# IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF VIRGINIA **Richmond Division**

SHERRY BLACKBURN, WILLIE ROSE, ELWOOD BUMBRAY, GEORGE HENGLE, REGINA NOLTE, JO ANN FALASH,

on behalf of themselves and all individuals

similarly situated,

Case No. 3:22-cv-146

Plaintiffs,

v.

A.C. ISRAEL ENTERPRISES, INC., d/b/a INGLESIDE INVESTORS, RICHARD INVESTORS, LLC, GREG WARNER, FERRELL CAPITAL, LLC, SEVILLE, LTD., MONU JOSEPH, JOSEPH INVESTMENT, LLC, JOSEPH NPA INVESTMENT, LLC, E OPPORTUNITIES, LLC, SKYE, LLC, CABBAGE CITY, LLC, DAVID J. VITTOR, THE DAVID J. VITTOR TRUST, KAI INVESTMENTS, LLC, BENJAMIN GRAVLEY, SIGNAL LIGHT, LLC, HYMKEN, LP, GEORGE KELLNER, and KELLNER CAPITAL LP,

Defendants.

#### **COMPLAINT**

COME NOW Plaintiffs, Sherry Blackburn, Willie Rose, Elwood Bumbray, George Hengle, Regina Nolte, and Jo Ann Falash (collectively "Plaintiffs"), on behalf of themselves and all individuals similarly situated, by counsel, and for their Class Action Complaint against Defendants, they allege as follows:

#### INTRODUCTION

1. Four of the Plaintiffs are parties in *Hengle v. Asner*, Case No. 3:19-cv-250 (E.D. Va.) (Novak, J.), which has been pending before this Court since April 9, 2019. In that case, Plaintiffs sued the tribal officials of the Habematolel Pomo of Upper Lake (the "Tribe"), a federally recognized Native American tribe, as well as two of their business partners who created, developed, aided, and abetted a usurious lending scheme that offered illegal loans with unconscionable interest rates often exceeding an APR of 900%.

- 2. To facilitate this illegal lending, the scheme made and collected the illegal loans through the tribal lending business model—"the most recent incarnation of payday lending companies regulation-avoidance." Nathalie Martin & Joshua Schwartz, *The Alliance Between Payday Lenders and Tribes: Are Both Tribal Sovereignty and Consumer Protection at Risk?*, 69 Wash. & Lee L. Rev. 751, 785 (2012). Under this model, non-tribal payday lenders and their business partners used Native American tribes to originate illegal loans in order to facilitate a dubious and legally incorrect claim that the loans were subject to tribal law and tribal sovereign immunity, not the protections created by state usury and licensing laws. But as the Fourth Circuit held in the related litigation: "substantive state law applies to off-reservation conduct," such as online loans marketed, collected, and paid by consumers in Virginia. *Hengle v. Treppa*, 19 F.4th 324, 348 (4th Cir. 2021). And "although the Tribe itself cannot be sued for its commercial activities," its members, officers, and business parters "can be." *Id.*
- 3. Through the *Hengle* litigation, Plaintiffs have uncovered additional business partners and investors, who knowingly aided, funded, facilitated, and participated in the usurious lending scheme at issue in this case. As a result of this conduct, Plaintiffs allege that Defendants violated the Racketeer Influenced and Corrupt Organizations Act ("RICO"), which was expressly enacted "to seek the eradication of organized crime in the United States," including loan sharking. Pub. L. 91–452, § 1. Together with Joshua Landy and others, Defendants knowingly maintained

an interest in, participated in the operation of, and conspired with other members of the enterprise to profit from the usurious loans.

4. Plaintiffs also assert class common law claims for unjust enrichment and civil conspiracy. Because the enterprise's loans exceeded the usury laws permitted by the laws of each Plaintiffs' respective home state, such loans are null and void and neither the lender nor any third party may collect, obtain, or receive any principal, interest, or charges on the loans. *See* Va. Code § 6.2-1541(A); Wis. Stat. § 138.06; Ind. Code § 24-4.5-7-111 (establishing that loans made in violation of Indiana's usury and licensing laws are "void and the debtor is not obligated to pay either the principal or loan finance charge"). Accordingly, Plaintiffs seek to recover all amounts paid on their and other class members' loans, as well as their costs and attorneys' fees.

## **JURISDICTION**

- 5. This Court has subject matter jurisdiction pursuant to 18 U.S.C. § 1965 and 28 U.S.C. § 1332(d)(2). Moreover, the Court has supplemental jurisdiction over state law claims pursuant to 28 U.S.C. § 1367.
- 6. This Court has personal jurisdiction over Defendants because RICO authorizes nationwide service of process. As a result, personal jurisdiction over a defendant may be exercised anywhere in the United States so long as it does not violate the Fifth Amendment. *ESAB Grp., Inc. v. Centricut, Inc.*, 126 F.3d 617 (4th Cir. 1997). Because Defendants are all residents of the United States and received millions of dollars from loans made in Virginia, the Court has personal jurisdiction over them under the Fifth Amendment.
- 7. Venue is proper in this Court pursuant to 28 U.S.C. § 1391(b) because a substantial part of the events giving rise to Plaintiffs' claims occurred in Virginia, including in this District and Division. Venue is also proper in this Court pursuant to 28 U.S.C. § 1965(a) because

Defendants transacted their affairs in Virginia through their participation in a conspiracy and receipt of millions of dollars from loans made in Virginia. In addition, venue is proper in this District and Division under the "ends of justice" because the Court has personal jurisdiction over all Defendants and is already familiar with the legal issues and facts raised in this civil action.

# **PARTIES**

- 8. Plaintiff Sherry Blackburn is a natural person and resident of this Division.
- 9. Plaintiff Willie Rose is a natural person and resident of this District.
- 10. Plaintiff Elwood Bumbray is a natural person and resident of this District.
- 11. Plaintiff George Hengle is a natural person and resident of this Division.
- 12. Plaintiff Regina Nolte is a natural person and resident of Indiana.
- 13. Plaintiff Jo Ann Falash is a natural person and resident of Wisconsin.
- 14. A.C. Israel Enterprises, Inc. d/b/a Ingleside Investors is "a financial holding company representing the investment interests of the Israel family." As explained in more detail below, Ingleside Investors knowingly aided, maintained an interest in, funded, and profited from the usurious lending scheme through a \$4,000,000.00 investment in NPA Investors, LLC, which was an affiliate of National Performance Agency, LLC ("NPA"). As explained in more detail below, NPA was a payday lending company that offered short-term, high-interest loans since the 1990s. Around 2012, NPA shifted its payday lending business to the tribal lending model. As part of this process, NPA initiated agreements with the Tribe to craft, develop, and implement the usurious lending scheme at issue in this case, which resulted in the creation of Golden Valley Lending, Inc. ("Golden Valley"), Silver Cloud Financial, Inc. ("Silver Cloud"), and Mountain

<sup>&</sup>lt;sup>1</sup> See Ingleside Investors, *Home*, available at: http://www.inglesidellc.com (last visited on March 9, 2022).

Summit Financial, LLC ("Mountain Summit"). Ingleside Investor's \$4,000,000.00 investment was knowingly used as the capital to make the illegal loans to consumers through agreements between NPA and the Tribe's entities. And after the "sale" of NPA to the Tribe, Ingleside Investors continued to knowingly aid, facilitate, abet, and profit from the scheme through a promissory note to NPA in an amount over \$64,100,000.00, as well as a series of other interrelated agreements that gave NPA significant influence and control over the lending operations.

- 15. Upon information and belief, Defendant Richard Investors, LLC is a wholly-owned subsidiary of Ingleside Investors. Through Richard Investors, Ingleside Investors made its investment in NPA.
- 16. Defendant Greg Warner is the president of Ingleside Investors. As the firm's president, Warner oversees all aspects of its investment and operating activities, including its investment activities with NPA. Upon information and belief, Warner participated in Ingleside Investors' decision to invest in NPA, knowing that those funds would be used to support its usurious lending activities. Further, Warner knowingly maintained Ingleside Investors' investment despite his knowledge that it aided, abetted, and supported the usurious lending scheme.
- 17. Upon information and belief, at all times relevant hereto, Warner received updates from NPA's management related to its investment, distributions, and litigation surrounding the illegality of the lending product.
- 18. Defendant Ferrell Capital, Inc., is a "family office" created to "manage the financial, business and personal affairs of the Ferrell family," including its investments in "real estate, banking," and "private equity." As explained in more detail below, Ferrell Capital knowingly aided, maintained an interest in, funded, and profited from the usurious lending scheme through a \$1,500,000.00 investment in NPA. This \$1,500,000.00 investment was knowingly used

as the capital to make the illegal loans to consumers through agreements between NPA and the Tribe's entities. And after the "sale" of NPA to the Tribe, Ferrell Capital continued to knowingly aid, facilitate, abet, and profit from the scheme through a promissory note to NPA in an amount over \$64,100,000.00, as well as a series of other interrelated agreements that gave NPA significant input and control over the lending operations.

- 19. Upon information and belief, Defendant Seville, LTD is a wholly-owned subsidiary of Ferrell Capital. Through Seville, Ferrell Capital made its investment in NPA.
- 20. Defendant Monu Joseph is a resident of California. Joseph is the president, manager, and partial owner of several different entities that invested in NPA, including but not limited to Joseph Investment, LLC and Joseph NPA Investment, LLC. As explained in more detail below, Joseph knowingly aided, maintained an interest in, funded, and profited from the usurious lending scheme through substantial investments in NPA and its affiliates. Joseph's investment was knowingly used as the capital to make the illegal loans to consumers through agreements between NPA and the Tribe's entities. And after the "sale" of NPA to the Tribe, Joseph and his investment companies knowingly continued to aid, facilitate, and profit from the scheme through a promissory note to NPA in excess of \$64,100,000.00, as well as a series of other interrelated agreements that gave NPA (and its closely held investors) significant input and control over the lending operations.
- 21. Defendant Joseph Investment, LLC, is one of the companies used by Monu Joseph to make the substantial investment in NPA. After the "sale" of NPA to the Tribe, Joseph Investments knowingly continued to aid, facilitate, and profit from the scheme through a promissory note to NPA in an amount over \$64,100,000.00, as well as a series of other interrelated agreements that gave NPA (and its closely held investors) significant input and control over the lending operations.

- 22. Upon information and belief, Defendant Joseph NPA Investment, LLC is one of the companies used by Monu Joseph to make an initial investment in NPA. Upon information and belief, Joseph NPA Investment's management (primarily Monu Joseph) decided to invest in NPA, knowing that those funds would be used to support its usurious lending activities and knowingly maintained their investment despite its knowledge that it aided, abetted, and supported the usurious lending scheme.
- 23. Upon information and belief, Defendant E Opportunities, LLC is one of the companies used by Monu Joseph to make an initial investment in NPA. Upon information and belief, E Opportunities knowingly aided, maintained an interest in, funded, and profited from the usurious lending scheme through a \$4,505,000.00 investment in NPA. This \$4,505,000.00 investment was knowingly used as the capital to make the illegal loans to consumers through agreements between NPA and the Tribe's entities. E Opportunities' management (primarily Monu Joseph) decided to invest in NPA, knowing that those funds would be used to support its usurious lending activities and knowingly maintained its investment despite their knowledge that it aided, abetted, and supported the usurious lending scheme.
- 24. Defendant Skye, LLC is a limited liability company with a principal place of business at 13006 Russell Street, Overland Park, Kansas 66209. As explained in more detail below, Skye knowingly aided, maintained an interest in, funded, and profited from the usurious lending scheme through a \$1,000,000.00 investment in NPA. This \$1,000,000.00 investment was knowingly the capital used to make the illegal loans to consumers through agreements between NPA and the Tribe's entities. And after the "sale" of NPA to the Tribe, Skye continued to knowingly aid, facilitate, abet, and profit from the scheme through a promissory note to NPA in

an amount over \$64,100,000.00, as well as a series of other interrelated agreements that gave NPA significant input and control over the lending operations.

- 25. Defendant Cabbage City, LLC is a limited liability company with a principal place of business at 4510 Belleview Avenue, Suite 300, Kansas City, MO 64111. As explained in more detail below, Cabbage City knowingly aided, maintained an interest in, funded, and profited from the usurious lending scheme through a \$4,870,000.00 investment in NPA. This \$4,870,000.00 investment was knowingly as the capital used to make the illegal loans to consumers through agreements between NPA and the Tribe's entities. And after the "sale" of NPA to the Tribe, Cabbage City continued to knowingly aid, facilitate, abet, and profit from the scheme through a promissory note to NPA in an amount over \$64,100,000.00, as well as a series of other interrelated agreements that gave NPA significant input and control over the lending operations.
- 26. Defendant David J. Vittor is a natural person and resident of Kansas. As explained in more detail below, Vittor knowingly aided, maintained an interest in, funded, and profited from the usurious lending scheme through a \$750,000.00 investment in NPA through his trust, the David J. Vittor Trust. Vittor's \$750,000.00 investment was knowingly used as the capital to make the illegal loans to consumers through agreements between NPA and the Tribe's entities. And after the "sale" of NPA to the Tribe, Vittor continued to knowingly aid, facilitate, abet, and profit from the scheme through a promissory note to NPA in an amount over \$64,100,000.00, as well as a series of other interrelated agreements that gave NPA significant input and control over the lending operations.
- 27. Defendant The David J. Vittor Trust is a trust created by Defendant Vittor. As detailed above, the Vittor Trust knowingly aided, maintained an interest in, funded, and profited from the usurious lending scheme through a \$750,000.00 investment in NPA. This \$750,000.00

investment was knowingly used as the capital to make the illegal loans to consumers through agreements between NPA and the Tribe's entities. And after the "sale" of NPA to the Tribe, Vittor continued to knowingly aid, facilitate, abet, and profit from the scheme through a promissory note to NPA in an amount over \$64,100,000.00, as well as a series of other interrelated agreements that gave NPA significant input and control over the lending operations.

- 28. Defendant Kai Investments, LLC is a limited liability company organized under the laws of Delaware. As explained in more detail below, Kai Investments knowingly aided, maintained an interest in, funded, and profited from the usurious lending scheme through a \$800,000.00 investment in NPA. This \$800,000.00 investment was knowingly used as the capital to make the illegal loans to consumers through agreements between NPA and the Tribe's entities. And after the "sale" of NPA to the Tribe, Kai Investments continued to knowingly aid, facilitate, abet, and profit from the scheme through a promissory note to NPA in an amount over \$64,100,000.00, as well as a series of other interrelated agreements that gave NPA significant input and control over the lending operations.
- 29. Defendant Benjamin Gravley is a natural person and resident of Arizona. Gravley is the sole owner of Signal Light, as well as its controlling principal/manager. Gravley is also the former president of Kellner Capital, LP. As the manager for Signal Light, LLC, and president of Kellner Capital, Gravley personally participated in and oversaw those entities' decision to enter into a partnership with the Tribe to fund and profit from its usurious lending scheme. Because Gravley was personally involved in the initiation, development, management, oversight, and facilitation of the partnership, he is personally liable to consumers. *Consumer Fin. Prot. Bureau v. CashCall, Inc.*, 2018 WL 485963, at \*11 (C.D. Cal. Jan. 19, 2018) (finding a lending business

owner liable for a \$10.2 million-dollar judgment because "he directly participated in and had the ability to control" the deceptive acts).

- 30. Defendant Signal Light, LLC is a limited liability company with a principal place of business in Arizona. As explained in more detail below, Signal Light is a private investment company that knowingly aided, maintained an interest in, funded and profited from one of the Tribe's usurious lending entities, Majestic Lake Financial, LLC. Among other things, Signal Light provided a secured promissory note to Majestic Lake's parent company, Tribal Lending Enterprise, Inc., in the amount of \$1,500,000.00, which was used to make the illegal loans to consumers. In addition to providing the *startup* capital to fund the loans, Signal Light agreed "to commit capital... up to a Twenty-Five Million Dollars (\$25,000,000)" to acquire "participation interests" in the *originated* loans originated by Majestic Lake. Signal Light had the right to acquire "no less than 75% and no more than 99%" of "the face value of the principal amount of a loan. Signal Light received the gross profit from these loans, including the usurious interest. This structure essentially provided Majestic Lake with a revolving line of credit to fund and grow a multi-million-dollar lending portfolio.
- 31. Defendant Hymken, LP is a Delaware limited partnership. According to a verified complaint submitted by George Kellner, the primary purpose of Hymken was to invest in interests in the unsecured high-rate installment loans offered by the Tribe. Upon information and belief, Hymken knowingly made its investment in the usurious lending scheme through an investment in Signal Light.
- 32. Defendant Kellner Capital LP is a limited partnership with a principal place of business in New York. According to its website, Kellner Capital is one of "Wall Street's longest

running hedge funds."<sup>2</sup> Upon information and belief, Kellner Capital (through affiliates) knowingly aided, maintained an interest in, funded and profited from the usurious lending scheme through Signal Light's partnership with the Tribe. Upon information and belief, Kellner Capital partially funded Signal Light's promissory note and the participation interests, and it received the proceeds (albeit indirectly through its holding of other companies involved).

33. Defendant George Kellner is a natural person and resident of New York. George Kellner is the managing partner of Kellner Capital. According to a verified complaint submitted by George Kellner, he personally invested in Hymken and those funds were then used to provide capital to Signal Light to purchase the participation interests in the usurious lending scheme.

#### FACTUAL BACKGROUND

## A. State usury and licensing laws protect consumers from usurious loans.

- 34. "From times immemorial," state governments have sought to "protect desperately poor people from the consequences of their own desperation" through usury laws. *Otoe-Missouria Tribe of Indians v. N.Y. State Dep't of Fin. Servs.*, 974 F. Supp. 2d 353, 356 (S.D.N.Y. 2013).
- 35. Typically, state usury laws involve: (1) an interest rate cap; and/or (2) a licensing requirement for lenders.
- 36. By way of example, Virginia's general usury statute—absent certain exceptions not applicable in this case—provides that "no contract shall be made for the payment of interest on a loan at a rate that exceeds 12 percent per year." Va. Code § 6.2-303(A).
- 37. In addition to the general usury laws embodied in Virginia's chapter entitled "Interest and Usury," Virginia's legislature has enacted the Consumer Finance Act ("CFA"),

<sup>&</sup>lt;sup>2</sup> See Kellner Capital, *Home*, available at: http://www.kellnercap.com/ (last visited on March 9, 2022).

which is "part of a comprehensive statutory, financial, and regulatory structure dating back to at least 1918," when it was known as the Small Loan Act. *Commonwealth v. NC Fin. Sols. of Utah*, *LLC*, 100 Va. Cir. 232, at \*5 (2018).

- 38. The legislature enacted this statute because "the conduct of such business has long been the cause of general complaint and of much hardship and injustice to borrowers, and there is no regulation or provision of law which has proved effective for the protection of borrowers and for the punishment of usurious money lenders." *Id.* (quoting 1918 Va. Acts, ch. 402.); *see also Sweat v. Commonwealth*, 152 Va. 1041, 1057 (1929) (explaining that legislature enacted the Act in response "money loan sharks and salary-buyers").
- 39. Unlike the general usury statutes, the CFA "requires all who engage in the business of making noncommercial personal loans in Virginia to be licensed, and therefore regulated and supervised by the [Secretary of the Commonwealth]." *NC Fin. Sols. of Utah, LLC*, 100 Va. Cir. 232, at \*6 (citing Va. Code § 6.2-1501(A)).
- 40. "The Legislature intended such lenders be subject to distinct scrutiny, including examination of their affairs and records no less than once every three years." *Id.* (citing Va. Code § 6.2-1531).
- 41. Critically, "[n]o distinction is made in the statute between domestic or foreign-based lending entities," *id.*, such as tribal lenders.
- 42. If a person violates the interest rate cap, the CFA imposes severe consequences, including criminal liability and forfeiture of all principal, interest, and any charges related to the loan. Va. Code § 6.2-1540 (making it a class 2 misdemeanor for any person who violates or participates in the violation of Virginia's interest rate cap); Va. Code § 6.2-1541(A) (declaring such loans "void" and principal uncollectible).

- 43. Similar to Virginia, Indiana's lending and usury protections are a part of Indiana's clearly delineated public policy against usurious loans and predatory lending. Indeed, "Indiana's first usury statutes were passed before the turn of the 20th century . . . " *Payday Today, Inc. v. Defreeuw*, 903 N.E.2d 1057, 1060 (Ind. Ct. App. 2009).
- 44. In 2002, Indiana's Small Loans Act was enacted to specifically respond to the growth of predatory payday lenders similar to NPA. *Id*.
- 45. As the Court of Appeals of Indiana has observed, some lenders believe that they may "ignore the historically moral and practical foundations for usury statutes and charge any amount of interest that the so-called payday loan 'free market' will bear." *Id.* at 1062.
- 46. Such contracts, however, are unenforceable because of "public policy considerations." *Id.*
- 47. Consistent with this, a usurious loan violates Indiana law if: (1) it is made without the license required by Indiana law; (2) it is made in excess of Indiana's interest rate caps for licensed lenders, which varies from 10% to 15% for loans of less than \$550; or (3) it was made in excess of Indiana's general usury cap on consumer loans, which prohibits a finance charge in excess of 25%.
- 48. Similarly, Wisconsin's "[u]sury laws are for the benefit of the public generally and, specifically, for the benefit of the individual borrower." *Williams v. Sec. Sav. & Loan Ass'n*, 120 Wis. 2d 480, 484 (Wis. Ct. App. 1984); *see also State v. J. C. Penney Co.*, 48 Wis. 2d 125, 153, (Wis. 1970) ("While it is true that usury laws provide specific remedies for the borrower, it seems beyond question that they are enacted for the benefit of the public generally. If so, the state certainly has an interest in seeing that the law is not continually violated.").

- 49. Consistent with this, Wisconsin has enacted a statute that expressly provides that a "person may not originate or service a payday loan involving a Wisconsin resident without first having obtained" a license from the Wisconsin Division of Banking. Wis. Stat. § 138.14(2).
- 50. This statute also makes clear that it applies to "all payday loans made to a Wisconsin resident, regardless of whether the loan is made by face-to-face contact, mail, telephone, Internet, or any other means." *Id*.
- 51. Absent a license, a person may not charge interest on a loan in excess of 12% to a Wisconsin resident. Wis. Stat. § 138.05(1)(a).
- 52. If a person charges interest in violation of Wisconsin's 12% interest rate cap, the loan is unenforceable, and the victim may recover "the amount of interest, principal, and charges paid on such loan or forbearance but not more than \$2,000 of principal . . . ." Wis. Stat. § 138.06(3).

# B. Overview regarding the creation of the tribal lending business model.

- 53. Many states have enacted usury laws because "[u]sury legislation to cap interest rates on loans predates the founding of our country." *Payday Today, Inc. v. Defreeuw*, 903 N.E.2d 1057, 1060 (Ind. Ct. App. 2009) (citing Christopher Peterson, *Usury Law, Payday Loans, and Statutory Sleight of Hand: Salience Distortion in American Credit Pricing Limits*, 92 Minn. L. Rev. 1110, 1116 n.13 (2008)).
- 54. Unfortunately, despite the multitude of state and federal protections to prevent usurious lending, predatory financial services "are heavily marketed to financially vulnerable consumers." The collection of unlawful and usurious debt continues to be a major problem, in

<sup>&</sup>lt;sup>3</sup> See CFPB, CFPB Finalizes Rule To Stop Payday Debt Traps (Oct. 5, 2017), https://www.consumerfinance.gov/about-us/newsroom/cfpb-finalizes-rule-stop-payday-debt-traps/. Predatory financial services, including high-cost installment loans and payday debt traps, often involve "high-cost, small dollar loans to low income, low-credit borrowers" and "a repayment system that involves the lender withdrawing funds directly from the borrower's bank

part because the profits to be realized by small, high interest loans are so high that illegal lenders are willing to take the significant risk of litigation and liability for their violations of state and federal law.

- 55. Over the past decade, payday lending has become "one of the fastest growing segments of the consumer credit industry," and as of 2005 "there were more payday-loan stores in the United States than McDonald's, Burger King, Sears, J.C. Penney, and Target stores combined." Martin & Schwartz, *supra*, 69 Wash. & Lee L. Rev. at 759 (quoting Karen E. Francis, Note, *Rollover*, *Rollover*: A Behavioral Law and Economics Analysis of the Payday Loan Industry, 88 Tex. L. Rev. 611, 611–12 (2010)).
- 56. It is no secret that "internet payday lenders have a weak history of complying with state laws." Martin & Schwartz, *supra*, 69 Wash. & Lee L. Rev. at 759.
- 57. Prior to the rent-a-tribe business model, some payday lenders entered into partnerships with national banks to avoid compliance with state laws.<sup>4</sup>
- 58. Beginning in 2005, federal regulators began cracking down on rent-a-bank arrangements—largely by the assessment of penalties and fines against participating banks. *See, e.g.*, Creola Johnson, *America's First Consumer Financial Watchdog Is on A Leash: Can the CFPB Use Its Authority to Declare Payday-Loan Practices Unfair, Abusive, and Deceptive?*, 61 Cath. U. L. Rev. 381, 399 n.16 (2012).

account." Payday, Vehicle Title, and Certain High-Cost Installment Loans, 131 Harv. L. Rev. 1852, 1852 (2018).

<sup>&</sup>lt;sup>4</sup> See, e.g., Jean Ann Fox & Edmund Mlerzwinkski, Consumer Fed'n of Am. & U.S. Pub. Interest Research Grp., Rent-a-Bank Payday Lending: How Banks Help Payday Lenders Evade State Consumer Protection at 17–22 (2001), available at http://www.consumerfed.org/pdfs/paydayreport.pdf.

- 59. In response to the crackdown on rent-a-bank arrangements, several payday lenders reincarnated the lending model through associations with Native American tribes to avoid state laws. *Id*.
- 60. For example, in January 2009, one of the legal pioneers of the tribal lending model, Claudia Callaway, was "recommending that her clients move to a 'tribal model'" and "that under federal Indian law the tribal lender could make these loans, and they could sell the loans to a non-tribal entity, and the loans could be collected upon at the contract rate, and the loans would not be subject to state regulation." *Consumer Fin. Prot. Bureau v. CashCall, Inc.*, No. CV157522JFWRAOX, 2016 WL 4820635, at \*2 (C.D. Cal. Aug. 31, 2016).
- 61. Callaway also advised her clients that tribal lending "contemplated two structures," *i.e.*, arm of the tribe lending or tribal member lending. *Id*.
- 62. Under either structure, Callaway claimed "the loans would be made under the laws of the tribe and would not have to comply with licensing and usury laws in states where borrowers resided." *Id*.
- 63. Callaway is one of several attorneys who represented the payday lenders in these transactions, others include Jennifer Weddle of Greenberg Traurig.
- 64. On the other side of the table was Robert Rosette and representatives of his law firm, Rosette, LLP, which holds itself out as "a leading majority Indian owned national law firm representing tribal governments and tribal entities." Rosette, *Our Firm*, available at: https://www.rosettelaw.com/our-firm/ (last visited on March 13, 2022).
- 65. Robert Rosette is a well-known attorney who represents tribes willing to engage in the tribal business model.

- 66. Rosette shared Callaway's erroneous legal opinion that loans made through tribal entities did not need to comply with state licensing and usury laws—even when the tribe received a nominal amount of the proceeds from the loans.
- 67. Between 2008 and 2016, Rosette represented the Habematolel Pomo of Upper Lake, including its tribal lending entities.
- 68. Like the rent-a-bank scheme, this tribal lending model is highly problematic for several reasons. Most notably, the loans are aggressively marketed, created, and collected in the state where the consumer resides and thus are subject to the consumer's state licensing and usury laws. *Hengle*, 19 F.4th at 348.
- 69. Over the past several years, no less than a dozen courts have considered the enforceability of these loans, each holding that tribal choice-of-law clauses were unenforceable under comparable circumstances and that state law applied. *Id*.<sup>5</sup>
- 70. In addition, there have been multiple class actions and government enforcement actions that have returned hundreds of millions of dollars to consumers who were victimized by illegal tribal lending enterprises. *See generally Gibbs v. Plain Green, LLC*, Case No. 3:17-cv-495, Dkt. 141 (E.D. Va. Dec. 13, 2019) (order granting final approval of the class settlement); *see also* David Ress, *Historic settlement sees online lenders wiping out \$380 million in debt. Virginians*

<sup>&</sup>lt;sup>5</sup> See also, e.g., Consumer Fin. Prot. Bureau v. CashCall, Inc., 2016 WL 4820635, at \*7 (C.D. Cal. Aug. 31, 2016) (holding that "the tribal choice of law provision is unenforceable" because it was "clear that the parties' choice was solely based on CashCall's desire to shield itself against state usury and licensing laws."); W. Sky Fin., LLC v. State ex rel. Olens, 300 Ga. 340, 348, 793 S.E.2d 357, 366 (2016), reconsideration denied (Dec. 8, 2016); Inetianbor v. CashCall, Inc., , 2015 WL 11438192, at \*3 (S.D. Fla. Dec. 8, 2015); State ex rel. Cooper v. W. Sky Fin., LLC, , 2015 WL 5091229, at \*10 (N.C. Super. Aug. 27, 2015); MacDonald v. CashCall, Inc., No. CV 16-2781, 2017 WL 1536427, at \*10 (D.N.J. Apr. 28, 2017), aff'd, 883 F.3d 220 (3d Cir. 2018); Dillon v. BMO Harris Bank, N.A., 856 F.3d 330, 336 (4th Cir. 2017); Hayes, 811 F.3d at 675; Rideout v. CashCall, Inc., 2018 WL 1220565, at \*8 (D. Nev. Mar. 8, 2018).

led the The Virginian Pilot (Dec. 12. 2019), available way, at https://www.pilotonline.com/business/consumer/dp-nw-online-lender-settlement-20191212n7khtxn7tbbsbauzirehwmpgly-story.html; Press Release, Office of Att'y Gen., Ga., Attorney General Chris Carr Announces \$40 Million Plus Settlement with Online Payday Lender (Feb. 8, 2017), https://law.georgia.gov/press-releases/2017-02-08/attorney-general-chris-carr-announces-40-million-plus-settlement-online (\$23.5 million in compensation, \$17 million in loan forgiveness, \$1 million civil penalty, and \$500,00 attorney's fees and costs).

- 71. Two prominent perpetrators also were recently convicted and sentenced to prison for their roles.<sup>6</sup>
- 72. Despite all of the litigation and enforcement efforts, Defendants knowingly aided, abetted, facilitated, and profited from the usurious lending scheme as detailed below.

# C. Allegations Regarding NPA and its usurious lending scheme.<sup>7</sup>

- 73. About thirty years ago, Joshua Landy started several payday lending companies that offered short-term, high interest loans.
- 74. In 2004, Mr. Landy founded National Opportunities Unlimited, Inc., which provided high-interest loans over the internet.

<sup>&</sup>lt;sup>6</sup> See The United States Attorney's Office, Southern District of New York, Scott Tucker Sentenced To More Than 16 Years In Prison For Running \$3.5 Billion Unlawful Internet Payday Lending Enterprise (Jan. 8, 2018), https://www.justice.gov/usao-sdny/pr/scott-tucker-sentenced-more-16-years-prison-running-35-billion-unlawful-internet-payday; The United States Attorney's Office, Eastern District of Pennsylvania, Two Men Found Guilty of Racketeering Conspiracy in Payday Lending Case, (Nov. 27, 2017), https://www.justice.gov/usao-edpa/pr/two-men-found-guilty-racketeering-conspiracy-payday-lending-case.

<sup>&</sup>lt;sup>7</sup> As will be detailed below, Defendants Gravley, Signal Light, and Kellner Capital were not investors in NPA. None of the allegations in Parts C or D pertain to them.

- 75. Mr. Landy's high-interest lending company was extremely successful between 2004 and 2011.
- 76. In October 2011, Mr. Landy sold a 70% interest in his payday lending business to a group of private investors, including but not limited to Defendants Ingleside Investors, Richard Investors, LLC, Ferrell Capital, LLC, Seville, LTD., E-Opportunities, LLC, Skye, LLC, Cabbage City, LLC, the David J. Vittor Trust, and Kai Investments (collectively, the "NPA Investors").
- 77. After the sale, NPA was formed as a successor in interest to National Opportunities Unlimited.
- 78. Shortly after the creation of NPA, it shifted its business model from a state export lending model to tribal lending to: (1) increase the number of states in which it could offer loans; and (2) to avoid the legislation, regulatory actions, and litigation against payday lenders.
- 79. As part of this process, NPA's management (primarily Landy) vetted potential partnerships with Native American Tribes in order to use them as the conduit for their loans
- 80. Ultimately, NPA initiated a partnership with the Habematolel Pomo of Upper Lake on or around July 2012.
- 81. Through this partnership, NPA and its wholly owned affiliates provided the following: (1) funding for the loans; (2) management and servicing of the loans; (3) a call center for customer support and processing of the loans; and (4) marketing for the loans. In other words, NPA provided the Tribe with a turnkey lending operation, and in exchange, the Tribe created a tribal entity to serve as the conduit for the loans.
- 82. Consistent with the structure described above, Golden Valley was established in August 2012, and consumers were able to obtain loans from the website, www.goldenvalleylending.com, as early as August 29, 2012.

- 83. According to its website, Golden Valley provided short-term loans of "up to \$1,000," and borrowers could be "approved in seconds."
- 84. On its homepage, the website stated that "GOLDENVALLEYLENDING.COM IS A WEBSITE OWNED AND OPERATED BY GOLDEN VALLEY LENDING, WHICH IS A TRIBAL LENDING ENTITY WHOLLY OWNED AND OPERATED BY THE HABEMATOLEL POMO OF UPPER LAKE, CALIFORNIA... AND IS OPERATING WITHIN THE TRIBE'S RESERVATION."8
- 85. Consistent with this, Golden Valley's website and lending agreements claimed that its address was 635 East Highway 20, Upper Lake, California 95485.
- 86. Around this same time, Silver Cloud was established in March 2012, and consumers were able to obtain a loan from its website, www.silvercloudfinancial.com, as early as June 8, 2013.
- 87. Silver Cloud's website largely mirrored the website of Golden Valley, including the advertised loan amounts and misrepresentations that Silver Cloud was "wholly owned and operated" by the Tribe and operated "within the Tribe's reservation."
- 88. After launching Silver Cloud, Defendants established Mountain Summit in August 2012, and consumers were able to obtain a loan from its website, www.mountainsummitfinancial.com, as early as January 6, 2014.

<sup>&</sup>lt;sup>8</sup> The Wayback Machine, a digital archive containing the history of billions of websites, first captured a snapshot of Golden Valley's website on June 10, 2013. *See* Wayback Machine, Archive of Golden Valley Lending, *available at* https://web.archive.org/web/2013-0610153342/http://www.goldenvalleylending.com/.

<sup>&</sup>lt;sup>9</sup> The first available snapshot of Silver Cloud's website is June 8, 2013.

- 89. Mountain Summit's website largely mirrored the websites of Golden Valley and Silver Cloud, including the advertised loan amounts and misrepresentations that Sliver Cloud was "wholly owned and operated" by the Tribe and operated "within the Tribe's reservation." <sup>10</sup>
- 90. Although the entities claimed to be "wholly owned and operated" by the Tribe within its reservation, the Tribe's role was a front—non-tribal outsiders handled every material aspect of the lending activities from Overland Park, Kansas, the hotbed of the online payday lending industry. *See generally When Tribes Team Up With PayDay Lenders, Who Profits?*, Al Jazeera America (June 17, 2014).
- 91. Indeed, when investigative journalists went to visit the reservation, they observed that the tribal entities' "one-story office just off California's Highway 20 doesn't look like much," certainly not what you would expect of "four thriving financial enterprises." *Id*.
- 92. To that end, the journalists further observed that "little of the revenue that flows through these tribal businesses ends up in the rancheria or benefiting tribal members, as attested by the cluster of rundown houses nearby, where some members live." *Id*.
- 93. And interviews with tribal members confirmed that "none of them had any jobs related to payday lending." *Id*.
- 94. Instead, nearly all activities performed on behalf of Golden Valley, Silver Cloud, and Mountain Summit were performed by owners and employees of non-tribal companies, primarily National Performance Agency and its affiliated companies.
- 95. These employees—located at 7201 W. 110th Street, Suite 210, Overland Park, Kansas 66210—handled the day-to-day operations of Golden Valley, Silver Cloud, and Mountain

<sup>&</sup>lt;sup>10</sup> The first available snapshot of Mountain Summit's website is January 6, 2014.

Summit, including underwriting, risk assessment, compliance, customer complaints, accounting, lead generation, collections, and website management.

96. Additionally, nearly all of the revenue went to non-tribal outsiders, such as the Defendants.

# D. Allegations Regarding the NPA Investor Defendants, including their knowledge of and facilitation of the usurious lending scheme.

- 97. Although Landy was the architect and primary beneficiary of the scheme, the NPA Investors and their management teams *knowingly* aided, abetted, and facilitated the scheme—primarily by providing: (1) substantial capital to fund the loans to consumers; and (2) their input, influence, and consent on decisions relating to the portfolios.
- 98. More specifically, with full knowledge that it would be used to facilitate the high-interest loans, Ingleside Investors invested \$4,000,000.00 in NPA to be used in connection with the usurious lending scheme. In exchange, Ingleside Investors received a fixed return of 20% APR on the invested funds, which was paid via the illegal amounts collected from consumers.
- 99. At all times relevant hereto, Defendant Warner was the president of Ingleside Investors. As the firm's president, Warner oversees all aspects of the firm's investment and operating activities, including its investment activities with NPA.
- 100. Upon information and belief, Ingleside Investors' management (including Warner) decided to invest in NPA, knowing that those funds would be used to support its usurious lending activities and knowingly maintained their investment despite their knowledge that it aided, abetted, and supported the usurious lending scheme.
- 101. Upon information and belief, Warner participated in Ingleside Investors' decision to invest in NPA, knowing that those funds would be used to support its usurious lending activities.

Further, Warner knowingly maintained Ingleside Investors' investment despite their knowledge that it aided, abetted, and supported the usurious lending scheme.

- 102. Similarly, with full knowledge that it would be used to facilitate the high-interest loans, E Opportunities invested \$4,505,000.00 in NPA to be used in connection with the usurious lending scheme. In exchange, E Opportunities received a fixed return of 20% APR on the invested funds, which was paid via the illegal amounts collected from consumers.
- 103. Upon information and belief, E Opportunities was a pooled investment fund created, overseen, and managed by Monu Joseph. Upon information and belief, E Opportunities' management (primarily Monu Joseph) decided to invest in NPA, knowing that those funds would be used to support its usurious lending activities, and it knowingly maintained its investment despite knowledge that it aided, abetted, and supported the usurious lending scheme.
- 104. In addition to E Opportunities, Joseph is the president, manager, and partial owner of several different entities that invested in NPA, including but not limited to Joseph Investment, LLC and Joseph NPA Investment, LLC.
- 105. Similarly, Seville invested \$1,500,000.00 in NPA to be used in connection with the usurious lending scheme. In exchange, Seville received a fixed return of 20% APR on the invested funds, which was paid via the illegal amounts collected from consumers.
- 106. Upon information and belief, Seville is a wholly owned subsidiary and shell company created by Ferrell Capital for the purpose of making its investment in NPA. Upon information and belief, and despite the investment being in the name of Seville, the \$1,500,000.00 came from Ferrell Capital and its employees, who oversaw and managed all aspects of the investment with NPA.

- 107. Similarly, with full knowledge that it would be used to facilitate the high-interest loans, Skye invested \$1,000,000.00 in NPA to be used in connection with the usurious lending scheme. In exchange, Skye received a fixed return of 20% APR on the invested funds, which was paid via the illegal amounts collected from consumers.
- 108. Similarly, with full knowledge that it would be used to facilitate the high-interest loans, Cabbage City invested \$4,870,000.00 in NPA to be used in connection with the usurious lending scheme. In exchange, Cabbage City received a fixed return of 20% APR on the invested funds, which was paid via the illegal amounts collected from consumers.
- 109. Similarly, the David J. Vittor Trust invested \$750,000.00 in NPA to be used in connection with the usurious lending scheme. In exchange, the David J. Vittor Trust received a fixed return of 20% APR on the invested funds, which was paid via the illegal amounts collected from consumers.
- 110. Upon information and belief, the David J. Vittor Trust is a trust created by Vittor. Upon information and belief, \$750,000 came from Vittor and he personally oversaw and managed all aspects of the investment with NPA.
- 111. Similarly, the David J. Vittor Trust invested \$750,000.00 in NPA to be used in connection with the usurious lending scheme. In exchange, the David J. Vittor Trust received a fixed return of 20% APR on the invested funds, which was paid via the illegal amounts collected from consumers.
- 112. Similarly, with full knowledge that it would be used to facilitate the high-interest loans, Cabbage City invested \$800,000.00 in NPA to be used in connection with the usurious lending scheme. In exchange, Kai Investments received a fixed return of 20% APR on the invested funds, which was paid via the illegal amounts collected from consumers.

113. As a result of their investment and ownership interest in NPA, the NPA Investors received quarterly updates related to portfolios, such as information regarding performance of the portfolios, their operations, and regulatory actions and litigation against other comparable enterprises engaged in tribal lending.

#### E. Allegations Regarding the Restructure of the Usurious Lending Scheme.

- 114. A few years after the creation of the tribal lending model, regulators caught onto the scheme.
- 115. Most notably, on August 6, 2013, the New York Department of Financial Services ("DFS") issued a cease and desist letter to 35 online lending companies, including Golden Valley. The Official Website of New York State, *Press Room, Cuomo Administration Demands 35 Companies Cease and Desist Offering Illegal Online Payday Loans That Harm New York Consumers* (Aug. 6, 2013), *available at* https://www.governor.ny.gov/news/cuomo-administration-demands-35-companies-cease-and-desist-offering-illegal-online-payday-loans.
- 116. The cease and desist was issued after an "extensive" investigation "uncovered that those companies were offering payday loans to consumers over the Internet in violation of New York law, including some loans with annual interest rates as high as 1,095 percent." *Id*.
- 117. In addition to the cease and desist sent to the payday lenders, the Superintendent of Financial Services, Benjamin Lawsky, also sent letters to 117 banks and the National Automated Clearinghouse Association, requesting that "they work with DFS to cut off access to New York customer accounts for illegal payday lenders." *Id*.
- 118. In his public comments on the letters, Mr. Lawsky explained: "Companies that abuse New York consumers should know that they can't simply hide from the law in cyberspace.

We [a]re going to use every tool in our tool-belt to eradicate these illegal payday loans that trap families in destructive cycles of debt." *Id*.

- 119. In addition to Golden Valley, a number of other "tribal lenders" received the cease and desist, including Red Rock Tribal Lending, American Web Loan, Plain Green, Great Plains, and Western Sky Financial.
- 120. On September 30, 2013, the district court denied the tribal plaintiff's request for a preliminary injunction, finding that the "undisputed facts demonstrate[d]" that the illegal activity was "taking place in New York, off of the Tribes' lands," and thus, the loans were "subject to the State's non-discriminatory anti-usury laws." *Otoe-Missouria Tribe of Indians v. New York State Dep't of Fin. Servs.*, 974 F. Supp. 2d 353, 361 (S.D.N.Y. 2013), *aff'd*, 769 F.3d 105 (2d Cir. 2014)
- 121. The court reasoned, "There is simply no basis... that the Tribes are treated differently from any other individuals or entities that enter New York to lend to New York residents." *Id*.
- 122. In addition to the loss in *Otoe-Missouria*, a growing number of lawsuits and government enforcement actions against the scheme's competitors brought increased scrutiny to the tribal lending business model, including the New York Attorney General's lawsuit filed in August 2013 against a tribal lending enterprise involving CashCall and Western Sky. *People of the State of New York v. Western Sky Financial, et al*, New York State Supreme Court, New York County, No. 451370/2013.
- 123. Less than five months after the lawsuit was filed, the New York Attorney General entered into a settlement with Western Sky, CashCall, and their owners, requiring the enterprise to refund borrowers who paid more than the legal rate of interest and pay \$1.5 million in penalties. New York State Office of the Attorney General, Press Releases, *A.G. Schneiderman Announces*

Settlement With Western Sky Financial And Cashcall For Illegal Loans Made Over The Internet (Jan. 24, 2014), available at https://ag.ny.gov/press-release/ag-schneiderman-announces-settlement-western-sky-financial-and-cashcall-illegal-loans.

- 124. The litigation in New York was a small part of the problem for the tribal lending business model, the Department of Justice launched "Operation Choke Point" in 2013, and the Consumer Financial Protection Bureau filed a lawsuit against CashCall in December 2013. *Consumer Fin. Protection Bureau v. CashCall, Inc.*, Case No. 1:13-cv-13167 (D. Mass.) (complaint filed on Dec. 16, 2013).<sup>11</sup>
- 125. In that case, the CFPB took the same position as the district court in *Otoe-Missouria*, *i.e.*, that state usury laws applied to tribal lenders.
- 126. As a result of the attack on the industry, NPA's management team and other industry insiders knew the tribal business model was at risk and that the consequences would be severe.
- 127. Over the next nine months, NPA's management team and other members in the industry worked to develop a solution to shield the non-tribal members (including Defendants) but at the same time continue the deceptive scheme to collect usurious amounts from consumers. 12

<sup>&</sup>lt;sup>11</sup> See, e.g., In Re Cashcall, Inc., 2013 WL 3465250, at \*1 (NH Banking Dept. 2013) ("[I]t appears that Western Sky is nothing more than a front to enable CashCall to evade licensure by state agencies and to exploit Indian Tribal Sovereign Immunity to shield its deceptive business practices from prosecution by state and federal regulators."); Consumer Fin. Protection Bureau v. CashCall, Inc., No. 1:13-cv-13167 (D. Mass.) (complaint filed on Dec. 16, 2013); In re Moses, No. 12-05563-8-RDD, 2013 WL 53873, at \*4 (Bankr. E.D.N.C. Jan. 3, 2013).

<sup>&</sup>lt;sup>12</sup> At least two of Rosette's other clients, Red Rock and American Web Loan, completed similar mergers. *Williams v. Big Picture Loans, LLC*, 329 F. Supp. 3d 248, 272 (E.D. Va. 2018) (explaining that plaintiffs "presented credible evidence" that following a district court's decision against one of Rosette's other clients, the non-tribal member and "Tribe looked for ways to restructure" the "lending operation in order to reduce exposure liability."); *Solomon v. Am. Web* 

- 128. Ultimately, the solution was the sale of NPA, Nagus Enterprises, and their affiliated entities to newly created tribal entities, Clear Lake TAC G and Clear Lake TAC S.
- 129. Although NPA was "sold" to the Tribe through a series of complex legal documents, NPA and its investors continued to receive the vast majority of the profits from the usurious lending scheme through a promissory note to NPA in excess of \$64,100,000.00.
- 130. In addition, the sale involved a series of other interrelated agreements that gave NPA significant influence and power over the lending operations—essentially requiring no material changes to the lending operations despite the sale.
- 131. Although technically reorganized and renamed, ULPS continues to operate in the same manner as NPA, *i.e.*, with its operations being conducted by non-tribal members working thousands of miles away from the Tribe's reservation.
- 132. These employees handle the vast majority of the day-to-day administrative operations of Golden Valley, Silver Cloud, and Mountain Summit, such as their underwriting, risk assessment, compliance, customer complaints, accounting, lead generation, collections, and website management.
- 133. At all times relevant hereto, the NPA Investors had knowledge of the usurious lending scheme and knowingly maintained their interest and involvement. In addition, the NPA Investors were required to and approved many of the legal documents establishing the structure and operations of the usurious lending scheme.

Loan, No. 4:17CV145, 2019 WL 1324490, at \*7 (E.D. Va. Mar. 22, 2019) (describing a similar sale involving another tribal lending enterprise).

# F. Allegations Regarding Defendants Gravley, Signal Light, Kellner Capital, Hymken, and George Kellner.

- 134. Recognizing the substantial profits generated by other hedge funds who invested in tribal lending, Defendant Gravley sought out to create partnership with a Native American Tribe to create, develop, and invest in a usurious lending portfolio.
- 135. As part of this process, Gravley formed Signal Light to be the entity to have the direct partnership with the Tribe's entities.
- 136. Gravley is the sole owner of Signal Light, as well as its controlling principal/manager. Gravley was also the former president of Kellner Capital, LP.
- 137. In order to raise money for the partnership with the Tribe, Gravley also created Hvmken. The purpose of Hvmken was to allow outside investors to invest in Signal Light's partnership with the Tribe.
- 138. Signal Light was Hvmken's general partner. Thus, Gravley was its de facto manager as the sole owner and controlling principal of Signal Light.
- 139. In addition to his own contribution to Hvmken, Gravley solicited and obtained investments from others, including George Kellner.
- 140. George Kellner personally invested in Hymken, and those funds were then used to provide capital to Signal Light to purchase the participation interests in the usurious lending scheme.
- 141. Upon information and belief, Kellner Capital partially funded Signal Light's promissory note and the participation interests, and it received the proceeds (albeit indirectly through its holding of other companies involved).
- 142. With the capital secured from Gravley, Hymken, Kellner Capital, and George Kellner, Signal Light formalized a partnership with the Habematolel Pomo of Upper Lake on or

around August 7, 2015, resulting in the creation of a fourth tribal lending entity, Majestic Lake Financial, LLC.

- 143. As part of this transaction, Signal Light entered into a promissory note dated provided a secured promissory note to Majestic Lake's parent company, Tribal Lending Enterprise, Inc., in the amount of \$1,500,000.00, which was used to make the illegal loans to consumers. In exchange for this loan, Signal Light took a security interest in the right, title, and interest of all of the assets of Majestic Lake, including the principal and gross profit received from each loan.
- 144. In addition to providing the startup capital to fund the loans, Signal Light agreed "to commit capital… up to a Twenty-Five Million Dollars (\$25,000,000)" to acquire "participation interests" in the *originated* loans originated by Majestic Lake. Signal Light had the right to acquire "no less than 75% and no more than 99%" of "the face value of the principal amount of a loan."
- 145. As a result of its interest, Signal Light received the gross profit from loans, including the usurious interest. In turn, portions of these amounts were distributed to Gravley and Hvmken's other partners, including George Kellner.
- 146. In 2016, Signal Light restructured its partnership with the Tribe to a similar model used by the NPA Investors where Signal Light became a creditor through a promissory, as opposed to an investor in the loans.
- 147. Upon information and belief and at all times relevant hereto, Gravley, Signal Light, Hvmken, Kellner Capital, and George Kellner knowingly aided, maintained an interest in, funded, and profited from the usurious lending scheme through Signal Light's partnership with the Tribe.
- 148. Upon information and belief, NPA and the NPA Investor Defendants had to consent to the creation of Majestic Lake. Without this consent, the Tribe could not have entered into the

partnership with Majestic Lake, and they thereby knowingly facilitated this aspect of the usurious lending scheme.

149. In addition, upon information and belief, Defendants agreed to the sharing of certain services to benefit the overall usurious lending scheme, such as costs and expenses associated with each tribal lending entity.

## G. Plaintiffs' experiences.

- 150. Because of the ostensible protections created by the tribal business model, the interest rates charged on the loans were more than 40 to 75 times the amount permitted by state usury and licensing laws.
- 151. For example, Hengle's loans with Majestic Lake had an APR of 636%, 722%, and 763%—over 60 times the 12% interest cap in Virginia for companies that are not licensed by the Commission. Va. Code § 6.2-303(A).
- 152. Similarly, Rose's loan with Silver Cloud had an APR of 727%; Bumbray's loan with Majestic Lake had an APR of 543%; Blackburn's loans had APRs of 627%, 665%, 767% and 709%.
- 153. Similarly, Nolte's loan with Silver Cloud had a finance charge of \$4,725 on a loan in the amount of \$1,500, which was to be repaid between April 20, 2018 and January 11, 2019. This equates to an annual percentages rate of more than 400%.
- 154. Although she does not currently possess a copy of her contract, Falash asserts and believes that the interest loan on her loan with Golden Valley exceeded 400%.
- 155. Upon information and belief, every loan originated by Golden Valley, Silver Cloud, Mountain Summit, and Majestic Lake had an APR of at least 300%.

- 156. Plaintiffs Hengle, Rose, Bumbray, and Blackburn applied for their loans on the internet while located in Virginia.
- 157. Plaintiffs Hengle, Rose, Bumbray, and Blackburn used their respective Virginia addresses when they applied for the loans, and they used their respective Virginia bank accounts to receive the loans and for the subsequent ACH debits to pay down the loans.
- 158. Plaintiff Nolte applied for her loans on the internet from Indiana; and Plaintiff Falash applied for her loan on the internet while located in Wisconsin.
- 159. Plaintiff Nolte used her Indiana address when applying for her loan, and she used her Indiana bank account to receive the loan and for the subsequent ACH debits to pay down the loan.
- 160. Plaintiff Falash used her Wisconsin address when applying for her loan, and she used her Wisconsin bank account to receive the loan and for the subsequent ACH debits to pay down the loan.
- 161. Because of the failure to comply with each Plaintiffs' respective state's usury and licensing requirements, Plaintiffs' loans were void and no principal, interest, fees, or other charges were recoverable in connection with the loans. *See* Va. Code § 6.2-1541; Ind. Code § 24-4.5-7-111; Wis. Stat. § 138.06.
- 162. Similarly, almost all other state jurisdictions treat as illegal unlicensed small loans like those involved here.<sup>13</sup>

Most states recognize a similar public policy against usury and have adopted similar laws addressing high-interest loans. See Ala. Code § 5-18-4 (loans made without a license "shall be void"); Alaska Stat. § 06.20.310; Ariz. Rev. Stat. § 6-613(B) (loans that charge illegal finance charges are "voidable"); Ark. Code §§ 4-57-104, 105; Cal. Fin. Code §§ 22303, 22750; Colo. Rev. Stat. Ann. § 5-2-201; Conn. Gen. Stat. § 36a-558 (c)(1) (loans made without a license are "void" and uncollectable); Conn. Gen. Stat. § 36a-558 (c)(1) (loans made without a license are "void" and uncollectable); D.C. Code §§ 26-905, 28-3303; Fla. Stat. § 516.02 (loans made with excessive

- 163. Despite the nearly universal prohibition against unlicensed, high-rate, small-loan lending, Defendants knowingly participated in a widespread scheme to make and collect the loans at issue in this case, which have victimized hundreds of thousands of consumers on terms similar to Plaintiffs.
- 164. Bumbray paid at least \$1,561.00 in connection with the illegal loan issued to him in the name of Majestic Lake.
- 165. Hengle paid at least \$1,127.65 in connection with the illegal loans issued to him in the name of Majestic Lake.

interest rates are "not enforceable"); Ga. Code § 16-17-3 (loans made without a license "shall be void ab initio"); Haw. Rev. Stat. § 478-4; Idaho Code § 28-46-402 (payday loans made without a license are "void, uncollectable and unenforceable"); 815 Ill. Comp. Stat. 122/4-10 (payday loans made without a license "shall be null and void"); Kan. Stat. § 16a-5-201; Ky. Rev. Stat. Ann. § 286.4-991 (loans made without a license are void); La. Stat. Ann. § 9:3552; Me. Rev. Stat. tit. 9-A, § 2-401; Mass. Gen. Laws Ann. ch. 140, § 110 (small loans made without a license are void); Md. Code, Com. Law § 12-314 (small loans made without a license that charge excessive interest rates are "unenforceable"); Mich. Comp. Laws §§ 438.32, 445.1854; Minn. Stat. §§ 47.60, 47.601 (provisions in loan contracts charging excessive interest rates are void and unenforceable); Minn. Stat. § 56.19 (authorizing debtor to recover all amounts paid on loans made in violation of licensing requirements); Miss. Code. § 75-67-119; Mont. Code § 31-1-712 (Any deferred deposit loan made by an unlicensed lender "is void, and the unlicensed person may not directly or indirectly collect, receive, or retain any loan principal, interest, fees, or other charges related to the loan"); Neb. Rev. Stat. § 45-1024; N.H. Rev. Stat. § 399-A:23 (any contract for small loan by unlicensed lender is "null and void"); N.M. Stat. § 58-15-3 (small loans made without a license are void); N.Y. Gen. Oblig. Law § 5-511 (usurious loans are "void"); N.Y. Banking Law § 355; N.C. Gen. Stat. § 53-166 (small loans made without a license are void); N.D. Cent. Code § 13-04.1-09.3 (West); Ohio Rev. Code Ann. § 1321.02 (small loans made without a license are void); Okla. Stat. tit. 14A, § 3-201; Or. Rev. Stat. § 725.045 (consumer finance loans made without a license are "void"); 41 P.S. §§ 501-502; 6 R.I. Gen. Laws § 6-26-4 (loans charging excessive interest "shall be usurious and void"); S.C. Code § 34-29-140; S.D. Codified Laws § 54-4-44 (loans charging excessive interest or made without a license are "void and uncollectible"); Tenn. Code §§ 47-14-110, 117; Tx. Fin. §§ 302.001-004; Vt. Stat. tit. 9, § 50; Va. Code § 6.2-1541(any loan made in violation of Virginia's usury and licensing laws "shall be void" and "any principal or interest paid on the loan shall be recoverable by the person by or for whom payment was made"); Wash. Rev. Code § 19.52.020; W. Va. Code § 46A-5-101; Wis. Stat. § 138.14; Wyo. Stat. § 40-14-521. Because the loans at issue violate

- 166. Blackburn paid at least \$4,161.75 in connection with the illegal loans issued to her in the name of Majestic Lake.
- 167. Rose paid at least \$1,439 in connection with the illegal loans issued to him in the name of Silver Cloud.
- 168. Nolte paid at least \$ 5,349.02 in connection with the illegal loans issued to her in the name of Silver Cloud.
- 169. Falash paid at least \$697.90 in connection with the illegal loans issued to her in the name of Golden Valley.

# COUNT ONE: VIOLATIONS OF RICO, 18 U.S.C. § 1962(d) (CLASS CLAIM AGAINST ALL DEFENDANTS)

- 170. Plaintiffs restate each of the allegations in the preceding paragraphs as if set forth at length herein.
- 171. Pursuant to Rule 23 of the Federal Rules of Civil Procedure, Plaintiffs bring this action for themselves and on behalf of a class—the "§ 1962(d) Class"—initially defined as:

All natural persons who: (1) entered into a loan agreement with Golden Valley, Silver Cloud, Mountain Summit and/or Majestic Lake, (2) from Virginia, Indiana, Wisconsin, Alabama, Alaska, Arizona, Arkansas, California, Colorado, Connecticut, District of Columbia, Florida, Georgia, Hawaii, Idaho, Illinois, Kansas, Kentucky, Louisiana, Maine, Massachusetts, Maryland, Michigan, Minnesota, Mississippi, Montana, Nebraska, New Hampshire, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Vermont, Virginia, Washington, West Virginia, or Wyoming, and (3) repaid any amount on the loans

Plaintiffs are members of the § 1962(d) Class.

172. Pursuant to Rule 23 of the Federal Rules of Civil Procedure, Plaintiffs Bumbray, Hengle, Blackburn and Rose bring this action for themselves and on behalf of a class—the "Virginia § 1962(d) Subclass"—initially defined as:

All natural persons who: (1) entered into a loan agreement with Golden Valley, Silver Cloud, Mountain Summit and/or Majestic Lake, (2) from Virginia, and (3) repaid any amount on the loans.

Plaintiffs Bumbray, Hengle, Blackburn, and Rose are members of this subclass.

173. Pursuant to Rule 23 of the Federal Rules of Civil Procedure, Plaintiff Nolte brings this action for herself and on behalf of a class—the "Indiana § 1962(d) Subclass"— defined as:

All natural persons who: (1) entered into a loan agreement with Golden Valley, Silver Cloud, Mountain Summit and/or Majestic Lake, (2) from Indiana, and (3) repaid any amount on the loans.

Plaintiff Nolte is a member of this subclass.

174. Pursuant to Rule 23 of the Federal Rules of Civil Procedure, Plaintiff Falash brings this action for herself and on behalf of a class—the "Wisconsin § 1962(d) Subclass"—defined as:

All natural persons who: (1) entered into a loan agreement with Golden Valley, Silver Cloud, Mountain Summit and/or Majestic Lake, (2) from Indiana, and (3) repaid any amount on the loans.

Plaintiff Falash is a member of this subclass.

175. Numerosity. Fed. R. Civ. P 23(a)(1). Upon information and belief, Plaintiffs allege that the class members are so numerous that joinder of all is impractical. The names and addresses of the class members are identifiable through the internal business records maintained by Golden Valley, Silver Cloud, Mountain Summit, and Majestic Lake, and the class members may be notified of the pendency of this action by published and/or mailed notice.

176. Predominance of Common Questions of Law and Fact. Fed. R. Civ. P. 23(a)(2). Common questions of law and fact exist as to all members of the putative class, and there are no factual or legal issues that differ between the putative class members. These questions include:

(1) whether the interest rates used on loans violate each state's usury laws; (2) whether the choice-of-law provision used in their loan agreements and selecting the tribal law are enforceable;

(3) whether the relationship between the various participants constitutes an enterprise as defined

under RICO; (4) whether Defendants knew of and facilitate the conspiracy to collect the loans; and (5) whether the amounts paid by each consumer are recoverable against Defendants. These questions predominate over the questions affecting only individual class members.

- 177. <u>Typicality</u>. Fed. R. Civ. P. 23(a)(3). Plaintiffs' claims are typical of the claims of each putative class member. In addition, Plaintiffs are entitled to relief under the same causes of action as the other members of the putative class. All are based on the same facts and legal theories.
- 178. Adequacy of Representation. Fed. R. Civ. P. 23(a)(4). Plaintiffs are adequate representatives of the putative class because their interests coincide with, and are not antagonistic to, the interests of the members of the class they seek to represent; they have retained counsel competent and experienced in such litigation; and they have and intend to continue to prosecute the action vigorously. Plaintiffs and their counsel will fairly and adequately protect the interests of the members of the class. Neither Plaintiffs nor their counsel have any interests which might cause them to not vigorously pursue this action.
- 179. As alleged above, Defendants are an association-in-fact enterprise who are associated together for the common purpose of making, collecting, and profiting off the illegal loans. Alternatively, Golden Valley, Silver Cloud, Mountain Summit, Majestic Lake, and NPA were enterprises as defined in 18 U.S.C. § 1691(4).
- 180. All of the loans made to Virginia, Indiana, Wisconsin, Alabama, Alaska, Arizona, Arkansas, California, Colorado, Connecticut, District of Columbia, Florida, Georgia, Hawaii, Idaho, Illinois, Kansas, Kentucky, Louisiana, Maine, Massachusetts, Maryland, Michigan, Minnesota, Mississippi, Montana, Nebraska, New Hampshire, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Vermont, Virginia, Washington, West Virginia, or Wyoming

included an interest rate far in excess of twice the enforceable rate under each consumer's respective state law.

- 181. Defendants violated § 1962(d) of RICO by knowingly entering into a series of agreements to aid, abet, and facilitate the collection of unlawful debt, including the original agreements related to the origination, funding, and servicing of the loans, as well as the merger agreements designed to shield the non-tribal outsiders from liability and facilitate the continued illegal lending activities.
- 182. Accordingly, Defendants are jointly and severally liable to Plaintiffs and the putative class members for their actual damages, treble damages, costs, and attorney's fees pursuant to 18 U.S.C. § 1964(c).

# COUNT TWO: VIOLATIONS OF RICO, 18 U.S.C. § 1962(b) (CLASS CLAIM AGAINST ALL DEFENDANTS)

- 183. Plaintiffs restate each of the allegations in the preceding paragraphs as if set forth at length herein.
- 184. Pursuant to Rule 23 of the Federal Rules of Civil Procedure, Plaintiffs bring this action for themselves and on behalf of a class—the "§ 1962(b) Class"—initially defined as:

All natural persons who: (1) entered into a loan agreement with Golden Valley, Silver Cloud, Mountain Summit and/or Majestic Lake, (2) from Virginia, Indiana, Wisconsin, Alabama, Alaska, Arizona, Arkansas, California, Colorado, Connecticut, District of Columbia, Florida, Georgia, Hawaii, Idaho, Illinois, Kansas, Kentucky, Louisiana, Maine, Massachusetts, Maryland, Michigan, Minnesota, Mississippi, Montana, Nebraska, New Hampshire, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Vermont, Virginia, Washington, West Virginia, or Wyoming, and (3) repaid any amount on the loans

Plaintiffs are members of the § 1962(b) Class.

185. Pursuant to Rule 23 of the Federal Rules of Civil Procedure, Plaintiffs Bumbray, Hengle, Blackburn and Rose bring this action for themselves and on behalf of a class—the "Virginia § 1962(b) Subclass"—initially defined as:

All natural persons who: (1) entered into a loan agreement with Golden Valley, Silver Cloud, Mountain Summit and/or Majestic Lake, (2) from Virginia, and (3) repaid any amount on the loans.

Plaintiffs Bumbray, Hengle, Blackburn, and Rose are members of this subclass.

186. Pursuant to Rule 23 of the Federal Rules of Civil Procedure, Plaintiff Nolte brings this action for herself and on behalf of a class—the "Indiana § 1962(b) Subclass"—defined as:

All natural persons who: (1) entered into a loan agreement with Golden Valley, Silver Cloud, Mountain Summit and/or Majestic Lake, (2) from Indiana, and (3) repaid any amount on the loans.

Plaintiff Nolte is a member of this subclass.

187. Pursuant to Rule 23 of the Federal Rules of Civil Procedure, Plaintiff Falash brings this action for herself and on behalf of a class—the "Wisconsin § 1962(b) Subclass"—defined as:

All natural persons who: (1) entered into a loan agreement with Golden Valley, Silver Cloud, Mountain Summit and/or Majestic Lake, (2) from Indiana, and (3) repaid any amount on the loans.

Plaintiff Falash is a member of this subclass.

- 188. Numerosity. Fed. R. Civ. P 23(a)(1). Upon information and belief, Plaintiffs allege that the class members are so numerous that joinder of all is impractical. The names and addresses of the class members are identifiable through the internal business records maintained by Golden Valley, Silver Cloud, Mountain Summit, and Majestic Lake, and the class members may be notified of the pendency of this action by published and/or mailed notice.
- 189. <u>Predominance of Common Questions of Law and Fact</u>. Fed. R. Civ. P. 23(a)(2). Common questions of law and fact exist as to all members of the putative class, and there are no factual or legal issues that differ between the putative class members. These questions include:

- (1) whether the interest rates used on loans violate each state's usury laws; (2) whether the choice-of-law provision used in their loan agreements and selecting the tribal law are enforceable; (3) whether the relationship between the various participants constitutes an enterprise as defined under RICO; (4) whether Defendants knew of and facilitate the conspiracy to collect the loans; and (5) whether the amounts paid by each consumer are recoverable against Defendants. These questions predominate over the questions affecting only individual class members.
- 190. <u>Typicality</u>. Fed. R. Civ. P. 23(a)(3). Plaintiffs' claims are typical of the claims of each putative class member. In addition, Plaintiffs are entitled to relief under the same causes of action as the other members of the putative class. All are based on the same facts and legal theories.
- 191. Adequacy of Representation. Fed. R. Civ. P. 23(a)(4). Plaintiffs are adequate representatives of the putative class because their interests coincide with, and are not antagonistic to, the interests of the members of the class they seek to represent; they have retained counsel competent and experienced in such litigation; and they have and intend to continue to prosecute the action vigorously. Plaintiffs and their counsel will fairly and adequately protect the interests of the members of the class. Neither Plaintiffs nor their counsel have any interests which might cause them to not vigorously pursue this action.
- 192. As alleged above, Defendants are an association-in-fact enterprise who are associated together for the common purpose of making, collecting, and profiting off the illegal loans. Alternatively, Golden Valley, Silver Cloud, Mountain Summit, Majestic Lake, and NPA were enterprises as defined in 18 U.S.C. § 1691(4).
- 193. All of the loans made to Virginia, Indiana, Wisconsin, Alabama, Alaska, Arizona, Arkansas, California, Colorado, Connecticut, District of Columbia, Florida, Georgia, Hawaii, Idaho, Illinois, Kansas, Kentucky, Louisiana, Maine, Massachusetts, Maryland, Michigan,

Minnesota, Mississippi, Montana, Nebraska, New Hampshire, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Vermont, Virginia, Washington, West Virginia, or Wyoming included an interest rate far in excess of twice the enforceable rate under each consumer's respective state law.

- 194. As alleged above, Defendants violated § 1962(b) of RICO by acquiring and maintaining interests in and control of the enterprise involved in the unlawful collection of debt.
- 195. Defendants participated in the collection of the unlawful debt as a principal by aiding, abetting, providing capital to the enterprise, and by knowingly acquiring and maintaining interests in and control of the enterprise, including through the promissory notes and participation agreements.
- 196. Plaintiffs and the class members were injured as a result of Defendants' violations of 18 U.S.C. § 1962(b) because the loans would not have been made but for Defendants' investment and participation in the enterprise.
- 197. As a result of Defendants' violations, Defendants are jointly and severally liable to Plaintiffs and the putative class members for their actual damages, treble damages, costs, and attorney's fees pursuant to 18 U.S.C. § 1964(c).

### COUNT THREE: VIOLATIONS OF RICO, 18 U.S.C. § 1962(c) (CLASS CLAIM AGAINST ALL DEFENDANTS)

- 198. Plaintiffs restate each of the allegations in the preceding paragraphs as if set forth at length herein.
- 199. Pursuant to Rule 23 of the Federal Rules of Civil Procedure, Plaintiffs bring this action for themselves and on behalf of a class—the "§ 1962(c) Class"—initially defined as:

All natural persons who: (1) entered into a loan agreement with Golden Valley, Silver Cloud, Mountain Summit and/or Majestic Lake, (2) from Virginia, Indiana, Wisconsin, Alabama, Alaska, Arizona, Arkansas, California, Colorado, Connecticut, District of Columbia, Florida, Georgia, Hawaii, Idaho, Illinois, Kansas, Kentucky, Louisiana, Maine, Massachusetts, Maryland, Michigan, Minnesota, Mississippi, Montana, Nebraska, New Hampshire, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Vermont, Virginia, Washington, West Virginia, or Wyoming, and (3) repaid any amount on the loans

Plaintiffs are members of the § 1962(c) Class.

200. Pursuant to Rule 23 of the Federal Rules of Civil Procedure, Plaintiffs Bumbray, Hengle, Blackburn and Rose bring this action for themselves and on behalf of a class—the "Virginia § 1962(c) Subclass"—initially defined as:

All natural persons who: (1) entered into a loan agreement with Golden Valley, Silver Cloud, Mountain Summit and/or Majestic Lake, (2) from Virginia, and (3) repaid any amount on the loans.

Plaintiffs Bumbray, Hengle, Blackburn, and Rose are members of this subclass.

201. Pursuant to Rule 23 of the Federal Rules of Civil Procedure, Plaintiff Nolte brings this action for herself and on behalf of a class—the "Indiana § 1962(c) Subclass"—defined as:

All natural persons who: (1) entered into a loan agreement with Golden Valley, Silver Cloud, Mountain Summit and/or Majestic Lake, (2) from Indiana, and (3) repaid any amount on the loans.

Plaintiff Nolte is a member of this subclass.

202. Pursuant to Rule 23 of the Federal Rules of Civil Procedure, Plaintiff Falash brings this action for herself and on behalf of a class—the "Wisconsin § 1962(c) Subclass"—defined as:

All natural persons who: (1) entered into a loan agreement with Golden Valley, Silver Cloud, Mountain Summit and/or Majestic Lake, (2) from Indiana, and (3) repaid any amount on the loans.

Plaintiff Falash is a member of this subclass.

203. <u>Numerosity</u>. Fed. R. Civ. P 23(a)(1). Upon information and belief, Plaintiffs allege that the class members are so numerous that joinder of all is impractical. The names and

addresses of the class members are identifiable through the internal business records maintained by Golden Valley, Silver Cloud, Mountain Summit, and Majestic Lake, and the class members may be notified of the pendency of this action by published and/or mailed notice.

- 204. Predominance of Common Questions of Law and Fact. Fed. R. Civ. P. 23(a)(2). Common questions of law and fact exist as to all members of the putative class, and there are no factual or legal issues that differ between the putative class members. These questions include: (1) whether the interest rates used on loans violate each state's usury laws; (2) whether the choice-of-law provision used in their loan agreements and selecting the tribal law are enforceable; (3) whether the relationship between the various participants constitutes an enterprise as defined under RICO; (4) whether Defendants knew of and facilitate the conspiracy to collect the loans; and (5) whether the amounts paid by each consumer are recoverable against Defendants. These questions predominate over the questions affecting only individual class members.
- 205. <u>Typicality</u>. Fed. R. Civ. P. 23(a)(3). Plaintiffs' claims are typical of the claims of each putative class member. In addition, Plaintiffs are entitled to relief under the same causes of action as the other members of the putative class. All are based on the same facts and legal theories.
- 206. Adequacy of Representation. Fed. R. Civ. P. 23(a)(4). Plaintiffs are adequate representatives of the putative class because their interests coincide with, and are not antagonistic to, the interests of the members of the class they seek to represent; they have retained counsel competent and experienced in such litigation; and they have and intend to continue to prosecute the action vigorously. Plaintiffs and their counsel will fairly and adequately protect the interests of the members of the class. Neither Plaintiffs nor their counsel have any interests which might cause them to not vigorously pursue this action.

- 207. As alleged above, Defendants are an association-in-fact enterprise who are associated together for the common purpose of making, collecting, and profiting off the illegal loans. Alternatively, Golden Valley, Silver Cloud, Mountain Summit, Majestic Lake, and NPA were enterprises as defined in 18 U.S.C. § 1691(4).
- 208. All of the loans made to Virginia, Indiana, Wisconsin, Alabama, Alaska, Arizona, Arkansas, California, Colorado, Connecticut, District of Columbia, Florida, Georgia, Hawaii, Idaho, Illinois, Kansas, Kentucky, Louisiana, Maine, Massachusetts, Maryland, Michigan, Minnesota, Mississippi, Montana, Nebraska, New Hampshire, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Vermont, Virginia, Washington, West Virginia, or Wyoming included an interest rate far in excess of twice the enforceable rate under each consumer's respective state law.
- 209. As alleged above, Defendants participated in the operation of the enterprise, which existed for the purpose of collection of unlawful debt.
- 210. Plaintiffs and the class members were injured as a result of Defendants' violations of 18 U.S.C. § 1962(c) because the loans would not have been made but for Defendants' participation in the enterprise.
- 211. As a result of Defendants' violations, Defendants are jointly and severally liable to Plaintiffs and the putative class members for their actual damages, treble damages, costs, and attorney's fees pursuant to 18 U.S.C. § 1964(c).

## COUNT FOUR: UNJUST ENRICHMENT (CLASS CLAIM AGAINST ALL DEFENDANTS)

- 212. Plaintiffs restate each of the allegations in the preceding paragraphs as if set forth at length herein.
- 213. Pursuant to Rule 23 of the Federal Rules of Civil Procedure, Plaintiffs bring this action for themselves and on behalf of a class—the "Unjust Enrichment Class"—defined as:

All natural persons who: (1) entered into a loan agreement with Golden Valley, Silver Cloud, Mountain Summit and/or Majestic Lake, (2) from Virginia, Indiana, Wisconsin, Alabama, Alaska, Arizona, Arkansas, California, Colorado, Connecticut, District of Columbia, Florida, Georgia, Hawaii, Idaho, Illinois, Kansas, Kentucky, Louisiana, Maine, Massachusetts, Maryland, Michigan, Minnesota, Mississippi, Montana, Nebraska, New Hampshire, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Vermont, Virginia, Washington, West Virginia, or Wyoming, and (3) repaid any amount on the loans

Plaintiffs are members of the § 1962(c) Class.

214. Pursuant to Rule 23 of the Federal Rules of Civil Procedure, Plaintiffs Bumbray, Hengle, Blackburn and Rose bring this action for themselves and on behalf of a class—the "Virginia Unjust Enrichment Subclass"—defined as:

All natural persons who: (1) entered into a loan agreement with Golden Valley, Silver Cloud, Mountain Summit and/or Majestic Lake, (2) from Virginia, and (3) repaid any amount on the loans.

Plaintiffs Bumbray, Hengle, Blackburn, and Rose are members of this subclass.

215. Pursuant to Rule 23 of the Federal Rules of Civil Procedure, Plaintiff Nolte brings this action for herself and on behalf of a class—the "Indiana Unjust Enrichment Subclass"—defined as:

All natural persons who: (1) entered into a loan agreement with Golden Valley, Silver Cloud, Mountain Summit and/or Majestic Lake, (2) from Indiana, and (3) repaid any amount on the loans.

Plaintiff Nolte is a member of this subclass.

216. Pursuant to Rule 23 of the Federal Rules of Civil Procedure, Plaintiff Falash brings this action for herself and on behalf of a class—the "Wisconsin Unjust Enrichment Subclass"—defined as:

All natural persons who: (1) entered into a loan agreement with Golden Valley, Silver Cloud, Mountain Summit and/or Majestic Lake, (2) from Indiana, and (3) repaid any amount on the loans.

Plaintiff Falash is a member of this subclass.

- Numerosity. Fed. R. Civ. P 23(a)(1). Upon information and belief, Plaintiffs allege that the class members are so numerous that joinder of all is impractical. The names and addresses of the class members are identifiable through the internal business records maintained by Golden Valley, Silver Cloud, Mountain Summit, and Majestic Lake, and the class members may be notified of the pendency of this action by published and/or mailed notice.
- 218. Predominance of Common Questions of Law and Fact. Fed. R. Civ. P. 23(a)(2). Common questions of law and fact exist as to all members of the putative class, and there are no factual or legal issues that differ between the putative class members. These questions include: (1) whether the interest rates used on loans violate each state's usury laws; (2) whether the choice-of-law provision used in their loan agreements and selecting the tribal law are enforceable; (3) whether Plaintiffs and the class members conferred a benefit on Defendants; (4) whether Defendants knew or should have known of the benefit; (5) whether Defendants retained an unjust benefit because the loan was void; and (6) what is the proper recovery for Plaintiffs and the class members against each of Defendants.
- 219. <u>Typicality</u>. Fed. R. Civ. P. 23(a)(3). Plaintiffs' claims are typical of the claims of each putative class member. In addition, Plaintiffs are entitled to relief under the same causes of action as the other members of the putative class. All are based on the same facts and legal theories.

- Adequacy of Representation. Fed. R. Civ. P. 23(a)(4). Plaintiffs are adequate representatives of the putative class because their interests coincide with, and are not antagonistic to, the interests of the members of the class they seek to represent; they have retained counsel competent and experienced in such litigation; and they have and intend to continue to prosecute the action vigorously. Plaintiffs and their counsel will fairly and adequately protect the interests of the members of the class. Neither Plaintiffs nor their counsel have any interests which might cause them to not vigorously pursue this action.
- 221. As detailed above, all loans to Virginia, Indiana, Wisconsin, Alabama, Alaska, Arizona, Arkansas, California, Colorado, Connecticut, District of Columbia, Florida, Georgia, Hawaii, Idaho, Illinois, Kansas, Kentucky, Louisiana, Maine, Massachusetts, Maryland, Michigan, Minnesota, Mississippi, Montana, Nebraska, New Hampshire, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Vermont, Virginia, Washington, West Virginia, or Wyoming were unenforceable.
- 222. Plaintiffs and the class members conferred a benefit on Defendants when they repaid the void loans; Defendants knew or should have known of the benefits; and Defendants have been unjustly enriched through their receipt of any amounts in connection with the unlawful loans.
- 223. Accordingly, on behalf of themselves and the class defined above, Plaintiffs seek to recover from Defendants, jointly and severally, all amounts repaid on any loans with Golden Valley, Silver Cloud, Mountain Summit, and Majestic Lake.

### COUNT FIVE: COMMON LAW CONSPIRACY (CLASS CLAIM AGAINST ALL DEFENDANTS)

- 224. Plaintiffs restate each of the allegations in the preceding paragraphs as if set forth at length herein.
- 225. Pursuant to Rule 23 of the Federal Rules of Civil Procedure, Plaintiffs bring this action for themselves and on behalf of a class—the "Common Law Conspiracy Class"— defined as:

All natural persons who: (1) entered into a loan agreement with Golden Valley, Silver Cloud, Mountain Summit and/or Majestic Lake, (2) from Virginia, Indiana, Wisconsin, Alabama, Alaska, Arizona, Arkansas, California, Colorado, Connecticut, District of Columbia, Florida, Georgia, Hawaii, Idaho, Illinois, Kansas, Kentucky, Louisiana, Maine, Massachusetts, Maryland, Michigan, Minnesota, Mississippi, Montana, Nebraska, New Hampshire, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Vermont, Virginia, Washington, West Virginia, or Wyoming, and (3) repaid any amount on the loans

Plaintiffs are members of the § 1962(c) Class.

226. Pursuant to Rule 23 of the Federal Rules of Civil Procedure, Plaintiffs Bumbray, Hengle, Blackburn and Rose bring this action for themselves and on behalf of a class—the "Virginia Common Law Conspiracy Subclass"—defined as:

All natural persons who: (1) entered into a loan agreement with Golden Valley, Silver Cloud, Mountain Summit and/or Majestic Lake, (2) from Virginia, and (3) repaid any amount on the loans.

Plaintiffs Bumbray, Hengle, Blackburn, and Rose are members of this subclass.

227. Pursuant to Rule 23 of the Federal Rules of Civil Procedure, Plaintiff Nolte brings this action for herself and on behalf of a class—the "Indiana Common Law Conspiracy Subclass"—defined as:

All natural persons who: (1) entered into a loan agreement with Golden Valley, Silver Cloud, Mountain Summit and/or Majestic Lake, (2) from Indiana, and (3) repaid any amount on the loans.

Plaintiff Nolte is a member of this subclass.

228. Pursuant to Rule 23 of the Federal Rules of Civil Procedure, Plaintiff Falash brings this action for herself and on behalf of a class—the "Wisconsin Common Law Conspiracy Subclass"—defined as:

All natural persons who: (1) entered into a loan agreement with Golden Valley, Silver Cloud, Mountain Summit and/or Majestic Lake, (2) from Indiana, and (3) repaid any amount on the loans.

Plaintiff Falash is a member of this subclass.

- 229. Numerosity. Fed. R. Civ. P 23(a)(1). Upon information and belief, Plaintiffs allege that the class members are so numerous that joinder of all is impractical. The names and addresses of the class members are identifiable through the internal business records maintained by Golden Valley, Silver Cloud, Mountain Summit, and Majestic Lake, and the class members may be notified of the pendency of this action by published and/or mailed notice.
- 230. Predominance of Common Questions of Law and Fact. Fed. R. Civ. P. 23(a)(2). Common questions of law and fact exist as to all members of the putative class, and there are no factual or legal issues that differ between the putative class members. These questions include:

  (1) whether the interest rates used on loans violate each state's usury laws; (2) whether the choice-of-law provision used in their loan agreements and selecting the tribal law are enforceable;

  (3) whether Defendants combined together or with others to accomplish an unlawful purpose; (4) whether at least one member of the conspiracy committed an unlawful act; (5) whether collection of a usurious and unenforceable loan caused injuries to Plaintiffs and the class members; and (6) what is the proper recovery for Plaintiffs and the class members against each of Defendants.
- 231. <u>Typicality</u>. Fed. R. Civ. P. 23(a)(3). Plaintiffs' claims are typical of the claims of each putative class member. In addition, Plaintiffs are entitled to relief under the same causes of action as the other members of the putative class. All are based on the same facts and legal theories.

- 232. Adequacy of Representation. Fed. R. Civ. P. 23(a)(4). Plaintiffs are adequate representatives of the putative class because their interests coincide with, and are not antagonistic to, the interests of the members of the class they seek to represent; they have retained counsel competent and experienced in such litigation; and they have and intend to continue to prosecute the action vigorously. Plaintiffs and their counsel will fairly and adequately protect the interests of the members of the class. Neither Plaintiffs nor their counsel have any interests which might cause them to not vigorously pursue this action.
- 233. As detailed above, all loans to Virginia, Indiana, Wisconsin, Alabama, Alaska, Arizona, Arkansas, California, Colorado, Connecticut, District of Columbia, Florida, Georgia, Hawaii, Idaho, Illinois, Kansas, Kentucky, Louisiana, Maine, Massachusetts, Maryland, Michigan, Minnesota, Mississippi, Montana, Nebraska, New Hampshire, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Vermont, Virginia, Washington, West Virginia, or Wyoming were unenforceable.
- 234. As alleged above, Defendants violated state common law conspiracy prohibitions by joining together through a series of agreements to accomplish the making, collection, and profiting from the blatantly illegal usurious loans. Among others, these agreements include the original agreements related to the origination, funding, and servicing of the loans, as well as the merger agreements designed to shield the non-tribal outsiders from liability and facilitate the continued illegal lending activities through the promissory notes and related documents.
- 235. Plaintiffs and the class members were injured as a result of Defendants' violations because they repaid amounts arising from the unlawful conspiracy.

236. As a result of Defendants' violations, Defendants are jointly and severally liable to Plaintiffs and the putative class members for their actual damages, treble damages, costs, and attorney's fees.

#### **PRAYER FOR RELIEF**

WHEREFORE, Plaintiffs respectfully request that the Court enter judgment against Defendants as follows:

- A. An Order certifying the proposed Classes under Fed. R. Civ. P. 23 (b)(3) and appointing Plaintiffs as class representatives and their counsel as class counsel, as soon as practicable;
- B. An Order declaring that Defendants are financially responsible for notifying class members of the pendency of this suit;
  - C. An Order declaring that Defendants committed the violations of law alleged herein;
  - D. An Order providing for any and all injunctive relief the Court deems appropriate;
- E. An Order awarding monetary damages, including but not limited to any compensatory, incidental, or consequential damages in an amount to be determined by the Court or jury;
- F. An Order awarding treble damages in accordance with proof and in an amount consistent with applicable precedent;
- G. An Order awarding interest at the maximum allowable legal rate on the foregoing sums;
- H. An Order awarding Plaintiffs their reasonable costs and expenses of suit, including attorneys' fees; and
  - I. Such further relief as this Court may deem just and proper.

#### **DEMAND FOR JURY TRIAL**

Pursuant to Fed. R. Civ. P. 38(b), Plaintiffs demand a trial by jury.

Respectfully submitted, **PLAINTIFFS**, *individually and on behalf of all others similarly situated* 

By: /s/

Kristi Cahoon Kelly, VSB #72791 Andrew J. Guzzo, VSB #82170 Casey S. Nash, VSB #84261 J. Patrick McNichol, VSB No. 92699

KELLY GUZZO PLC

3925 Chain Bridge Road, Suite 202

Fairfax, Virginia 22030
Telephone: (703) 424-7572
Facsimile: (703) 591-0167
Email: kkelly@kellyguzzo.com
Email: aguzzo@kellyguzzo.com
Email: casey@kellyguzzo.com
Email: pat@kellyguzzo.com

Leonard A. Bennett, VSB No. 37523 Craig C. Marchiando VSB No. 89736 CONSUMER LITIGATION ASSOCIATES, P.C.

763 J. Clyde Morris Blvd., Suite 1-A

Newport News, VA 23601 Telephone: (757) 930-3660 Facsimile: (757) 930-3662 Email: lenbennett@clalegal.com Email: craig@clalegal.com

Counsel for Plaintiffs