, but not limited to, money paid for rent, moving costs, and loss of personal property/contents of the units.

- 301. Further, Plaintiffs have suffered the cost of inspection of their respective units, and each tenant is similarly forced to bear the cost of environmental inspection despite Defendants' knowledge of chronic and consistent findings of elevated humidity, defective central air conditioning, water intrusion and unhealthy indoor molds.
- 302. Further, Defendants refuse to act in a manner consistent with the terms of the contract which they entered into by:
 - a. Failing to maintain a clean and healthy living environment;
 - b. When noticed of dangerous conditions, failing to inspect the units and common areas for unhealthy indoor molds and other environmental contaminants and infestations;
 - c. Failing to remediate the units and common areas for mold and other unhealthy environmental contaminants and infestations that have been or reasonably should have been discovered;
 - d. Failing to maintain electrical, HVAC, and structural aspects of the units, including windows and walls;
 - e. Otherwise refusing to act consistent with the terms of the lease.
- 303. As stated, instead of complying with the terms of the lease agreement between tenants and Defendants, Defendants have refused to provide inspections or

remediations and find new tenants who will not immediately complain of toxic mold or be able to move out and will continue to pay rent.

- 304. These failures cause a serious and substantial threat to the life, health or safety of occupants, including Plaintiffs and the members of the class.
- 305. Plaintiffs rely upon the doctrines of actual and apparent agency where necessary.
- 306. Plaintiffs seek all damages allowed by law including compensatory damages and restitution damages.

Count VI – Breach of the Implied Warranty of Habitability for Violation of Local Code (All Plaintiffs and the BVS Class vs. All Defendants)

- 307. Each of the allegations in the preceding paragraphs is incorporated by reference as if fully set forth herein.
 - 308. Each Plaintiff brings this cause of action against all Defendants.
- 309. Prince George's County Local Code imposes upon Defendants a legal duty to "to maintain all facilities supplied with the leased dwelling unit and/or as enumerated in the lease." The Prince George's County Local Code further incorporates all state legal obligations requiring that Defendants "comply with all applicable provisions of any Federal, State, County, or municipal statute, Code, regulations, or ordinance governing the maintenance, construction, use, or appearance of the dwelling unit and the property of which it is a part."

- 310. Defendants have failed to maintain the facilities supplied within the leased dwelling units or enumerated in the lease by, *inter alia*:
 - a. Failing to maintain a clean and healthy living environment;
 - b. When noticed of dangerous conditions, failing to inspect the units and common areas for unhealthy indoor molds and other environmental contaminants and infestations;
 - c. Failing to remediate the units and common areas for mold and other unhealthy environmental contaminants and infestations that have been or reasonably should be discovered;
 - d. Failing to maintain electrical, HVAC, and structural aspects of the units, including windows and walls
 - e. Otherwise refusing to act consistent with the terms of the lease.
- 311. Defendants thereby breached the implied warranty of habitability in that each knew or should have known of dangerous conditions upon the units which Plaintiffs leased, and local code expressly requires Defendants to maintain all supplied facilities as well as any facility enumerated in the lease.
- 312. These failures cause a serious and substantial threat to the life, health or safety of occupants, including Plaintiffs and the members of the class.

- 313. Defendants continued to collect monthly rent from Plaintiffs and the class members though the defective conditions of each Unit rendered it unfit for habitation and in violation of state and/or local housing codes.
- 314. Plaintiffs paid rent, and continue to pay rent, and have been subjected to physical eviction requests despite Defendants' knowledge of this breach of the implied warranty.
- 315. Plaintiffs rely upon the doctrines of actual and apparent agency where necessary.
- 316. Plaintiffs seek all damages allowed by law including compensatory damages and restitution damages.

Count VII – Breach of Contract – Third Party Intended Beneficiary (All Plaintiffs and the BVS Class v. Ross)

- 317. Each of the preceding paragraphs is incorporated by reference herein.
- 318. This Count is brought by each of the individual Plaintiffs and against Defendant Realty Management Services, Inc.
- 319. The Arbor Defendants and Ross entered into a contract for the maintenance and management of the property.
 - 320. Plaintiffs were third-party intended beneficiaries of the contract.
- 321. The contract provided that Ross would provide property management services to Plaintiffs, would maintain the tenants' properties in a habitable condition

for the benefit of the tenants, and would otherwise manage the property to the benefit of the tenants, including the Plaintiffs.

- 322. A material term of each contract was that Ross keep all leased Units in clean, safe, and sanitary conditions at all times and that Ross maintain the common areas and each individual unit in a manner that is free from unhealthy indoor molds and water intrusion and environmental hazards.
- 323. Ross breached the contract by failing to provide clean, safe, and sanitary units that are free from unhealthy indoor molds, water intrusion, microbial contaminants and other unsanitary conditions.
- 324. As a result of Defendant's breach, Plaintiffs, which were third party intended beneficiaries of each contract, have suffered economic losses including, but not limited to, money paid for rent, moving costs, and loss of personal property/contents of the units.
- 325. Plaintiffs rely upon the doctrines of actual and apparent agency where necessary.
- 326. Plaintiffs demand all damages allowable by law on behalf of themselves individually and against Ross.

Count VIII – Civil Conspiracy (All Plaintiffs, the BVS Class, and the Arbor Family Nationwide Class vs. All Defendants)

- 327. Each of the allegations in the preceding paragraphs is incorporated by reference as if fully set forth herein.
- 328. A confederation of each of the named Defendants, including but not limited to Realty Management Services, Inc. have an agreement or understanding to engage in unlawful activity at the Bedford and Victoria Station apartments.
- 329. Specifically, the Defendants conspired to refrain from performing maintenance or making repairs for known or reasonably knowable defects to further the policies identified above in violation of the FHA.
- 330. This unlawful conspiracy has caused damage to Plaintiffs and the BVS Class including but not limited to:
 - a. Damages for past rent paid
 - b. Damages for violations of their civil rights
 - c. Other cognizable damages.

JURY TRIAL DEMANDED

331. Plaintiffs hereby demand a jury trial on all counts.

PRAYER FOR RELIEF

- 332. **WHEREFORE**, for the foregoing reasons, Plaintiffs pray that this Court grant judgment in their favor and against Defendants as follows:
 - a. Declare, pursuant to 28 U.S.C. § 2201, that the conduct of Defendants in the targeting and refusal to maintain the Bedford and Victoria Station Apartments and other properties in communities of color similarly targeted or impacted by Defendants, as alleged herein, violates the Fair Housing Act, 42 U.S.C. § 3601, et seq., and the applicable regulations;
 - b. Enjoin, pursuant to 42 U.S.C. § 3613(c)(1), Defendants, their officers, directors, employees, agents, successors, assigns, and all other persons in active concert or participation with any of them, both temporarily during the pendency of this action and permanently, from violating the Fair Housing Act in its Bedford and Victoria Station Properties as well as all other Arbor Properties nationwide;
 - c. Award such damages as would fully compensate the Individual Plaintiffs and the BVS Class for their injuries caused by Defendants' unlawful conduct;
 - d. Award such damages as would fully compensate CASA for their injuries caused by Defendants' unlawful conduct;

- e. Award punitive damages against Defendants as is proper under the law, pursuant to 42 U.S.C. § 3613(c)(1);
- f. Award Plaintiffs their costs and attorneys' fees incurred herein, pursuant to U.S.C. § 3613(c)(2); and
- g. Award Plaintiffs such other relief as the Court deems just and proper.

The Donahue Law Firm, LLC

/s/ P. Joseph Donahue

P. Joseph Donahue, Esquire Bar Number: 06245 18 West Street Annapolis, Maryland 21401 Telephone: 410-280-2023 pjd@thedonahuelawfirm.com

Nidel & Nace, P.L.L.C.

/s/ Jonathan Nace

Jonathan Nace, Esquire Bar Number: 18246 One Church Street Suite 802 Rockville, MD 20850

Telephone: (202) 780-5153

jon@nidellaw.com

Certificate of Service

I hereby certify that a copy of the foregoing was electronically filed in this case with the clerk of the court and served this 10th day of January 2022 through the court's CM/ECF system, which will send notification of this filing to all counsel of record.

/s/ P. Joseph Donahue

P. Joseph Donahue, Esquire

Counsel for Plaintiffs

IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF MARYLAND

Greenbelt Division

CASA de Maryland, Inc. 8151 15th Avenue Hyattsville, MD 20783 Prince George's County

ANITA RAMIREZ and RAMIRO LOPEZ 8125 14th Avenue Apt. 2 Hyattsville, MD 20783 Prince George's County

ERVIN OBDULIO RODAS 1412 Kanawha Street Apt. 202 Hyattsville, MD 20783 Prince George's County

JESUS GONZALEZ and MARIA ARELY BONILLA 1405 Merrimac Street Apt. 201 Hyattsville, MD 20783 Prince George's County

MARIA LARA 1446 Kanawha Street Apt. 201 Hyattsville, MD 20783 Prince George's County

NORMA GUADALUPE BELTRAN, 1406 University Boulevard Apt. 201 Hyattsville, MD 20783 Prince George's County Civil Action No. 8:21-cv-01778-DKC

JURY TRIAL DEMANDED

Plaintiffs,

V.

ARBOR REALTY TRUST, INC. A Real Estate Investment Trust incorporated in Maryland 333 Earle Ovington Boulevard Suite 900 Uniondale, NY 11553 County of Nassau

Serve on:

CSC-LAWYERS INCORPORATING SERVICE COMPANY 7 St. Paul Street Suite 820 Baltimore, MD 21202

ARBOR REALTY LIMITED PARTNERSHIP A Delaware Limited Partnership 333 Earle Ovington Boulevard Suite 900 Uniondale, NY 11553 County of Nassau

Serve on:

Corporation Service Company 251 Little Falls Drive Wilmington, DE 19808 County of New Castle

ARBOR MANAGEMENT ACQUISITION COMPANY, LLC

A Delaware Limited Liability Company 333 Earle Ovington Boulevard Suite 900 Uniondale, NY 11553 County of Nassau

Serve on:

Corporation Service Company 251 Little Falls Drive Wilmington, DE 19808 County of New Castle

ARBOR REALTY SR, INC. A Real Estate Investment Trust incorporated in Maryland 20 S Charles Street Baltimore, MD Baltimore City, Maryland

Serve on:

CSC-LAWYERS INCORPORATING SERVICE COMPANY 7 St. Paul Street Suite 820 Baltimore, MD 21202 Baltimore City

BEDFORD UNITED, LLC A Delaware Limited Liability Company 2607 Nostrand Avenue Brooklyn, NY 11210 Kings County

Serve on:

CSC-LAWYERS

INCORPORATING
SERVICE COMPANY
7 St. Paul Street
Suite 820
Baltimore, MD 21202
Baltimore City

VICTORIA UNITED, LLC A Delaware Limited Liability Company 2607 Nostrand Avenue Brooklyn, NY 11210 Kings County

Serve on:

CSC-LAWYERS INCORPORATING SERVICE COMPANY 7 St. Paul Street Suite 820 Baltimore, MD 21202 Baltimore City

HYATTSVILLE UNITED, LLC 2607 Nostrand Avenue Brooklyn, NY 11210 Kings County

Serve on:

CSC-LAWYERS INCORPORATING SERVICE COMPANY 7 St. Paul Street Suite 820 Baltimore, MD 21202 Baltimore City

REALTY MANAGEMENT SERVICES, INC. 7910 Woodmont Avenue

Suite 350 Bethesda, MD 20814 Montgomery County

Serve on:

THE CORPORATION TRUST, INCORPORATED 2405 York Road Suite 201 Lutherville Timonium, MD 21093-2252

Defendants.

FIRST AMENDED COMPLAINT AND DEMAND FOR JURY TRIAL

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Plaintiffs by and through counsel, P. Joseph Donahue and The Donahue Law Firm, LLC, and Jonathan Nace and Nidel & Nace, P.L.L.C., hereby sue the Defendants, and as grounds therefore state as follows:

"There is a total disconnect between the person living in the home and the person owning the home. Owning the house is only a means to making money."

Joseph Stiglitz, Professor of Economics, Columbia University and Nobel Prize Laureate,
On the problem of the financialization of the residential housing market.

I. INTRODUCTION AND SUMMARY OF CLAIMS

- 1. Bedford Station and Victoria Station (referred to collectively herein as "BVS") are two apartment complexes beneficially owned, controlled, and managed by the Defendants-in, each of whom contribute to the total disregard of federal law and contractual obligations as specifically identified herein. Tenants in the two complexes comprise one BVS community. Basic maintenance and necessary repairs to both properties have been ignored and neglected to the point that the exclusively minority families living in them are forced to live in conditions that belie expected housing conditions in the region. The conditions at the BVS peroperties, deteriorating in real time around the families living in them, would shock the conscience of most Marylanders and others living only a short distance away.
- 2. The BVS homes have been neglected as part of a systemic confluence of policies to commoditize and harvest profits in low-income neighborhoods while

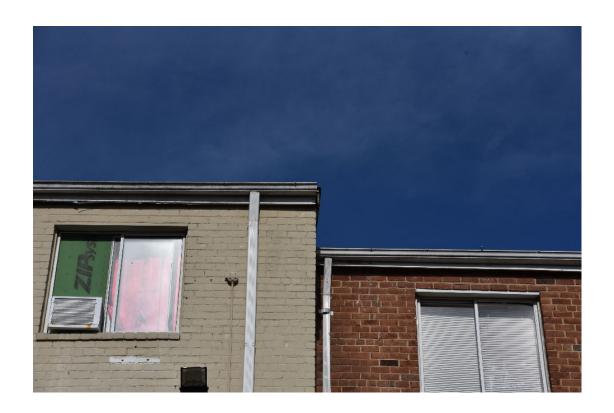
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delaying reasonable management or maintenance of properties until strategically and financially beneficial to shareholders, all to the detriment of the tenants.

3. With these policies, BVS presents an unsafe, unsanitary environment where broken windows are routinely replaced with plywood, repurposed wooden doors, or other construction material,

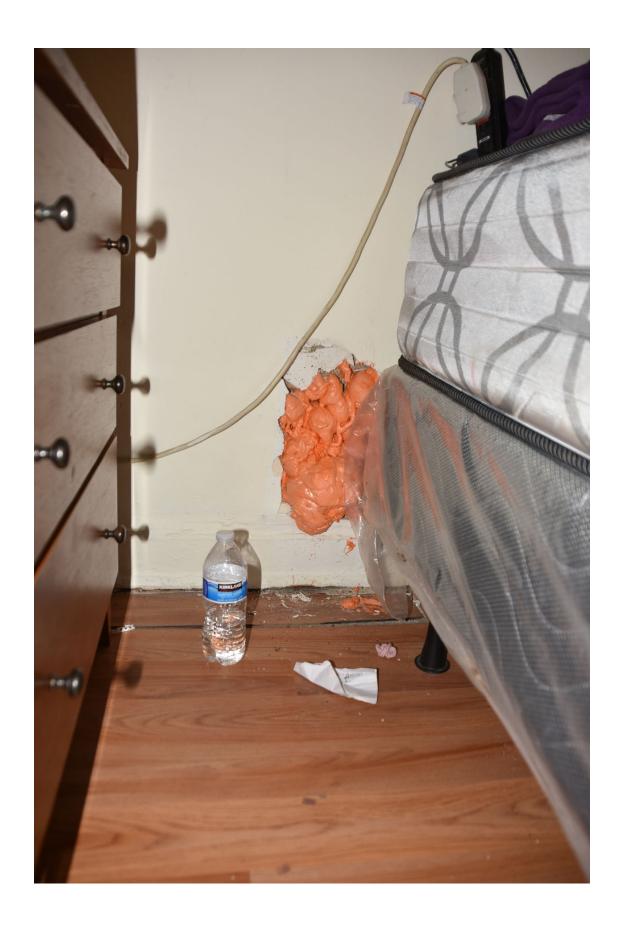




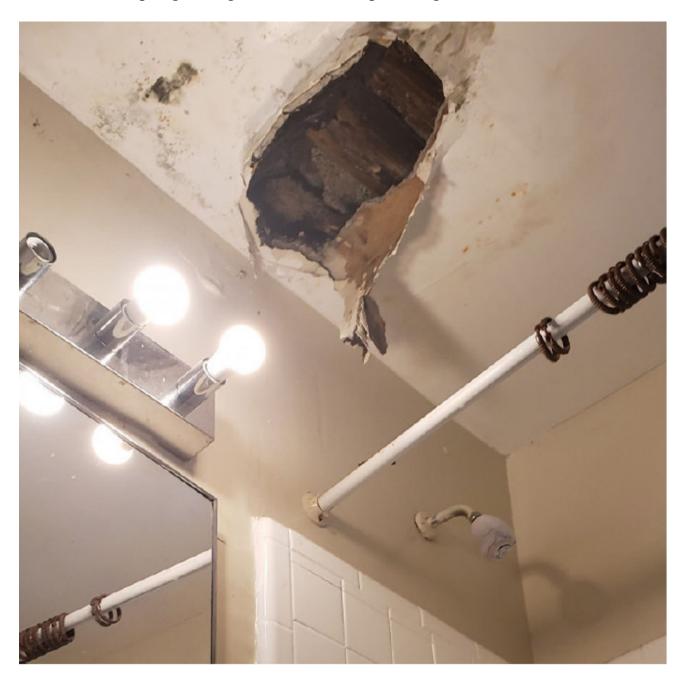


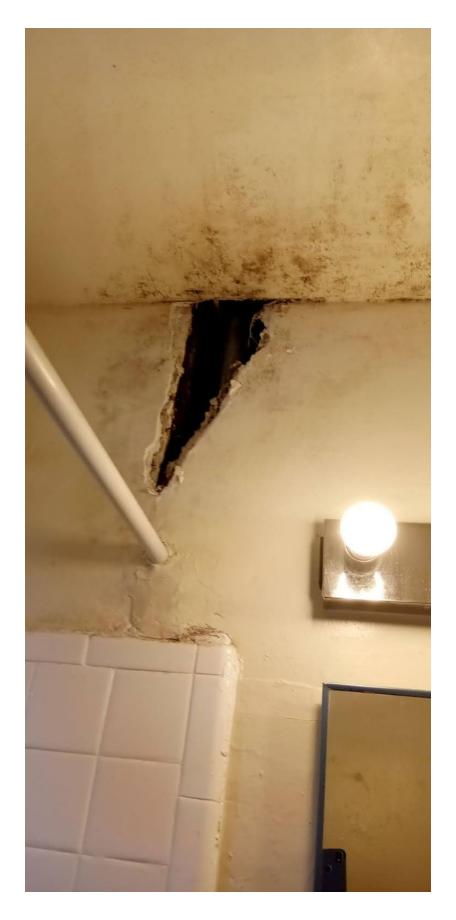
holes in foundations and outside of the buildings, haphazardly plugged or left open, allow rodents access to the living areas,

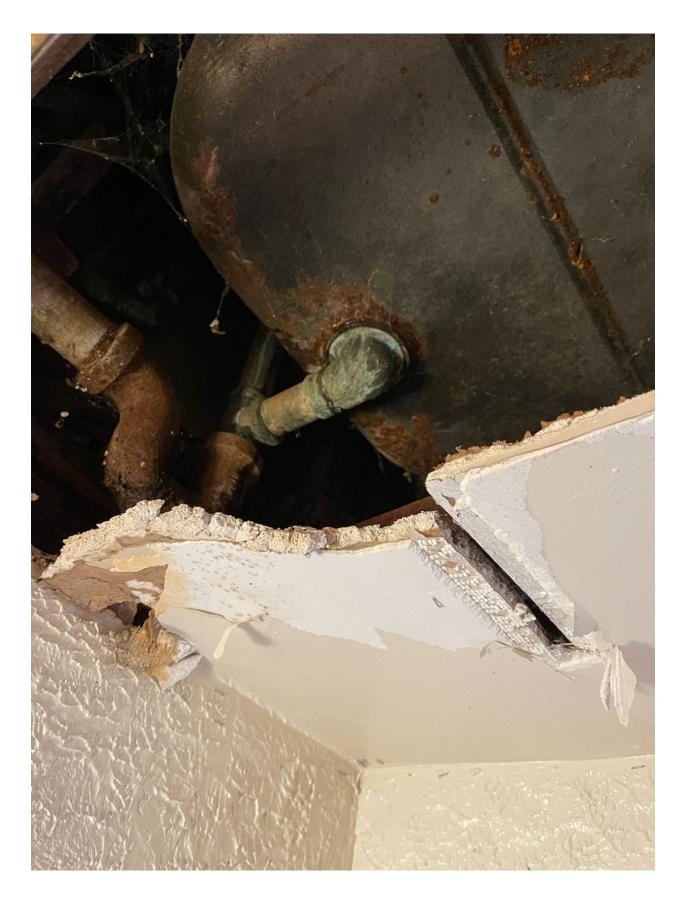




holes from collapsing ceilings related to failed plumbing are common,







toxic molds grow without any attempt at remediation,



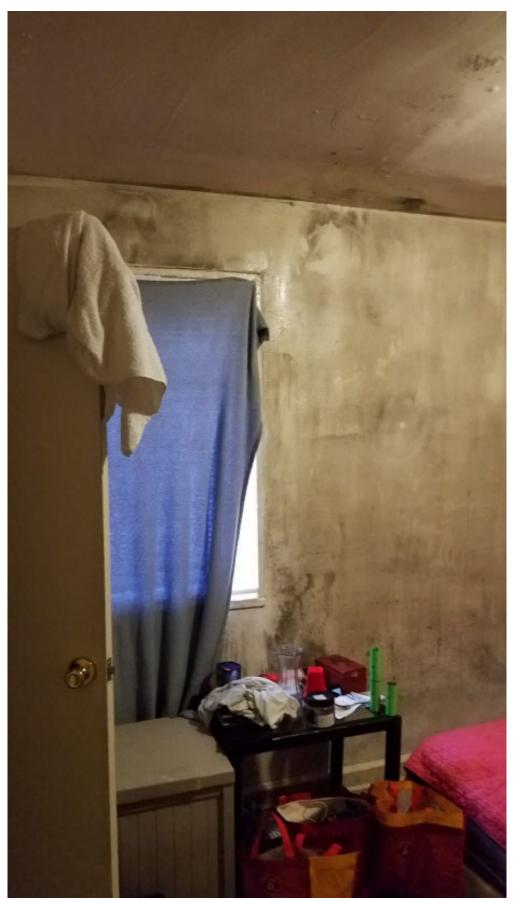


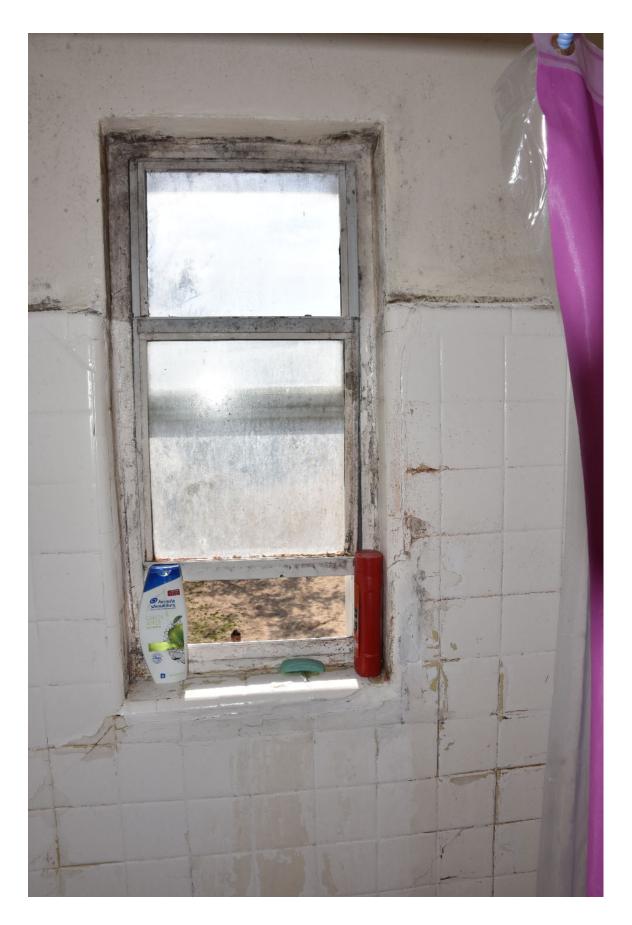




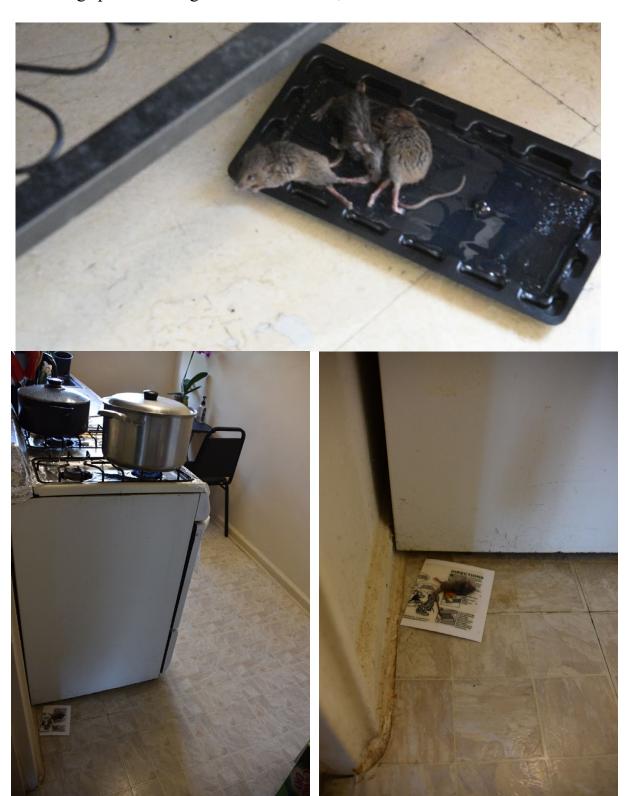




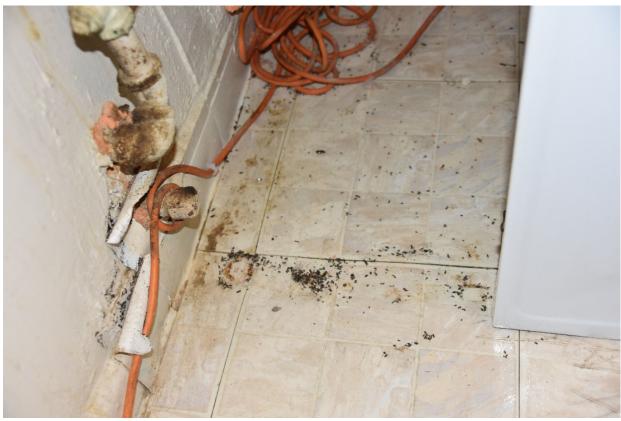




persistent, uncontrollable rodent infestations are permitted throughout the kitchens and living spaces leaving feces and bacteria,





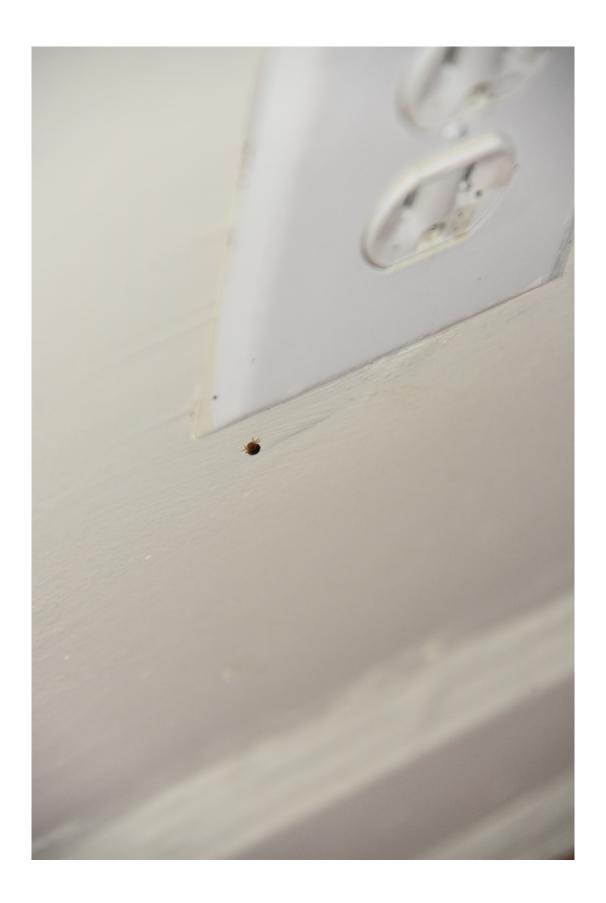


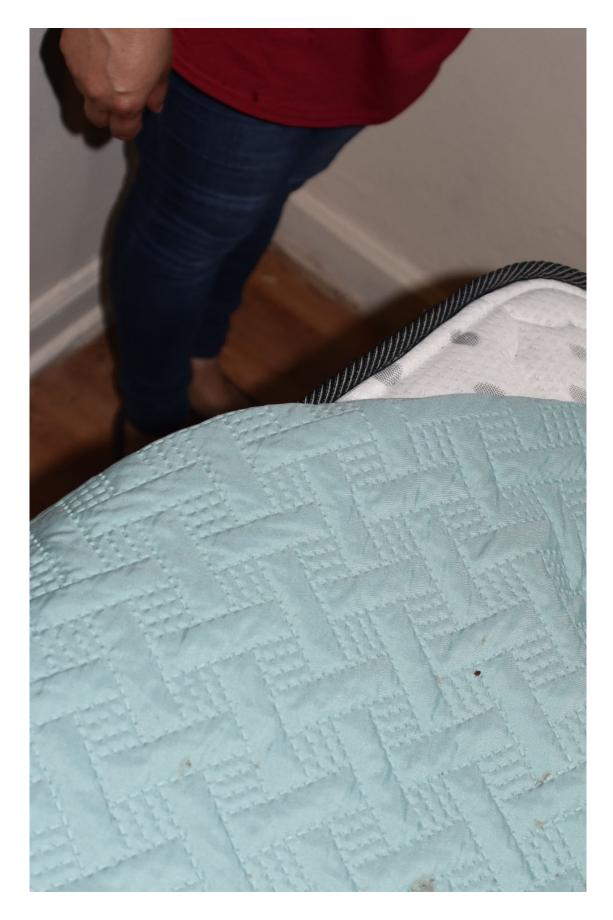
insect infestations such as bed bugs have become so terrible that nests are found in bedroom walls, and the nocturnal insects are so prevalent they can be seen in broad daylight,



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air conditioning units do not function, are often contaminated with mold, are not properly installed, and are refused to be repaired or replaced,





rusted bathroom radiators have been deteriorating for decades and present dangers to children and adults alike,









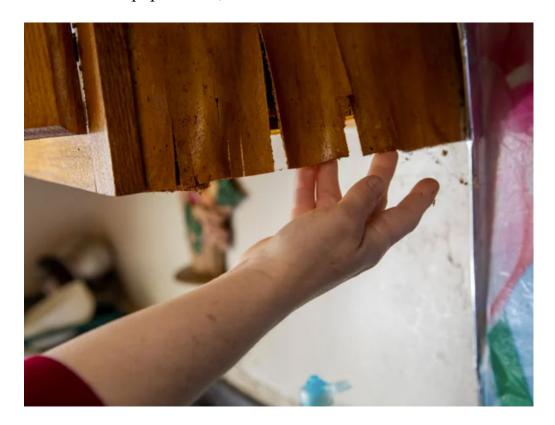
peeling paint on fixtures such as bathroom sinks and doors is ubiquitous,







kitchen cupboards are long past their useful life and present havens for the uncontrollable rodent populations,



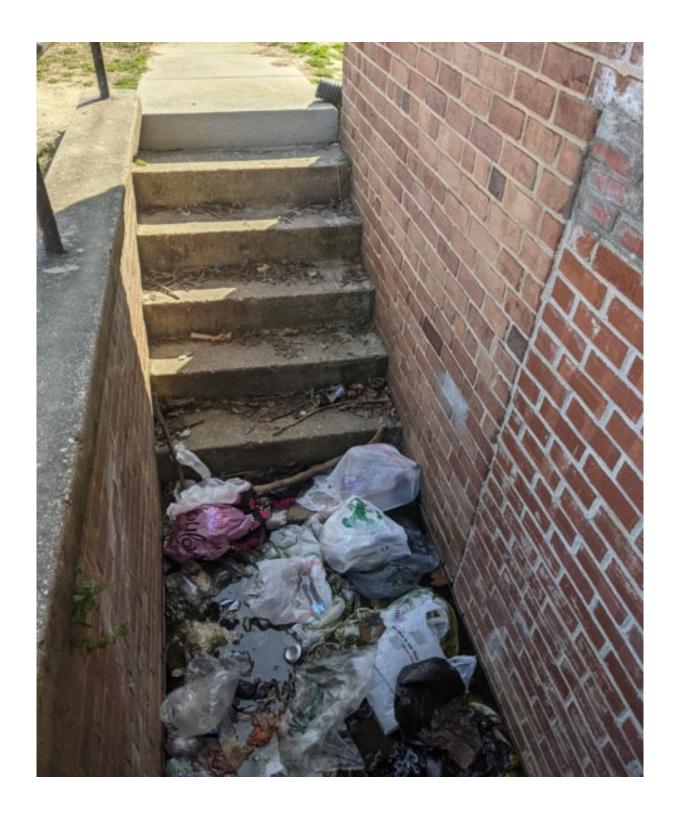


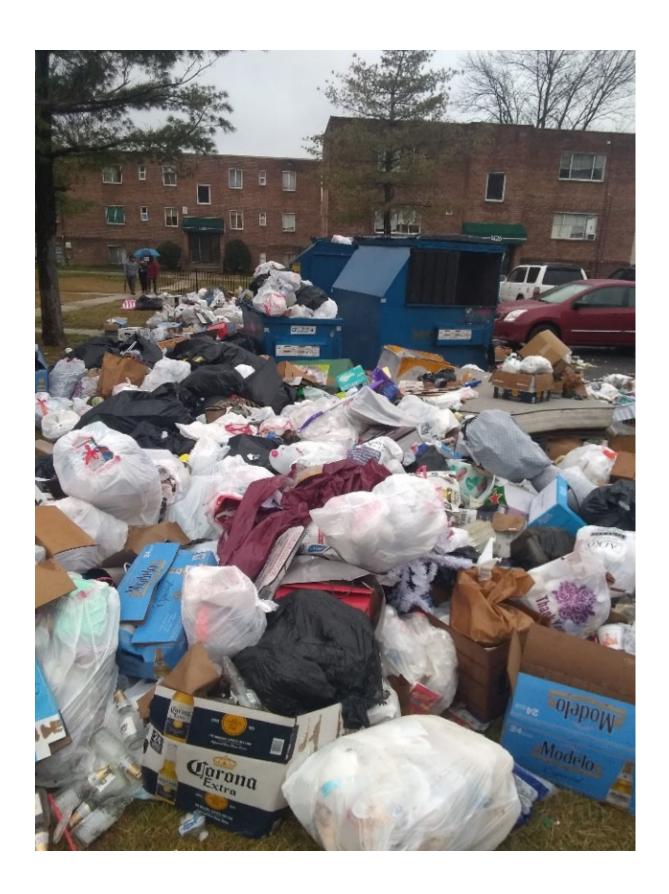
electrical and appliance defects present serious, imminent threats of harm,





and trash is perpetually blocking parking lots and basement accesses as the common areas are entirely ignored by management and ownership, leading to further rat and rodent infestations.





- The Named Plaintiffs file this action to vindicate their rights and the 4. rights of the putative class members under the Fair Housing Act of 1968, as amended, 42 U.S.C. § 3601, et seg., and common law, for compensatory and injunctive relief arising out of Defendants' racially discriminatory conduct affecting their community. The alleged violations are based on the fact that Defendants' business is to financialize, harvest, and decidedly intentionally refuse to invest in maintenance, sufficient management or renovation in the low-income and multifamily housing properties they own and manage in the State of Maryland and across the United States, to ensure minimum funds are directed towards these properties and instead reserved for owner and shareholder. In other words, to further their business interests and increase shareholder profits, Arbor Realty Trust, Inc., and its subsidiaries have developed and implemented investment theses, policies, and procedures which treat the homes of thousands of tenants of low-income housing in Maryland and across the country as commodities to be bought and sold.
- 5. The case arises from overwhelming evidence that Defendants discriminated against communities of color in the State of Maryland and particularly in Prince George's and Montgomery County through their targeted purchases of multifamily housing in low-income communities of color and premeditated their neglect of the properties in which Plaintiffs and those similarly situated live.

- 6. The disparate effect of their targeted policies in Maryland have borne out most detrimentally on the communities of Bedford and Victoria Station in the small community of Langley Park. BVS is comprised of 589 one- or two-bedroom apartments whose occupants are 0.0% White, 14.8% African American, and 85.2% Hispanic/Latino.\frac{1}{2}
- 7. Plaintiffs' claims are based on intentional discrimination through Defendants' targeting of low-income minority communities, including Defendants' intentionally discriminatory acts, Defendants' responsibility for the intentional acts of their agents, and the Defendants' deliberate indifference to the discriminatory effect of their and/or their agents' acts. Plaintiffs' claims are also based on disparate impact, as Defendants' otherwise neutral policies and practices have a disparate impact on the protected class of foreign-born and African American tenants of BVS and those similarly situated living in Arbor's Properties across the country.
- 8. The Organizational Plaintiff, Casa De Maryland ("CASA"), is a private, non-profit community organization dedicated to assisting the minority Hispanic population in and around the DC Metropolitan area and along the eastern seaboard. CASA advocates for justice alongside the immigrant, Latino, and working-class community in the United States. They have a presence in 48 states and are the largest immigrant advocacy organization in the mid-Atlantic region,

¹ The term "White," used throughout, refers to non-Hispanic White individuals.

primarily serving the community in Maryland, Virginia, Pennsylvania, and the District of Columbia. They work with immigrants from over 140 countries around the world in all facets of advocacy to ensure these communities have an opportunity to thrive.

- 9. At all times material to the allegations in this Complaint, Arbor Realty Trust, Inc. and its subsidiaries (referred to hereinafter collectively with the Arborowned or -affiliated co-defendants as "Arbor" or "the Company")² are able to take("Arbor") and its subsidiaries have taken advantage of communities whose average median incomes are amongst the lowest in the country, but whose hard work and history of faithfully paying their rent at all costs to avoid homelessness has resulted in steady cash flows for Arbor and its shareholders. In addition to their low incomes, however, these tenants are also exclusively minority.
- 10. An investigation by CASA revealed a systematic and particularized pattern of differential treatment by Arbor in acquiring and its subsidiaries acquisition of multifamily residential properties in low-income areas with rental populations that are majority minority Hispanic or African American. Defendants Arbor Realty Trust, Inc., Arbor Realty SR, Inc., Arbor Management Acquisition Company, LLC,

² Each reference to Arbor in this Complaint refers collectively to each of the codefendants, and any other subsidiary or division of these entities that plays a role in owning or maintaining, buying or selling the multi-family residential properties of Arbor, with the exception of Defendant Realty Management Services, Inc., unless otherwise indicated.

and Arbor Realty Limited Partnership³ operate collectively to oversee and direct management, beneficially own, and exert controlling authority over approximately 139 multifamily residential developments in at least twelve (12) states, including the BVS properties at issue. As a result, in total, Arbor Realty Trust, Inc.'s ownership, along with the other Arbor Family Defendants, exerts its control over approximately 17,000 individual units nationwide.

Realty Trust, Inc. shareholders and owners. However, to ensure maximum return for the publicly traded Company's steadily increasing dividends and share value, Arbor's the Arbor Family's centralized leadership deliberately chooses not to make necessary capital improvements to the some of its aging properties.

Alternatively, in areas where the Arbor Family leadership deems a property to be located in a "desirable submarket" or if the neighborhood is "rapidly changing" in terms of demographics from majority minority to White, the Arbor Family either (1) sells the property for a profit to developers or private equity firms who update, repair, and/or redevelop the property, or (2) alternatively, Arbor partners with a developer—or, a related Arbor Family entity, or other firm to retain

³ These four Defendants - Arbor Realty Trust, Inc., Arbor Realty SR, Inc., Arbor Management Acquisition Company, LLC, and Arbor Realty Limited Partnership – are referred to hereinafter collectively as "the Arbor Family" or "the Arbor Family Defendants."

the properties and the renovations allow for increased rents – and as well as increased dividends for its shareholders and owners.

12.13. As a result of Defendants' discriminatory conduct and perpetuation of residential segregation, residents of BVS, including Individual Plaintiffs and those similarly situated, have been: (a) denied housing opportunities and had housing made unavailable, and (b) subjected to deteriorating, dilapidated, and dangerous living conditions in their neighborhood through Arbor'sthe Arbor Family's refusal to maintain and repair the properties, which has caused significant and permanent harm to the Plaintiffs and those similarly situated.

Family's targeting of these properties of which the company is they are fully aware are inhabited overwhelmingly by Hispanic or African American working-class low-income communities with strong historical and familial ties to the community, as well as newly arrived immigrants. Like reverse redlining, the Arbor Family targets properties at the lowest level of real estate quality spectrum located in low-income communities – often communities of color – acquires their multifamily residences (as with BVS, often out of foreclosure), and systematically increases the rents year-over-year, without making the capital investments in the property that are required to make the property safe for human habitation, which results in increased dividends for Arbor shareholders and owners.

14.15. The policies leading to disparate impact are crushing the BVS Community through Arbor's the Arbor Family's retention of ownership of the properties which do not currently present a "value-add" opportunity for redevelopment, but which are instead held and "harvested" for annually increasing rents, while the much-needed capital improvements are delayed indefinitely or until the market conditions are right for the Arbor Family Defendants to partner to redevelop or sell the property to developers for a profit. In essence, Arbor'sthe Arbor Family's actions are that of a strip-mining firm, exhausting residential multifamily low-income properties in communities of color of their only remaining asset – the cash flows of its low-income minority tenants who, based on their position in American society, have little or no other option for housing. Arbor's Arbor Family's policies violate the Fair Housing Act, 42 U.S.C. §§ 3601 et seq., 3604 (a) and (b), and HUD's implementing regulations, as well as Maryland contract and common law.

15.16. In addition to the severe injuries to the Individual Plaintiffs and those similarly situated, Arbor's Arbor Family's conduct has caused particularized and concrete injury to Organizational Plaintiff CASA. Arbor's discriminatory practices of failing to basically maintain and/or update its properties that house low-income Hispanic members of CASA's organization, have interfered with the Organizational Plaintiff's activities and programs designed to promote compliance

with fair housing laws, advance and uplift the immigrant community who comprise CASA's membership, and have frustrated CASA's mission by perpetuating the unlawful discrimination and segregation they use their limited resources to dismantle. CASA's purposes and interests fall squarely within the zone of interest protected by the Fair Housing Act. Arbor's discriminatory behavior has caused the Organizational Plaintiff to divert substantial time and resources away from their usual activities and instead to detecting, investigating, and counteracting Defendants' unlawful conduct and engaging in outreach and education efforts specifically to address Arbor's ongoing discrimination in the BVS Community. These efforts go above and beyond CASA's normal operational activities and expenses.

II. JURISDICTION AND VENUE

16.17. This civil action arises under the laws of the United States of America. This Court has original jurisdiction over Plaintiffs' claims under 28 U.S.C. § 1331 (federal question), 28 U.S.C. § 2201 (declaratory relief), and 42 U.S.C. § 3613 (Fair Housing Act, private right of action for damages and injunctive relief).

17.18. Under 28 U.S.C. § 1367, this Court has supplemental jurisdiction over the claims brought under Maryland law because they are related to Plaintiffs' federal claims and arise out of a common nucleus of related facts.

18.19. Further, this Court has subject matter jurisdiction pursuant to 28 U.S.C. § 1332(d) because the amount in controversy exceeds the sum or value of \$5 million and the action is between multiple members of the class, who are not citizens of any U.S. State or commonwealth for purposes of diversity but of foreign sovereigns due to national origin on the one hand, and defendants who are citizens of the States of Maryland, Delaware, and New York on the other. Upon information and belief, less than two-thirds of the members of the proposed class in the aggregate are citizens of the States of any of Maryland, Delaware, or New York. The number of members of all proposed plaintiff classes in the aggregate is more than 100.

19.20. Venue herein is proper under 28 U.S.C. §§ 1391 (b)(1) and (2). The Named Plaintiffs reside in Hyattsville, Maryland in Prince George's County, within the Southern Division in the United States District of Maryland and the events or omissions giving rise to the claims occurred in this district and division.

III. PARTIES

A. NAMED PLAINTIFFS

20.21. CASA de Maryland, Inc. is one of the largest immigrant rights membership organizations in the Mid-Atlantic region, with their headquarters in Langley Park. CASA works with immigrants' groups and communities inside and outside of Langley Park to promote human rights and fight discrimination. They partner with local governments, private foundations, individuals, congregations,

civic associations, and other organizations to provide a voice for tenants in Prince George's County, and provide resources to tenants, such as low- or no-cost legal services related to issues of housing and immigration matters. They also assist with tenant organizing and offer educational resources and services regarding tenant rights.

21.22. Named Plaintiff Anita Ramirez is an Hispanic woman with a national origin of Guatemala, and the spouse of Ramiro Lopez, an Hispanic man with a national origin of Guatemala. They live at 8125 14th Avenue, Apt. 2, Hyattsville, MD, an apartment in Victoria Station. Anita Ramirez is an existing member of Casa de Maryland. Ms. Ramirez and her husband pay \$1520 per month for their two-bedroom apartment where they live with three minor children. Their apartment is contaminated with visible mold throughout. The apartment is also infested with mice, roaches and other insects, and suffers electrical defects that cause supplied air conditioning and the stove to be defective. Ms. Ramirez and Mr. Lopez currently are forced to utilize an extension cord to ensure that their electrical stove can receive electricity. They have made numerous requests to fix these defects, but management will either fail to answer the phone completely or will fail to remediate the defects as requested.

Named Plaintiff Erwin Rodas is an Hispanic man with a national origin of Guatemala. He lives at 1412 Kanawha Street, Apt. 202, Hyattsville, MD

20783, an apartment in Bedford Station. Mr. Rodas is an existing member of Casa de Maryland. He pays \$1559 per month for a two-bedroom apartment where he lives by himself. His apartment is contaminated with visible mold in the bathroom, kitchen and at least one bedroom. He has previously had problems with insect infestation and electrical failures. He has made numerous requests for management to remediate mold and other defects in his apartment, but his requests have been ignored.

23.24. Named Plaintiff Jesus Gonzalez is an Hispanic man with a national origin of El Salvador and a member of Casa de Maryland. Maria Bonilla is an Hispanic woman with a national origin of El Salvador and the wife of Jesus Gonzalez. They live at 1405 Merrimac Drive, Apt. 201, Hyattsville, MD 20783, an apartment in Victoria Station. They pay \$1559 per month. Their apartment suffers defects including water intrusion throughout the ceiling in the apartment, defective HVAC which was supplied by Defendants but does not work, electrical defects throughout, and insect infestation. They have notified Defendants of these defects, but Defendants have not made attempts to remediate the defective conditions.

24.25. Named Plaintiff Maria Lara is an Hispanic woman- with a national origin of El Salvador. She lives at 1446 Kanawha Street, Apt. 201, Hyattsville, MD 20783, an apartment in Bedford Station with her minor daughter for which she pays \$1613 per month. She is a member of Casa de Maryland. Her

apartment is contaminated with mold, has defective HVAC, a defective stove, defective flooring and a defective bathroom. Her apartment also has dangerous electrical defects, is infested with insects, and has a defective refrigerator and oven. She has complained to Defendants of these defects, but Defendants have ignored her requests and refused to remediate the defects.

25.26. Named Plaintiff Norma Beltran is an Hispanic woman with a national origin of El Salvador. She lives at 1406 University Blvd., Apt. 201, Hyattsville, MD 20783 an apartment in Bedford Station for which she pays \$1552 per month. She is a member of Casa de Maryland. Her apartment is contaminated with mold, has water intrusion, mice, insects, as well as stove and refrigerator defects. She has complained to Defendants and requested remediation, but her requests have been ignored or the repairs have otherwise failed to have been made.

B. DEFENDANTS

26.27. Defendant Arbor Realty Trust, Inc. ("Arbor") is a publicly traded (NYSE:ABR) real estate investment trust incorporated in Maryland. Arbor Realty Trust, Inc. is the parent company and/or exerts controlling authority over the codefendants and subsidiaries Arbor Realty Limited Partnership, Arbor Management Acquisition Company, LLC, Arbor Realty SR, Inc., Bedford United, LLC, Victoria

United, LLC, and Hyattsville United, LLC. 4 Arbor Realty Trust, Inc. is a specialized real estate finance company that invests in real estate-related bridge and mezzanine loans, preferred equity, discounted mortgage notes, and other real estate-related assets such as the properties of Bedford and Victoria Station. In total, Arbor Realty Trust, Inc. controls approximately 139 multifamily developments comprising more 17,000 individual units of multifamily housing across 12 states.

27.28. Defendant Arbor Realty Limited Partnership ("ARLP") is the operating partnership of Arbor Realty Trust, Inc. through which substantially all of Arbor Realty Trust, Inc.'s operations are conducted. This includes the operation of BVS as Arbor Realty Trust, Inc. operates and otherwise controls operations of BVS through ARLP. Arbor Realty Trust, Inc. is also the corporate parent of Arbor Realty GPOP, Inc., who is the General Partner of ARLP.

28.29. Defendant Arbor Management Acquisition Company, LLC ("AMAC") is a subsidiary of Arbor Realty Trust, Inc. and a national commercial real estate investment firm founded in 2012, which owns and operates over 8,000 units and has acquired more than \$1.75 billion of multifamily properties across the country. AMAC is the management arm of Arbor Realty Trust, Inc. and along with

⁴ Each of these seven (7) Defendants are owned and controlled by Arbor Realty Trust, Inc, and are referred to herein at times as the "Arbor Related Defendants." This is to be distinguished from the "Arbor Family" or "Arbor Family Defendants" which are the operating and controlling entities within Arbor Realty Trust, Inc. as defined in note 2 *supra*.

ARLP manages BVS subject to the discretion, control, and policy decisions of Arbor Realty Trust, Inc.

29.30. Defendant Arbor Realty SR, Inc. ("Arbor SR"). is a real estate investment trust incorporated in Maryland. It is a subsidiary of Defendant Arbor Realty Trust, Inc. As a part of Arbor's scheme, and at the direction of Arbor, Arbor Realty SR, Inc. makes the initial investment in other Arbor holding companies, which enables the Arbor Family to acquire initial ownership of real properties across the country, including Arbor's acquisition of the BVS Properties. Arbor Realty Trust, Inc. controls the operations of Arbor Realty SR, Inc., including its investment decision into BVS.

30.31. Defendant Bedford United, LLC is a single purpose Delaware limited liability company structured to be bankruptcy-remote, with one independent director in its organizational structure. Bedford United, LLC ownsis the holding shell company for the Bedford Station Apartments which are comprised of approximately 488 one- and two-bedroom units constructed in approximately 1947 and located in Langley Park. Bedford United, LLC, is owned and controlled by Arbor Realty Trust, Inc. and its subsidiaries. The sole member of Bedford United, LLC is co-defendant Hyattsville United, LLC. Upon information and belief, Bedford United, LLC does not have any employees.

31.32. Defendant Victoria United, LLC is a single purpose Delaware limited liability company structured to be bankruptcy-remote, with one independent director in its organizational structure. Victoria United, LLC ownsis the holding shell company for the Victoria Station Apartments which are comprised of approximately 101 one- and two-bedroom units constructed in approximately 1947 and located in Langley Park. Victoria United, LLC, is owned and controlled by Arbor Realty Trust, Inc. and its subsidiaries. The sole member of Victoria United, LLC is co-defendant Hyattsville United, LLC. Upon information and belief, Victoria United, LLC does not have any employees.

32.33. Defendant Hyattsville United, LLC is a single purpose single member Delaware limited liability company. Hyattsville United, LLC, is owned and controlled by Arbor Realty Trust, Inc. and its subsidiaries. <u>Upon information and belief</u>, Hyattsville United, LLC does not have any employees.

33.34. Defendant Realty Management Services, Inc. d/b/a Ross Management (collectively referred to hereinafter as "Ross") is a domestic corporation doing business in the State of Maryland via the registered trade name "Ross Management Services" and the management company of the relevant properties known as Bedford Station and Victoria Station. It is Ross' policy and practice to operate outside of the legally recognized scope of its employment agreement with the Arbor Related Defendants, as well as outside of the scope of any

reasonable interpretation of the duties of a property management company. This policy is undertaken in an effort to retain the business of its principal, and at the expense of thousands of tenants who live in the properties it manages on behalf of the Arbor Related Defendants.

- 35. Each of the Defendants other than Realty Management Services, Inc. is a mere instrumentality or *alter ego* of parent company Arbor Realty Trust, Inc.
- 36. Specifically, the following allegations are made of this dominating relationship between Arbor Realty Trust, Inc. and the other Arbor Related Defendants:
 - a. Each of the entities are grossly undercapitalized or insolvent to the benefit of Arbor Realty Trust;
 - b. Arbor Realty Trust has a history of siphoning funds from the other Arbor Related Defendants. Specifically, Arbor Realty Trust, Inc. commanded Arbor SR to lend money to the Bedford United, LLC and Victoria United, LLC entities for the acquisition of BVS. Arbor Realty Trust, Inc. also causes rents from its subsidiaries including rents from Bedford United, LLC, Victoria United, LLC, and Hyattsville United, LLC for the BVS property to be redirected to other investments within the larger web of Arbor's subsidiaries, to include Arbor's Collateralized Loan Obligations;
 - c. The holding company co-defendants do not have officers;

d. Instead, each of the Arbor Related Defendants is controlled by a
dominant stockholder, specifically Ivan Kaufman, who has stated that he is
the "largest shareholder of Arbor Realty Trust, Inc., with over 20% of the
shares of Arbor Realty Trust, Inc. Brad Thomas, (ABR) Arbor Realty Trust
Inc. with Ivan Kaufman, LISTEN NOTES, (Sept. 23, 2020),
https://podtail.com/en/podcast/the-ground-up-1/-abr-arbor-realty-trust-inc-
with-ivan-kaufman/ at 9 minutes;
e. There is an overlap in ownership between the companies as Ivan
Kaufman maintains the largest shareholder ownership in all of the Arbor
Related Defendants;
f. The Arbor Related Defendants all share common office space.
The parties maintain a principal place of business at the same address as
Arbor Realty Trust, Inc. in New York - 333 Earle Ovington Boulevard, Suite
900, Uniondale, NY 11553 - despite their operations in the State of
Maryland;
g. There is a lack of any real degree of discretion as the Arbor
Related Defendants operate solely for the benefit of Arbor Realty Trust, Inc.;
h. The Arbor Related Defendants have routinely dealt with each
other without consideration to a good faith arm's length transaction. For
example, in 2019 and 2020. Arbor Realty Trust, Inc. simply forgave a \$35

million debt of a borrower to the benefit of AMAC without any consideration in return. As a result of the debt forgiveness, Ivan Kaufman and his "immediate family members" became the owners of the underlying properties. Additionally, and as stated *supra*, Arbor SR lent the funds to the shell holding companies BVS for purchase of the very properties at issue.

The BVS property was then used as cross-collateralization so that Arbor Realty Trust, Inc. could purchase additional properties for its portfolio;

i. Other traditional factors of fairness demand that the Court

disregard the corporate forms of the Arbor Related Defendants because Arbor Realty Trust, Inc. controls and dominates the subsidiaries in such a way that it causes violations of the Fair Housing Act, breaches of contract, and breaches of duties owed to the tenants, and corporate forms cannot be allowed to be utilized as shields to violations of civil rights.

IV. FACTS

A. HISTORY AND BACKGROUND OF THE REAL ESTATE INVESTMENT TRUST ("REIT")

Congress first established REITs in 1960 with the passage of the Cigar Excise Tax Extension. Contained in that Act was legislation which authorized REITs in the United States. In approximately 1965, REITs first became publicly traded on the New York Stock Exchange ("NYSE").

- REITs provide a way for individual investors to earn a share of the income produced through real estate ownership without the individual investors actually purchasing and managing the real estate themselves.
- 36.39. Most REITs specialize in a single type of real estate such as retail, office space, healthcare, industrial space, or, as in this case, residential multifamily real estate apartment buildings.
- <u>37.40.</u> A REIT is distinguished from other real estate companies in that a REIT must acquire and develop its real estate properties primarily to operate them as part of its own investment portfolio, as opposed to reselling the properties after they have been developed.
- 38.41. To qualify as a REIT, a company must comply with certain provisions of the Internal Revenue Code ("IRC"). Pursuant to the IRC, a company that qualifies as a REIT is allowed to deduct from its corporate taxable income all of the dividends that it pays out to its shareholders.
- 39.42. To qualify as a REIT under the IRC, a company must meet a number of requirements, but chief among them is that the company must pay a minimum of 90% of its taxable income in the form of shareholder dividends each year. The income is derived almost exclusively from rents. In other words, REITs avoid having to pay corporate tax if they distribute at least 90% of the rents from their tenants to their shareholders as dividends.

40.43. Any decision to spend finances to maintain, manage, improve or renovate a property will result in lower dividends for shareholders, and potentially a concomitant lower stock price for publicly traded companies.

41.44. In 1986, further legislation was passed which simplified the REIT industry. One such simplification allowed REITs to be managed, like other companies, by their own internal management teams instead of by outside advisers. This process was simplified further in 2004 with the passage of the REIT Improvement Act under the Second Bush Administration, which allowed REITs to manage their day-to-day business operations more effectively for the benefit of their shareholders and stock values.

42.45. In 2008, in the midst of the Great Recession, the REIT Investment and Diversification Act was passed which allowed REITs to buy and sell real estate assets more quickly and efficiently.

43.46. There are three main types of REITs: (1) Equity REITs which own and operate income-producing real estate; (2) Mortgage REITs which lend money directly to real estate owners and operators through mortgages and loans or indirectly through acquisition of mortgage-backed securities; and (3) Hybrid REITs which are a combination of an Equity REIT and a Mortgage REIT. Defendant Arbor is a Hybrid REIT.

- 44.47. The primary sources of revenue for an Equity REIT come from rents received through the real property owned by the REIT, while the primary source of revenue for a Mortgage REIT is generated from the interest and fees related to mortgage loans.
- 48. Defendant Arbor Realty Trust, Inc. is a Hybrid REIT. Defendant Arbor Realty SR, Inc. is also a Hybrid REIT. However, Arbor SR's Mortgage REIT lending functions operate almost solely to the benefit of the Arbor Family Defendants for non-arm's length transactions, while its Equity REIT functions also operate almost solely to the benefit of the Arbor Family.
- higher dividends due to this legal requirement to pay 90% of their taxable income to shareholders. Because the taxable income doesn't include tax deductions like depreciation, this gives REITs the ability to keep cash on hand in order to stay liquid during difficult economic periods.

1. HOUSING AS A COMMODITY

46.50. A commodity is "[a]n article of trade or commerce. The term embraces only tangible goods, such as products or merchandise, as distinguished from services." COMMODITY, Black's Law Dictionary (11th ed. 2019). Until the late twentieth century, housing was not commonly treated as a commodity.

47.51. For most of American history housing has been governed by the market. However, in recent decades, financial actors such as Arbor have become increasingly dominant on this market. This trend has been referred to as the "commodification" or "financialization" of the housing market. The REIT structure has provided a convenient vehicle to take advantage of this recent trend.

First, the mortgage market turned housing into a tradeable debt on financial markets in the form of mortgage-backed securities, the under-regulation of which was a significant contributing factor to the Great Recession. Second, and importantly for present purpose, the financialization has greatly increased the significance of residential real estate as an asset of investment and wealth accumulation.

49.53. The vast number of residential properties subject to foreclosures in the aftermath of the Great Recession created an opportunity for investors such as Arbor and Arbor Realty SR, Inc. to cheaply purchase them. Indeed, because of the financialization of housing, residential real estate is the biggest asset class in the world. As a result of the financialization of the housing market, there is now a national and global market for residential real estate for purposes other than for simply providing housing for tenants to reside while making money, but further, to buy and acquire housing as commodities with the intent that they provide income through rent while also passively increasing the owners' (or

shareholders') wealth through expected commodity (the real estate) capital appreciation.

with profit, sometimes after demolishing them to rebuild and individually sell luxury apartments. Alternatively, homes are turned into rental apartments or are refurbished to profit from increased rents. In other instances, these housing investments are made for the purpose of using the property as office space or hotel accommodation. In each instance, the real estate is treated as a commodity or mere asset, while the service or obligation of providing clean, safe, habitable homes is ancillary or non-existent.

51.55. But the REIT model does not lend itself to buying and reselling properties. Because the rents on the properties translate to dividends for investors or income for owners, a REIT creates its returns by, *inter alia*, buying properties, holding the properties, and raising the rents annually.

52.56. As discussed further *infra*, Arbor's Arbor Family Defendants' unlawful policies fall outside of these otherwise legally reasonable approaches to residential real estate, and those polices are having a devasting impact on the protected class residents of BVS, and the similarly situated tenants of Arbor Arbor's thousands of properties across the country.

2. HISTORICAL CONTEXT OF ARBOR'S VIOLATIONS

53.57. The failure by Arbor to ensure habitable conditions in the BVS community is a continuation of the well-documented history of residential discrimination against minorities and minority neighborhoods in this country by financial actors such as banks, mortgage origination and servicing companies, and other financial actors alike.

S4.58. It is now a well-established chapter of American history that Black and Brown individuals have been denied access to safe and habitable housing on the same terms as their White counterparts. In the twentieth century, mortgages were withheld from neighborhoods of color through redlining. In the years leading up to the Great Recession, neighborhoods of color were targeted for expensive, predatory, and unfair mortgages. Once those predatory mortgages reached their obvious conclusion, i.e., foreclosures and homelessness of their targets and the repossession of the houses by the banks, financial institutions took ownership of the homes, and in many instances across the country – and almost exclusively in the Black and Brown neighborhoods – ceased maintaining the vacant homes themselves. Those numerous failures further contributed to the blight in these Black and Brown neighborhoods.

55.59. The next chapter in the story is the financial industry's discrimination against these communities in residential multifamily rentals. Following the foreclosure crisis and the Great Recession, companies such as Arbor

Realty Trust, Inc. focused their investing more heavily on what the industry termed the "multifamily asset class."

Where other asset classes, such as travel and hotels, storage units, restaurants, or commercial office space, suffered during the Great Recession and during other downturns in the economy, the "multifamily asset class" consistently outperformed these other classes. The reason for this is plain: when people lose their jobs due to a downturn in the economy, they stop spending money where it is not necessary. They stop eating at restaurants, they cancel their plans to fly to a vacation destination and stay in a hotel, or to take a cruise. But they rarely stop paying their rent.

57.61. While investors may have been aware of this fact prior to the Great Recession, that economic collapse inspired a new wave of multifamily investing by the financial industry. Arbor's Founder, Chairman, and CEO, Ivan Kaufman made the following observation during the middle of the COVID Pandemic in 2020:

Our core asset class is multi-family. And that's not by accident. Going through several recessions and going through the Great Recession it was very clear to us that the multifamily asset class is extremely resilient. Even if it goes down, it comes back very very quickly. So, while we were only 30% in the past of multifamily assets as part of our balance sheet, we are now over 80%, and we made it a very very clear operational strategy to stick to multi-family, and that is why through this downturn, not only are we not negatively affected, we are one of the winners.

Josh King, *Arbor Realty Trust CEO Ivan Kaufman Builds an Empire from Multifamily Homes*, INSIDE THE ICE HOUSE (Aug. 24, 2020)

https://www.theice.com/insights/conversations/inside-the-ice-house/arbor-realty-trust-ceo-ivan-kaufman-builds-an-empire-from-multifamily-homes (emphasis added).⁵

58.62. Indeed, the reason for the resilience of the "multifamily asset class" can be explained very simply: people need a place to live, and when they are poor, they will pay almost everything they have for a home. To paraphrase an old line: when the paycheck comes in, the first thing paid is the housing.

63. However, the financialization of the housing industry, and the business model deployed by the Arbor Family to increase dividends, income, and return on

Through our Structured Business, we invest in a diversified portfolio of structured finance assets in the multifamily, single-family rental and commercial real estate markets, primarily consisting of bridge and mezzanine loans, including junior participating interests in first mortgages and preferred and direct equity. We also invest in real estate-related joint ventures and may directly acquire real property and invest in real estate-related notes and certain mortgage-related securities.

https://www.sec.gov/ix?doc=/Archives/edgar/data/0001253986/000110465921025 551/abr-20201231x10k.htm (emphasis added).

⁵ CEO Ivan Kaufman's reference to multifamily assets making up over 80% of Arbor's balance sheet is vague given the status of Arbor as a Hybrid REIT. However, the language from Arbor's 2020 Form 10-K filed with the SEC illustrates plainly that Arbor is in both the mortgage origination business as well as an owner of real property:

investment (ROI) relies not only on their tenants paying rents, but also on increasing annual rents year after year. In addition, when tenants are unable pay their rent, the model relies heavily on rapid evictions of delinquent tenants and replacement with new tenants, a necessary step in staying profitable and ensuring returns for shareholders.

3. STANDARD TYPES OF REAL ESTATE INVESTMENT STRATEGIES AND KNOWLEDGE OF PROSPECTIVE INVESTMENTS

59.64. Commercial real estate investment strategies generally fall into one of three different categories: (1) Core, (2) Value-Add, and (3) Opportunistic investments.

a. "Core" investments are generally stabilized, fully leased, secure investments with established and predictable cash flows. These types of investments generally do not experience significant capital appreciation in value but provide stable and predictable cash flow with relatively low risk, an attractive attribute for shareholders. Notably, these core investments are usually characterized by (1) long term leases with (2) high credit tenants in (3) buildings that require little to no improvement on behalf of the new owners in (4) desirable

- locations (5), who are then able to hold the investments for long periods of time. Because of these characteristics, these investments are generally seen as low risk.
- b. "Value-Add" investments are made in commercial properties that also share the established cash flows of core investments, but which require improvement or repositioning of the property to allow it to command higher rents. "Value-Add" investments will typically generate higher returns than core investments because of the appreciation in value of the underlying property once the capital investments have been made. These investments are generally considered higher risk because in order to be successful, the acquisition, management, and improvement must be monitored, and the business plan implemented for the property.
- c. "Opportunistic" investments are similar to "value-add" except the risk is even higher. An opportunistic investment property tends to need significant or complete rehabilitation. The property may be a vacant lot that requires completely new construction or, in many cases, may be an extremely old property that requires complete demolition and rebuilding.

- 60.65. Arbor and other financial actors who specialize in residential multifamily investing have a wealth of information at their disposal when determining whether or not to invest in a given property. Among the various categories of data available to speculators such as Arbor are, at a minimum:
 - a. age of the property and when if ever it had been renovated;
 - b. rental rate history and trends;
 - c. overall occupancy history and trends;
 - d. demographics of the tenants to include race and nationality;
 - e. median incomes of the tenants;
 - f. median age of tenants;
 - g. employment status of the tenants;
 - h. population density;
 - i. operational costs and expense data on the property;
 - j. median incomes of the residents of the surrounding community;
 - k. location or existence of opportunity zones; and
 - 1. identical data for all comparable properties in the specific real estate market
- 61.66. This information allows actors like Arbor Family to create an investment thesis or policy as it relates to a specific property based on specific characteristics of that property, and to make a business decision with regard to (1) which category the property falls (core, value-add, or opportunistic), (2) how the

investment will create a financial return, and (3) what the exit strategy is for the investment in the specific property. Given their knowledge, intricate understanding, and mastery of this portion of the real estate market, Arbor'sthe Arbor Family Defendants leadership is fully aware of each type of investment and what business decisions will create the largest return for their shareholders and owners.

4. THE ARBOR FAMILY OF COMPANIES

62.67. Given the hybrid REIT model on which <u>Defendants</u> Arbor is <u>Realty Trust</u>, <u>Inc. and Arbor Realty SR</u>, <u>Inc. are</u> based, the <u>company Arbor Family</u> has a number of sizeable and significant affiliates referred to by their CEO Ivan Kaufman as "lines of business," to include, *inter alia*, the following:

- a. <u>Defendant</u> Arbor Realty Trust, Inc.
- b. **Defendant** Arbor Realty SR, Inc.
- c. <u>Defendant</u> Arbor Realty Limited Partnership
- d. Arbor Realty GPOP, Inc.
- e. <u>Defendant Arbor Management Acquisition Company</u>, LLC
- f. Arbor Commercial Mortgage, LLC ("ACM")⁶
- g. ArborCrowd management Holdings and ArborCrowd Holding Company, LLC and their affiliates (d.b.a. collectively as "ArborCrowd")

⁶ ACM is the is the Mortgage arm of Arbor Realty Trust, Inc's REIT business.

- 63.68. These "lines of business" operate in such a manner that the shell companies which hold the underlying properties are mere instrumentalities, with joint leadership and little or no retained capital. These companies and their various but often related, leadership exhibit complete control over their sister and subsidiary companies such as Defendants Bedford United, LLC, Victoria United, LLC, and Hyattsville United, LLC. Such control is used by Arbor Family Defendants to implement the policies discussed herein and such control and breach of duty has proximately caused damages to Plaintiffs.
- 64.69. Arbor <u>Family</u> and its subsidiaries were primarily founded and are now led in part by family members Ivan Kaufman and his two sons, Adam Kaufman and Maurice Kaufman.
- 65.70. According to ArborCrowd's website, Ivan Kaufman is the Co-Founder and CEO of ArborCrowd and was the founder of a number of the Defendant entities over the course of the last four decades. Regarding Ivan Kaufman, the company's website provides the following:
 - a. He is currently the Founder, Chairman, President and CEO of Defendant Arbor Realty Trust, Inc., a leading multifamily and commercial real estate lender and real estate investment trust that became publicly traded (NYSE:ABR) in April 2004.

- b. He is the Founder and CEO of Arbor Commercial Mortgage,
 LLC, ("ACM") a multifamily finance company he established in
 1995.
- c. He is the Co-founder and Principal of Defendant Arbor Management Acquisition Company ("AMAC"), a national commercial real estate investor and operator that was formed in 2012.
- with mere formal distinction under the control of AMAC, which exceeds that which is typical between parent and subsidiary. According to the 2021 Special Report issued by Ivan Kaufman as CEO of Arbor, "[AMAC] is an investment firm created in 2012, which owns and operates over 8,000 units and has acquired more than \$1.75 billion of multifamily properties across the country."
- 67.72. Arbor has numerous subsidiaries. According to documents filed with the SEC, some of their "Significant Subsidiaries" are a number of tax shelter entities registered to do business in the Cayman Islands.
- 68.73. An additional "Significant Subsidiary" is that of Defendant Arbor Realty SR, Inc. ("Arbor SR"), which is organized and operates as a REIT in the State of Maryland. On December 22, 2005, Ivan Kaufman signed the Articles

of Amendment and Restatement of the Articles of Incorporation of Arbor SR as the "President" of Arbor SR.

69.74. According to SEC filings, Arbor SR "is a subsidiary of [Defendant] Arbor Realty Trust, Inc., a specialized real estate finance company that invests in real estate-related bridge and mezzanine loans, preferred equity, and in limited cases, discounted mortgage notes and other real estate-related assets."

70.75. According to W-9s supplied by Arbor Family and Ross to tenants of BVS, Defendant Hyattsville United, LLC is the entity that collects rents on behalf of Arbor. Upon information and belief, these rents are then automatically directed to whichever entity Arbor hasFamily Defendants have assigned them.

Adam Kaufman is a co-founder and the COO of ArborCrowd, which, according to its website, is the first crowdfunding platform launched by a real estate institution. Furthermore, "he oversees ArborCrowd's corporate growth strategies, including business development, digital technology, acquisitions, and marketing and sales initiatives." According to its website, "[m]arrying technology and real estate, Adam developed ArborCrowd to make real estate investing more accessible to a wider group of investors."

72.77. Maurice Kaufman is a founding Principal of Defendant AMAC, and according to the company's website, he "oversees all facets of the company,

including acquisitions, business development, asset management and investor relations."

- 78. In a November 3, 2016, press release, ArborCrowd announced that "ArborCrowd Joins Trusted Arbor Family of Companies to Bring Real Estate Investment opportunities to New Audiences Through Technology." The press release went on to clarify that "ArborCrowd is a part of the Arbor family of companies that includes Arbor Realty Trust, Arbor Commercial Mortgage and [Arbor Management Acquisition Company]." It was this partnership with the Arbor Family which led to the redevelopment of Quarry Station Apartments as discussed infra.
- 79. Upon information and belief, each of the subsidiary Defendants obtains capital purely for the benefit of Arbor Realty Trust, Inc. and Arbor Realty SR, Inc. Revenue generated by shell-companies, such as Hyattsville United, Bedford United, Victoria United, AMAC, and the other named Arbor-related Defendants, ultimately passes to Arbor Realty Trust, Inc. for the sole benefit of its shareholders and owners.
- Fach of the Arbor Family Defendants works in agreement amongst themselves and with property managers in the case of BVS, the property manager is Ross to conspire to implement policies that violate the FHA and cause the apartments to be uninhabitable as a further breach of contract and local ordinances. Arbor Realty Trust, Inc. sets the policies of each subsidiaries'

management, operations and investments, controlling how those subsidiary entities (including each of the other named Defendant subsidiaries) operates, which properties each invest in, and consistent with the unlawful policies described below, causes each of them to violate the FHA, as well as the obligations owed to the tenants in contract and tort.

B. ARBOR FAMILY DEFENDANTS HAVE ENGAGED IN A PATTERN AND PRACTICE OF SYSTEMIC AND INTENTIONAL RACE DISCRIMINATION IN COMMUNITIES OF COLOR

74.81. A "pattern or practice" of discrimination refers to systemic intentional discrimination affecting a large group of persons. Statistical evidence of a sufficiently gross disparity over time between the affected population and the general population may establish an inference of intentional discrimination.

75.82. To prove systemic discrimination, a plaintiff must show that the discrimination was the defendant's standard operating procedure, more than the mere occurrence of isolated or sporadic discriminatory acts. A plaintiff can establish that discrimination was the defendant's standard operating procedure by, among other things, presenting statistical evidence of similarly situated persons not in the protected class who were treated better than those in the protected class.

1. THE BEDFORD AND VICTORIA STATION COMMUNITY DEMOGRAPHICS, STATISTICAL DISPARITY, AND THE DISINTEGRATION OF THE PROPERTIES

76.83. Victoria and Bedford Station are located in the community of Langley Park, an inner-ring suburb of Washington, DC, located in Prince George's County ("PG County"). As with many inner-ring suburbs in the United States, Langley Park suffers from aging infrastructure and housing that have not seen investment in decades.

Alternatively, the African American population of Maryland statewide is only 29.7%. While the minority Hispanic population is rapidly growing throughout Maryland, that growth is centralized to the inner-ring suburbs inside the Capital Beltway in PG County, where the percentage of Hispanics at 19.5%, is nearly double the 10.6% population of Hispanics in Maryland statewide. Alternatively, the White population of Prince George's County is 12.1% as compared to the statewide White population of 49.8%.

The majority of Hispanics in PG County live in the inner-ring suburbs inside the Capital Beltway, such as Langley Park, East Riverdale, Riverdale Park, Edmonston, and Brentwood. The areas with the highest population densities and poverty levels are also largely located inside the Beltway. Langley Park, East Riverdale, Bladensburg, Greater Landover, Seat Pleasant, and Suitland/Silver Hill all have large concentrations of low- to moderate-income households.

Recession, with the highest foreclosure rates in the region, and its economy has not recovered at the rate of its neighboring counties. Furthermore, as of 2016, of the roughly 99,000 multifamily housing units in PG County, nearly a quarter (25,000) were built in 1959 or earlier. In Langley Park specifically – the location of BVS and like BVS – 54% of the housing units are 55 years or older.

80.87. The PG County Department of Permitting, Inspections, and Enforcement ("DPIE") maintains a list of "distressed properties." A property is placed on the distressed property list when it displays at least one of the following conditions: improper management, inadequate maintenance, failure to comply in a timely manner with violation notices, failure or refusal to meet minimum code standards, failure to satisfy tenant requests for repairs, or any such cause that provides an unsafe and/or unhealthy living environment.

significantly renovated, is comprised of 488 one- and two-bedroom units spread out among several three-story buildings. The complex was placed on the distressed properties list in September 2012 prior to its acquisition by Arbor. The rental license for Bedford Station was renewed in January 2016, despite the fact that the property remained on the distressed properties list.

Significantly renovated, is comprised of 101 one- and two-bedroom units. It was also placed on the distressed properties list in September 2012 prior to its acquisition by Arbor. The rental license for Victoria Station was renewed in April 2015, despite the fact that it also remained on the distressed properties list.

83.90. Of the total multifamily housing units located in Langley Park, 71% of the units are located within the 13 apartment complexes represented in Figure 1:

	2014		2015		2016		2017	
Complex	Inspection s	Violations	Inspection s	Violations	Inspection s	Violations	Inspection s	Violations
Langley Gardens	0	0	15	27	0	0	8	20
Quebec Arms	6	6	3	5	0	0	1	2
University Landing	0	0	6	8	0	0	0	0
Campus Gardens	1	2	0	0	0	0	0	0
Hampshire Village	0	0	1	1	0	0	0	0
Langley Terrace	0	0	12	26	0	0	0	0
Liberty Place	10	16	1	2	14	37	0	0
University Gardens	1	3	3	12	0	0	1	1
Victoria Crossing	1	1	17	37	4	26	21	85
Victoria Station	81	282	58	219	19	54	16	38
Villas at Langley	29	179	26	114	21	61	10	62
Bedford Station	149	479	101	434	81	239	158	417
University City	10	10	6	27	13	83	3	8
TOTAL	288	978	249	912	152	500	218	633

Figure 1. Number of Inspections and Violations by Year for Langley Park Apartment Complexes

84.91. Among the complexes, Bedford Station had the highest number of inspections and violations every year during the time period from 2014-2017, while the complex with the lowest number of inspections and violations varied each year.

85.92. Between the two properties, there have been thousands of code violations discovered over the years. Between 2014 and 2017 alone there were

approximately 2,162 code violations. As a result, over this time period, for every inspection of a BVS unit that was undertaken by PG County, there were 3.3 code violations discovered.

86.93. However, this number underestimates the direness of the situation. In none of those years were all the apartments ever inspected. Indeed, during this time period, the number of inspections conducted averaged only 28.25% of the total number of 589 BVS apartments.

87.94. Code violations were placed into one of ten categories based on the type of violation. The categories with the highest number of violations relate to maintenance issues, such as peeling paint and broken windows. The categories with lowest numbers of violations include those that pose serious health risks, such as unsanitary conditions and pests. Thus, even low levels of these violations should raise serious concern. Figure 2 shows the distribution of code violations by category.

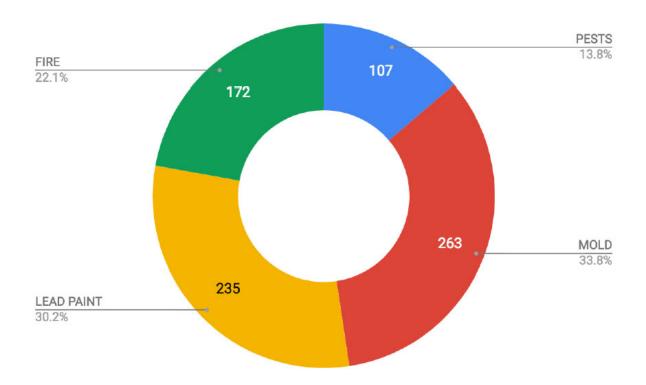


Figure 2 – Violations Related to Household Health Hazards for Langley Park Apartment Complexes, 2014-2017

88.95. A description of the various types of code violations are reflected in Figure 3.

Category	Description
Pests	This refers to any code violation related to insect/rodent infestation (i.e. roaches, bed bugs, and rats)
Trash / Unsanitary Condition	This refers to any code violation related to: 1) open storage; 2) an unsanitary accumulation of trash, litter, debris; or 3) unsanitary walls or ceilings.
Plumbing	This refers to any code violation related to: 1) walls and ceilings that have water leaks/stains; 2) leaking faucet or drain; or 3) commode and plumbing system are in disrepair and/or inoperable.
Heating	This refers to any code violation related to: 1) insufficient heating; 2) heating unit in disrepair; and 3) defective/inadequate water heating.
Paint / Caulking / Plaster	This refers to any code violation related to: 1) doors, walls and ceilings that have flaking, peeling paint and/or loose plaster; 2) loose/missing caulking; or 3) walls and ceilings that have cracks and holes.
Doors / Windows	This refers to any code violation related to: 1) doors and windows in a state of disrepair; 2) doors and windows that have broken/missing glass, damaged and/or missing hardware; or 3) doors and windows that are inoperable.
Lights / Electrical / Equipment	This refers to any code violation related to: 1) cooking equipment, electric fixtures, and electric outlets/covers that are in disrepair; 2) light fixture(s) and emergency lighting fixtures that are inoperative and/or missing; or 3) refrigerators and exhaust fans that are in disrepair.
Fire Safety / Egress / Floor	This refers to any code violation related to: 1) smoke detectors that are in disrepair, inoperative and/or missing; 2) stair treads and stair nose edges in disrepair; 3) floors and/or surface coverings in disrepair, buckled and deteriorated, and not structurally sound; 4) fire extinguishers that are discharged, missing and/or has expired service tag.
Building Exterior	This refers to any code violation related to: 1) exterior walls that have cracks, breaks, holes and/or rotted or rusted surfaces, including retaining walls; 2) roof shingles on building that are loose, buckled, missing and/or otherwise deteriorated; 3) gutter(s) and/or downspout(s) that is/are in disrepair and/or have obstructions; or 4) building foundations that have missing/deteriorated rodent screens.
Grounds / Landscape	This refers to any code violation related to: 1) exterior walkways, sidewalks, steps or porches/landings that are cracked, broken, deteriorated, and/or have sunken areas that creates a trip hazard; 2) exterior property areas that have holes and/or eroded/unprotected soil, dead trees; or 3) parking areas that have holes, cracks, is deteriorated and/or has a sunken surface, including broken and/or deteriorated concrete curbing.

Figure 3. Descriptions of Code Violation Categories

89.96. Since 2017 there have been no significant capital improvements to the BVS Properties.

90.97. Langley Park is an immigrant community with 61.4% of residents foreign born. Only 34% of Langley Park residents speak only English or

English "very well." This is significant because 88% of PG County residents and 93% of Maryland residents speak only English or English "very well." This fact alone creates significant issues for residents who face difficulty communicating with code enforcement inspectors due to language barriers, as most inspectors only speak English and, for a majority of residents, their primary language is Spanish.

91.98. Furthermore, with such a large percentage of the population being foreign born, there is significant concern for family members and other tenants who may not be legally documented. This further characteristic of the tenants of the BVS peroperties impacts their community and significantly contributes to their hesitance when it comes to tenants seeking the assistance of county and government officials, as well as their unwillingness to engage legal counsel to assist them in their struggle to get their landlord to respond to their needs.

92.99. In addition to the low levels of English proficiency, only 37% of the population age 25 and older has a high school level education or higher, whereas, the rates in PG County and the State of Maryland as a whole are 87% and 90%, respectively. Nevertheless, despite these low levels of language proficiency and education – and as Arbor is aware – the neighborhood has relatively low unemployment.

93.100. Prior to the COVID-19 Pandemic, Langley Park's unemployment rate was nearly half of that of the county and the state. However,

many of those who are employed work in low-wage, intermittent jobs, often as day laborers. Residents are primarily employed in construction, retail, housekeeping, healthcare and social assistance, accommodation and food services, and waste management.

94.101. The median household income for Langley Park residents is \$63,105.00, approximately \$21,700 lower than that of the county or the state median income.

95.102. Much like with employment figures, these census numbers likely inflate Langley Park's picture of economic well-being, as it fails to account for its large undocumented population.

2. ARBOR'S ARBOR FAMILY'S KNOWLEDGE OF AND WILLFUL BLINDNESS TO THE CONDITIONS AT BVS

96.103. The Arbor is Family Defendants are fully aware of the deplorable conditions at BVS.

<u>Defendants</u> and Ross, explaining the conditions and seeking help on behalf of BVS tenants, as well as tenants of other Arbor Properties in Maryland. Arbor <u>hasFamily</u> <u>Defendants have</u> entirely ignored the correspondence and, consistent with its policies, has delegated all of its nondelegable and legal ownership duties to Ross. Ross has utterly failed to respond appropriately.

98.105. A number of articles and media pieces have detailed in both English and Spanish languages the grave conditions at the BVS pProperties.

99.106. Exhibits A-F provide just a few examples of the many local and national stories that have been aired or published in the last year by the Washington Post, National Public Radio ("NPR"), and national and local news outlets.

100. As reflected in the media coverage, the tenants of the Arbor Properties have had difficulty even identifying who exactly was the owner of the properties.

107. For BVS tenants, many of whom do not speak English and are not familiar with business organization law in the United States, identifying and then contacting the owner of the homes they live in is nearly impossible.

101.108. Media outlets had more success in identifying Arbor and Ross, but their attempts to contact Defendants for comment were similarly ignored.

Arbor, as further discussed *infra*, is the wall created by ownership between the tenants and the owners. The use of LLCs as shell companies – such as Bedford United, LLC, Victoria United, LLC, and Hyattsville United, LLC – in addition to the buffer created by the delegation of management to a management company like Ross, makes it incredibly difficult for even sophisticated tenants to identify the owners of their properties.

3. ARBOR FAMILY'S CROSS-COLLATERALIZATION OF BEDFORD AND VICTORIA STATION PROPERTIES AS EVIDENCE OF THEIR UNITY OF ACTION AND POLICY

Apartments. That acquisition was made using the shell company Defendant Bedford United, LLC, who, despite having no known assets, was able to acquire Bedford Station for \$25.8 million. That acquisition was made possible through a loan made by Arbor Realty SR to its related entity Bedford United, LLC in the amount of \$23 million. This non-arm's length transaction amounted to an investment by Arbor Realty SR and the Arbor Family in the Bedford Station Property.

Station Apartments. That acquisition was made through the use of the shell company Defendant Victoria United, LLC, who, despite having no known assets, was able to acquire Victoria Station for \$5.1 million. That acquisition was made possible through a loan made by Arbor Realty SR to its related entity Victoria United, LLC in the amount of \$4.69 million. This non-arm's length transaction amounted to an investment by Arbor Realty SR and the Arbor Family in the Victoria Station Property.

was filed with the Maryland Land Records, Arbor also recorded alongside each deed, a nearly identical Assignment of Leases and Rents (the "Assignments"). For BVS

tenants, many of whom do not speak English and are not familiar with business organization law in the United States, identifying and then contacting the owner of the homes they live in is nearly impossible.

- 112. Each of the properties assigned their leases and rents to the REIT entity,

 Defendant Arbor SR, Inc. As a result, the rents from tenants of BVS were assigned

 directly from the Bedford United, LLC and Victoria United, LLC holding companies

 to Arbor Family Defendant REIT subsidiary Arbor SR.
- Apartments did not stop with the assignment to Arbor SR. Indeed, just over a month later on June 27, 2013, Arbor SR assigned the Victoria Station rents a second time. In a document titled "Assignment of Assignment of Leases and Rents," at the direction of the Arbor Family Defendants, the Victoria Station rents were assigned a second time. In that document prepared by Arbor Commercial Mortgage, LLC—the Mortgage REIT line of Arbor's business—Victoria Station's rents were assigned to "Arbor Realty Collateralized Loan Obligation 2013-1, LTD." This Arbor CLO was incorporated in the Cayman Islands.
- 114. A collateralized loan obligation or CLO is a form of securitization where payments from multiple middle sized and large business loans are pooled together and passed on to different classes of owners in various tranches. A CLO is a type of collateralized debt obligation. With a CLO, the investor receives scheduled

debt payments from the underlying loans, assuming most of the risk in the event that the borrowers default. In the case of Victoria Station, there was no risk, as Arbor Family Defendants were variously both the mortgager and the mortgagee on the loan in this additional and notable non-arm's length transaction.

115. According to Arbor Realty Trust, Inc.'s 2013 Form 10K filed with the SEC:

In January 2013, we completed our second CLO, issuing to third party investors two tranches of investment grade CLOs through newly formed wholly-owned subsidiaries, Arbor Realty Collateralized Loan Obligation 2013-1, Ltd. and Arbor Realty Collateralized Loan Obligation 2013-1, LLC. As of the CLO closing date, the notes are secured by a portfolio of loan obligations with a face value of approximately \$210.0 million, consisting primarily of bridge loans and a senior participation interest in a first mortgage loan that were contributed from our existing loan portfolio.

(emphasis added).

of the rents of the tenants of Victoria Station through its wholly owned CLO.

117. In November 2013, the Arbor Family oversaw the refinancing of Bedford and Victoria Station through a single loan provided by the unrelated Deutsche Bank affiliate, German American Capital Corporation ("GACC"), which has no known relationship to the Arbor Family. That November 2013 refinance resulted in a new mortgage against the BVS Properties of \$33 million.

- 118. According to a UCC Financing Statement Amendment dated September 17, 2014, Arbor terminated its CLO interest.
- 119. Approximately five (5) years later in 2019, the Arbor Family again directed the refinance of the BVS Properties. This time however, instead of refinancing the property and using the equity to reinvest in the property, the Arbor Family was able to extract nearly \$20 million out of the equity of the BVS Properties.

 In September 2018, the Arbor Family refinanced the BVS Properties into a mortgage with KeyBank National Association ("Keybank") in the amount of \$52.3 million.
- 120. Then most recently, the Arbor Family was able to acquire a second mortgage through KeyBank in the amount of \$6.5 million. As a result of the Arbor Family Defendants' actions, the BVS Properties, which were acquired for approximately \$30.9 million in 2013, and despite the lack of any significant upgrades to the horrendous conditions of the only collateral the subsidiaries Bedford United and Victoria United have (the BVS Properties), the single purpose BVS entities are now leveraged to the tune of \$58.8 million for the benefit of Arbor Realty Trust, Inc.
- 121. The debt which currently encumbers Bedford United, LLC and Victoria

 United, LLC is the result of the cross-collateralization of the properties by the Arbor

 Family, which was able to use that additional capital to reinvest in other investments,

 which are currently unknown to Plaintiffs.

as a part of its Financialization Policy—, and but for the self-financing provided by the Arbor Family Defendants— as well as their related entities such as ACM— to their subsidiary holding companies, the discrimination present and the very ownership of the underlying real estate by the shell companies of Bedford United, LLC and Victoria United, LLC, would not be possible.

- 3. ARBOR'S WASHINGTON, DC METROPOLITAN
 PORTFOLIO IS TARGETED AGAINST LOW-INCOME
 MINORITY COMMUNITIES OF COLOR AND THE
 COMPANY'S PREMEDITATED NEGLECT OF ITS
 MAINTENANCE RESPONSIBILITIES IS NOT LIMITED
 TO THE BVS COMMUNITY
- 4. DEFENDANT ARBOR REALTY TRUST, INC. HAS A
 NATIONWIDE PORTFOLIO OF APPROXIMATELY 139
 MULTIFAMILY HOUSING DEVELOPMENTS
 COMPRISING IN EXCESS OF 17,000 INDIVIDUAL UNITS
 THAT ARE OCCUPIED DISPROPORTIONATELY BY
 MEMBERS OF A PROTECTED CLASS OF INDIVIDUALS
- 123. Through the use of various ownership vehicles such as subsidiary and single purpose LLCs like Defendants Hyattsville United, Bedford United, and Victoria United, the Arbor Family has been able to acquire properties through self-financing, then refinance and cross-collateralize those properties to use the underlying equity in the real estate held by the shell companies to acquire further

assets. This process is fundamental to the discriminatory Arbor Family Policies identified *infra*, which provide evidence not only of disparate treatment of Arbor's minority tenants, but also further evidence that the Arbor Family policies are having a significant and disparate impact on the protected class of individuals who occupy Arbor's properties.

124. Upon information and belief, nationwide, Arbor owns and/or controls approximately 139 multifamily developments across 12 states – Maryland, Connecticut, Florida, Georgia, Indiana, Kentucky, Michigan, New York, Ohio, Pennsylvania, Tennessee, and Texas.

125. Upon information and belief, those approximately 139 developments are comprised of more than 17,000 individual units.

126. Upon information and belief, despite Arbor's reluctance to acknowledge these extensive ownership interests in its numerous properties nationwide, should a third party be interested in acquiring or negotiating with the owner of one or more of Arbor's properties, the points of contact identified by Arbor as responsible for each of Arbor's approximately 139 properties are, variously, (1) Managing Director, Structure Finance Production for Arbor Realty Trust, Giannie Ottaviano, as well as (2) Executive Vice President, Chief Investment Officer, Residential Financing for Arbor Realty Trust, Steven Katz.

127. According to Arbor's website (https://arbor.com/our-team/gianni-ottaviano/), "[d]uring Mr. Ottaviano's tenure with Arbor, he has taken on a variety of increasingly vital roles within the group, including loan production, transaction screening, underwriting, deal management, relationship management, closing and asset management." (emphasis added).

128. According to Arbor's website (https://arbor.com/our-team/steven-katz/), Mr. Katz is responsible for growing Arbor's presence in the residential real estate market, including the firm's Single-Family Rental (SFR) Portfolio platform. (emphasis added).

129. In other words, upon information and belief, as identified by Arbor Realty Trust, Inc., the representatives of Arbor Family Defendants responsible for asset management of each of Arbor's Maryland properties, as well as all of Arbor Family's other properties nationwide, are in fact employees of Defendant Arbor Realty Trust, Inc. itself, and not employees of the other related Arbor Family Defendants.

130. Of the approximately 139 properties owned by Arbor nationwide, the racial demographics are composed as follows:

White	Non-White
<u>51%</u>	48.4%

131. Alternatively, on the whole, in the twelve states identified *supra* where Arbor owns its properties, the racial demographics are composed as follows:

White	Non-White
60.6%	39.4%

ownership that are disproportionately Non-White. As a direct result of the Arbor Family Defendants' targeting, the White population of Arbor's properties nationwide is 18% lower in Arbor's properties themselves than is the population of the states in which the Arbor properties are located as a whole.

5. THE ACQUISITION OF CHEVERLY STATION BY THE ARBOR FAMILY DEFENDANTS IS AN EXAMPLE OF ARBOR FAMILY'S UNITY OF ACTION AND POLICY

133. The Arbor Family's Acquisition of Cheverly Station in Prince George's

County serves as just one known example of how the Arbor Family operates as one
unified force with unified policies to benefit itself and its subsidiaries at the expense
of the tenants in their properties.

105.134. According to the Department of Housing and Urban Development, the Washington DC housing market is defined as follows:

DC-VA-MD HUD Metro FMR Area contains the following areas: District of Columbia, DC; Calvert County, MD; Charles County, MD;

Frederick County, MD; Montgomery County, MD; Prince George's County, MD; Arlington County, VA; Clarke County, VA; Fairfax County, VA; Fauquier County, VA; Loudoun County, VA; Prince William County, VA; Spotsylvania County, VA; Stafford County, VA; Alexandria city, VA; Fairfax city, VA; Falls Church city, VA; Fredericksburg city, VA; Manassas city, VA; and Manassas Park city, VA.

See https://www.huduser.gov/portal/datasets/il/il2021/select_Geography.odn

135. Of these counties, The following five properties are located in Prince

George's <u>County</u> and <u>Montgomery Counties</u> are <u>owned and/or controlled by Arbor</u>
Family Defendants.

Property Name	Holding Company	Maryland Registered	Total No.
		Business Address	<u>Units</u>
Bedford Station and	Bedford United, LLC and	2607 Nostrand Avenue	<u>587</u>
Victoria Station	Victoria United, LLC	Brooklyn, NY 11210	
Cheverly Station	Cheverly Station Owner	375 Park Avenue	<u>556</u>
	LLC	<u>Suite 3401</u>	
		New York, NY 10152	
Oaks at Park South	AMAC II Oaks PS LLC	333 Earle Ovington	<u>510</u>
		Boulevard	
		<u>Suite 900</u>	
		Uniondale, NY 11553	
Park Greene	Shady Side United, LLC	333 Earle Ovington	<u>349</u>
		Boulevard	
		<u>Suite 900</u>	
		Uniondale, NY 11553	
Governor's Green	Governors Green	333 Earle Ovington	<u>478</u>
	Property Owner LLC	Boulevard	
		<u>Suite 900</u>	
		Uniondale, NY 11553	
			2,480 Total
			<u>Units</u>

Three (3) of the only counties five (5) properties - Oaks at Park South, Park Greene, and Governor's Green – are registered in the State of Maryland with the identical address to that of Arbor's corporate headquarters in New York. Between these five developments there are approximately 2,480 units.

Governor's Green Apartments are also, like the BVS Properties, managed by Ross Management. As identified *infra*, these properties are similarly disproportionately occupied by minority tenants. Additionally, consistent with the Arbor Family Policies defined *infra*, routine and basic maintenance for these properties is ignored and/or underfunded.

137. Defendant AMAC operates its business through the establishment of "multifamily-focused commercial real estate investment funds." ⁷

designated AMAC Holdings II.

⁷ There are numerous entities owned by Arbor Family Defendants that bear the "AMAC" nomenclature. As an example, AMAC II Oaks PS LLC, the holding company for Arbor's Oaks at Park South in Prince George's County, was funded through the second ("AMAC II") commercial real estate investment fund. The Roman numeral is a reference to the consecutive timing of the funds themselves. Arbor Family owned another property in Maryland held by AMAC II Henson Creek Holdings LLC. These LLCs are/were single purpose entities like Bedford United and Victoria United and were captured under the umbrella holding company

Each of (1) AMAC Holdings LLC, (2) AMAC Holdings II LLC, (3) AMAC II
Oaks PS LLC and (4) AMAC II Oaks PS LLC are foreign (Delaware) entities, but
they all have the same registered address of 333 Earle Ovington Boulevard, Suite
900, Uniondale, NY 11553 – Arbor Realty Trust, Inc.'s corporate address. AMAC

138. The Arbor Family acquired Cheverly Station in January 2019. Press coverage of the acquisition revealed the following:

The acquisition of Cheverly Station marks the first investment of AMAC Fund III, a \$175M multifamily-focused equity investment vehicle that closed in January 2019. The \$66M acquisition received 10-year financing from Freddie Mac. The acquisition brings AMAC's portfolio in Prince George's County, Maryland to approximately 2,500 units.

"We are very excited to kick-off Fund III with the addition of Cheverly Station to our Maryland Portfolio," said Maurice Kaufman, Founding Principal of AMAC. "Our market knowledge and experience supported a swift execution and transaction."

(emphasis added).

139. The AMAC III fund was included in the "Other Related Party Transactions" filed by Arbor Realty Trust, Inc. with the SEC on December 31, 2020, as follows:

In 2019, we, along with ACM, certain executives of ours and a consortium of independent outside investors, formed AMAC III, a multifamily-focused commercial real estate investment fund sponsored and managed by our chief executive officer and one of his immediate family members. We committed to a \$30.0 million investment (of which \$11.7 million was funded as of December 31, 2020) for an 18% interest in AMAC III. During 2020 and 2019, we received cash distributions totaling \$0.1 million and \$0.2 million, respectively, and recorded a loss of \$0.9 million and \$0.2 million, respectively,

II Henson Creek LLC and AMAC II Henson Creek Holdings LLC had the same 333 Earle Ovington address until the properties were sold by the Arbor Family in July 2017.

related to this investment. In July 2019, AMAC III originated a \$7.0 million mezzanine loan to a borrower with which we have an outstanding \$34.0 million bridge loan. In June 2020, for full satisfaction of the mezzanine loan, AMAC III became the owner of the property.

(emphasis added).

140. In other words, Arbor Commercial Mortgage, Defendant Arbor Realty Trust, Inc., Executives of Arbor Realty Trust, Inc., and others, formed AMAC III, a fund which was sponsored and managed by Arbor CEO Ivan Kaufman and his "immediate family members." Then, in July 2019, the AMAC III fund loaned \$7 million to a borrower for a property. Arbor Realty Trust, Inc. had an outstanding bridge loan on the property for \$34 million with the same borrower. In exchange for complete forgiveness of the borrower's debts, AMAC – along with Ivan Kaufman and his immediate family members – became the owners of the underlying property.

6. ARBOR FAMILY'S TARGETING OF LOW-INCOME MINORITY COMMUNITEIS IS NOT LIMITED TO THE BVS COMMUNITY AS THE ARBOR FAMILY'S WASHINGTON, DC METROPOLITAN PORTFOLIO IS TARGETED TO EXPLOIT LOW-INCOME MINORITY COMMUNITIES OF COLOR

106.141. Prince George's County is the only county in Maryland that is also located in the DC-VA-MD Metro area where Arbor has purchasedFamily Defendants currently own properties.

Station as part of a portfolio of five large Maryland multifamily properties in April 2013. Each of the properties is located in Prince George's County and, significantly, each of the properties is located in the inner-ring suburbs of Washington DC on the inside of the Capital Beltway in areas facing the significantly difficult economic conditions discussed *supra*. The properties and holding companies listed in the following chart, along with the racial makeup of the properties, were all at one time owned, operated, and controlled by Arbor:

108. The properties and holding companies listed in the following chart are all owned, operated, and controlled by Arbor:

Property Name	Holding Company
Bedford Station	Bedford United, LLC
Victoria Station	Victoria United, LLC
Edmonton Station	Edmonton United, LLC
Finchley Square	Finchley United, LLC
Newbury Square	Newbury United, LLC

purpose Delaware limited liability companies with one independent director in their organizational structures. In practice, these entities were nothing more than holding and passthrough companies for the underlying assets and are all owned and controlled by Arbor.

110. On April 12, 2013, the same day each of the associated deeds was filed with the Maryland Land Records, Arbor also recorded alongside each deed, a nearly identical Assignment of Leases and Rents (the "Assignments"). According to these Assignments, each of the five properties had the identical principal place of business at 2607 Nostrand Avenue, Brooklyn, New York 11210.

entity, Defendant Arbor Realty SR, Inc. In other words, the rents from tenants of BVS are assigned directly from the Bedford United, LLC and Victoria United, LLC holding companies to the REIT subsidiary of Arbor Realty SR, Inc.

located in majority minority communities. However, these are not the only multi-unit multifamily properties owned and operated by Arbor in Prince George's County. Since 2013, Arbor has purchased approximately twelve (12) multifamily housing developments in the Washington D.C. Suburban housing market defined supra. Of the twelve multifamily properties purchased by Arbor:

a. All twelve (12) are located in majority minority communities,

b. Eleven (11) of the properties are located Prince George's County,
and in the areas with the highest population densities and poverty
levels as described *supra* Langley Park, East Riverdale,

Bladensburg, Greater Landover, Seat Pleasant, and Suitland/Silver Hill.

Prince George's				
County				
	% White (Non- Hispanic)	% Black	% Latino	% Other
Apartment Name:				
Bedford Station				
Apartments				
Holding Company:				
Bedford United, LLC	0.0%	8.2%	91.8%	0.0%
Apartment Name:				
Victoria Station				
Apartments				
Holding Company:				
Victoria United, LLC	0.0%	8.2%	91.8%	0.0%
Apartment Name:				
The Woods at Hillcrest				
Apartments				
Holding Company:				
Edmonton United, LLC	3.7%	44.6%	47.4%	4.3%
Apartment Name:				
Capital Square				
Apartments				
Holding Company:				
Finchley United, LLC	5.3%	17.4%	70.7%	6.5%
Apartment Name:				
Newbury Square				
Apartments				
Holding Company:				
Newbury United, LLC	3.2%	9.6%	82.2%	5.0%

143. After these properties were targeted and harvested for their rents, they were sold approximately two years after purchase by the Arbor Family Defendants

for a gross profit of approximately \$4.2 million. None of the three properties received any significant upgrades during the period of Arbor Family ownership.

144. The following is a list of the properties currently owned by Arbor Family in the DC-VA-MD Metro area along with the racial makeup of the properties:

Apartment Name: Oaks at Park South Holding Company: AMAC II Oaks PS LLC	0.0%% White (Non-Hispanic)	54.8% <mark>%</mark> Black	43.9% % <u>Latino</u>	1.4% <u>%</u> Other
Apartment Name: Marlow HeightsBedford Station Apartments Holding Company: Marlow Heights Apartments, LLC	0.50%	95. 8 <u>.2</u> %	2.091.8%	<u>1.80.0</u> %
Apartment Name: South Point Victoria Station Apartments Holding Company: South Point Apartments, LP	1.1 0.0%	96.1 <u>8.2</u> %	0.091.8%	2.9 0.0%
Apartment Name: Admiral Place Apartments Holding Company: Forest Village United, LLC-Oaks at Park South	12.50.0%	76 <u>54</u> .8%	6.543.9%	1.4.3%
Apartment Name: Park Greene Apartments Holding Company: Shady Side United, LLC Apartment Name:	16.9%	90.2%	5.6%	2.8%

%
)

113. Publicly available reviews related to just a few of these other Arbor properties in Maryland reveal a similar level of disrepair, neglect, and failed maintenance:

a. Capital Square Apartments May 2021

I move into a really cute apartment mid November a few days after moving in I noticed serial things in my apartment weren't right. I was being bitten in my sleep by something. I informed management, included pictures of my bites and even found what appeared to be a bed bug(I also sent a picture of what I found). Management did send pest control out but they didn't even check my apartment thoroughly. I wish I could include pictures. I came home to a bed that was left just the way I left it. My sheets were still tucked in between my mattress and box spring. How could anyone possibly check your bed for bed bugs without moving anything? Both the sinks in my apartment didn't operate correctly. One had no cold water and the other was clogged. I also had 4 holes in my floor which were letting mice into my apartment. After 3 months of emailing the property manager I requested a consession be placed on my account. To my surprise I received an email from the property manager calling me a "mother f*****. I have even been in contact with the VP of the management company and she said no consession will be placed on my account because my issues were not health concerns. I'm warning you these ppl do not care about there tenants and you should stay far away.

b. Marlow Heights Apartments

Review from 2019

I'm currently residing here and have been here 5 years now and from the moment I arrived there has been issue after issue, when it comes to the leasing office management is continuously changing so an issue you may have addressed before is then a new claim to new management. I've personally had plumbing issues since day one and no one knows how to fix the issue, no one is qualified to hold their position, i've had to deal with pests, mold, and poor plumbing however there really quick to tell you about rent how about fixing your units first save yourself the hassle DON'T MOVE HERE! Don't be persuaded by their promotions this place is hell

Review from 2019



2/22/2019

Your better off living in a tent. Nothing works, nothing gets fixed. There is mold and all of the buildings are infested. I wish I knew before I signed a lease. The leasing office does not care about anything other then you giving them your money. Honestly go look somewhere else. If you have kids it's not sanitary place for them.



145. ——It is not a coincidence that the Arbor Family's Washington D.C. portfolio is comprised of low-income tenants who are almost exclusively members of a protected class. Like the targeting of low-income properties in Arbor's nationwide portfolio which are also disproportionately occupied by minorities, the Arbor Family's targeted discrimination and exploitation of minorities in low-income communities simply makes financial sense to its leadership.

7. ROSS MANAGEMENT'S AGREEMENT TO OPERATE
OUTSIDE OF THE SCOPE OF ITS WRITTEN
EMPLOYMENT AGREEMENT WITH THE ARBOR
RELATED ENTITIES AS WELL AS OUTSIDE THE
SCOPE OF ANY REASONALBLE INTERPREATION OF
THE LEGAL DUTIES OF A MARYLAND PROPERTY
MANAGEMENT COMPANY PROVIDE PLAIN

EVIDENCE OF RACIAL DISCRIMINATION AND DIFFERENTIAL TREATMENT

146. On average, and prior to the COVID-19 pandemic, only 28.25% of the total number of 589 BVS apartments were inspected annually by Prince George's County.⁸ Furthermore, the BVS Apartments are not inspected annually by Ross, but, instead, Ross maintenance personnel visit the BVS apartments on an "as needed" basis only. As a result, many of the BVS apartments have not faced a habitability or safety inspection for years despite their dilapidated condition.

147. Ross has a management agreement with the Arbor Related Defendants for its BVS Properties. That agreement contains language that outlines the responsibilities of Ross to its principal. Under a section titled "Operational Standards," the agreement states as follows:

Manager covenants to and shall operate the Property in accordance with (i) the terms of this Agreement, (ii) the terms of any Permitted Mortgage, (iii) all laws, rules, regulations, and governmental requirements applicable to Manager and the Property, and (iv) commercially reasonable and prudent operational standards and business practices developed by Manager in connection with its property management business.

The condition of the BVS Properties deviates from the requirements of the warranties of habitability, the "laws" of the State of Maryland, the "regulations" of

⁸ Upon information and belief, as with almost every county in the United States, regular in person inspections of multifamily apartments in Prince George's County were cut drastically short beginning, and for periods completely ceased, in approximately March 2020 and have not resumed their pre-pandemic levels.

Maryland and Prince George's County, as well as, and importantly, the "commercially reasonable and prudent operational standards and business practices developed by [the] Manager in connection with its property management business." There is no legitimate non-discriminatory explanation for the conditions contained in the numerous photos identified *supra*, which are only a scant representation of the terrible conditions at BVS.

148. Under a management agreement section titled "Manager & Owner Control," the agreement states as follows:

The operation of the Property shall be under the exclusive supervision and control of Manager, who shall be responsible for the proper and efficient operation of the Property in accordance with the standards set forth in this Agreement.

(emphasis added). Under a section titled "Licenses," the agreement states as follows:

Manager undertakes to comply with any conditions set out in any such Licenses and at all times to operate and manage the Property in accordance with such conditions and any other legal requirements.

(emphasis added). This language, whereby the Arbor Related Defendants, consistent with their Financialization and Outsourcing Policies discussed further infra attempt to delegate their legal responsibilities as a landlord to their management company, also serves to place Ross on notice that as the manager of the property, the uninhabitable and dangerous conditions facing the tenants are, at

Management's tremendous failures to maintain the BVS Properties constitutes operation outside the scope of its management agreement and outside the scope of its reasonable duties as a property manager, and the resultant conditions of the BVS Properties cannot be explained by non-racial factors.

149. Pursuant to the Financialization Policy, in addition to ensuring that evictions are consistently carried out to ensure the steady stream of rents is not interrupted through tenants' failures to pay, Ross assists the Arbor Related Defendants in spending only the bare minimum to qualify the BVS Properties as shelter from the elements. Under a section titled "Operating Equipment and Operating Supplies," the agreement states as follows:

Manager shall procure, in an economical manner and pursuant to the Approved Budget, as an Operating Cost all Operating Supplies and Operating Equipment as Manager deems necessary to the normal and ordinary course of operation of the Property and to operate the Property in accordance with the Operational Standards.

(emphasis added). Under a section 5.04 titled "Routine Maintenance and Repairs," the agreement states as follows:

Subject to the availability of sufficient funds therefor, and in accordance with the Approved Budget, Manager shall maintain the Property in good repair and condition and in conformity with the Operational Standards, and applicable laws and regulations, and shall make or cause to be made such routine maintenance, repairs and minor alterations, the cost of which can be expensed under GAAP, as Manager, from time to time, deems

necessary for such purposes and in order for the Property to maintain a competitive position.

• • •

Expenditures under this Section 5.04 shall not be paid from the Reserve Fund. Unless specifically provided for in the Approved Budget, no single expenditure or one-time contract for service in excess of \$5,000 shall be allowable without Owner's prior written approval.

(emphasis added). Subjecting the BVS Properties to a management agreement that provides "routine maintenance, repairs and minor alterations" only to the extent that there is an "availability of sufficient funds" and only "in accordance with the Approved Budget" plainly prevents even routine maintenance from being undertaken if the Arbor Family does not provide enough money for the proper and legal maintenance of the BVS Properties. But again, consistent with the Arbor Family's Financialization and Divestment Policies, both described further *infra*, the

⁹ The agreement's language, "in order for the Property to maintain a competitive position," is among the most telling statements in the management agreement and strikes at the heart of the Financialization and Divestment Policies of the Arbor Family and the illicit agreement that exists between Arbor Related Defendants and Ross. With this language, the written agreement between Arbor Related Defendants and Ross states, without qualification, that "routine maintenance" should be conducted in such a way as to ensure the properties remain competitive in the market. Of course, if the property is housing of last resort and remains nearly 100% occupied by low-income minority tenants who have no other alternative, as is the case at BVS, competition is not a problem, so Ross can openly restrict or reduce routine maintenance on the property and still comply with its agreement.

Arbor Family Defendants severely restrict the ability of Ross to make repairs to the property, a restriction with which Ross does not take issue.

150. On the one hand, Ross is willing to violate its management agreement through its refusal to ensure the properties comply with the local laws, but on the other, Ross willingly complies with the management agreement by subjecting the BVS Tenants to the conditions of apartments that are the natural result of an "Approved Budget" that is grossly insufficient – all without any objection to the Arbor Related Defendants. Indeed, it is Ross Management's unlawful and written or unwritten agreement with the Arbor Related Defendants to knowingly and willingly operate outside the scope of a reasonable property manager in a similar situation and – variously – outside of the scope of its written agreement with the Arbor Related Defendants, depending entirely on whether or not such operation inures to the financial benefit of the Arbor Family.

151. The BVS Properties are now 75 years old and have never received any significant renovations. The condition of these properties is such that no reasonable property manager, working within the requirements of Maryland and P.G. County law – let alone the Fair Housing Act – would consider the amount of resources set aside by the Arbor Related Defendants to be adequate to address the needs of the BVS Tenants. Nevertheless, Ross is willing to subject itself to the constraints of this management agreement in exchange for its management fees. Ross' consent to

subjecting the BVS Tenants to these conditions, and the enforcement of evictions despite these conditions is plainly outside the scope of any reasonable property manager operating within the confines of the relevant laws discussed herein, and simply cannot be explained by non-racial factors.

152. But for Ross Management's unlawful conduct, undertaken with the full agreement of the Arbor Family, the discrimination at Arbor Family's properties would not be possible.

Arbor family's—e.—Cheverly Station Apartments

Review from March 2021

Don't move into this community if you have another choice. It is infested with mice and other vermin and if you complain to Management they will go through motions of helping you but very little will be done and there will be no follow up...you will need to go back to them if the problem was not resolve the first time - From a verified resident on ApartmentRatings

Review from April 2021

I have only been here for 1 month and already seeing mice. I've been reaching out to maintenance for the past 3 days to fix the pest problem they're coming out the walls and the stopper in my sink won't come out. I have a newborn baby and as soon as I find something else I am out of here. This is the worst apartment complex.

Don't move here IIII

d. The Center at Silver Spring Apartments

Review from February 2021

I am totally disappointed with the maintenance(again). The apartment is infested with mice requested pest control thrice this week itself. Without completing the work the ticket status is getting changed to "Completed". This is the first property in my life which changes ticket status without the knowledge of the residents. I don't know how you could close a ticket without the resident's signature.

Review from June 2020

It wasn't this bad in 2017 but now there's mice and the property is dirty! The building mailbox area in 3329 has a big hole and carpet covering it. This place has loss great value! I would just say that Anna is reliable and kind but the property is disgusting! There are mice and it's gross and traumatizing! Maintenance & Pest control states that they cleaning your home but it's absolutely disgusting. I rated this complex 1 star because Anna is the only decent entity representing this grotesque place! I can't wait till lease is over!

4.8. ARBOR'S ACTIONS IN OTHER HOUSING MARKETS AND STATEMENTS OF ITS LEADERSHIP DEMONSTRATE THAT ARBOR HAS ENGAGED IN A PATTERN AND PRACTICE OF SYSTEMIC RACIAL DISCRIMINATION THROUGH TARGETING AND DIFFERENTIAL TREATMENT

114.153. In addition to its Maryland properties, Arbor's real estate portfolio includes properties across the United States. As identified by Arbor's CEO Ivan Kaufman, and discussed *supra*, as of 2021 Arbor owns "over 8,000 units and has acquired more than \$1.75 billion of multifamily properties across the country."

Upon information and belief, the actual number of properties owned by Arbor Family nationwide is approximately 139 developments for a total of more than 17,000 individual multifamily units.

ascertainable from public records. Nevertheless, publicly Publicly available documents and statements of Arbor's Arbor Family's leadership point to a vast number of multifamily holdings that run the spectrum from luxury properties in Lower Manhattan to the slums of Langley Park Prince George's County.

116.155. The common thread between all of Arbor's Arbor Family's properties is the Company's full understanding of the communities in which the Company purchases properties, and the fact that the policy with which Arbor Family seeks to acquire a property and turn the property into a profit for its shareholders, depends on the community characteristics of the potential investment.

117.156. Two distinct properties known individually as "10 Rutgers" and separately "The Quarry at Alamo Heights" demonstrate the disparate strategy employed by Arbor Family Defendants when it identifies they identify a value-add property, as opposed to a harvest property, and chooses to renovate and maintain the property based substantially on the changing community trends and demographics.

10 Rutgers Street, New York City, NY 10002

118.157. In January 2018, Arbor acquired an 83-unit apartment building located at 10 Rutgers Street in Manhattan's Chinatown in an area referred to as "Two Bridges" for its location between the Brooklyn and Manhattan Bridges. The building is located on the Lower East Side ("LES") approximately two blocks from One Manhattan Square, a recently completed multi-million dollar luxury apartment building.

119.158. Chinatown is 58.8% Asian-American, 28.3% Hispanic, 7.3% African American, and only 4.7% White. But the Arbor Family is aware of the

trending changes in the community that are converting properties in this community into "value-add" investments.

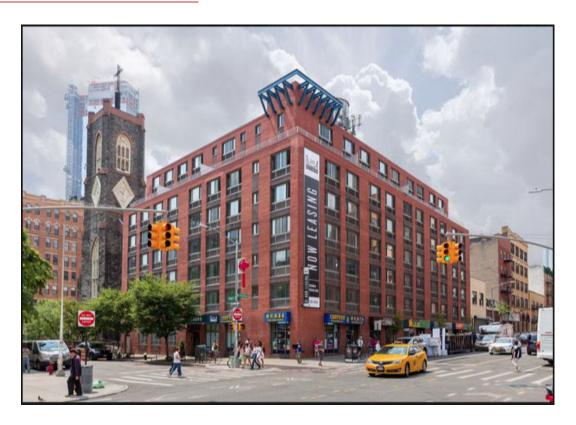


Figure 4 – Arbor's 10 Rutgers Street in Manhattan's Chinatown with One Manhattan Square under construction two blocks away in the background.

120.159. In recent years, there has been tremendous pushback from the predominantly Chinese and immigrant community who have for decades comprised the majority of residents in Chinatown.

121.160. The Chinatown's newly constructed One Manhattan Square luxury apartment building is offering apartments for between \$1 million and \$4 million per unit. The median family income in the neighborhood is approximately

\$40,000. There are a number of additional large luxury apartments in various stages of planning, development, and building.

122.161. Reporting on the efforts of the local community to maintain affordable housing has revealed significant facts about the impacts of financialization on the minorities in Chinatown:

- a. "Already, 23 percent of households in Chinatown and the Lower East Side are classified as 'severely rent burdened,' meaning they spend 50 percent or more of their income on rent, according to data compiled by New York University's Furman Center for Real Estate and Urban Policy."
- b. "Manni Lee, 46, [] lives one block east of One Manhattan Square.... She and her husband and two children live in a rent-regulated, two-bedroom unit in a building called Lands End One. She says their landlords are renovating their building by adding amenities, such as a rooftop garden, to attract young, wealthy tenants. But Lee says that they are not upgrading rent-regulated apartment units like hers, explaining that when she notified the building about leakage in her unit caused by the construction, they only offered to repaint the ceiling."

- c. "Chinatown has been host to the highest population of Chinese people in the U.S ever since a mass influx of immigrants settled there in the late 19th century. Many Asian immigrants came to New York City intent on working on the Central Pacific Railroad or eventually moving to California and striking it rich in the gold rush. After these industries began to dwindle and discriminatory legislation barred Chinese employment, immigrants stayed in New York City to work in sectors like textile production. Chinatown served as a unique place of refuge for the Chinese immigrant community to establish a cultural center and a political support network."
- d. "Throughout the past decade, Chinatown has experienced rapidly shifting ethnic and racial demographics. A study conducted in 2013 revealed that the Asian population in Chinatown has been steadily declining and the fastest growing demographic has been the White population. As new racial groups move into Chinatown, the original residents find themselves displaced and forgotten." (Emphasis added).
- 123.162. Regarding the acquisition of 10 Rutgers Street in 2018, Maurice Kaufman made the following statement:

This transaction presented an attractive opportunity to acquire a corner mixed-use property in a rapidly-changing neighborhood with fantastic subway access. Value-add investments in this submarket with this quality and scale are unique.

163. Prior to 2018, 10 Rutgers was not a property deemed worthy of investment. It was not until Arbor Realty Trust identified the property as part of this "rapidly-changing neighborhood," which conspicuously coincides with a change in residential demographics, that led to Arbor Realty Trust's willingness to engage in the purchase and improvements to the property.

124.164. Since 2018, 10 Rutgers has been redeveloped by AMAC and its partners. Its website describes the "great change" in the neighborhood as follows:

Two Bridges, at the foot of the Lower East Side, has historically been considered the little nook that Downtown forgot. In recent years, the tenement style landscape has undergone great change and has wrought into fruition a landscape of new towers, culture, salons, bistros and nightlife. Rich with history while vibrant and modern, Two Bridges lends itself to a new kind of resident. Join us at 10 Rutgers as LES's forgotten nook turns a page in history for a new generation of New Yorkers.

See https://www.10rutgers.com/neighborhood

tenement style landscape has undergone great change," and it is Arbor's Arbor Family's intent is to attract "a new kind of resident," and "turn a page in history for a new generation of New Yorkers." In other words, as the tenement style low-income housing of the minority Chinese and immigrant population is replaced by

skyscrapers and condominiums, Arbor <u>Family</u> stands ready and willing to invest capital into the apartment building it owns in what was a formerly less desirable low-income community of color.

126.166. In identifying 10 Rutgers as a value-add property due to its perceived changing demographics and gentrification, Arbor <u>Family Defendants</u> chose to redevelop the property and maintain it in a safe and habitable condition for its future tenants because Arbor perceived that such investment would create a larger return for its shareholders and owners.

The Quarry at Alamo Heights (Rebranded by Arbor from Crescent at Alamo Heights)

127.167. In 2017 Arbor Family Defendants purchased the Crescent at Alamo Heights, a 306-unit multifamily property in San Antonio-, Texas.

Heights itself, targeted for renovation and improvement prior to flipping for profit, unlike the greater San Antonio Metropolitan Area, is in fact predominantly White.



Figure 5 - Arbor's The Quarry at Alamo Heights

129.169. Regarding the acquisition of the Crescent in 2017 (four years after the purchase of BVS), AMAC Principal Maurice Kaufman made the following statement about the Arbor Family purchase:

Crescent at Alamo Heights enjoys a prime location within one of the most desirable submarkets in San Antonio. The property has not been renovated in over 10 years and presents a tremendous value-add opportunity through unit upgrades and an operational overhaul.

130.170. In a statement made by Arbor's Defendant AMAC's partner in the project, EBEX Holdings Principal Evan Goldenberg added:

We have only owned Crescent at Alamo Heights for a month, but we are already hearing from **tenants who are extremely excited about our rehabilitation plans, as the community has seen its share of deferred maintenance from previous owners**.

as worthy of rehabilitation and maintenance because of changing demographics and a more "desirable" community, which Arbor perceived would result in financial gain to itself after redevelopment and efforts to maintain the property to achieve higher shareholder profits from increased market rent.

172. According to an ArborCrowd press release regarding the Quarry

Station made at the time of the investment: "The business strategy for Quarry

Station is to increase effective rents and the overall value of the Property in order to quickly turnaround and sell to a potential buyer."

173. An October 2017 press report revealed additional details of

ArborCrowd and Arbor Family Defendant AMAC's deal at Quarry Station:

a. "According to Kara Yi, ArborCrowd's vice president of marketing communications, the company's business model works like this. First, a property is purchased by a "sponsor" — in the case of Quarry Station, [the two sponsors are Arbor Management Acquisition Company (AMAC) and EBEX Holdings]. Then, ArborCrowd turns to crowdfunding to raise money to reinvest in the property for various improvements. After money is raised, the company will generally wait two to five years before flipping the property."

- b. "[ArborCrowd] says its business strategy for Quarry Station is to increase effective rents and the overall value of the property. Since the property was purchased in June, the [sic] has already seen a change in management and has rebranded itself."
- c. "Every deal we offer including Quarry Station is measured against the standards and benchmarks of what a real estate institution would expect. That's the difference in what we offer compared to other crowdfunding platforms," said Ivan Kaufman, co-founder and CEO of ArborCrowd."

(emphasis added).

174. In a "Realized Investment" case study undertaken by ArborCrowd after the sale of Quarry Station in November 2019 for \$49.35 million – which netted an internal rate of return to Arbor Family and their related entities of over 20% - ArborCrowd acknowledged as follows: "By taking a proactive and nimble approach, affiliates of Arbor Management Acquisition Company and affiliates of EBEX Holdings (collectively, the 'Sponsor') orchestrated an exit that resulted in yields exceeding initial projections."

132.175. Intentional discrimination occurs when a defendant acts, at least in part, because of the actual or perceived race or national origin of the alleged targets of discriminatory treatment. Various factors are probative of intent to discriminate, including, but not limited to, statistics demonstrating a clear pattern unexplainable on grounds other than race, the historical background of a decision, the specific sequence of events leading up to the challenged decision, and the

defendant's departures from its normal procedures or substantive considerations. Evidence of a consistent pattern of actions that have a much greater harm on persons of color than on white persons is highly probative.

Arbor's Arbor Family properties cannot be explained by non-racial factors.

Arbor's Arbor Family's focus on investments in "rapidly changing" communities that are located in more "desirable submarkets," in addition to the statistical disparities in these communities bears more heavily on minorities than it does on the majority White communities, as well as the communities, like Manhattan's Chinatown, that are rapidly becoming majority White.

"value-add," and "opportunistic" investment strategies in areas which are "within one of the most desirable submarkets" of a city or located in a "rapidly changing" neighborhood, viewed alongside its purchase and subsequent divestment of BVS and its other holdings in the Washington DC Housing Market – all located in low-income communities of color – are unexplainable on grounds other than race and represent clear departures from Arbor's regular Arbor Family's logical course of action.

135.178. The example of Arbor's Arbor Family's actions related to the rehabilitation of a property in a predominantly White neighborhood that "has not been renovated in over 10 years and presents a tremendous value-add opportunity

through unit upgrades and operation overhaul," as compared to Arbor's Arbor Family's ownership and refusal to make any significant improvements to the BVS Properties, which have not been renovated in nearly 70 years, is unexplainable on grounds other than race and plainly departs from Arbor's regular course of action.

communities of color for purchase and divestment, as discussed in further detail *infra*, and the disparities between that treatment and the CompanyArbor Family strategies in majority White neighborhoods (as well as neighborhoods trending in that direction such as its 10 Rutgers Street property in Chinatown) flow directly from Defendants' discriminatory conduct. The disparate treatment of these communities of color are traceable to Arbor Family Defendants' discriminatory conduct and policies, and they are likely to be redressed by a favorable judicial decision. This behavior is also directly related to the zone of interests protected by the Fair Housing Act.

C. ARBOR'S TARGETING, ARBOR FAMILY'S POLICIES
RELATING TO ACQUISITION, FAILURE TO MAINTAIN, AND
OUTSOURCING OF THE COMPLIANCE OBLIGATIONS OF
THEIR PROPERTIES DISCRIMINATES AGAINST
COMMUNITIES OF COLOR

137.180. Policies and Practices based on race-neutral factors may cause an unjustified adverse impact on communities of color. Despite the underlying discriminatory intent outlined *supra*, even without that intent, Arbor's Arbor

<u>Family's</u> otherwise facially neutral policies and practices regarding the <u>targeted</u> purchase and subsequent refusal to maintain low-income properties have an unjustified and adversely disparate impact on communities of color.

separately defined but related policies. As a part of its financial strategy, these policies are related to the fact that Arbor Family has been in part targeting and purchasing multifamily residences in neighborhoods deemed to be "undervalued." In each case the pattern is similar. A multifamily building or several buildings are determined to be located in an undervalued area, which often means they house poor and low-income tenants who are predominantly members of protected classes.

1. STATISTICALLY DISPARATE IMPACT ON MINORITIES IN ARBOR'S PROPERTIES LOCATED IN THE HUD DC MARKETAS A RESULT OF THE ARBOR FAMILY'S NATIONWIDE DISCRIMINATORY POLICIES

182. Arbor Family's policies stated *infra* are applied equally across all of its properties **nationwide**.

a. DC Market Statistical Disparity

HUD Metro FMR Area (the "HUD DC Market") defined *supra* are as follows:

White	Black	Hispanic/Latino	Other
38.8%	35.0%	15.6%	10.6%

140. Arbor's policies stated *infra* are applied equally across all of its properties in the HUD DC Market.

141. However, Arbor's BVS properties are composed as follows:

White	Black	Hispanic/Latino	Other
0.0%	14.8%	85.2%	0%

142.184. Arbor multifamily properties across the entire HUD DC Market and located in MarylandProperties are composed as follows:

White	Black	Hispanic/Latino	Other
<u>1.50.0</u> %	77 8.2%	18 91.8%	<u>4.60</u> %

185. Arbor multifamily properties across the entire HUD DC Market and located in Prince George's County are composed as follows:

White	Black	Hispanic/Latino	Other
6.1%	59.8%	26.1%	7.9%

143.186. The proportion of Hispanic residents in Arbor's BVS pProperties where these policies are being enforced is 5.573 times greater than the proportion of Hispanic residents in the HUD DC Market as a whole.

144.187. The proportion of Hispanic residents in the Arbor properties within the HUD DC Market where these policies are being enforced is 1.263 times greater (2063% greater) than the proportion of Hispanic residents in the HUD DC Market as a whole.

145.188. The proportion of Black residents in the Arbor properties within the HUD DC Market where these policies are being enforced is 2.237 times greater (237% greater) than the proportion of Black residents in the HUD DC Market as a whole.

b. San Antonio Market Statistical Disparity

189. The racial composition of renters in San Antonio, Texas as a whole are as follows:

White	Black	Hispanic/Latino	Other
23.4%	6.5%	63.9%	6.2%

190. Similarly, the racial composition of renters across the entire San Antonio Metropolitan Area as a whole are as follows:

White	Black	Hispanic/Latino	Other
32.8%	6.5%	54.3%	6.4%

Antonio Metropolitan Area. However, in the Quarry Station Community, where the Arbor Family has made a targeted investment for the profits of its investors, shareholders, and owners, and Arbor Family has chosen to invest in and improve the properties, the racial composition of the renters is statistically distinct, and Hispanics are in the minority:

White	Black	Hispanic/Latino	<u>Other</u>
47.9%	7.7%	36.5%	6.4%

192. The proportion of Hispanic residents in Arbor's San Antonio Property, where these policies are being enforced is 33% lower than the proportion of Hispanic residents in the San Antonio Metropolitan Area as a whole.

193. Whereas the proportion of White residents in Arbor's San Antonio

Property where these policies are being enforced is 40% greater than the proportion

of White residents in the San Antonio Metropolitan Area as a whole.

194. With Arbor Family's Policies applied equally nationwide – both in Hyattsville and in San Antonio – a significant statistical disparity emerges.

195. Indeed, the same policies, which serve to allow for the disintegration of the homes of the overwhelmingly minority Hispanic BVS Tenants in Maryland through premeditated neglect – living in what Arbor Family Defendants would term an "undesirable market" – have the reverse effect on the predominantly White tenants of Arbor's San Antonio Property. Where an investment in the BVS Property by Arbor Family Defendants would not increase profits and dividends, none was made. Alternatively, Arbor Family Defendants calculated that monetary investment in the San Antonio Property would increase returns for shareholders and owners, so the investments were made, the profits were returned, and the homes of the predominantly White tenants were improved.

196. Arbor's nationally enforced discriminatory policies are as follows:

<u>Policy No. 1 – The Exploitation of Cheap Properties and the Financialization of Housing – Arbor's Arbor Family's "Financialization Policy"</u>

197. Arbor's Arbor Family's Financialization Policy — the buying, holding, and selling of low-income is a facially neutral policy with incredibly negative effects on the protected class minorities at Bedford and Victoria Station.

Arbor's approximately 139 properties nationwide. The Financialization Policy entails the Arbor Family's use of multifamily housing as a commodity—increasingly implemented by Arbor in the years since financial instruments to park, grow, leverage and/or hide capital, often providing security for financial instruments that are traded on global markets—with Arbor's Collateralized Loan Obligations as just one example. The Policy also includes large scale purchasing of affordable housing by the Arbor Family which it deems "undervalued." These acquisitions are then either (1) repositioned as higher-end rental accommodations, purchased and managed with a healthy return on profit as the motive, or (2) the properties are held in limbo, much needed renovations are not undertaken, rents are harvested, and the properties are left to further deteriorate. ¹⁰

a. Facially Neutral Policy Results in a Diverse Arbor Family

Portfolio – As a result of the implementation of the Financialization

Policy, Arbor's nationwide portfolio contains properties at every level of the quality spectrum. The higher-end rentals include properties such as 10 Rutgers Street, Quarry Station, and 112 Biscayne Bay (a Miami,

¹⁰ The concept of "harvesting" is described in detail below under the section related to Arbor Family's "Harvesting Policy." While there is overlap between the "Financialization Policy" and the "Harvesting Policy," each of the facially neutral policies stands on its own, and each has a disparate impact on the protected class of tenants of the BVS Properties.

Florida property discussed further under the "Harvesting Policy" described *infra*), while properties at the other end of the quality spectrum include those of Victoria and Bedford Station, as well as the predominantly minority occupied Arbor Family Properties in Prince George's County purchased out of foreclosure by Arbor Family Defendants after the Great Recession on the multifamily housing market is having an ongoing and grave impact on protected class individuals of BVS and those living in similarly situated Arbor Properties across the country.

- 146. Arbor's increased treatment of the BVS Properties and other similarly situated Arbor Properties across the country as commodities since the Great Recession is having a disparate impact on minorities.
 - b. Annual Rent Increases An additional aspect of the Financialization

 Policy is the annual incremental rent increases. As a result of the

 financialized model, annual rent increases exist at all levels of the

 property quality ladder. Additionally, the rent increases uniformly and

 largely outpace the increases in wages at all levels of the income

 ladder. However, these rent increases have an increasingly disparate

 impact on the low-income tenants who universally pay a larger

 percentage of their monthly income to their rent. As a direct result,

while facially neutral, the increasing rent burden falls much harder on the low-income minority tenants like those in Arbor's "less desirable submarket" than it does on those living in the middle- or higher-income housing

<u>147. Evictions and Potential for Homelessness – The low-income</u> "multifamily asset class" plays a unique role in the American landscape, as these homes exist at the very bottom of the income and housing ladder in our society.

b.c. Once Unlike the middle- or higher-income housing reflected in Arbor Family's 10 Rutgers and Quarry Station Properties, once families are forced out of theselow-income homes such as BVS, they have few alternatives to homelessness. This fact has an especially detrimental and disparate impact on Hispanic families whose immigration status may prevent them from qualifying for federally subsidized housing programs. -The rent increases in the low-income housing and the increase in evictions, which follow close behind, have the deleterious effect of contributing to homelessness in low-income communities, whereas middle- or higher-income housing tenants have the luxury of simply finding a cheaper apartment. On more than one occasion, Arbor Family evictions have caused the homelessness of BVS tenants.

- 148. Arbor's focus on these low-income multifamily complexes, Securitization and its policies Pressure to Maintain Occupancy —

 Owners of annual incremental rent increases that outpace the increase in median income increases has the deleterious effect of contributing to homelessness.
- 149. On more than one occasion, Arbor evictions have caused the homelessness of BVS tenants.
- 150. Arbor's failure to maintain the <u>financialized</u> properties of these low income and protected class families creates a situation where the families may have a physical roof over their head, but the remainder of the property is deteriorating around the family or contaminated by mold or vermin in such a way that the family is made constructively homeless.
- 151. The deteriorationsuch as the Arbor Family are, by virtue of the securitization of the properties is the direct result of Arbor's decision to convert the rent driven profits into dividends for shareholders instead of reinvestments in the property.
 - c.d. The high rate of evictions of Arbor tenants and those similarly situated is the direct result of the securitized model of real estate investment—or financialization—which requires Arbor, required to maintain a greater than 90% paying occupancy rate across itstheir properties in order to satisfy its or risk falling short on loan payments

of their owners and investors.— as is the case with the Arbor Family

Defendants, at least as it pertains to the BVS Properties. Given the potential for eviction and homelessness discussed in the preceding paragraph, this push to maintain maximum occupancy naturally falls more adversely and disproportionately on the tenants of low-income housing.

- disparate impact on the almost exclusively Hispanic population of BVS, this policy is also having a disparate impact on African American and other Hispanic families in Arbor's other properties in Maryland and across Arbor's nationwide portfolio.
- 153. The Financialization Policy is a business model that is implemented at the discretion of Arbor's leadership. Given the volume of multi-family housing properties owned by the REIT and made possible through the financialization of the housing, the policy can only be implemented with the assistance of third-party support of property management companies such as Ross.
 - e. Cross-Collateralization An additional aspect of the
 Financialization Policy is that of the cross-collateralization of assets.
 A property may be placed as collateral when a loan is taken by
 ownership, and owners of property often collateralize their properties

to make needed improvements and renovations. This is only possible when there is equity in the property. With cross-collateralization, the equity in a property is placed as collateral for a loan related to a separate property, or in other words, the equity of a property may be used through this process to invest in a second property. If for example, the Arbor Family used existing equity in its 10 Rutgers or Quarry Station Properties, as collateral to invest in a new property, that equity would be unavailable to renovate 10 Rutgers or Quarry Station. In that instance cross-collateralization for investment in a separate property would not matter as the properties are renovated and the tenants live in habitable conditions. However, in the case of Bedford and Victoria Station, at the direction of Arbor Family Defendants, the unrenovated and dilapidated property, which, as of May 2020 had approximately \$30 million in equity, was refinanced. That \$30 million disappeared into the Arbor Family in the form of the two KeyBank mortgages. Essentially overnight, Bedford United, LLC and Victoria United, LLC were leveraged to over \$30 million, and their equity went on to generate profits for the Arbor Family in one of their other "lines of business." The cross-collateralization of this severely degraded property prior to renovation benefited only the shareholders of Arbor Realty Trust, Inc. or the owners of the other Arbor Related Defendants and served only to further delay any renovations to the dilapidated homes of the BVS Tenants.

f. Cross-Collateralization, Leveraged Property, and Potential **Insolvency** – By virtue of this policy of cross-collateralization, and the excessive amount of debt placed on the holding companies by the Arbor Family, the Financialization Policy, in essence, makes the holding companies of Arbor's properties insolvent and therefore essentially "judgment proof." For example, were Plaintiffs in this case to acquire a judgment against the holding companies alone, such judgments would be all but impossible to collect upon given the exorbitant loans related to the cross-collateralization of the assets of the underlying shell companies by the Arbor Family Defendants and not the actions of Defendants Bedford United, LLC or Victoria United, LLC. Despite the potential for cross-collateralization of its previously renovated properties, no such concern exists for properties such as 10 Rutgers and Quarry Station, and as a result, this facially neutral crosscollateralization component of the Financialization Policy has a disparate impact on the minority tenants of Arbor Family's lowincome and dilapidated properties.

Policy¹¹ – Management companies such as Ross are aware of and actively assist in the enforcement of the Financialization Policy which requires an effective and efficient internal eviction process to ensure vacancy of the subject property remains at the lowest level possible.

works outside of the scope of what could reasonably be considered the employment of a property management company, and indeed outside of the scope of its management agreement with the Arbor Related Defendants themselves, whereby it oversees the wrongful evictions of tenants whose homes are not habitable due to their conditions.

Furthermore, Ross assists in the enforcement of the Financialization Policy through its complicity and agreement to limit routine maintenance to that which is affordable based on the "approved budget" provided by Arbor Family Defendants to Bedford United, LLC and Victoria United, LLC – a budget which is grossly underfunded – as well as Ross' complicity and agreement to base its

¹¹ Like the "Harvesting Policy," while there is overlap between the "Financialization Policy" and the "Outsourcing Policy" described further *infra*, each of the facially neutral policies stands on its own, and each has a disparate impact on the protected class of tenants of the BVS Properties.

routine maintenance of the BVS Properties on the maintenance of a "competitive position" for the BVS Properties instead of the requirements of Maryland law, the Fair Housing Act, or basic and reasonable expectations of a property manager in Maryland. Additionally, the outsourcing of property management allows room for Arbor Family Defendants to make specious arguments about their ownership interests in the underlying properties themselves. In other words, by inserting a management company between itself and the tenants who pay rent, Arbor is Family Defendants are able to create a fog of what the leaders of these entities believe to be plausible deniability with regard to the status of the properties and Arbor Family's responsibility for the conditions which seriously affect the lives of their inhabitants that would not otherwise be present.. This aspect of the Financialization Policy is also facially neutral but has a disparate impact only on the low income protected class tenants of the Arbor Family properties whose homes are not maintained in a habitable condition.

155. The anonymity inherent in these complex corporate structures is exploited by Arbor as a part of its Financialization Policy. Using limited liability companies and third-party management, Arbor is often able to hide their ownership

interest almost completely from the very individuals who pay rent to live in Arbor's properties.

a disparate impact on (1) the BVS Community, (2) the low-income communities of color in Arbor's other Maryland holdings in Prince George's and Montgomery Counties County, and (3) other Arbor Properties in low-income communities of color across the country.

Policy No. 2 – Profits Over People – Arbor's "Opportunistic Target and HarvestHarvesting Policy"

200. Inherent to Arbor Family's Harvesting Policy is a facially neutral policy with incredibly negative effects on the financialization protected class minorities at Bedford and Victoria Station.

Arbor's approximately 139 properties nationwide. The policy entails four (4) independent actions by Arbor Family's leadership related to each of housing by a publicly traded company such as Arbor is the self-inflicted conflict of interest between its property investments. The "Harvesting Policy" requires that Arbor Family Defendants: (1) evaluate and understand the characteristics of a potential investment property, (2) categorize the company's duties property according to its shareholders and (2) one of its duties with regard four investment strategies (discussed *infra*), (3) develop an investment thesis related to the warranty of

habitability and individual property which ensures the common law duties of a landlord to absolute maximum ROI for its investors, 12 and (4) implement the tenants who live in investment thesis for the company's properties. property – or in other words – see the investment through to its full realization of its maximum ROI for all investors. 13

[•] ROI Schedule – As an example, an investment might be broken down by the Arbor Family Defendants as follows:

First:	100% to investors until investment capital is paid back
	and an internal rate of return (IRR) of 8% is achieved
Second:	After an 8% IRR is achieved and up to an 18% IRR, 80%
	to Investors and 20% to an affiliate of the deal's sponsor
Third:	After an 18% IRR is achieved and up to 24% IRR, 70%
	to Investors and 30% to an affiliate of the deal's sponsor
Fourth:	After a 24% IRR is achieved, 60% to Investors and 40%
	to an affiliate of the Sponsor:

[•] Analysis of Fees related to investment such as Acquisition Fee, Asset Under Management Fee, Disposition Fee, and Refinance Fee;

¹² The investment thesis is a complex and involved itemization of the individual investment's entire capital structure and includes the funding, the prospective ROI, and the exit strategy. The theses require Arbor Family Defendants, prior to making the investment, to organize each of the following:

Capital Breakdown – the amount of total equity in the investment versus the amount of total debt;

[•] Equity Investment – the sources of the equity such as whether such equity will be provided by outside investors or related entities (such was the case with Arbor Realty SR's initial investment in the BVS Properties);

[•] Targeted overall IRR; and

[•] Targeted Equity Investment Multiple – defined as the total cash distributions received from an investment, divided by the total equity invested.

¹³ Integral to the Harvesting Policy is Arbor Family's placing the interests of shareholder and owner profits over all other interests, by maintaining the

Typically, a harvesting strategy is employed at or near the end of a product's life cycle. It is prevalent in the trade of commodities where ownership has determined that there would be a much better return—on-investmentROI if the profits of the company related to a specific commodity or product line were spent elsewhere within the company. The strategy is based on the fact that further investment in the specific commodity cannot be justified given the likely future revenues from the product.

"milking" an investment, because companies use the strategy when a product has reached the "cash cow" stage. "CashSimilarly, "cash cow" refers to a product that makes a profit in a mature market and does not need heavy reinvestment.—As seen with Arbor's treatment of its properties in PG and Montgomery Counties, when it is unlikely that the rental incomes will increase even if the company invests further in the properties, Arbor instead directs the profits towards its shareholders and away from reinvestment. ¹⁴

overarching goal of creating the absolute highest ROI possible for each of its investments. Given its shifted focus to investments in multifamily housing after the Great Recession – instead of other potential commercial property investments like shopping malls, storage units, office space, or health care facilities to name a few – the Arbor Family's Harvesting Policy creates a self-inflicted conflict of interest between (1) the company's legal duties to its shareholders and (2) its legal duties with regard to the warranty of habitability and the common law duties of a landlord to the tenants who live in the company's properties.

¹⁴ According to online business and financial information website Investopedia.com, the "cash cow" metaphor is described as follows:

160. Given the location of BVS and the characteristics and demographics of the surrounding neighborhood—as well as the characteristics and demographics of other similarly situated Arbor properties in Maryland and across Arbor's portfolio—Arbor recognizes that updating the apartments in any significant way is not likely to increase the company's profits but would surely cost them given the tremendous capital required for updating or rebuilding these obsolete properties.

161.203. As discussed *supra*, as a REIT, 90% of the net income received from Arbor's Defendants Arbor and Arbor Realty SR's properties is distributed in the form of dividends to shareholders. The relationship is roughly direct.

- a. If a policy decision is made to decrease a tenant's rent, then the dividend/profit is decreased. If a policy decision is made to increase the tenant's rent, then the dividend/profit is increased.
- b. If the building requires maintenance, and a policy decision is made to spend money on the maintenance, then the dividend/profit is

https://www.investopedia.com/terms/c/cashcow.asp (emphasis added)

A cash cow is a metaphor for a dairy cow that produces milk over the course of its life and requires little to no maintenance. The phrase is applied to a business that is also similarly low-maintenance. Modern-day cash cows require little investment capital and perennially provide positive cash flows, which can be allocated to other divisions within a corporation. They are low risk, high reward investments.

- decreased. If the building requires maintenance, and a policy decision is made not to spend money on maintenance, then the dividend/profit is increased.
- c. Many other factors affect the amount the CompanyArbor Family may decide to pay in the form of a dividend to its shareholders, to take as profit to themselves, or to reinvest in the underlying property, but the amount of the dividend to pay versus the amount of money to spend on the property or its expenses rests in the sound discretion of the CompanyArbor Family and forms fully considered in the company's policy as it pertains investment thesis drafted prior to any particular property profile acquisition.
- 204. Recognizing that a significant amount of properties had entered the market through foreclosure sales after the Great Recession but given these zero-sum realities which hindered the speed with which they could increase their ROIs for shareholders and ownership, the Arbor Family Defendants conceived of an investment strategy which defied these realities of property investment. The Arbor Family Defendant's created a property investment strategy based on the theories underlying the "product life cycle" and "cash cow" metaphor discussed *supra* and incorporated that strategy into their overall "Harvesting Policy."

162.205. The notions of "core" investment, "value-add" investment, and "opportunistic" investment strategies defined *supra* are founded upon an inherently similar and related zero-sum relationship; provided the basis for three (3) of the four (4) strategies considered within the Arbor Family's Harvesting Policy. The fourth investment strategy included in the Harvesting Policy is referred to herein as the "cash cow" investment strategy because of the Arbor Family's reliance on the principle of the "cash cow" and its relation to the product life cycle theory, whereby some mature properties presented the opportunity to simply "milk" the properties for their rents.

206. The **Harvesting Policy** incorporates the following four (4) strategies:

- a. A "core" investment strategy focuses on a property that often does not require significant capital investment, less money is required for maintenance, and the higher rents commanded by the property provide steady and predictable cash flows to the ownerArbor Family and, therefore, to the shareholders and owners. For this security owners payArbor Family pays more for the property andbut their risk is significantly lower.
- b. A "<u>value-add</u>" investment, has established cash flows which can be increased if appropriate capital investments by the <u>shareholdersdirected by Arbor Family leadership</u> are undertaken, but

the overall investment will only be successful if the capital investments are executed properly so that the property is able to command the higher rent. The owners payArbor Family pays less for the property, but the risk is greater due to the requirement to increase the rents which will only be possible if the investment strategy and capital improvements are executed successfully. The Arbor Family properties of 10 Rutgers and Quarry Station were acquired by the Arbor Family as "value-add" investments in accordance with its overall "Harvesting Policy."

c. An "opportunistic" investment carries tremendous increased risk because though there may be some cash flow, the property is in need of significant rehabilitation, and the road to commanding the highest rents possible is wrought with the uncertainties inherent in new construction or demolition and rebuilding. In line with this investment strategy, Arbor Family Defendant AMAC along with Arbor's related and wholly owned subsidiary ArborCrowd, acquired a vacant lot which the Arbor Family developed into the luxury condos dubbed 112 Biscayne Bay in Miami, Florida

(https://www.biscayne112.com/).¹⁵ This development was acquired and developed by the Arbor Family as an "opportunistic" investment in accordance with its overall "Harvesting Policy."

which the company deploys when the characteristics of the underlying property allow. This "Opportunistic Target and Harvest Policy" (the "Targeting Policy") is not commonly accepted or recognized as reasonable, because it could not and should not result in a net positive investment.

This investment is indicative of the high level of institutional-quality deals that ArborCrowd can bring to individual investors by partnering with high-caliber sponsors with strong track records — such as AMAC. Investors have come to understand that we thoroughly underwrite our transactions because an ArborCrowd affiliate [AMAC] prefunds the investment before offering it to the crowd. Very few crowdfunding companies, if any, could say the same.

https://apnews.com/press-release/business-wire/business-miami-real-estate-d9debb2d21ce4548a4315f9b1f5ec20f. In other words, through AMAC, ArborCrowd tapped into the Arbor Family's extensive funding ability to pre-fund the deal 112 Biscayne deal before even needing to offer investment opportunities to outside investors.

Defendant AMAC with its Principal Maurice Kaufman partnered with crowdfunding real estate subsidiary ArborCrowd led by Maurice's brother Adam – both entities are wholly owned subsidiaries of Defendant Arbor Realty Trust, Inc. AMAC was the sponsor of the 112 Biscayne Bay acquisition. According to press reporting, the funding for the 112 Biscayne Bay was provided by Defendant AMAC. At the time of the investment in 2019, Adam Kaufman made the following statement:

- 164. The Targeting Policy is one which incorporates only the positive aspects of "core" and "opportunistic" has very little risk. Such investments and is weaponized through the targeting of specific geographic areas with specific characteristics. The attributes of the Targeting Policy are as follows:
 - a. Target properties with have previously established, steady, and very reliable cash flows;
 - b. Target. The reliability of the cash flows is due at least in part to the fact that the properties are highly sought after by prospective tenants as properties which are of last resort in communities facing a dearth of affordable low-income housing. Many of these properties are often beyond their useful life and in need of demolition or otherwise while others can be salvaged but require significant capital infusion because to make them reasonably hospitable. The Arbor Family acquires these "cash cow" properties are cheap;
 - e. Planwith the intent to make little or no capital improvement to the property;
 - d. Make predictable annual incremental increases in rent to ensure ever-increasing returns on investment for shareholders;

- e. When a tenant cannot make the rent ensure management efficiently

 evicts and replaces the tenant swiftly to ensure maximum

 occupancy; and
- f. Hold the properties for as long as people are willing to pay rent.
- deemed "opportunistic," but refrain from investing what soever in the property as if they were "core" properties, because rent will be paid regardless by the tenants at the lowest rung of the economic ladder who are disparately members of at least one protected class and who have little or no alternatives to their current housing.
- 166. The Targeting Policy is deployed at the time of purchase and implemented and carried out for the remainder of the time, but to instead "milk" the property for its rents and assign the profits or equity in the property is owned by Arbor, and the policy comprises a significant part of the investment thesis for the property.
- 167. This Targeting Policy as to an investment thesis would not work if it were deployed in more affluent communities, as the tenants would simply find new housing. Indeed, Arbor's Targeting Policy only works in low-income urban communities—which are generally comprised of minorities—for the simple fact that there is nowhere else for these families to go. Ultimately, the success of the Targeting Policy comes down to the fact that steady cash flows exist at all rungs of

the multifamily residential real estate ladder, but as the quality of the housing descends, there are still cash flows available at the bottom rung for investors such as Arbor to redirect to its shareholders.

168. In practice, the Targeting Policy only works in the lowest income highest density urban markets such as those found in the inner-ring of PG County inside of the Capital Beltway. These densely populated locales contain almost exclusively low-income African Americans, and in the case of Plaintiffs, almost exclusively Hispanic, families, but decidedly non-White.

a.d. As stated *supra*, BVS is approximately 70 years old and has never had any significant renovation. No reasonable investor operating within the requirements of the Fair Housing Act, would invest in such a property without accounting for the need for a significant amount of capital investment unless there was some alternate plan for turning investment within another portion of the Arbor Family or one of Arbor's other "lines of business." The exit strategy for a "cash cow" property is to simply sell the property for a profit. Arbor's Targeting Policy is that alternate plan-once the Arbor Family is satisfied with the ROI. Bedford Station, Victoria Station, and all of Arbor Family's P.G. County Properties were acquired by

the Arbor Family as "cash cow" investments pursuant to its overall
"Harvesting Policy."

<u>"Harvesting Policy"</u> is having a disparate impact on (1) the BVS Community, (2) the low-income communities of color in Arbor's other Maryland holdings in Prince George's <u>and Montgomery CountiesCounty</u>, as well as (3) other Arbor Properties in low-income communities of color across the country.

<u>Policy No. 3 – Maintenance of Properties Based on the Age and/or Value</u> of the Property – the "Divestment Policy"

208. Consistent Arbor Family's Divestment Policy is a facially neutral policy with their awareness incredibly negative effects on the protected class minorities at Bedford and Victoria Station.

Arbor's approximately 139 properties nationwide. The Policy simply instructs that the scheduling and funding of the drastically needed maintenance and rehabilitation of their properties prior to purchase, Arbor maintains a policy whereby maintenance of their Arbor's properties is should be based not on the condition of the property, but instead solely on the age and/or value of the residential property and the demographics of the property itself as well as the surrounding community.

171.210. Policies and practices based on the age or value of residential property can result in adverse impacts in communities of color, a fact that has been

well documented by HUD and other federal financial regulatory agencies for decades. Arbor's Arbor Family's maintenance practices and policies that are linked to one of theirits properties' age and/or value cause inferior maintenance to occur disproportionately in communities of color.

Properties calls for maintenance and renovation on a large scale to make the properties safe and habitable. However, Arbor's the Arbor Family's "Divestment Policy" ignores the needs of the properties and instructs that based upon the age and value of the properties, maintenance, renovation, and management should be as limited as possible. —Based on the age and lack of value related to the BVS Properties, and, as a direct result, the needs of the BVS Tenants are ignored.

212. Arbor's As with the Financialization and Harvesting Policies, the Divestment Policy would not be possible but for property management companies such as Ross, who are willing to evict parties from uninhabitable apartments regardless of the status of rent payments, maintain the properties based solely on plainly insufficient maintenance funding provided by ownership, and operate outside the scope of a reasonable property management company to ensure rents are converted to profits for shareholders and ownership, and not reinvestment in the properties.

173.213. The Arbor Family's "Divestment Policy" is having a disparate impact on (1) the BVS Community, (2) the low-income communities of color in Arbor's Arbor Family's other Maryland holdings in Prince George's and Montgomery Counties County, as well as (3) other Arbor Family Properties in low-income communities of color across the country.

<u>Policy No. 4 – Delegation of Legal Duties – the "Outsourcing Policy"</u>

214. Arbor has adopted a uniformFamily's Outsourcing Policy is a facially neutral policy with incredibly negative effects on the protected class minorities at Bedford and Victoria Station.

215. The Arbor Family's **Outsourcing Policy** is applied equally across Arbor's approximately 139 properties nationwide. The Policy simply instructs that the management of outsourcingits properties must be outsourced to third parties, party management companies and not undertaken by the Arbor Family Defendants or any of their related entities.

174.216. The Outsourcing Policy allows the Arbor Family Defendants to include Defendant Ross as well as others, Arbor's duty _ not legally but in day-to-day operations – outsource its own duties to comply with statutory and common law obligations that are placed on owners of real property, without appropriate monitoring or review.

175. For years, BVS Properties have been on the "distressed properties list" in PG County.

176. Arbor is aware through its agents that the PG County DPIE is overburdened and incapable of fully and appropriately licensing and inspecting all of the multifamily rental properties in PG County.

177. Arbor removes itself further from the BVS and other Arbor Properties by retaining agents who perform property management duties and ensure maximum occupancy of its rental properties.

178. The Outsourcing Policy is a cogent and useful strategy for complying with Arbor's duties to its shareholders by increasing shareholder income due to the steady receipt of rent, but the Policy proliferates to the detriment of its tenants and in violation of Arbor's duties to its tenants to provide a clean, safe, and habitable living environment.

217. Arbor's The Outsourcing Policy is also a cogent and useful strategy for shielding the Arbor Family's true ownership and interest in their underlying properties. Where the property management company affiliated with a specific property is otherwise obvious given these management companies are the public face of the property¹⁶, by not managing any of its 139 properties nationwide with an

¹⁶ As an example, Bedford and Victoria Station's website and properties are managed by Ross Management. https://www.bedfordstation.com/. Alternatively,

affiliated subsidiary, the Arbor Family is able to pick and choose with which properties it wants to publicly associate.

179.218. Arbor Family's "Outsourcing Policy" is having a disparate impact on (1) the BVS Community, (2) the low-income communities of color in Arbor's Arbor Family's other Maryland holdings in Prince George's and Montgomery Counties County, as well as (3) other Arbor Properties in low-income communities of color across the country.

2. THE RESULT OF ARBOR'S POLICIES

180.219. During the Coronavirus Pandemic, the conditions of the Plaintiffs apartments – as well as those similarly situated – have continued their devastating downward spiral. The dangers to these tenants described *infra*herein are well known to both the Arbor Family and Ross. Nevertheless, during the Covid-19 Pandemic in 2020, Arbor's Arbor Family policies positioned Arbor and its shareholders to remove themselves almost entirely from the realities of the harm caused directly by their intentionally discriminatory policies and the disparate impact of the same.

the Arbor Family's 112 Biscayne Bay property is managed by Greystar Management. https://www.biscayne112.com/contact. Regardless of the condition of the property, simple review of websites related to the property fail to reveal the true owner of the property.

181.220. While theese polices wrought devastation in the lives of Arbor'sthe Arbor Related Defendants tenants, the words of Arbor CEO Ivan Kaufman – the self-proclaimed largest shareholder of Arbor Realty Trust Inc. – provide a snapshot of just how far the Company's owners and leadership are removed from the realities of their tenants. In a September 23, 2020, interview, CEO Ivan Kaufman provided the following:

[W]e are having the best year ever. It was a surprise to everybody but not to our staff and our management and people who followed us. We had the potential to increase our dividend, which we did. We have probably the lowest payout ratio between our dividend and our core earnings, and I think just as significant to that is the fact that that we increased our dividend 9 years in a row. I mean, that's extraordinary. And not once, but 9 times. I think that in several years, we did two maybe three times our dividend increases. So we have an extraordinary track record and we were very well prepared, and our business is just, in many ways, one of the winners in this recession.

Brad Thomas, (ABR) Arbor Realty Trust Inc. with Ivan Kaufman, LISTEN NOTES, (Sept. 23, 2020), https://www.listennotes.com/podcasts/the-ground-up/abr-arbor-realty-trust-inc-NjqYnQao-OX/.23, 2020), https://podtail.com/en/podcast/the-ground-up-1/-abr-arbor-realty-trust-inc-with-ivan-kaufman/ at 8 minutes.

<u>221. Arbor's businessArbor Realty Trust, Inc.</u> is a "winner" because its leadership refuses to spend money to maintain and repair many of its apartments which generate income for its shareholders <u>and owners</u>, and instead transfers that money to shareholders <u>and owners</u> in the form of dividends and stock profits.

D. INJURIES CAUSED BY DEFENDANTS' BEHAVIOR

182.222. Based on the experience of the BVS tenants, CASA, consistent with their mission, began to advocate and engage with the local government on behalf of their members. This advocacy also involved attempts to work with Ross Management as well as with Arbor Family Defendants directly. Ross' response has not been adequate, and Arbor's Arbor Family's response was to simply ignore the BVS tenants. Prior to pursuing relief through the courts, CASA spent significant resources in its efforts and as a result of the Arbor Family and Ross' neglect, has incurred significant damages.

183.223. However, the damages to the Individual Plaintiffs simply cannot be overstated. The Individual Plaintiffs and the class of similarly situated individuals they seek to represent have endured life altering damages and neglect at the hands of Arbor, with the complicity of Ross.

1. INJURIES TO CASA

184.224. Plaintiff CASA de Maryland, Inc. is a nonprofit organization headquartered in Langley Park, Maryland, with offices in Maryland, Virginia, and Pennsylvania. CASA's mission is to create a more just society by building power and improving the quality of life in low-income immigrant communities, including for tenants living in substandard conditions.

185.225. CASA is the largest membership-based immigrants' rights organization in the mid-Atlantic region, with more than 100,000 dues-paying members, including tenants living in privately owned housing complexes. CASA's members drive the organization's priorities and agenda, participate in campaigns and programs, and benefit from the social, health, job training, employment, and legal services offered by the organization. Some members of CASA have seats on the organization's board, participate in the organization's Leadership Council, and serve on other programming committees. In these roles, members provide ongoing input on, establish, and approve the organization's long-term strategic priorities and policies.

186-226. Defendants' Arbor Family Defendants and Ross' conduct has caused CASA grievous injury by diverting scarce resources away from CASA's usual activities including education, counseling, investigation and capacity-building activities and services, and instead towards tenant engagement at the Bedford & Victoria Station complexes. Such engagement includes educating tenants on their rights and responsibilities, representing tenants in legal matters or accompanying them to court, assisting tenants in applying for rental assistance, reporting housing code violations to the county, developing and distributing resources and materials, speaking with the media to give notice to the Defendants and other affected communities, organizing actions designed to draw attention to the substandard living

conditions and discrimination occurring at Bedford & Victoria Station complexes, and investigating and counteracting Defendants' unlawful conduct.

187.227. Because of Defendants' ongoing illegal conduct, CASA was forced to delay, suspend, or forego other existing programs and projects. In addition, CASA's mission of bringing power and dignity to ourits members, who are predominantly immigrant, Latino, and working-class, has been frustrated. Defendants' unlawful and discriminatory conduct creates obstacles for progress and erodes the dignity of ourits members who reside in the Bedford & Victoria Station complexes.

188-228. CASA's organizing campaign with the Bedford & Victoria Station complexes is one of the largest and longest continuous projects in CASA's 35-year history. Over the last several years, CASA has spent hundreds of hours of staff time organizing BVS Tenants to try and meet with the management company Arbor Family Defendants and ownership Ross to remedy substandard living conditions and to stop their unlawful and discriminatory practices. To date, CASA has been met with opacity and intransigence.

189.229. CASA's resources have been severely diminished by Defendants' illegal conduct. Over the last year alone, CASA has held more than 35 meetings attended by hundreds of tenants and community members, with over 1,500 unique visits to such meetings. CASA has spent at least 200 hours of staff time

organizing and recruiting tenants for the meetings, in addition to the time for the meetings themselves, which have lasted 75 hours in total. CASA has designed, printed, and distributed to tenants 10,000 flyers on various topics, including tenants' rights, meeting information, legal help, and updates on renter protections related to the Covid-19 Pandemic. CASA has also spent 100 hours of staff time to bring attention about the deficient housing conditions to the Defendants by arranging press conferences and organizing rallies, to which Defendants did not respond. CASA has expended 30 hours of staff time to assist tenants in reporting 35 complaints to Prince George's County for housing code violations. Despite the Defendants' failure to abide by their legal responsibilities, they take severe action against tenants who have not paid full rent; in response to these legal actions, CASA has assisted 15 tenants with eviction proceedings brought by the Defendants and an additional 10 tenants in ancillary legal support, equating to 50 hours of staff time.

230. Additionally, given the Arbor Family Defendants' Policies, and Ross Management's complicity in assisting the enforcement of the same, CASA is interfered with in its ability to provide recommendations or guidance on the location of convenient, affordable, and safe housing within the Langley Park area to its predominantly Hispanic population. If the Arbor Family Policies did not exist, and the BVS Properties were properly maintained, CASA would be able to assist these minority members of the community in locating housing within Langley Park, but

as a result of the bad acts, habitable and affordable housing is all but non-existent in this community where affordable housing is already incredibly scarce.

2. INJURIES CAUSED BY DEFENDANTS' CONDUCT CONTINUE

190.231. Until remedied, Defendants' unlawful and discriminatory actions will continue to injure Plaintiffs and those similarly situated by, inter alia: (a) causing the Individual Plaintiffs and those similarly situated, emotional distress and mental anguish from the stress, fear, and anxiety of living in homes that are unsafe for themselves and their children; (b) causing physical harm to Individual Plaintiffs and those similarly situated through their living in the toxic and dangerous environments found at BVS and other similarly situated properties; (c) interfering with CASA's efforts and programs intended to support and advocate for the Hispanic and immigrant community in the mid-Atlantic region; (d) requiring the commitment of scarce resources, including substantial staff time and funding, to counteract Defendants' discriminatory conduct, thus diverting resources; (e) frustrating CASA's mission and purpose; and (f) perpetuating racial segregation in housing within the communities wherein Arbor owns its properties.

232. Arbor Family's discriminatory policies and conduct, with the full support and agreement of Defendant Ross Management made some of the BVS Properties entirely unavailable to the tenants of BVS.

233. As one example, Plaintiffs Anita Ramirez and Ramiro Lopez have for extended periods of time been unable to stay in their apartment. This constructive eviction from their apartment is due to the extensive infestation of bed bugs, which have established nests in the walls of their apartment, including the bedrooms. Even after notice of the issue, complete with photographs, the infestation has been ignored by the Arbor Family Defendants and Ross Management to such an extent that the Ramirez Family has not been able to stay in the home for days and weeks at a time.

234. Upon information and belief, numerous other tenants of BVS have been forced to find other housing accommodations due to Arbor Family and Ross Management's refusal to properly maintain and ensure the habitability of the BVS Properties.

191.235. All of these injuries flow directly from Defendants' conduct. All of these injuries are fairly traceable to Defendants' discriminatory behavior in Plaintiffs' community and the communities of those similarly situated, and they are likely to be redressed by a favorable judicial decision. The injuries suffered by Plaintiffs fall directly within the zone of interests protected by the Fair Housing Act.

3. CONTINUING VIOLATION

192.236. Defendants engaged in the conduct alleged herein on a continuing and ongoing basis from at least April 2013 to the present. Defendants' policies are still ongoing and in effect.

- 193.237. Plaintiffs each have continuing problems that are ongoing.
- 194.238. Defendants are continuously in breach of contract.
- 195.239. Further, Defendants are continuously in violation of the Prince George's County Code, *infra*, which requires Defendants to maintain facilities and prevent substantial risk of serious harm to Plaintiffs and the class members.
- 196.240. Defendants refuse to maintain the property in compliance with their policies of Financialization and Targeting and this refusal is a continuing violation of the implied warranty of habitability.

V. CLASS ALLEGATIONS

197.241. This Class Action is being filed by the Plaintiffs, pursuant to Federal Rule of Civil Procedure 23, on behalf of themselves and others similarly situated.

198.242. Plaintiffs seek to certify the following classes defined as:

ARBOR FAMILY TENANTS CLASS (The "Arbor Family Nationwide Class"):

All current tenants nationwide of any property of Arbor's approximately 139 properties owned by the Arbor Family or any affiliate of Arbor-Realty Trust, Inc. who do not qualify for the "BVS Class."

BEDFORD AND VICTORIA CLASS (The "BVS Class"):

All current and prior tenants for the last three years of Victoria Station or Bedford Station apartment complexes.

199.243. To the extent revealed by discovery and investigation, there may be additional appropriate classes and/or subclasses from the above class definitions which isare broader and/or narrower in time or scope, including but not limited to subclasses for current and prior Victoria Station lessees and separately current and prior Bedford Station lessees.

200.244. Excluded from the classes are Defendants' officers, directors, agents, employees and members of their immediate families; and the judicial officers to whom this case is assigned, their staff, and the members of their immediate families.

201.245. Plaintiffs, and members of the Classes and/or their property have been exposed to and continue to be exposed to toxic and hazardous substances and conditions in their apartments and the common areas of BVSthe apartments, have been disparately treated, and have been disparately impacted by Defendants' polices due to their race and/or national origin.

202.246. This Court may maintain these claims as a Class Action pursuant to Fed. R. Civ. P. 23(a), 23(b)(1), 23(b)(2), 23(b)(3) and/or 23(c)(4).

203.247. Numerosity – Fed. R. Civ. P. 23(a)(1): The members of each class are so numerous that joinder of all members is impractical.

204.248. The number of properties and residents located within each class definition exceeds 1000 and, therefore, the number of members of the classes also exceeds 1000 people, in satisfaction of Fed. R. Civ. P. 23 (a)(1).

205.249. Commonality – Fed. R. Civ. P. 23(a)(2): There are common questions of law and fact that affect the rights of every member of each respective class, and the types of relief sought are common to every member of each respective class. The same conduct by Defendants has injured or will injure every member of each Class.

206.250. There are common questions of law and fact that affect the rights of every member of the respective Classes, and the types of relief sought are common to every member of the respective Classes. A class action is superior to other available methods for the fair and efficient adjudication of the controversy, in satisfaction of Fed. R. Civ. P. 23(a)(2). The same conduct by Defendants has injured each respective Class Member. Common questions of law and/or fact common to the respective Classes include, but are not limited to:

a. Whether Defendants, through their policies identified above disparately impacted the civil rights of Plaintiffs and the class members based upon their race and/or national origin;

- b. Whether Defendants, through their policies identified above deliberately discriminated against the Plaintiffs and the class members because of their race and/or national origin;
- c. Whether Defendants refuse to act in compliance with federal law;
- d. Whether Defendants are in breach of contract for violating an implied warranty of habitability;
- e. Whether Defendants are in breach of the implied warranty of habitability for violation of local codes and ordinances including, but not limited to, Sec. 13-153 of the Prince George's County Code of Ordinances;
- f. Whether Defendants failed to perform adequate maintenance at BVS;
- g. Other common questions of law and fact.

207.251. These questions of law and/or fact are common to the respective Classes and predominate over any questions affecting only individual class members.

208.252. Typicality – Fed. R. Civ. P. 23 (a)(3): The claims of Plaintiffs are typical of the claims of their respective Classes as required by Rule 23(a)(3), in that all claims are based upon the same factual and legal theories. It is the same conduct by each Defendant that has injured each member of the Class. The principal issue

in this matter involves Defendants' conduct in failing to maintain BVS in an adequately safe and healthy condition.

209.253. Adequacy – Fed. R. Civ. P. 23(a)(4): Plaintiffs will fairly and adequately represent and protect the interests of the respective Classes, as required by Rule 23(a)(4). Plaintiffs have retained counsel with substantial experience in the prosecution of class actions, Fair Housing Act litigation, and environmental litigation. Plaintiffs and their counsel are committed to the vigorous prosecution of this action on behalf of the Classes and have the financial resources to do so. Neither Plaintiffs nor counsel has any interest adverse to those of the Classes.

210.254. Class certification is appropriate pursuant to Fed. R. Civ. P. 23(b)(1) because the prosecution of separate actions by individual members of the Class would create a risk of inconsistent or varying adjudications that would establish incompatible standards of conduct for Defendants and/or because adjudications respecting individual members of the Class would, as a practical matter, be dispositive of the interests of the other members or would risk substantially impairing or impeding their ability to prosecute their interests.

211.255. Class certification is appropriate pursuant to Fed. R. Civ. P. 23(b)(2) because Defendants have acted or refused to act on grounds generally applicable to all Members of the respective Classes, thereby making relief in the form of an injunction requiring Defendants to remediate BVS and maintain the

properties and for the properties of Plaintiffs and the Members of the Classes appropriate, and to refrain from implementing policies of "harvesting," which disparately impact the class.

<u>212.256.</u> Plaintiffs and members of the respective Classes have suffered, and will continue to suffer, harm and damages as a result of Defendants' unlawful and wrongful conduct.

213.257. A class action is superior to other available methods for the fair and efficient adjudication of the controversy under Fed. R. Civ. P. 23 (b)(3). Absent a class action, most members of the Classes likely would find the cost of litigating their claims to be prohibitive and will have no effective remedy at law. The class treatment of common questions of law and fact is also superior to multiple individual actions or piecemeal litigation in that it conserves the resources of the courts and the litigants and promotes consistency and efficiency of adjudication.

214.258. Class certification is also appropriate because this Court can designate particular claims or issues for class-wide treatment and may designate one or more subclasses pursuant to Fed. R. Civ. P. 23(c)(4).

215.259. Maintenance of this action as a class action is a fair and efficient method for adjudication of this controversy. It would be impracticable and undesirable for each member of each putative class who has suffered harm to bring a separate action. In addition, the maintenance of separate actions would place a

substantial and unnecessary burden on the courts and could result in inconsistent adjudications, while a single class action can determine, with judicial economy, the rights of all putative class members.

216.260. No unusual difficulties are likely to be encountered in the management of this action as a class action.

VI. PLAINTIFFS' CLAIMS

217.261. Plaintiffs adopt and re-allege each of the preceding paragraphs of this Complaint as to each count set forth below.

218.262. The Arbor properties are "dwelling[s]" within the meaning of 42 U.S.C. § 3602(b).

219.263. The term "person" in the Fair Housing Act is defined to include "one or more individuals, corporations, partnerships, associations, labor organizations, legal representatives, mutual companies, joint stock companies, trusts, unincorporated organizations, trustees, trustees in cases under Title 11, receivers, and fiduciaries." 42 U.S.C. § 3602(d).

220.264. Under the express provisions of the Fair Housing Act and applicable agency principles, banks, trustees, investors, servicers, and any other responsible contractors or vendors must maintain and market multifamily rental properties without regard to the race or national origin of the residents of a

neighborhood. It is unlawful to treat a neighborhood or its residents differently because of the race or national origin of the residents.

265. Plaintiffs and the classes include in all counts the doctrine of piercing the corporate veil where appropriate.

266. Plaintiffs and the classes otherwise rely upon the doctrines of actual and apparent agency, *respondent superior* and *res ipsa loquitur* where appropriate.

Count I – Section 804(a) of the Fair Housing Act, 42 U.S.C. § 3604(a) (All Plaintiffs and, the BVS Class and Arbor Family Nationwide Class v. All Defendants)

221.267. Each of the allegations in the preceding paragraphs is incorporated by reference as if fully set forth herein.

222.268. Section 804(a) of the Fair Housing Act makes it unlawful to "otherwise make unavailable or deny, a dwelling to any person because of race [or] national origin[.]" 42 U.S.C. § 3604(a). HUD regulations provide in pertinent part that "[i]t shall be unlawful, because of race [or] national origin . . . to restrict or attempt to restrict the choices of a person by word or conduct in connection with seeking, negotiating for, buying or renting a dwelling so as to perpetuate, or tend to perpetuate, segregated housing patterns, or to discourage or obstruct choices in a community, neighborhood or development." 24 C.F.R. § 100.70(a). Furthermore, HUD regulations provide that "[i]t shall be unlawful, because of race [or] national origin, to engage in any conduct relating to the provision of housing or of services

and facilities in connection therewith that otherwise makes unavailable or denies dwellings to persons. 24 C.F.R. § 100.70(b).

223.269. The discriminatory targeting of communities of color by Arbor adversely affects their availability to be used as safe and habitable housing by making properties uninhabitable.

- a. Arbor's focus on investments in "rapidly changing" communities that are located in more "desirable submarkets," in addition to the statistical disparities in these communities plainly bears more heavily on minorities in these communities than it does on their White counterparts.
- b. Arbor's acceptance of the notions of "core," "value-add," and "opportunistic" investment strategies in areas which are "within one of the most desirable submarkets" of a city or located in a "rapidly changing" neighborhood, coupled with the aberration of Arbor's "Opportunistic Target and Harvest Policy,"cash cow" investment strategy are unexplainable on grounds other than race and represent clear departures from Arbor's regular courses of action.
- c. Arbor's motivation to rehabilitate a property in a predominantly

 White neighborhood that "has not been renovated in over 10 years

 and presents a tremendous value-add opportunity through unit

upgrades and operation overhaul," as compared to Arbor's ownership and refusal to make any significant improvements to BVS, which has not been renovated in nearly 70 years is unexplainable on grounds other than race and plainly departs from Arbor's regular course of action.

<u>224.270.</u> Defendant Arbor's conduct constitutes intentional discrimination on the basis of race and national origin.

225.271. Defendants' policies and practices, including: (a) Arbor's "Financialization Policy" whereby Arbor targets properties in low-income predominantly minority communities that are "rapidly changing" in terms of demographics or where that change is imminent purchases the property, undertakes repairs or refurbishment, increases rent often exorbitantly driving existing tenants out, and replacing them with higher income tenants;," (b) Arbor's "Opportunistic Target and HarvestHarvesting Policy" of purchasing cheap lowincome multifamily housing in predominantly poor and minority communities whereby Arbor purchases the undervalued property with the intent to make little or no investment whatsoever, and incrementally increases rents to inflate its profits and dividends for its shareholders;," (c) Arbor's "Divestment Policy," whereby maintenance of their properties is based not on the condition of the property but on the age and/or value of the residential property and the demographics of the property

whereby Arbor outsources their ownership responsibilities as real property owners to third parties such as Ross Management, coupled with Ross Management's acquiescence and complicity in the enforcement of evictions of tenants despite the property's underlying uninhabitable conditions at the properties where it manages Arbor assets, have had an unlawful and disproportionate impact on communities of color₋."

226.272. Accordingly, Defendants have discriminated in the marketing and sale of, or otherwise made unavailable or denied, dwellings to persons because of race or national origin, in violation of 42 U.S.C. § 3604(a) and its implementing regulations, 24 C.F.R. § 100.70(a) and (b).

Count II – Section 804(b) of the Fair Housing Act, 42 U.S.C. § 3604(b) (All Plaintiffs and the BVS Class, and Arbor Family Nationwide Class v. All Defendants)

<u>227.273.</u> Each of the allegations in the preceding paragraphs is incorporated by reference as if fully set forth herein.

228.274. Section 804(b) of the Fair Housing Act makes it unlawful to discriminate against any person in the terms, conditions or privileges of sale or rental of a dwelling, or in the provision of services or facilities in connection therewith, because of race or national origin. 42 U.S.C. § 3604(b).

- 229.275. HUD's regulations implementing § 3604(b) specify that "[p]rohibited actions under this section include, but are not limited to . . . failing or delaying maintenance or repairs of sale or rental dwellings because of race [or] national origin." 24 C.F.R. § 100.65.
- 230.276. Arbor has failed to maintain or repair its properties, and with the assistance of Ross, has then forced tenants into eviction despite the uninhabitability of their housing and the dangerous conditions which exist therein.
- 231.277. The discriminatory targeting of communities of color by Arbor adversely affects their availability to be used as safe and habitable housing by making properties uninhabitable.
 - a. Arbor's focus on paying for maintenance and upgrades to existing facilities in "rapidly changing" communities that are located in more "desirable submarkets," in addition to the statistical disparities in these communities plainly bears more heavily on minorities in these communities than it does on their White counterparts.
 - b. Arbor's acceptance of the notions of "core," "value-add," and "opportunistic" investment strategies in areas which are "within one of the most desirable submarkets" of a city or located in a "rapidly changing" neighborhood, coupled with the aberration of Arbor's "Opportunistic Target and Harvest Policy," cash cow" investment

strategy are unexplainable on grounds other than race and represent clear departures from Arbor's regular course of action when it comes to authorizing spending on maintenance.

c. Arbor's motivation to conduct maintenance or to completely rehabilitate a property in a predominantly_disproportionately. White neighborhood that "has not been renovated in over 10 years and presents a tremendous value-add opportunity through unit upgrades and operation overhaul," as compared to Arbor's ownership and refusal to make any significant improvements to BVS which has not been renovated in nearly 70 years is unexplainable on grounds other than race and plainly departs from Arbor's regular course of action.

<u>232.278.</u> Defendant Arbor's conduct constitutes intentional discrimination on the basis of race and national origin.

233.279. Defendants' policies and practices, including: (a) Arbor's "Financialization Policy" whereby Arbor targets properties in low-income predominantly minority communities that are "rapidly changing" in terms of demographics or where that change is imminent purchases the property, undertakes repairs or refurbishment, increases rent—often exorbitantly—driving existing tenants out, and replacing them with higher income tenants;," (b) Arbor's "Opportunistic Target and Harvest Harvesting Policy" of purchasing cheap low-

income multifamily housing in predominantly poor and minority communities whereby Arbor purchases the undervalued property with the intent to make little or no investment whatsoever, and incrementally increases rents to inflate its profits and dividends for its shareholders;," (c) Arbors "Divestment Policy," whereby maintenance of their properties is based not on the condition of the property but on the age and/or value of the residential property and the demographics of the property itself and the surrounding community; and (d) Arbor's "Outsourcing Policy" whereby Arbor outsources their ownership responsibilities as real property owners to third parties such as Ross Management, coupled with Ross Management's acquiescence and complicity in the enforcement of evictions of tenants despite the property's underlying uninhabitable conditions at the properties where it manages Arbor assets," have had an unlawful and disproportionate impact on communities of color.

234.280. Accordingly, Defendants have discriminated in the terms, conditions, or privileges of sale or rental of a dwelling, or in the provision of services or facilities in connection therewith, because of race or national origin in violation of 42 U.S.C. § 3604(b) and its implementing regulation, 24 C.F.R. § 100.65.

Count III – Perpetuation of Segregation in Violation of the Fair Housing Act, 42 U.S.C. § 3601, et seq.

(All Plaintiffs<u>, the BVS Class</u>, and the <u>BVSArbor Family Nationwide</u> Class v. All Defendants)

235.281. Each of the allegations in the preceding paragraphs is incorporated by reference as if fully set forth herein.

236.282. Discriminatory conduct that perpetuates or furthers segregation also violates the Fair Housing Act.

237.283. HUD's regulations implementing the Fair Housing Act state that "[a] practice has a discriminatory effect where it...creates, increases, reinforces, or perpetuates segregated housing patterns because of race[.]" 24 C.F.R. § 100.500(a).

238.284. Arbor's refusal to maintain its properties, and Ross' complicity and support of that action, as well as Arbor's targeting of low-income communities of color, act to perpetuate segregation through (a) destabilization of minority and immigrant communities; (b) alienation and expulsion of minorities and immigrants from historically minority communities to be replaced by White tenants who are more financially sound; such as the Arbor Family's acquisition of 10 Rutgers Street; and (c) financial damage to minority and immigrant communities already existing in the lowest income categories who are forced to make modest repairs on their own to Arbor's properties to simply maintain their presence in the homes thereby furthering the wealth gap and the concomitant inability to purchase or rent homes in more affluent integrated neighborhoods.

239.285. The result of Arbor's policies, including: (a) Arbor's "Financialization Policy," (b) Arbor's "Harvesting Policy," (c) Arbors "Divestment Policy," and (d) Arbor's "Outsourcing Policy," is to freeze existing racial segregation patterns that exist in the low-income communities of color where it has targeted implemented its facially neutral practices through purchases of multifamily housing for their profitability.

240.286. Accordingly, Defendants' conduct and practices perpetuate and encourage patterns of racial segregation that violate the Fair Housing Act, 42 U.S.C. § 3601, et seq., and its implementing regulation, 24 C.F.R. § 100.500(a).

Count IV – Section 818 of the Fair Housing Act, 42 U.S.C. § 3617 (All Plaintiffs and the BVS Class, and Arbor Family Nationwide Class v. All Defendants)

241.287. Each of the allegations in the preceding paragraphs is incorporated by reference as if fully set forth herein.

242.288. Section 818 of the Fair Housing Act makes it unlawful, among other things, to "interfere with any person in the exercise or enjoyment of . . . any right granted or protected by" other provisions of the Act. 42 U.S.C. § 3617.

243.289. Persons living in communities adversely affected by Defendants' practices and conduct have seen their enjoyment of their homes diminished. By poorly maintaining properties in predominantly minority communities, Defendants

have interfered with the rights of neighboring residents (predominantly persons of color) to use and enjoy their homes and communities.

244.290. The health and safety risks caused by Defendants with respect to the properties in communities of color and the deleterious effects of those properties on their surrounding neighborhoods create an unhealthy and hostile living environment for neighborhood residents.

291. With the Arbor Family Defendants' Policies, and Ross Management's complicity in assisting the enforcement of the same, (1) CASA is interfered with in its ability to fully support the Hispanic community with its full array of services and to provide recommendations or guidance on the location of convenient, affordable, and safe housing within the Langley Park area to its predominantly Hispanic population. If the Arbor Family Policies did not exist and the BVS Properties were properly maintained, CASA would be able to assist these minority members of the community in locating housing within Langley Park, but as a result of the bad acts, the availability of habitable and affordable housing is negatively impacted in this community, where habitable and affordable housing is already incredibly scarce.

245.292. Defendants' conduct constitutes intentional discrimination on the basis of race and national origin.

246.293. Defendants' policies and practices have had an unlawful disproportionate impact on communities of color.

247.294. Accordingly, Defendants have interfered with the exercise of rights granted or protected by the Fair Housing Act, in violation of 42 U.S.C. § 3617.

Count V—Injunctive Relief (All Plaintiffs and all classes v. All Defendants)

248. Each of the allegations in the preceding paragraphs is incorporated by reference as if fully set forth herein.

249. Plaintiffs and the classes seek remedies provided by 42 U.S.C. § 3613(c)(1) which grants declaratory and injunctive relief for violations of the FHA.

250. The aforementioned violations of 42 U.S.C. §§ 3601, 3604, 3617 are ongoing violations to which Defendants refuse to conform.

251. 42 U.S.C. § 3613(c)(1) permits the entry of "any permanent or temporary injunction, temporary restraining order, or other order (including an order enjoining the defendant from engaging in such practice or ordering such affirmative action as may be appropriate)."

252. Plaintiffs seek an order permanently enjoining Defendants from 1) engaging in the financialization of residential property, 2) engaging in the targeting of low-income neighborhoods for rental property acquisition; and 3) engaging in the harvesting of rental income while delaying renovations and maintenance to property.

Count VI – Breach of Contract
(All Plaintiffs and the BVS Class v. All Defendants)

<u>253.295.</u> Each of the allegations in the preceding paragraphs is incorporated by reference as if fully set forth herein.

254.296. Plaintiffs and the class each entered into a lease with Ross for a partially disclosed principal, which upon information and belief is Arbor.

<u>255.297.</u> Plaintiffs therefore bring this cause of action against all Defendants.

256.298. A material term of that contract was that the leased Unit be in clean, safe, and sanitary condition at all times and that Defendants maintain the common areas and each individual unit in a manner that is free from unhealthy indoor molds and water intrusion.

257.299. Defendants breached the contract by failing to provide clean, safe, and sanitary units that are free from unhealthy indoor molds, water intrusion, microbial contaminants, infestation and other unsanitary conditions and has failed to maintain the apartments by, *inter alia*, failing to provide heating and maintain air conditioning, failing to maintain electrical wiring, failing to maintain basic shelter such as windows and walls in adequately protective condition.

258.300. As a result of Defendants' breach, Plaintiffs have suffered economic losses including, but not limited to, money paid for rent, moving costs, and loss of personal property/contents of the units.

259.301. Further, Plaintiffs have suffered the cost of inspection of their respective units, and each tenant is similarly forced to bear the cost of environmental inspection despite Defendants' knowledge of chronic and consistent findings of elevated humidity, defective central air conditioning, water intrusion and unhealthy indoor molds.

260.302. Further, Defendants refuse to act in a manner consistent with the terms of the contract which they entered into by:

- a. Failing to maintain a clean and healthy living environment;
- b. When noticed of dangerous conditions, failing to inspect the units and common areas for unhealthy indoor molds and other environmental contaminants and infestations;
- c. Failing to remediate the units and common areas for mold and other unhealthy environmental contaminants and infestations that have been or reasonably should have been discovered;
- d. Failing to maintain electrical, HVAC, and structural aspects of the units, including windows and walls;
- e. Otherwise refusing to act consistent with the terms of the lease.

261.303. As stated, instead of complying with the terms of the lease agreement between tenants and Defendants, Defendants have refused to provide

inspections or remediations and find new tenants who will not immediately complain of toxic mold or be able to move out and will continue to pay rent.

262.304. These failures cause a serious and substantial threat to the life, health or safety of occupants, including Plaintiffs and the members of the class.

263.305. Plaintiffs rely upon the doctrines of actual and apparent agency where necessary.

264.306. Plaintiffs seek all damages allowed by law including compensatory damages and restitution damages.

Count VII – Breach of the Implied Warranty of Habitability for Violation of Local Code (All Plaintiffs and the BVS Class vs. All Defendants)

265.307. Each of the allegations in the preceding paragraphs is incorporated by reference as if fully set forth herein.

<u>266.308.</u> Each Plaintiff brings this cause of action against all Defendants.

267.309. Prince George's County Local Code imposes upon Defendants a legal duty to "to maintain all facilities supplied with the leased dwelling unit and/or as enumerated in the lease." The Prince George's County Local Code further incorporates all state legal obligations requiring that Defendants "comply with all applicable provisions of any Federal, State, County, or municipal statute, Code, regulations, or ordinance governing the maintenance, construction, use, or appearance of the dwelling unit and the property of which it is a part."

268.310. Defendants have failed to maintain the facilities supplied within the leased dwelling units or enumerated in the lease by, *inter alia*:

- a. Failing to maintain a clean and healthy living environment;
- b. When noticed of dangerous conditions, failing to inspect the units and common areas for unhealthy indoor molds and other environmental contaminants and infestations;
- c. Failing to remediate the units and common areas for mold and other unhealthy environmental contaminants and infestations that have been or reasonably should be discovered;
- d. Failing to maintain electrical, HVAC, and structural aspects of the units, including windows and walls
- e. Otherwise refusing to act consistent with the terms of the lease.

269.311. Defendants thereby breached the implied warranty of habitability in that each knew or should have known of dangerous conditions upon the units which Plaintiffs leased, and local code expressly requires Defendants to maintain all supplied facilities as well as any facility enumerated in the lease.

270.312. These failures cause a serious and substantial threat to the life, health or safety of occupants, including Plaintiffs and the members of the class.

- 271.313. Defendants continued to collect monthly rent from Plaintiffs and the class members though the defective conditions of each Unit rendered it unfit for habitation and in violation of state and/or local housing codes.
- 272.314. Plaintiffs paid rent, and continue to pay rent, and have been subjected to physical eviction requests despite Defendants' knowledge of this breach of the implied warranty.
- 273.315. Plaintiffs rely upon the doctrines of actual and apparent agency where necessary.
- 274.316. Plaintiffs seek all damages allowed by law including compensatory damages and restitution damages.

Count VIII – Breach of Contract – Third Party Intended Beneficiary (All Plaintiffs and the BVS Class v. Ross)

- 275.317. Each of the preceding paragraphs is incorporated by reference herein.
- 276.318. This Count is brought by each of the individual Plaintiffs and against Defendant Realty Management Services, Inc.
- 277.319. The Arbor Defendants and Ross entered into a contract for the maintenance and management of the property.
 - 278.320. Plaintiffs were third-party intended beneficiaries of the contract.
- 279.321. The contract provided that Ross would provide property management services to Plaintiffs, would maintain the tenants' properties in a

habitable condition for the benefit of the tenants, and would otherwise manage the property to the benefit of the tenants, including the Plaintiffs.

280.322. A material term of each contract was that Ross keep all leased Units in clean, safe, and sanitary conditions at all times and that Ross maintain the common areas and each individual unit in a manner that is free from unhealthy indoor molds and water intrusion and environmental hazards.

281.323. Ross breached the contract by failing to provide clean, safe, and sanitary units that are free from unhealthy indoor molds, water intrusion, microbial contaminants and other unsanitary conditions.

282.324. As a result of Defendant's breach, Plaintiffs, which were third party intended beneficiaries of each contract, have suffered economic losses including, but not limited to, money paid for rent, moving costs, and loss of personal property/contents of the units.

283.325. Plaintiffs rely upon the doctrines of actual and apparent agency where necessary.

284.326. Plaintiffs demand all damages allowable by law on behalf of themselves individually and against Ross.

Count <u>HXVIII</u> – Civil Conspiracy (All Plaintiffs, the <u>BVS Class</u>, and the <u>BVSArbor Family Nationwide</u> Class vs. All Defendants)

285.327. Each of the allegations in the preceding paragraphs is incorporated by reference as if fully set forth herein.

286.328. A confederation of each of the named Defendants, including but not limited to Realty Management Services, Inc. have an agreement or understanding to engage in unlawful activity at the Bedford and Victoria Station apartments.

287.329. Specifically, the Defendants conspired to refrain from performing maintenance or making repairs for known or reasonably knowable defects to further the policies identified above in violation of the FHA.

288.330. This unlawful conspiracy has caused damage to Plaintiffs and the BVS Class including but not limited to:

- a. Damages for past rent paid
- b. Damages for violations of their civil rights
- c. Other cognizable damages.

JURY TRIAL DEMANDED

289.331. Plaintiffs hereby demand a jury trial on all counts.

PRAYER FOR RELIEF

- 290.332. WHEREFORE, for the foregoing reasons, Plaintiffs pray that this Court grant judgment in their favor and against Defendants as follows:
 - a. Declare, pursuant to 28 U.S.C. § 2201, that the conduct of Defendants in the targeting and refusal to maintain the Bedford and Victoria Station Apartments and other properties in communities of color similarly targeted or impacted by Arbor Defendants, as alleged herein, violates the Fair Housing Act, 42 U.S.C. § 3601, et seq., and the applicable regulations;
 - b. Enjoin, pursuant to 42 U.S.C. § 3613(c)(1), Defendants, their officers, directors, employees, agents, successors, assigns, and all other persons in active concert or participation with any of them, both temporarily during the pendency of this action and permanently, from violating the Fair Housing Act in its Bedford and Victoria Station Properties as well as all other Arbor Properties nationwide;
 - c. Award such damages as would fully compensate the Individual Plaintiffs and the BVS Class for their injuries caused by Defendants' unlawful conduct;

- d. Award such damages as would fully compensate CASA for their injuries caused by Defendants' unlawful conduct;
- e. Award punitive damages against Defendants as is proper under the law, pursuant to 42 U.S.C. § 3613(c)(1);
- f. Award Plaintiffs their costs and attorneys' fees incurred herein, pursuant to U.S.C. § 3613(c)(2); and
- g. Award Plaintiffs such other relief as the Court deems just and proper.

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/s/ P. Joseph Donahue

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Certificate of Service

I hereby certify that a copy of the foregoing was electronically filed in this case with the clerk of the court and served this 10th day of January 2022 through the court's CM/ECF system, which will send notification of this filing to all counsel of record.

/s/ P. Joseph Donahue
P. Joseph Donahue, Esquire

Counsel for Plaintiffs